

# Disclaimer





### **Forward-looking Information**

The information, statements, forecasts and projections contained herein reflect the Company's current views with respect to future events and financial performance. These views are based on assumptions subject to various risks. No assurance is given that these future events will occur, or that the Company's assumptions are correct. Actual results may differ materially from those projected.

### **Petroleum Reserves Information**

In this presentation, the Company discloses petroleum reserves that are not included in the Securities Exchange and Commission of Thailand (SEC) Annual Registration Statement Form 56-1 under "Supplemental Information on Petroleum Exploration and Production Activities". The reserves data contained in this presentation reflects the Company's best estimates of its reserves. While the Company periodically obtains an independent audit of a portion of its proved reserves, no independent qualified reserves evaluator or auditor was involved in the preparation of reserves data disclosed in this presentation. Unless stated otherwise, reserves are stated at the Company's gross basis.

This presentation may contain the terms "proved reserves" and "probable reserves". Unless stated otherwise, the Company adopts similar description as defined by the Society of Petroleum Engineers.

**Proved Reserves -** Proved reserves are defined as those quantities of petroleum which, by analysis of geological and engineering data, can be estimated with reasonable certainty to be commercially recoverable, from a given date forward, from known reservoirs and under current economic conditions, operating methods, and government regulations.

**Probable Reserves -** Probable reserves are defined as those unproved reserves which analysis of geological and engineering data suggests are more likely than not to be recoverable.







# **Industry Outlook**



Operational Highlights & Strategy



Financial Performance

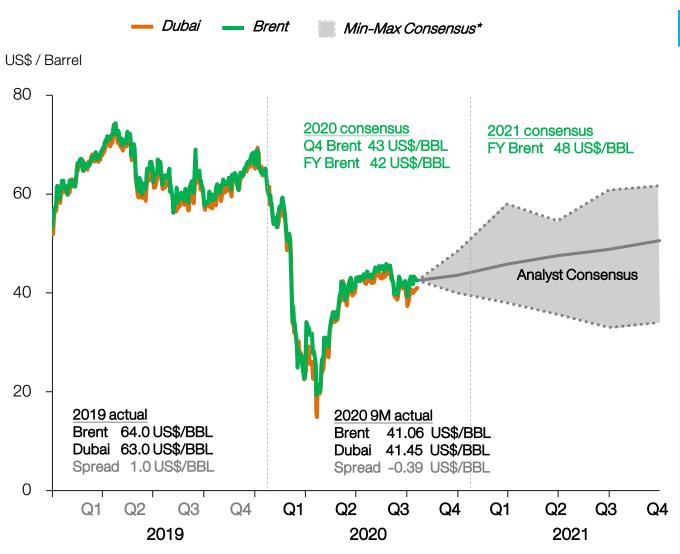
# Oil Price Outlook

Source: Bloomberg Analyst Consensus (CPFC) as of 20 October 2020





Sideways movement in short-term. Expected avg. price 42US\$/BBL in 2020 and 48US\$/BBL in 2021



# Keys to watch











### **GDP Growth Outlook** Global Advanced **Emerging Markets & Economies Economy Developing Economies** (e.g. US, UK, Japan) 5.2 3.9 3.7 Unit: % GDP 2.8 1.7 -3.3 -4.4 -5.8 2019 2020 2021 2019 2020 2021 2019 2020 2021

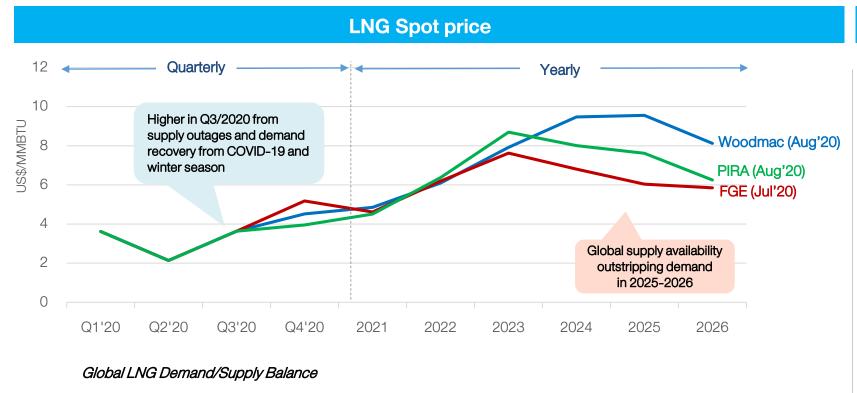
Source: IMF, World Economic Outlook, October 2020

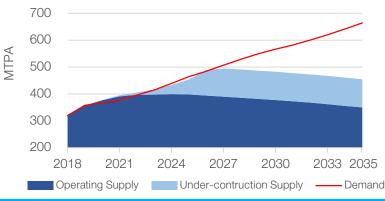
# Gas Price Outlook





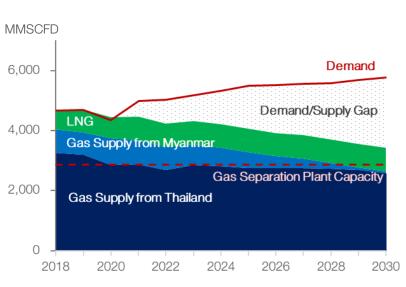
LNG Spot price gradually increase as demand starting to recover





- LNG spot price in 2020 is expected to be around
   3.3 3.6 \$/MMBTU as demand starting to recover in
   2H/2020 from its lowest level in Q2/2020
- The oversupply situation is likely to continue until 2022 and will quickly turn afterwards due to the lack of FIDs over 2016-2017, however, the demand-supply is expected to rebalance in 2024 - 2025

# **Thailand Gas Demand/Supply**



Source: PDP2018 and PTTEP

- Gas from Gulf of Thailand is mainly supplied to Gas Separation Plant (GSP)
- With G1/61 & G2/61 commencing production in 2022-23, gas supply would be maintained to meet GSP capacity till at least 2030
- Opportunistic investments in LNG value chain in upstream and liquefaction plants







**Industry Outlook** 



**Operational Highlights & Strategy** 



**Financial Performance** 

# **Operational Highlights**

Good progress in all areas. Revised target date for Sabah H first gas.





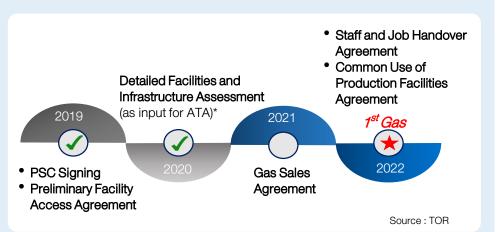
### Thailand: G1/61 and G2/61

### G1/61 Project

 Ready to access the site for installation of petroleum facilities as planned

### G2/61 Project

 On track with transition plan for first production in 2022/2023



### **Myanmar: Gas to Power**

# "Integrated Energy Solutions"

- Enhance value from Zawtika and M3 Projects
- Support pipelines development
- Partner with Independent Power Producer (IPP)
   for 600 MW Gas-Fired Power Plant

### Completed

Feasibility study &

Business Proposal

submitted to NECC

### In-Progress

Notice to Proceed

Approval from

Myanmar Government

### Malaysia : Sabah H & SK410B

### Sabah H Project

- Experienced a subsea component failure during the final stage of commissioning, no hydrocarbon leakage
- In-progress with remediation plan, with Petronas support, to achieve first gas at the earliest opportunity in 2021
- Lowering 2020 sales volume forecast by7 KBOED

### SK410B Project

- Started drilling an appraisal well with results expecting within this year
- On track for FID in 2022





### Algeria: HBR

Q3/2020
regulator

After comparticipal

Zawtika 😤

- Takeover additional stake of 24.5% in Q3/2020, with closing subjected to regulatory approvals
- After completion, PTTEP will have 49% participating interest in the project
- On track for first production in 2H/2021
  - Phase 1: 10,000 -13,000 BPD in 2021
  - Phase 2: 50,000 60,000 BPD in 2025

# **Strengthen Core Business**

Cost reduction well underway to achieve top quartile unit cost in 2030





### **Unit Cost Pathway**



Source: Company Annual Report

# **PSC Benefits**

### G1/61 and G2/61



~20%

- Reduced CAPEX and DD&A as no major investment on main processing facilities
- Lower royalty rate under PSC (10%) vs Concession (12.5%)



Remark: % cost reduction is from current cost

# **Drilling & Well**

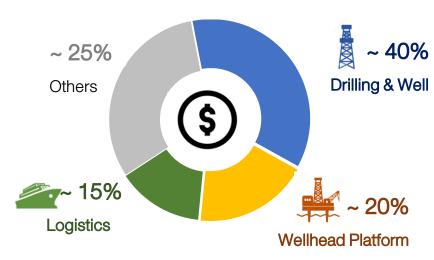


~8%

- Factory Drilling Implementation
- Optimize drilling rig & service contracts



# **Major Cost Elements**



# **Cost Optimization**

### Wellhead Platform



~3%

- Standardized design
- Contracting Strategy e.g. volume bundling
- Facility & Equipment Reuse e.g. topside reuse



### Logistics



- Synergize & optimize marine and aviation fleets across GoT
- Free Zone Pool Inventory among GoT assets for storage space & stock inventory reduction











**Industry Outlook** 



Operational Highlights & Strategy



**Financial Performance** 

# Net income

### Recovery both volume and price led to better performance



# Recurring (+52% QoQ)



+5%

From higher nomination in Bongkot and Contrat4



+11%
Recovery in oil price

# Non-Recurring (>100% QoQ)



Mainly from gain on financial instruments and FX







# Recurring (-42% YTD)



+3%
Mainly from Murphy and
Partex acquisition
offset by low nomination



-15%
Low oil price situation

# Non-Recurring (-78% YTD)



Mainly from tax impact from FX offset by gain from financial instruments

# 9M 2020 Key Financial Performance

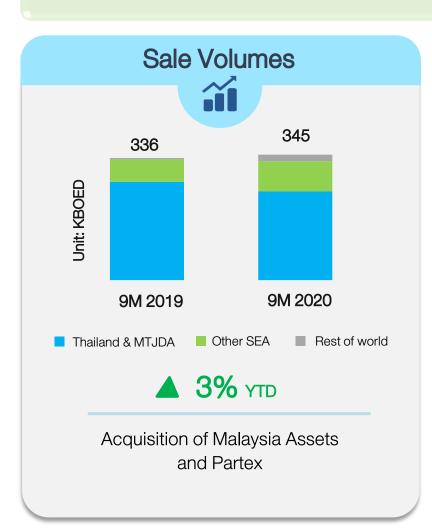
Soften net income from lower selling prices

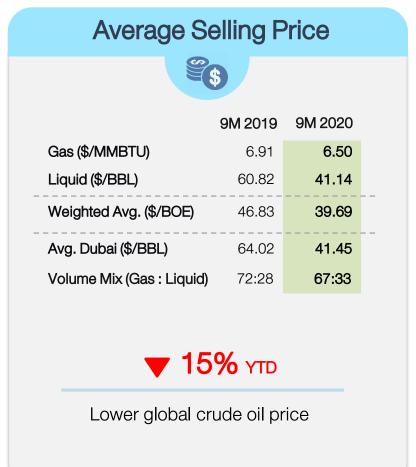


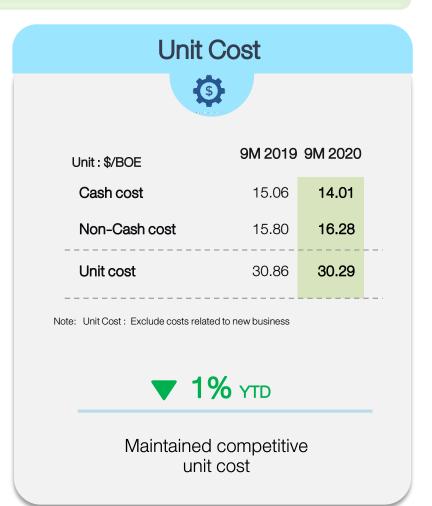


# Net Income 639 MMUSD









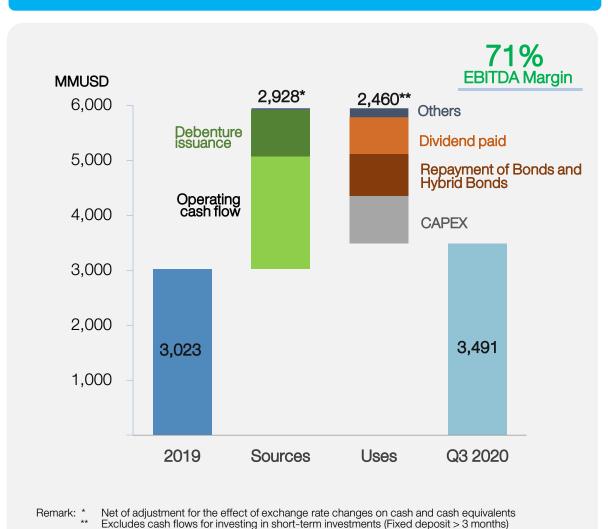
# Cash flows and Financial Position

Healthy cashflows, Healthy balance sheet. Strong EBITDA Margin.

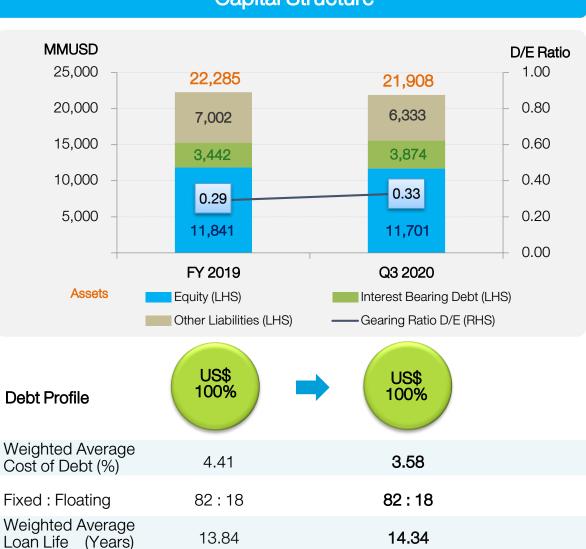




### 9M 2020: Source and Use of Funds



# Capital Structure



# **Financial Outlook**

Continue delivering growth and maintain profitability





# Guidance 2020



#### Note:

Include sales volume from ADNOC Gas Processing (AGP) Based on average Dubai oil price in 2020 at 41 \$/BBL

# Glimpse to 2021









# Thank you and Q&A

**You can reach the Investor Relations** team for more information and inquiry through the following channels













# Supplementary information

Q3 2020 Financial Results	16-20
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Reserves at Year-end 2019	29
Key Project Highlights by Region	30-38
Project Details	39-43
Organization Structure	44
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Ratio and Formula	45

# Summary of Q3 2020 Financial Results

Impairment Loss on Assets

Improved net income QoQ driven by from higher price and sales volume



Unit: MMUSD



Statement of Income	Q2 20	Q3 20	% QoQ	Q3 19	% YoY	9M 20	9M 19	% YTD
Total Revenues	1,095	1,305	19%	1,593	(18%)	4,082	4,572	(11%)
Sales	1,041	1,228	18%	1,494	(18%)	3,751	4,291	(13%)
Others	54	77	43%	99	(22%)	331	281	18%
Sales Volume (BOED)	327,004	344,317	5%	352,862	(2%)	344,909	335,696	3%
Sales Price (USD/BOE)	34.97	38.77	11%	46.03	(16%)	39.69	46.83	(15%)
Total Expenses	961	1,075	12%	1,235	(13%)	3,443	3,387	2%
Major Expenses:								
Operating Expenses	183	181	(1%)	181	-	561	470	19%
DD&A	488	515	6%	512	1%	1,538	1,448	6%
Exploration Expenses	30	8	(73%)	59	(86%)	78	100	(22%)
G&A	62	69	11%	94	(27%)	197	251	(22%)
Income Tax Expense	(68)	140	>100%	194	(28%)	524	488	7%
Net Income	134	230	72%	358	(36%)	639	1,185	(46%)
Recurring Net Income	128	195	52%	303	(36%)	613	1,066	(42%)
Non-Recurring *	6	35	>100%	55	(36%)	26	119	(78%)
Non-Recurring								
Gain (Loss) on FX	9	10	11%	20	(50%)	7	79	(91%)
Gain (Loss) on FI	(78)	27	>100%	22	23%	171	(68)	>100%
Oil Price Hedging (26)		10	>100%	18	(44%)	150	(20)	>100%
Forwards Contract and Others	(52)	17	>100%	4	>100%	21	(48)	>100%
Tax Impact from FX	122	(2)	(>100%)	13	(>100%)	(105)	108	(>100%)

>100%

- (>100%)

(47)

# Financial Performance: Income Statement





	Q2 20	Q3 20	Q3 19	9M 20	9M 19
Sales and Revenue from Pipeline Transportation (MMUSD)	1,066	1,253	1,524	3,824	4,383
EBITDA (MMUSD)	711	890	1,054	2,682	3,166
Net Income (MMUSD)	134	230	358	639	1,185
Recurring Net Income (MMUSD)	128	195	303	613	1,066
Earning Per Share (USD)	0.03	0.06	0.09	0.16	0.29
Key Financial Ratios					_
EBITDA Margin (%)	67	71	69	70	72
Return on Equity (%) (LTM)	10	9	12	9	12
Return on Capital Employed (%) (LTM)	8	7	11	7	11
Return on Equity (%) (LTM, Recurring Net Income)	9	8	11	8	11
Return on Capital Employed (%) (LTM, Recurring Net Income)	8	7	10	7	10

Note: The formulas for calculating ratios are provided in the supplementary section for your reference

# Financial Performance : Balance Sheet







	YE 19	Q3 20
Total Assets (MMUSD)	22,285	21,908
- Cash & cash equivalents * (MMUSD)	3,023	3,491
Total Liabilities (MMUSD)	10,444	10,207
- Interest bearing debt (MMUSD)	3,442	3,874
Equity (MMUSD)	11,841	11,701
Key Financial Ratios		
Total Debt to Equity (X)	0.29	0.33
Net Debt** to Equity (X)	0.04	0.03
Total Debt to Capitalization (X)	0.23	0.25
Total Debt to EBITDA (X)	0.62	0.78
EBITDA Interest Coverage (X)	39	36

Credit Ratings: BBB+ (S&P), Baa1 (Moody's), AAA (TRIS), BBB+ (FITCH)

Weighted Average Cost of Debt \*\*: 3.58%

Average Loan Life \*\*: 14.34 years

Note: \* Cash & Cash Equivalents (Cash on hand) include Short-term Investments > 3 months <u>but</u> < 12 months Net Debt = Total Debt less Cash & Cash Equivalents

The formulas for calculating ratios are provided in the supplementary section for your reference

<sup>\*\*</sup> Excludes hybrid bonds

# Cash Flows: January – September 2020

PTTEP

Unit: MMUSD



Healthy operating cash flow

Operating	2,055			CAPEX & Investm	ent	(835)
<ul> <li>Income before tax &amp; non-cash adjustment</li> <li>Tax payment</li> <li>Changes in assets/liabilities*</li> </ul>	2,933 (1,028) 150	+		CAPEX (PP&E, Intangible asse Dividend received from related		(864) 29
EBITDA 2,682MMUSD				Finance		(750)
				Finance	d dala anti wa	(752)
				<ul><li>Debentures &amp; subordinated repayment</li></ul>	a debenture	(761)
	Free Cas			■ Debentures issuance		844
	1,22	20	+	■ Dividend paid		(671)
				■ Net interest paid		(95)
				■ Others  Reginning Cash &		(69)
	Cash In	(Out)		Beginning Cash & Cash Equivalent***	Ending Bal	ance***

+

3,023

468

Note: \* Net of foreign exchange rate effect

3,491

<sup>\*\*</sup> Net of interest received

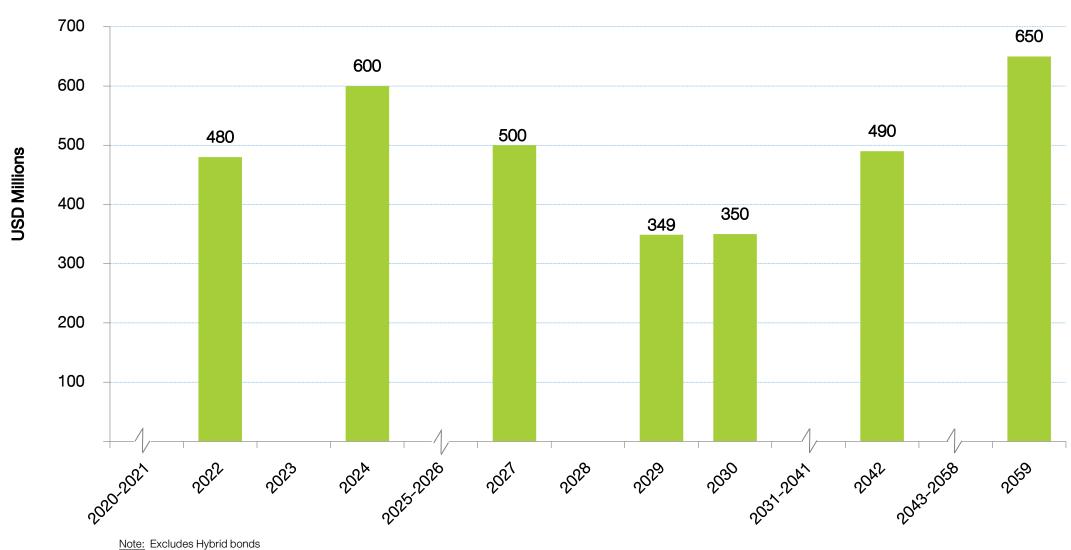
<sup>\*\*\*</sup> Include Short-term Investment (Fixed deposit > 3 months)

# **Debt Maturity Profile**

As of September 2020







Excludes Hybrid borids

Unit: USD Millions or equivalent after cross currency swap

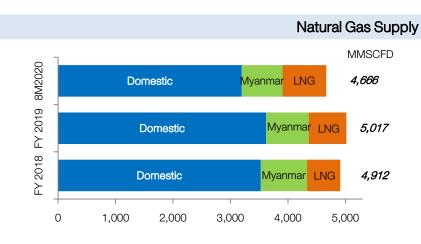
# **Thailand Updates**

Domestic gas volume suppressed by LNG import; THB fluctuation continues

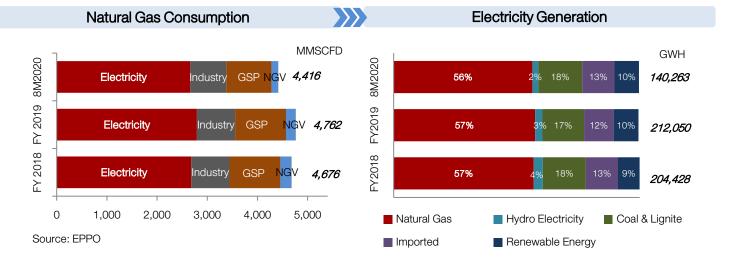




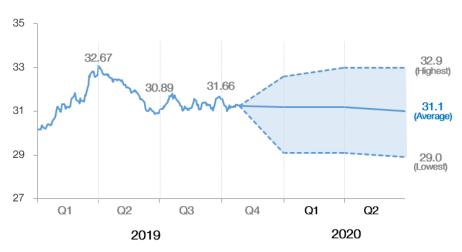
### **Thailand Energy Overview**



- Lower energy demand from COVID-19 outbreak
- More LNG imports from low LNG spot prices
- Slight decline from Myanmar piped gas imports due to natural decline



# Exchange Rate Movement (THB/USD)



### Consensus on the exchange rate mostly depends on

- o The concern on the second wave of COVID-19 outbreak
- The uncontained COVID situation in US and the Federal Reserve's easing monetary policy guidance weighted down on US
- The rising local political uncertainty including the sudden resignation of the newly appointed Finance Minister in September
- Profit repatriation and dividend payment of foreign companies also supported USD upside

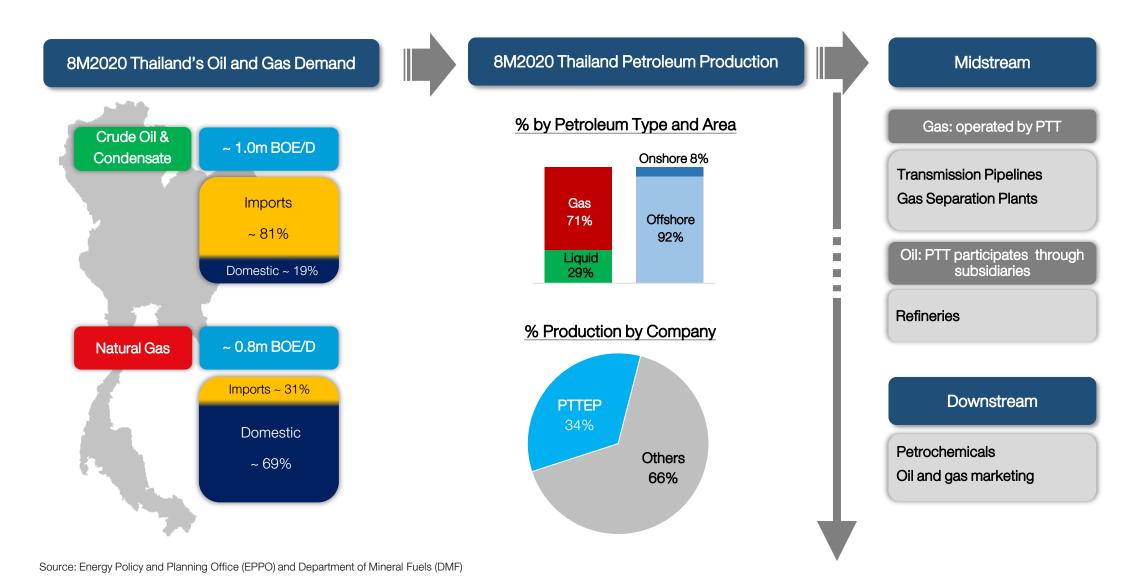
Source: Bank of Thailand, Bloomberg
Forecast based on Bloomberg Consensus as of 27 October 2020

# Thailand's Energy Value Chain

PTTEP contributes almost 1/3 of Thailand's petroleum production



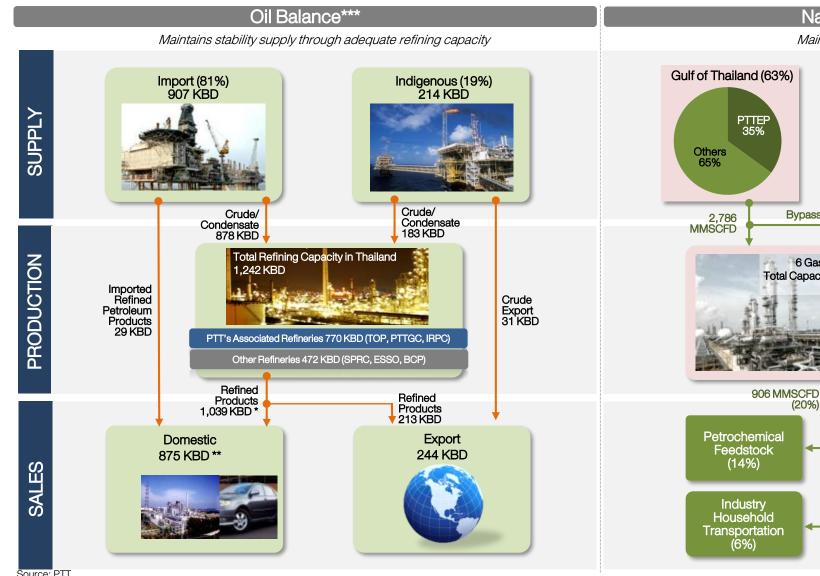


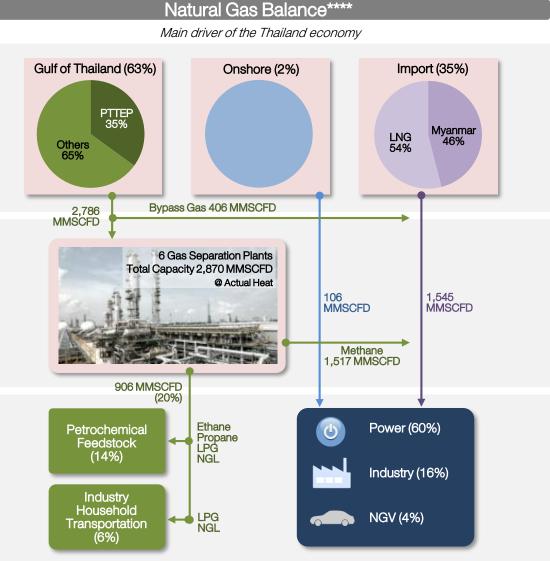


# Thailand's Oil and Gas Balance









Source: PTT

Remark: \* Refined product from refineries = 944 KBD, including domestic supply of LPG from GSPs and Petrochemical Plants = 95 KBD

MMSCFD @ Heating Value 1,000 Btu/ft3

<sup>\*\*</sup> Not included Inventory

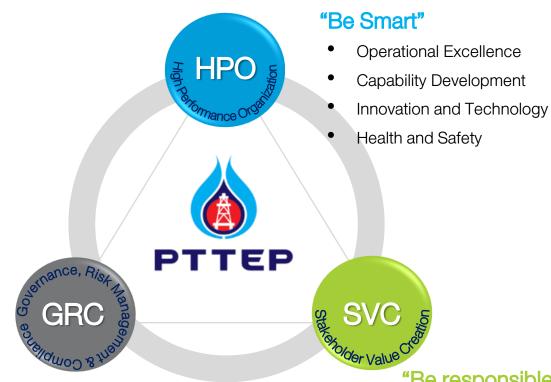
<sup>\*\*\*</sup> Information as of 5M20

# **Driving towards Sustainability**









- Conducting business with accuracy, transparency, fairness
- Strict compliance with laws and regulations
- Good governance and appropriate risk management

"Be responsible"

- **GHG\*** Reduction
- Contribution to Society
- Environmental Management

Note: \*Greenhouse Gas

"Be Good"

# HPO: Strategies for sustainable long term

Continue to focus on "Execute" while monitoring M&A Opportunity





PTTEP

### Value Creation from Existing Assets

Explore full

potential in

Malaysia and

Myanmar

Exploration



### Development

### Mozambique Area 1

On track to deliver first LNG



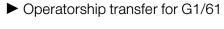
## **Pre-Development**

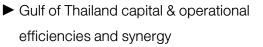
### SK410B: Lang-Lebah

Strong path towards FID



### **Transition of New Assets**





► Increase efficiency and annexation to create more value in Malaysia





### **EXPAND: M&A and New Businesses**

Opportunistic M&A in Strategic Areas





Transitioning technology and product builder to Business Builder



Integrated energy solution and enhancing value of existing assets



Sustain sales volume as committed

Operation Continuous

Cost Management

Streamline Cost Structure for efficiency



### Stakeholder Value Creation









# **GHG\* Reduction**

Growing business, while decreasing GHGs emission







Smart Logistics











### Circular Model for E&P

Maximize resource efficiency and zero waste to landfill





New Design of reusable WHP and Well Pad

**Topside Reuse** 













## Ocean for Life

Improve biodiversity and local wealth











### Achievement Targets in 2030:



25% GHG Intensity Reduction

from 2012 base year)



- 50% Reuse of Structure
- Zero Waste to Landfill



- Improve Positive Value to Biodiversity
- Improve Community Income

# Governance, Risk Management & Compliance





# How do we ensure GRC?



GRC Baseline Application to:



Global Operations & Newly acquired assets



Policy

Good Corporate Governance and
Business Ethics

Regulations and Policies for operations

Governing Body

- Board of Directors
- Sub-committees e.g. Risk
   Management Committee, Audit
   Committee and CG Committee

Awareness

- Policy, plan & process Communication
- Trainings

Control/ Audit

- 3 Lines of Defense
- Control Self-Assessment (CSA)
- External Assessment by independent organizations

Whistleblowing

CG Hotline













PTTEP

The NACC Integrity Award from National Anti-Corruption Commission (NACC)









The 2019 Role Model Organization Award on Human Rights from Ministry of Justices

# Awards on Sustainable development

Pursue long-term growth with social and environmental wellness





Dow Jones Sustainability Indices

In Collaboration with RobecoSAM (

### 2019 DJSI Listed Company

PTTEP has been selected as a member of the 2019 Dow Jones Sustainability Indices (DJSI) for the 6<sup>th</sup> consecutive year and the 2<sup>nd</sup> time as industry leader in the DJSI World Oil and Gas Upstream & Integrated Industry







### FTSE4Good Emerging Index 2019

PTTEP becomes a constituent of the FTSE4Good Emerging Index 2019 for the fourth consecutive year



### Proven business integrity

Role Model Organization on Human Rights Award 2020

The Department of Rights and Liberties Protection,

Ministry of Justice

NACC Integrity Award 2019

The National Anti-Corruption Commission (NACC)

Asia's Icon on Corporate Governance 2019 Award

Corporate Governance Asia magazine

## **Exemplary social contributor**

3G Best Social Empowerment Award 2020 Global Good Governance Awards IF Analytica

Global CSR Award 2020 (Platinum Winner)

The Energy and Environment Foundation

Global CSR Awards

Best CSR Organizer 2019

BAZNAS of Indonesia (The National Zakat Board)

### Green driver to environment

The Excellent Level (G-Gold) of the Green Office Award 2018

The Ministry of Natural Resources and Environment

Green Leadership Category for T.M.S. Underwater Learning Site Project

The Asia Responsible Enterprise Awards 2018

Water A List Award

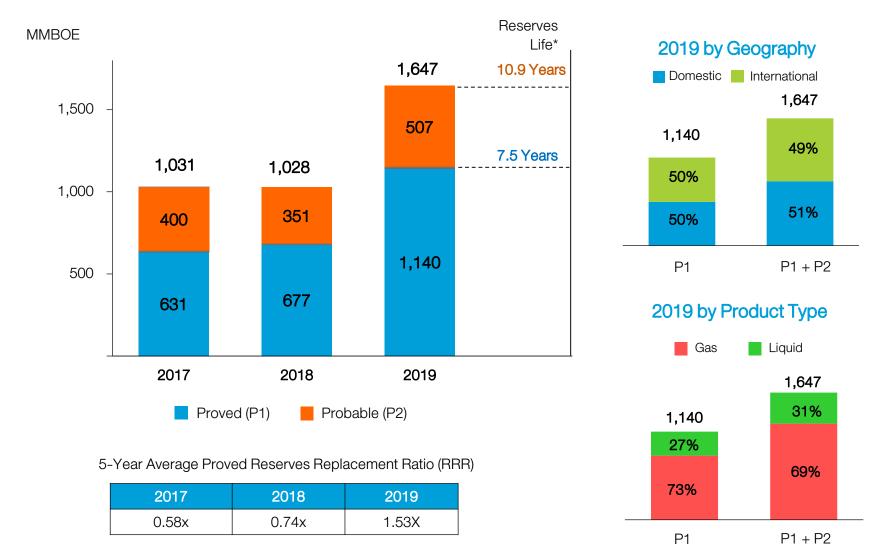
Carbon Disclosure Project (CDP)

### Reserves at the Year-end 2019









- Based on total production of natural gas, condensate, and crude oil (including LPG) of 414 KBOED for the year ended December 31, 2019
- Figures include reserves from equity method

# Diversified international portfolio

Oil sands





### Central Asia

### First presence in Kazakhstan:

 Production: Dunga onshore oil field from the acquisition of Partex in 2019

### North & South America

### Opportunities in an early phase:

 Deepwater exploration in Brazil and Mexico with prominent and prudent operators

# Other Africa&ME SE Asia 17% 28% Thailand 51% as of 9M 2020

Total Assets USD 21.9 billion

Book Value of Assets (by region)

### **Africa**

### An area for growth, key projects include:

- Production: Algeria's Bir Seba oil field with current flow rate of approximately 17 KBPD
- Development: Algeria's Hassi Bir Rakaiz with target 1st phase production in 2021 Mozambique Area 1 with target first cargo in 2024

# Thailand

### PTTEP's core production base

- 70% of total sales volume
- Key producing assets include Bongkot, Arthit, Contract 4 and S1
- Bongkot (G2/61) and Erawan (G1/61) are in transition process to ensure production continuity

### Southeast Asia

### Second heartland to PTTEP

- 24% of total sales volume mainly from Malaysia and Myanmar
- 3<sup>rd</sup> Largest by resources size in Malaysia with significant gas discovery in Sarawak SK 410B Project
- Gas production in Myanmar mostly supplied into Thailand
- Other producing assets in Vietnam (oil) and Indonesia (gas)

### Australasia

### Potential gas development

 Sizable undeveloped gas resources in Timor Sea

### Middle East

### Presence in UAE and Oman:

- 2 offshore exploration blocks partnered with experienced operator, ENI in Jan 2019
- 3 onshore blocks including PDO (Block 6), the largest producing oil asset in Oman

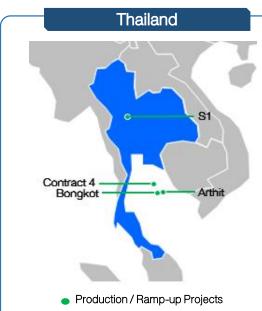
Information as of 30 September 2020

# Thailand, Myanmar and Malaysia

### "Coming Home" to maintain strong foundation with full expertise







### Bongkot (66.6667% WI)

 Average natural gas and condensate sales volume of 749 MMSCFD and 22 KBPD in 9M2020

### S1 (100% WI)

 The largest onshore crude oil production field in Thailand with 9M2020 average crude oil sales volume of 30 KBPD

### **Arthit** (80% WI)

 Average sales volume in 9M2020 was 219 MMSCFD of natural gas and 10 KBPD of condensates

### Contract 4 (60% WI)

 Average sales rate of 308 MMSCFD for natural gas and 12 KBPD for condensate in 9M2020

### Myanmar



- 3 producing gas fields supplying gas to both Thailand and Myanmar: Yadana, Yetagun, and Zawtika
- Operate Zawtika project, brought online in March 2014 with current gas supply of 323 MMSCFD in 9M2020

### **Project Status**

Production

- Zawtika (80% WI)
- Yadana (25.5% WI)
- Yetagun (19.3% WI)

**Appraisal** 

• M3 (80% WI)

**Exploration** 

• MD-7 (50% WI)

### Malaysia



### **Production**

### Block K Project:

Kikeh (56% WI), Siakap North-Petai (SNP) (22.4% WI) and Gumusut-Kakap (GK) (6.4% WI)

 Average production volume in 9M2020 was 28\* KBPD of crude oil and 24\* MMSCFD of natural gas

### SK309 and SK311 Project (59.5% WI)

For East Patricia field (42% WI)

 Average production volume in 9M2020 was 201\* MMSCFD of natural gas and 21\* KBPD of condensates and crude.

### Development

### Block H Project\*:

Rotan field (56% WI) Remaining Area (42% WI)

- First gas expected in 2021
- Full capacity at 270 MMSCFD

### **Exploration**

### Sarawak SK410B Project (42.5% WI)

- Multi TCF significant discovery
- Expected Final Investment Decision (FID) announcement in 2022

### Other projects

- Evaluating petroleum potentials
- Plan for exploration and appraisal drilling in 2020-2021

<sup>\*</sup> The average production volumes per day, For Block K, gross production is net off utilization

# Bongkot and Erawan: Thailand Champion in Domestic Gas Supply

Execute Bongkot and Erawan transition plan to ensure production continuity









# Growing production and reserves profile

- Substantial volume boost for 10 years and beyond
- Immediate remarkable reserves addition.
- Minimal risk in production profile



# Generating strong cash flow

- No heavy upfront investment
- Self funding (positive net cash flow)
- Achieved target IRR with strong margin despite lower price

# G1/61 and G2/61: Supply 80% of natural gas production in Thailand



G1/61

G2/61

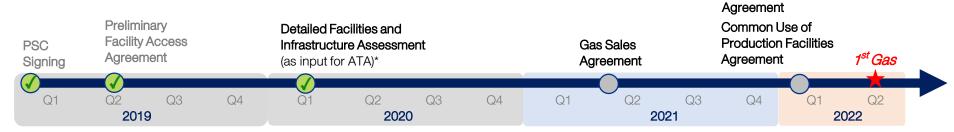
700
MMSCFD

800

2022/2023

2022

# Concrete transition plan:



\*Asset Transfer Agreement (ATA): To be agreed between current concessionaires and DMF by 2021 (1 year prior concession end)
Source: TOR

Staff and Job Handover

# Other South East Asia countries

# Expanding foothold in the region



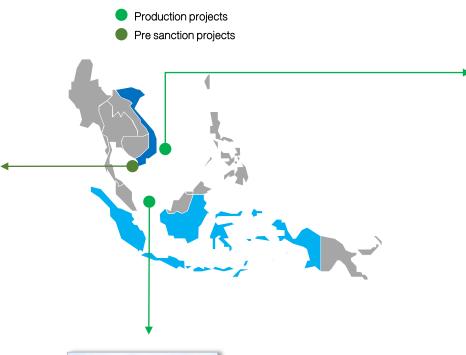


### Vietnam and Indonesia



### **Southwest Vietnam**

- Vietnam B & 48/95 (8.5% WI)
- Vietnam 52/97 (7% WI)
- Field Development Plan was approved by Government
- The project is currently in the negotiation process on commercial terms to put forward FID
- First production target by end of 2023, and ramp up to full capacity of 490 MMSCFD



### Natuna Sea A (11.5% WI)

 Average sales volume of natural gas was 208 MMSCFD in 9M2020



### Vietnam 16-1 (28.5% WI)

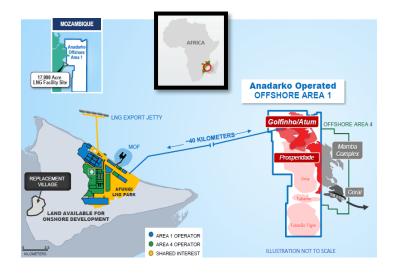
- Average sales volume of crude oil was 13 KBPD in 9M2020
- The project is currently drilling an additional production well to maintain production plateau.

# Mozambique Area 1

FID, on the path of unlocking value from world class LNG asset







Substantial recoverable resources of approximately <u>75 tcf</u> with scalable offshore development expending up to <u>50 MTPA</u>

### Location and Cost Advantage

- Close proximity to shore
- High quality reservoirs
  capable of flow up to 200 mmcfd per well
- Access to Asian and European markets

### **Achievements**

- Legal & Contractual Framework
- Plan of Development Approved
- Onshore & Offshore Contractors Awarded
- First Mover for the Marine Facility
- LNG SPAs ~11.1 MTPA



FID in June 2019 with initial 2 trains of 13.1 MTPA capacity

# Way Forward



- Drilling & Completion
- Onshore Construction and Offshore Installation
- Operation Readiness
- LNG Shipping



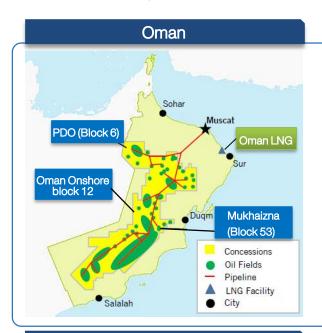
1<sup>st</sup> Cargo expected 2024

### The Middle East

### Access to the largest oil asset in Oman and mega Midstream Complex







### PDO (Block 6)

- Largest asset covering around 1/3 of the country
- Long-life asset, produced only 15% of reserves in-place
- Multi-field oil production: 610,000 BPD
   (70% of Oman production)
- Operated by Petroleum Development of Oman (Joint Operating Company)

### Mukhaizna (Block 53)

- Largest single onshore producing field in Oman
- Oil production: 120,000 BPD (13% of Oman production)
- Operated by Occidental Petroleum (47% interest)

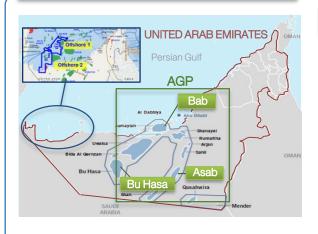
### Block 12

- Located onshore central part of the Sultanate of Oman
- Signed agreement with Oman's Ministry of Oil and Gas (MOG) for exploration and production rights in February 2020
- Operated by Total E&P Oman Block 12 B.V. (80% interest)

### Oman LNG

- The only LNG facility in Oman
- Processing capacity 10.4 MTPA
- Contracted LNG sales to international buyers: Japan and South Korea
- Government of Oman 51% (Operator)

### **UAE**



### Abu Dhabi Offshore 1 and 2

- High potential prospective resources with significant sizeable discoveries
- Located North-west of Abu Dhabi Emirates, United Arab Emirates
- Granted the award for exploration in January 2019
- Operated by Eni Abu Dhabi B.V. (70% interest)

### ADNOC Gas Processing (AGP)

- One of the largest gas processing complexes in the world (total capacity of 8 BCFD)
   JV: 3 plants with capacity of 1.2 BCFD
   Adnoc: 2 plants with capacity of 6.9 BCFD
- Essential to Abu Dhabi and UAE's economy
- Sizeable volumes of Propane,
   Butane and Naphtha offtake
- Opreated by ADNOC (68% interest)







### -- Entry into high potential petroleum province at exploration phase --

### Deep Water Brazil



### Barreirinhas AP1

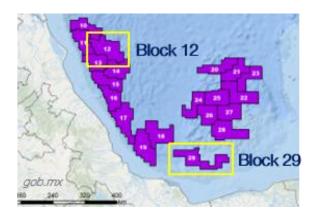
- Farm-in 25% from BG Group in 2014
- Operated by Shell Brasil (65% interest)
- Four offshore exploration blocks: BAR-M-215, BAR-M-217, BAR-M-252 and BAR-M-254

### BM-ES-23

- Acquired 20% interest from Shell in Q3 2014
- Partnered with Petrobras (65%, operator) and INPEX (15%)

In 2020, Both projects are currently evaluating the petroleum potential

### Gulf of Mexico, Mexico



Deep-water with high petroleum potentials and attractive fiscal regime

### Mexico block 12 (2.4)

- Non-operating partner with 20% participating interest
- Located in the Mexican Ridges, western Gulf of Mexico
- Currently being evaluated for petroleum potential to prepare for drilling of an exploration well in 2021

### Mexico block 29 (2.4)

- Non-operating partner with 16.67% participating interest
- Located in the Campeche, southern Gulf of Mexico
- Made two successful deep-water oil discoveries with good quality reservoirs in May 2020
- Currently preparing to evaluate for petroleum potential as well as future development plans for further regulatory approval

# LNG Value Chain Investment: MLNG Train 9







10% Investment in MLNG Train 9 by PTT Global LNG....
....continue to look for more LNG opportunities globally



MLI	MLNG Train 9 – Overview							
Location	Bintulu, Sarawak, N	Bintulu, Sarawak, Malaysia						
Asset	Liquefaction Train 9	9 Tank 7						
Phase	Commercial: Jan 2017							
Capacity	3.6MTPA							
Contract Life	20 years							
Partners (subject to closing)	Petronas JX Nippon PTT Global LNG Sarawak State Sabah State	65% 10% 10% 10% 5%	ptt ocone und					
	حال طار بالمام	0000						

### Key activity in 2020

- Keep maximizing LNG production up to plant capacity
- Continue to improve plant reliability & utility rejuvenation
- Get ready for 2021 plant turnaround

# **New Business Opportunities**

Expand value chain, create innovation and step towards long-term sustainability







# "Integrated Energy Solution"



- Enhance value of existing assets in Myanmar e.g. Zawtika, M3
- Support Myanmar pipeline infrastructure development
- Partner with Independent Power Producer (IPP)



### Shifting Gear to Business Building





 End-to-end Al-augmented Inspection Repair and Maintenance (IRM)





Infrastructure Asset
 Inspection On-demand





Smart Farming Services
 Platform





 Fully autonomous model of UVC-Disinfection Robot

# Project information 1/5





	Project	Status*	Phase	PTTEP's Share	Partr (as Marc		9M2020 Average Gas (MMSCFD)	Sales Volume ** Liquid (KBPD)	2020 Key Activities
Tha	iland and JDA			Onare	l (as iviaro	11 2020)	Cas (MINIOCI D)	Liquid (NDI D)	
1	Arthit	OP	Production	80%	Chevron MOECO	16% 4%	219	10	Ensure gas deliverability level at DCQ***     Drill development wells
2	B6/27	OP	Production	100%			=	-	Prepare for decommissioning activities
3	B8/32 & 9A	٦V	Production	25.001%	Chevron MOECO KrisEnergy Palang Sophon	51.66% 16.71% 4.63% 2%	51	18	Drill development wells     Perform waterflood activities
4	Bongkot	OP	Production	66.6667%	TOTAL	33.3333%	749	22	Maintained production level as planned     Prepare for decommissioning activities
5	Contract 3 (Formerly Unocal III)	JV	Production	5%	Chevron MOECO	71.25% 23.75%	587	35	Drill development wells     Prepare for decommissioning activities
6	Contract 4 (Formerly Pailin)	٦V	Production	60%	Chevron MOECO	35% 5%	308	12	Ensure gas deliverability level at DCQ***     Drill development wells
7	E5	JV	Production	20%	ExxonMobil	80%	8	-	Ensure gas deliverability level at DCQ***
8	G4/43	JV	Production	21.375%	Chevron MOECO Palang Sophon	51% 21.25% 6.375%	2	4	Drill development wells
9	G4/48	JV	Production	5%	Chevron MOECO	71.25% 23.75%	7	0.4	Drill development wells
10	L53/43 & L54/43	ОР	Production	100%			-	1.1	Maintain production plateau     Drill development wells
11	PTTEP1	ОР	Production	100%			-	0.122	Drill a development well     Maintain production plateau
12	S1	ОР	Production	100%			7	Crude:30 KBPD LPG: 0.2 KMT/D	Drill development wells     Enhance oil recovery program includes hydraulic fracturing and artificial lift
13	Sinphuhorm	ОР	Production	55%	Apico**** ExxonMobil	35% 10%	94	0.284	Ensure gas deliverability     Drill an exploration well and development wells

Status: OP = PTTEP operatorship / JOC = PTTEP joint operatorship / JV = PTTEP Joint Venture Partner

<sup>\*\*</sup> Sales volume stated at 100% basis.

<sup>\*\*\*</sup> DCQ = Daily Contractual Quantity

<sup>\*\*\*\*</sup> PTTEP holds indirectly and directly 80.48% participating interest in Sinphuhorm Project. APICO also holds 100% participating interest in Block L15/43 and Block L27/43.

# Project information 2/5





	D. C. C.	04.4	DI	PTTEP's Share	Partners		9M2020 Average	Sales Volume **	2020 Key Activities		
	Project	Status*	Phase		(as March 202	20)	Gas (MMSCFD)	Liquid (KBPD)			
Tha	ailand and JDA										
14	L22/43	OP	Production	100%			-	-	Maintain production operation		
15	MTJDA	JOC	Production	50%	Petronas-Carigali	50%	266	7.7	Drill development wells     Ensure gas deliverability level at DCQ***		
16	G9/43	OP	Exploration	100%							
17	G1/61 (Erawan)	OP	Exploration	60%	MP G2 (Thailand) Limited	40%			Awarded as an operator for Erawan field (Contract 1, 2 and 3) under PSC (after concession-end in 2022)     E&A study (seismic interpretation)     Installation new head platform		
18	G2/61 (Bongkot)	OP	Exploration	100%					Awarded as a sole operator under PSC (after concession-end in 2022/2023)     Drill appraisal and exploration wells     Installation new head platform		
<b>Oth</b>	ers SEA										
1	Malaysia	OP (except Gumusut- Kakap (GK) in Block K)	Production/ Exploration/ Development	6.4-80% (varied by permits)			SK309 and SK311 201 Block K 24	SK309 and SK311 21 Block K 28	<ul> <li>Production projects(SK309 and SK311, Block K): Maintain production plateau</li> <li>Block H: first gas expected in 2H/2020</li> <li>Sarawak SK410B: drill an appraisal well</li> <li>Other exploration projects: drill exploration wells, G&amp;G study and perform 3D seismic activities</li> </ul>		
2	Yadana	JV	Production	25.5%	TOTAL Chevron MOGE	31.24% 28.26% 15%	775	-	Drill exploration and development wells     Ensure gas deliverability level at DCQ***		
3	Yetagun	JV	Production	19.3178%	Petronas-Carigali MOGE Nippon Oil PC Myanmar (Hong Kong)	30.00140% 20.4541% 19.3178% 10.90878%	59	1.5	Maintain production level     Drill exploration and development wells		
4	Zawtika (M9 & a part of M11)	OP	Production	80%	Myanma Oil and Gas Enterprise (MOGE)	20%	323	-	Ensure gas deliverability level at DCQ***     Drill exploration and development wells     Perform 3D seismic activities		
5	Myanmar M3	OP	Exploration	80%	MOECO	20%			FEED/ Subsurface/ Surface studies     Negotiate and finalize GSA		
6	Myanmar M11	OP	Exploration	100%					<ul><li>Perform 3D seismic activities</li><li>Block relinquish</li></ul>		
7	Myanmar MD-7	ОР	Exploration	50%	TOTAL	50%			<ul><li>Drill an exploration well</li><li>3D Reprocessing seismic activities</li><li>G&amp;G studies</li></ul>		

<sup>\*</sup> Status: OP = PTTEP operatorship / JOC = PTTEP joint operatorship/ JV = PTTEP Joint Venture Partner

\*\* Sales volume stated at 100% basis except Malaysia (Production volume 100% as of 3M/2020)/ For Block K, gross production is net off unitization

\*\*\* DCQ = Daily Contractual Quantity

# Project information 3/5





	Project	Status*	Phase	PTTEP's Share	Partners (as March 2020)		e Sales Volume ** Liquid (KBPD)	2020 Key Activities
Oth	ers SEA				(de Maron 2020)	T Guo (IIIIII GOI D)	Liquid (IXDI D)	
8	Myanmar MOGE 3	OP	Exploration	77.5%	Palang Sophon 10 MOECO 10 WinPreciousResourc 2.5 es	%		G&G studies     Complete site reinstatement
9	Vietnam 9-2	JOC	Production	25%	PetroVietnam 50 SOCO 25	% 14	4.0	Maintain production level     Perform well intervention program     Development drilling study support
10	Vietnam 16-1	JOC	Production	28.5%	PetroVietnam         41           SOCO         28.5           OPECO         2	% 6 %	13	Maintain production level     Drill development wells
11	Vietnam B & 48/95	JV	Exploration	8.5%	PVN 65.88 MOECO 25.62			FEED study     Negotiation process on commercial terms in order to push forward the Final Investment Decision (FID)     the first production target at the end of 2023
12	Vietnam 52/97	JV	Exploration	7%	PVN 73.4 MOECO 19.6			FEED study     Negotiation process on commercial terms in order to push forward the Final Investment Decision (FID)     the first production target at the end of 2023
13	Natuna Sea A	JV	Production	11.5%	Premier Oil         28.67           KUFPEC         33.33           Petronas         15           Pertamina         11.5	208	1.6	FEED study: Start Anoa & Gajah Baru compressor project
Mid	dle East							
1	Abu Dhabi Offshore 1	JV	Exploration	30%	Eni Abu Dhabi 70'	%		Reprocess Seismic     G&G studies
2	Abu Dhabi Offshore 2	JV	Exploration	30%	Eni Abu Dhabi 70'	%		Drill an exploration well     Perform 3D seismic activities
3	PDO (Block 6)	JOC	Production	2%	Government of 60' Oman 34' Shell 4' Total	6	521	A part of Partex acquisition which was completed on 4 November 2019     Maintain production plateau
4	Mukhaizna	JV	Production	1%	Occidental         47'           OOCEP         20'           Indian Oil         17'           Mubadala         15'	/6 /6	79	A part of Partex acquisition which was completed on 4 November 2019     Maintain production plateau
5	Block 12	JV	Exploration	20%	Total E&P Oman Block 12 B.V.	/ <sub>6</sub>		Signed Exploration and Production Sharing Agreement (EPSA) with Oman's Ministry of Oil and Gas (MOG) for exploration and production rights on 19 Feb 2020

Status: OP = PTTEP operatorship / JOC = PTTEP joint operatorship / JV = PTTEP Joint Venture Partner
 Sales volume stated at 100% basis

# Project information 4/5





	Desirat	01-1*	Disease	PTTEP's Share	Partners	9M2020 Average	Sales Volume **	2020 Key Activities
	Project	Status*	Phase		(as March 2020)	Gas (MMSCFD)		
Oth	er International							
1	PTTEP Australasia (PTTEP AA)	OP	Exploration	90%-100% (varied by permits)				AC/RL7 (Cash Maple): under the evaluation of appropriated development plan and seeking partner to manage the project's risk     Other exploration projects: G&G and P&A studies     AC/L3: total block relinquishment
2	Mozambique Area 1	JV	Development	8.5%	Total, Mitsui, 26.5%,20% ENH, ONGC 15%, 10% Beas Rovuma, 10%, 10%			<ul> <li>First Cargo is expected by 2024</li> <li>Finalize project Finance</li> <li>Continue Onshore and Offshore well construction</li> <li>Complete Resettlement</li> </ul>
3	Algeria 433a & 416b (Bir Seba)	JOC	Production	35%	PetroVietnam 40% Sonatrach 25%		17 (net entitlement)	Drill production wells
4	Algeria Hassi Bir Rekaiz	OP	Development	24.5%	CNOOC 24.5% Sonatrach 51%			Drilling development wells     FEED study     Continue Improvement oil study (IOR)
5	Mariana Oil Sands	OP	Exploration	100%				Assess appropriated development approach
6	Barreirinhas AP1	JV	Exploration	25%	Shell Brasil 65% Mitsui E&P Brasil 10%			G&G studies
7	Brazil BM-ES-23	JV	Exploration	20%	Petrobras 65% INPEX 15%			G&G studies
8	Mexico block 12 (2.4)	JV	Exploration	20%	PC Carigali Mexico 60% Ophir Mexico 20%			EIA and G&G study to access petroleum potential
9	Mexico block 29 (2.4)	JV	Exploration	16.67%	Repsol Mexico 30% PC Carigali Mexico 28.33% Wintershal DEA 25%			Drilling Exploration wells     G&G study to access petroleum potential

<sup>\*</sup> Status: OP = PTTEP operatorship / JOC = PTTEP joint operatorship/ JV = PTTEP Joint Venture Partner 
\*\* Sales volume stated at 100% basis except for Algeria 433a & 416b (Net Entitlement)

# Project information 5/5





	Project	Status*	Phase	PTTEP's Share	Partners (as March 2020)	9M2020 Average	Sales Volume ** Liquid (KBPD)	2020 Key Activities
Othe	er International				(as march 2020)	T Cas (MINIOCI D)	Liquid (KBI D)	
10	Block 17/06	٦V	Pre development	2.5%	Total         30'           Sonangol         30'           SSI         27.5'           Acrep         5'           Falcon Oil         5'	6 6 6		A part of Partex acquisition which was completed on 4 November 2019     Maintain production plateau
11	Potiguar	ОР	Production	50%	Petro reconcavo 50'	6	0.182	A part of Partex acquisition which was completed on 4 November 2019     Maintain production plateau
12	Dunga	JV	Production	20%	Total* 60' OOCEP 20'		12	A part of Partex acquisition which was completed on 4 November 2019     Maintain production plateau
Mids	stream Project							
1	Oman LNG	Shareholder	On line	2%	Government of Oman 51' Shell 30' Total 5.54' Korea LNG 5' Mitsubishi 2.77' Mitsui 2.77' Itochu 0.92'	6 6 6 6		A part of Partex acquisition which was completed on 4 November 2019
2	ADNOC Gas Processing (AGP)	JV	On line	2%	ADNOC 68' Shell 15' Total 15'	6		A part of Partex acquisition which was completed on 4 November 2019

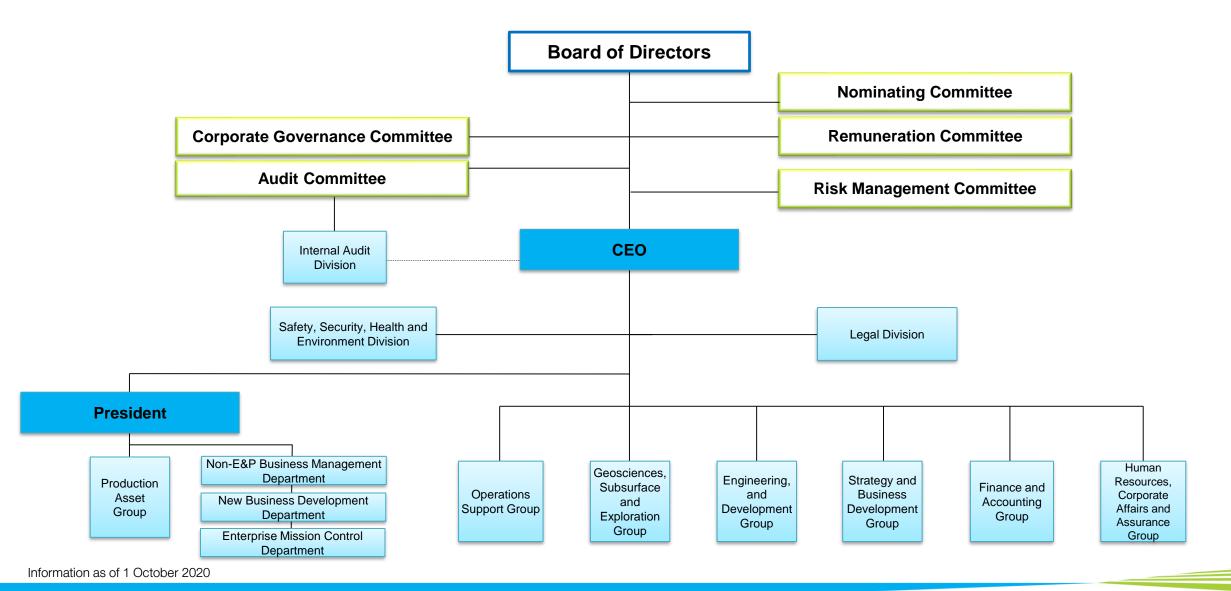
Status: OP = PTTEP operatorship / JOC = PTTEP joint operatorship / JV = PTTEP Joint Venture Partner
 \*\* Sales volume stated at 100% basis

# Organization structure

Ensuring transparency, integrity and good corporate governance







# Supplementary Index: Ratio & Formula





Ratio	Formula Control of the Control of th
Lifting Cost (\$/BOE)	(Operating Exp. – Transportation Cost – Stock Variation – Other expenses not related to lifting) / Production Volume
Cash Cost (\$/BOE)	(Operating Exp. + Exploration Exp. + G&A + Royalties + Finance Cost) / Sales Volume
Unit Cost (\$/BOE)	(Operating Exp. + Exploration Exp. + G&A + Royalties + Finance Cost + DD&A) / Sales Volume
Reserves Replacement Ratio	5-Yr Additional Proved Reserves / 5-Yr Production Volume
Reserves Life Index (Year)	Proved Reserves / Production Volume
Success Ratio	Number of wells with petroleum discovery / Total number of exploration and appraisal wells
Sales Revenue	Sales + Revenue from pipeline transportation
EBITDA	(Sales + Revenue from pipeline transportation) - (Operating expenses + Exploration expenses + Administrative expenses + Petroleum royalties and remuneration + Management's remuneration)
EBITDA Margin	EBITDA / Sales Revenue
Return on Equity	Trailing-12-month net income / Average shareholders' equity between the beginning and the end of the 12-month period
Return on Capital Employed	(Trailing-12-month net income + Trailing-12-month Interest Expenses & Amortization of Bond Issuing Cost) / (Average shareholders' equity and average total debt
	between the beginning and the end of the 12-month period)
Simple Effective Tax Rate	Income tax expenses / Income before income taxes
Total debt	Short-term loans from financial institution + Current portion of long-term debts + Bonds + Long-term loans from financial institution
Net debt	Total debt – Liquidity
Debt to Equity	Total debt / Shareholders' equity
Net Debt to Equity	Net debt / Shareholders' equity
Total Debt to Capital	Total debt / (Total debt + Shareholders' equity)
Total Debt to EBITDA	Total debt / Trailing-12-month EBITDA
Net Debt to EBITDA	Net debt / Trailing-12-month EBITDA
EBITDA Interest Coverage Ratio	Trailing-12-month EBITDA / Trailing-12-month Interest Expenses & Amortization of Bond Issuing Cost