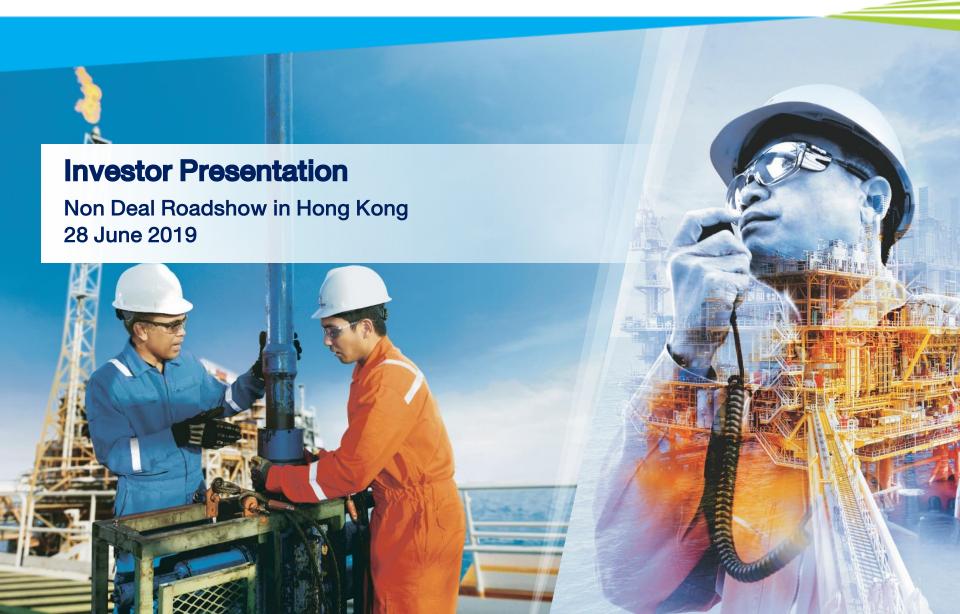
In Collaboration with RobecoSAM @



#### Disclaimer



#### **Forward-looking Information**

The information, statements, forecasts and projections contained herein reflect the Company's current views with respect to future events and financial performance. These views are based on assumptions subject to various risks. No assurance is given that these future events will occur, or that the Company's assumptions are correct. Actual results may differ materially from those projected.

#### **Petroleum Reserves Information**

In this presentation, the Company discloses petroleum reserves that are not included in the Securities Exchange and Commission of Thailand (SEC) Annual Registration Statement Form 56-1 under "Supplemental Information on Petroleum Exploration and Production Activities". The reserves data contained in this presentation reflects the Company's best estimates of its reserves. While the Company periodically obtains an independent audit of a portion of its proved reserves, no independent qualified reserves evaluator or auditor was involved in the preparation of reserves data disclosed in this presentation. Unless stated otherwise, reserves are stated at the Company's gross basis.

This presentation may contain the terms "proved reserves" and "probable reserves". Unless stated otherwise, the Company adopts similar description as defined by the Society of Petroleum Engineers.

**Proved Reserves -** Proved reserves are defined as those quantities of petroleum which, by analysis of geological and engineering data, can be estimated with reasonable certainty to be commercially recoverable, from a given date forward, from known reservoirs and under current economic conditions, operating methods, and government regulations.

**Probable Reserves -** Probable reserves are defined as those unproved reserves which analysis of geological and engineering data suggests are more likely than not to be recoverable.



# Strategy and Growth





Recent Developments

Financial Performance





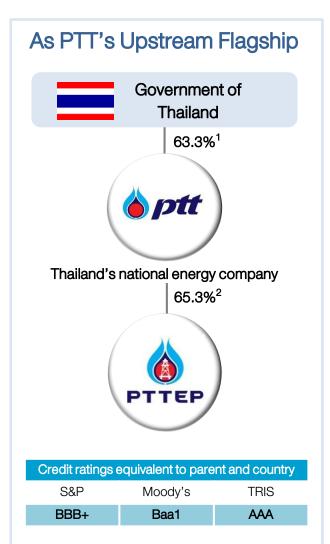


Aspiration

# PTTEP: the E&P Flagship of PTT Group





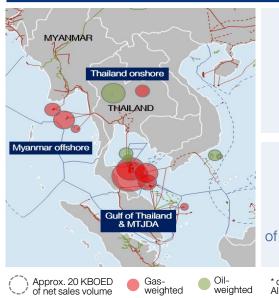


Largest oil and gas producer in Thailand and Myanmar

**Synergy** with PTT's gas value chain through its dominant position in the regional gas market

**Opportunities** to expand into regional investments

# PTTEP's operations in SEA



99%

of PTTEP's total sales volume

+99%

Reliability of plants and field facilities\*

88%

of PTTEP's sales volume sold to PTT

13 USD/ BOE

Average regional cash cost

\* of PTTEP-operated projects in Gulf of Thailand, excl. planned shutdown All figures are as of 3M2019

#### Notes:

- 1. 51.1% is directly held by the Government of Thailand (Ministry of Finance), with the remaining 12.2% held by the state-controlled Vayupak Fund I as of 7 March 2019
- 2. Ownership as of 13 February 2019

# PTTEP's Vision and Strategy



# "Energy Partner of Choice"

through Competitive Performance and Innovation for Long-term Value Creation













# **Expand**

- Grow with 'Coming Home to SEA' and 'Middle East JV'
- Gas to Power in SEA
- LNG capability with PTT

#### **Execute**

- Create full value from existing assets
- **Cost Competitiveness** through Transformation
- Execute Bongkot & Erawan transition



#### Major projects by phase

- Production
- Development
- Exploration
- Midstream



Strategy and Growth





**Recent Developments** 

Financial Performance







Aspiration

# Recent Key Achievement

Robust performance





# Q1 Performance Achievement

~ 46 \$/BOE

Strong sales volume **319 KBOED** 

Competitive unit cost

~29.3 \$/BOE

# Resilient selling price

# Healthy margin and liquidity

\$394 MM Net income

76% **EBITDA Margin** 

\$943 MM Operating Cash Flow

\$4,357 MM Cash on hand

0.16xDebt to equity ratio



# Recent Portfolio Highlights

# "Expand"

Focus growth in strategic areas: "Coming-Home" and "Strategic Alliance"







Acquired Murphy's assets & awarded 2 exploration blocks in Malaysia



Awarded 2 offshore exploration blocks in UAE

# "Execute"



The Final Investment Decision (FID) of the Pre-Development projects

- Started development in Algeria Hassi Bir Rekaiz Project, March 2019
- Announced FID of Mozambique Area 1 Project on initial 2 trains with capacity of 12.88 MTPA, June 2019



Transition of operations efficiently

■ Signed Production Sharing Contracts (PSCs) for Erawan and Bongkot fields

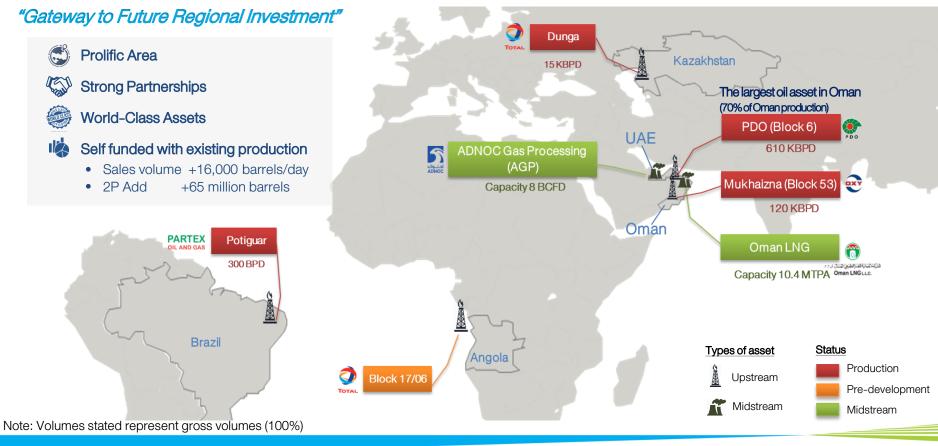
Financials

# **Acquisition of Partex**

# PTTEP

#### Diversified portfolio with focus on the Middle East

- PTTEP to acquire 100% of the shares in Partex Holding B.V. ("Partex") from Calouste Gulbenkian Foundation
- The total consideration of approximately USD 622 million, subject to customary net working capital and closing adjustments
- Transaction is expected to complete by the end of 2019, subjected to customary consents and regulatory approvals

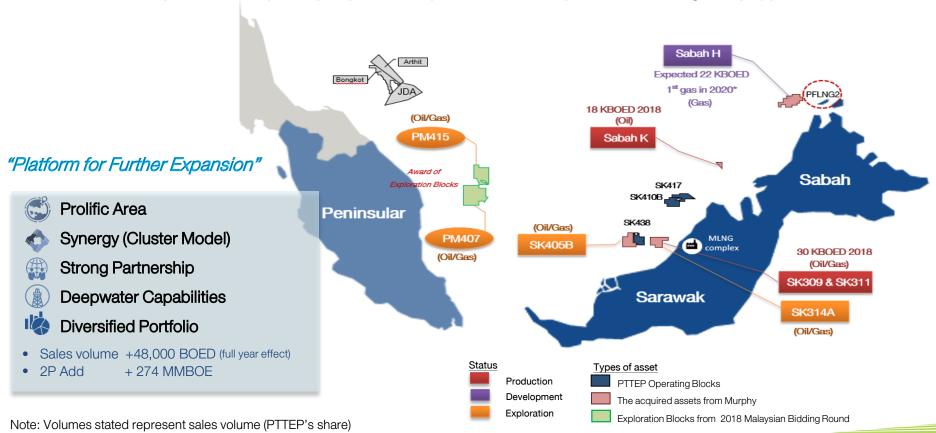


# Acquisition of Murphy's Business in Malaysia



#### Diversified portfolio with a balance of short and long term contributions

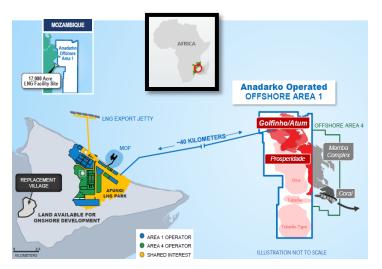
- PTTEP to acquire 100% of the shares in Murphy Sabah Oil and Murphy Sarawak Oil from Murphy
- Total consideration of USD 2,127 million, plus up to a USD 100 million contingent payment upon certain future exploratory drilling results
- After the completion, PTTEP will assume operatorship from Murphy with the same participating interest
- Transaction is expected to complete by July 2019, subjected to customary consents and regulatory approvals



# Mozambique Area 1

# FID, on the Path of Unlocking Value from World Class LNG Asset





Substantial recoverable resources of approximately 75 tcf with scalable offshore development expending up to 50 MTPA

### Location and Cost Advantage

- Close proximity to shore
- High quality reservoirs capable of flow up to 200 mmcfd per well
- Access to Asian and European markets

#### **Achievements**



- Legal & Contractual Framework
- Plan of Development Approved
- Onshore & Offshore **Contractors Awarded**
- First Mover for the Marine Facility
- LNG SPAs ~11.1 MTPA



FID in June 2019 with initial 2 trains of 12.88 MTPA capacity

# **Way Forward**



- **Drilling & Completion**
- **Onshore Construction** and Offshore Installation
- **Operation Readiness**
- **LNG Shipping**



1<sup>st</sup> Cargo expected 2024

Source: Anadarko

# Bongkot and Erawan: Thailand Champion in Domestic Gas Supply

Execute Bongkot and Erawan transition plan



#### To supply 2/3 of domestic gas production starting from 2022 onwards.....





# Growing production and reserves profile

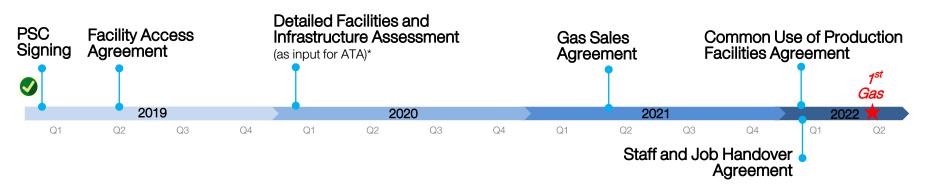
- Substantial volume boost for 10 years and beyond
- Immediate remarkable reserves addition.
- Minimal risk in production profile



# Generating strong cash flow

- No heavy upfront investment
- Self funding (positive net cash flow)
- Achieved target IRR with strong margin despite lower price

#### Concrete transition plan as an operator of G1/61 (Erawan) under PSC



\*Asset Transfer Agreement (ATA): To be agreed between current concessionaires and DMF by 2021 (1 year prior concession end)

Source: TOR

# **Exploration Plan in 2019**







ote: Excludes exploration activities of producing assets around 120 MMUSD



Strategy and Growth





Recent Developments

Financial Performance





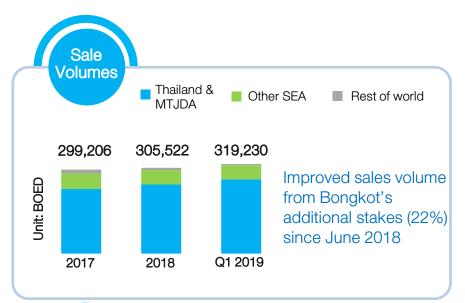


Aspiration

# Q1 2019 Key Financial Performance

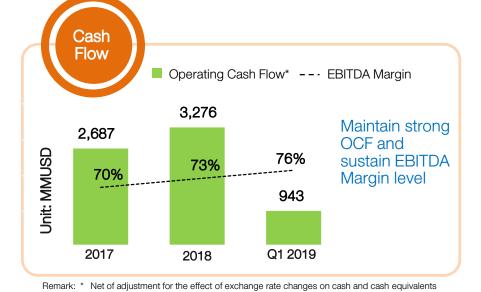
# Delivered healthy EBITDA margin supported by cost management





Selling Price Better gas price mainly driven by oil price recovery	
2017 2018 Q1 201	9
<b>Gas (\$/MMBTU)</b> 5.59 6.42 <b>6.9</b>	2
<b>Liquid (\$/BBL)</b> 52.26 67.40 <b>58.8</b>	32
<b>Weighted Avg. (\$/BOE)</b> 39.20 46.66 <b>46.2</b>	21
Avg. Dubai (\$/BBL) 53.14 69.65 <b>63.4</b>	1
Avg. HSFO (\$/BBL) 49.64 67.01 63.9	5
Volume Mix (Gas : Liquid) 70:30 72:28 <b>73:2</b>	7

Unit				
Maintained cost competitive with the First Quartile among Asian peers				
Unit : \$/BOE	2017	2018	Q1 2019	
Cash cost	13.94	15.11	13.34	
Non-Cash cost	15.11	16.58	15.99	
Unit cost	29.05	31.69*	29.33*	-

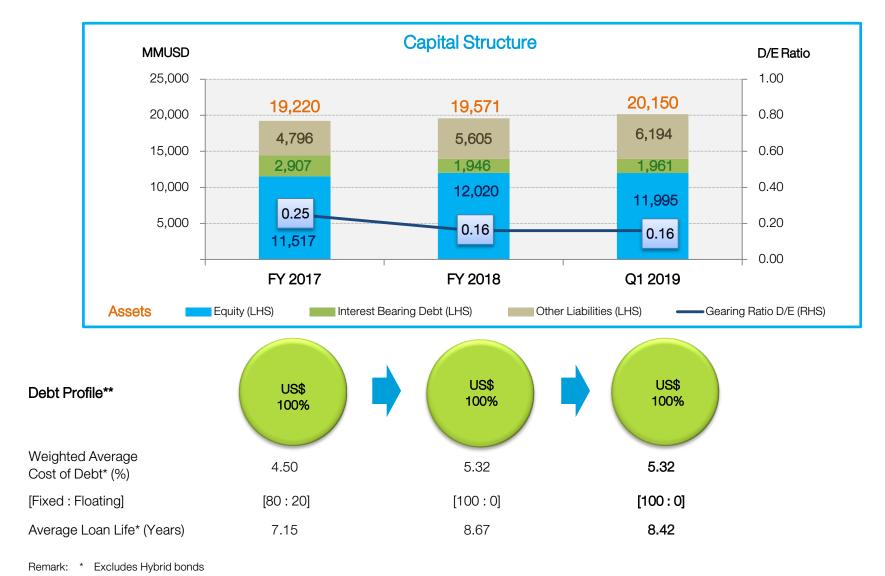


Note: \* Exclude costs related to new business, if include, unit cost for 2018 and Q1 2019 are 31,72\$/BOE and 29.48 \$/BOE

# **Financial Position**

## Healthy balance sheet with low gearing

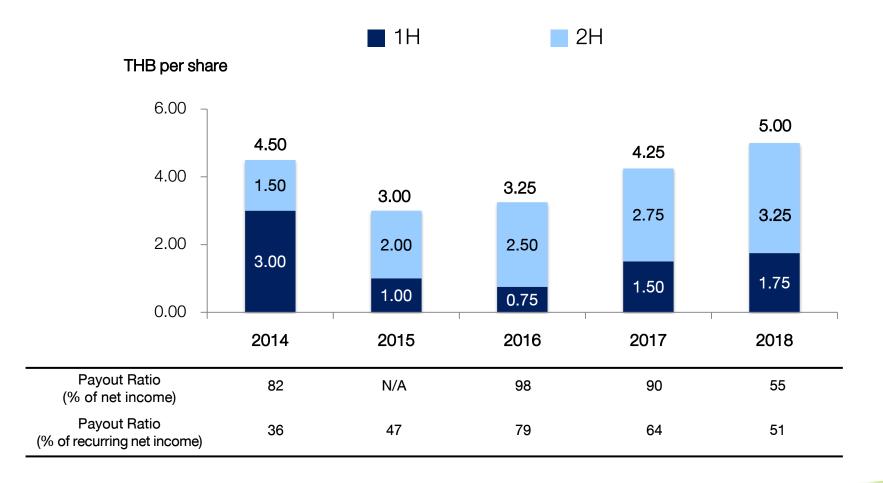






# **Dividend Payment History**

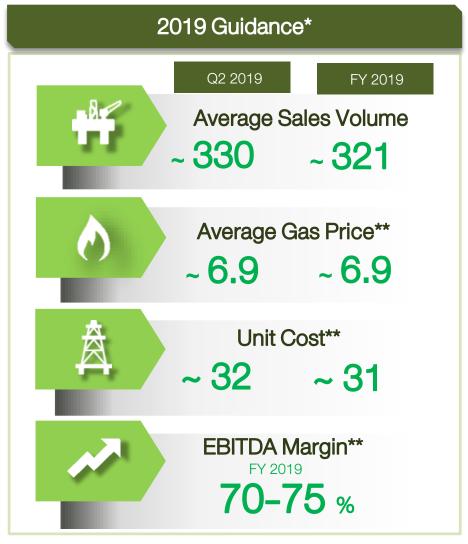
(Policy: No Less Than 30% of Net Income)



# **Outlook**

#### Solid fundamental with significant shareholders value creation







Note: \* Excluded Murphy and Partex acquisition

<sup>\*\*</sup> Based on FY2019 average Dubai oil price at 66 \$/BBL









Recent Developments

Financial Performance







**Aspiration** 

# PTTEP's Aspired Portfolio in 2030

Target for sustainable growth



5% CAGR on Production Target

≥7 years of R/P Ratio



2030

New Businesses and Other M&As

Accelerating Exploration Activities



FID Projects



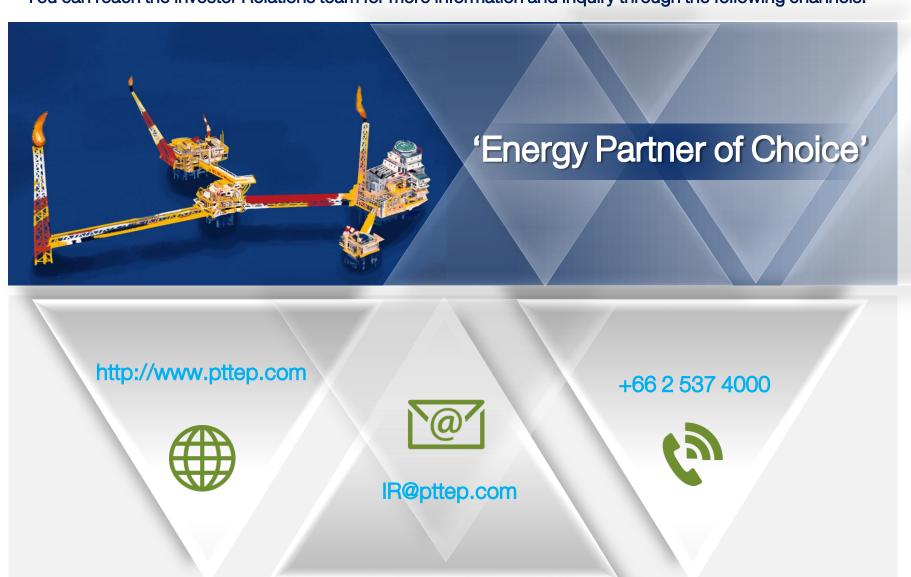
Bongkot & Erawan under New PSCs
Acquisition of Murphy's business in
Malaysia



# Thank you and Q&A



You can reach the Investor Relations team for more information and inquiry through the following channels:



# Supplementary information



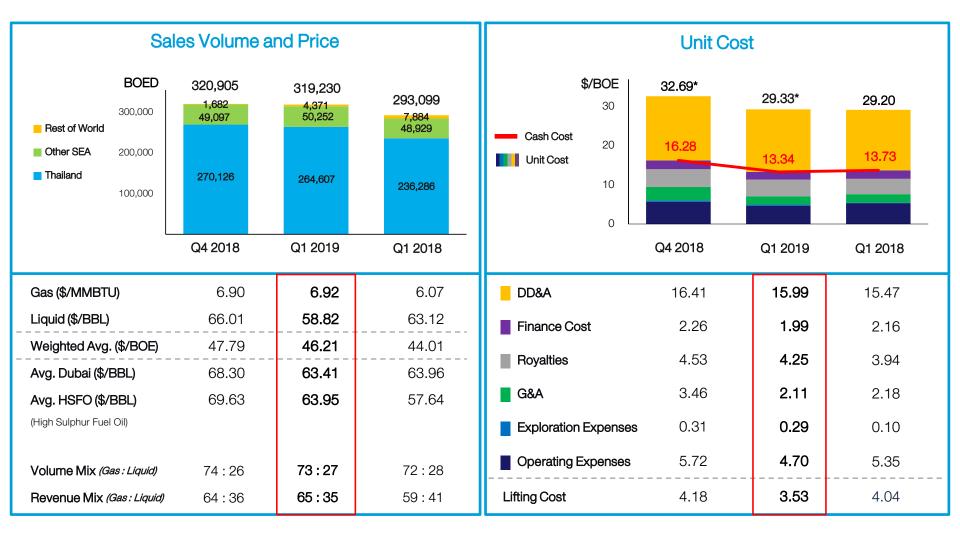


Q1 2019 Financial Results	22-27
Five-year Investment Plan	28
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Reserves at the Year-end 2018	33
Key Project Highlights by Region	34-44
Project Details	45-50
Organization Structure	51
Ratio and Formula	52

#### Sales Volume & Unit Cost

# Strong volume with competitive cost



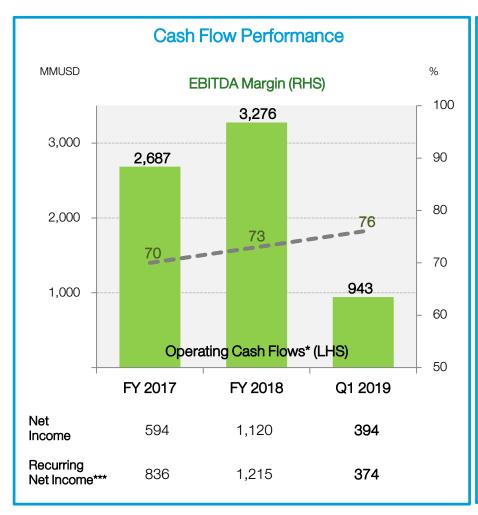


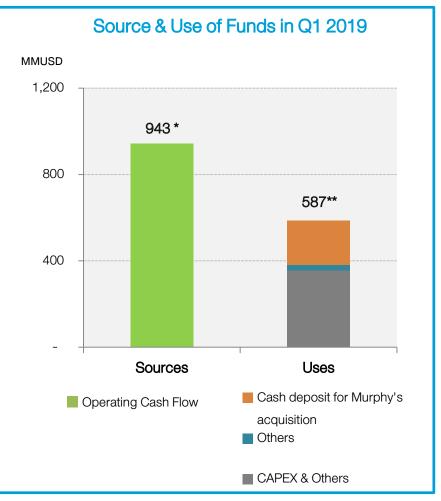
Note: \* Exclude costs related to new business, If include unit cost for Q4/18 and Q1,19 are 32.77 \$/BOE and 29.48 \$/BOE respectively The formulas for calculating ratios are provided in the supplementary section for your reference

#### Cash Flow Performance

#### Robust operating cash flow







Remark: \* Net of adjustment for the effect of exchange rate changes on cash and cash equivalents

<sup>\*\*</sup> Excludes cash flows for investing in short-term investments (Fixed deposit > 3 months)

Excludes Gain/(Loss) on FX, Deferred tax from Functional currency, Current Tax from FX Revaluation, Gain/(Loss) from Financial Instruments, Impairment Loss on Assets, and etc.

# Financial Performance: Income Statement





	Q4 18	Q1 19	Q1 18
Sales and Revenue from Pipeline Transportation (MMUSD)	1,440	1,356	1,184
EBITDA (MMUSD)	1,024	1,025	879
Net Income (MMUSD)	269	394	423
Recurring Net Income (MMUSD)	283	374	304
Earning Per Share (USD)	0.07	0.10	0.10
Key Financial Ratios			
EBITDA Margin (%)	71	76	74
Return on Equity (%) (LTM)	10	9	6
Return on Capital Employed (%) (LTM)	9	8	5
Return on Equity (%) (LTM, Recurring Net Income)	10	11	8
Return on Capital Employed (%) (LTM, Recurring Net Income)	9	10	7

Note: The formulas for calculating ratios are provided in the supplementary section for your reference

# Financial Performance : Balance Sheet

# Healthy balance sheet with strong cash position



	YE 18	Q1 19
Total Assets (MMUSD)	19,571	20,150
- Cash & cash equivalents* (MMUSD)	4,001	4,357
Total Liabilities (MMUSD)	7,551	8,155
- Interest bearing debt (MMUSD)	1,946	1,961
Equity (MMUSD)	12,020	11,995
Key Financial Ratios		
Total Debt to Equity (X)	0.16	0.16
Net Debt* to Equity (X)	(0.17)	(0.22)
Total Debt to Capitalization (X)	0.14	0.14
Total Debt to EBITDA (X)	0.63	0.60
EBITDA Interest Coverage (X)	32	35

Credit Ratings: BBB+ (S&P), Baa1 (Moody's), AAA (TRIS)

Weighted Average Cost of Debt\*\*: 5.32%

Average Loan Life\*\*: 8.42 years

Note: \* Cash & Cash Equivalents (Cash on hand) include Short-term Investments (Fixed deposit > 3 months)

Net Debt = Total Debt less Cash & Cash Equivalents and Short-term Investments

\*\* Excludes hybrid bonds

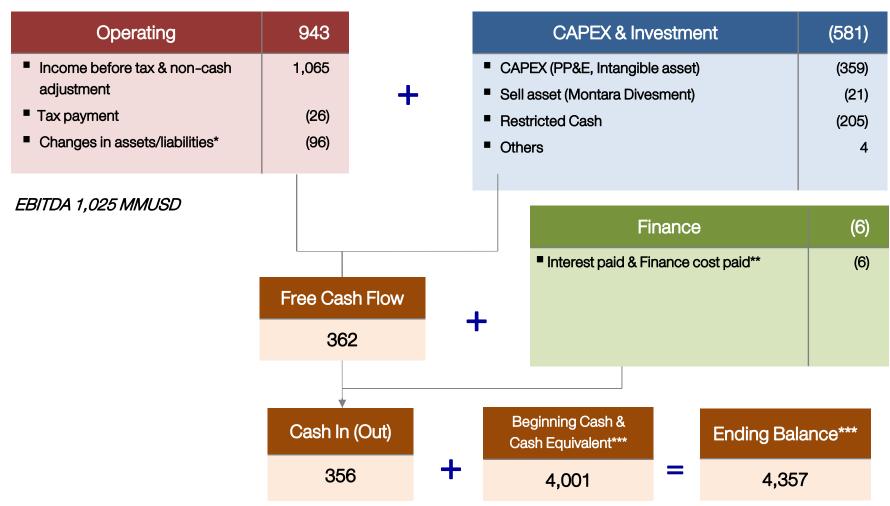
The formulas for calculating ratios are provided in the supplementary section for your reference

# Cash Flows: January - March 2019

Robust operating cash flow



Unit: MMUSD



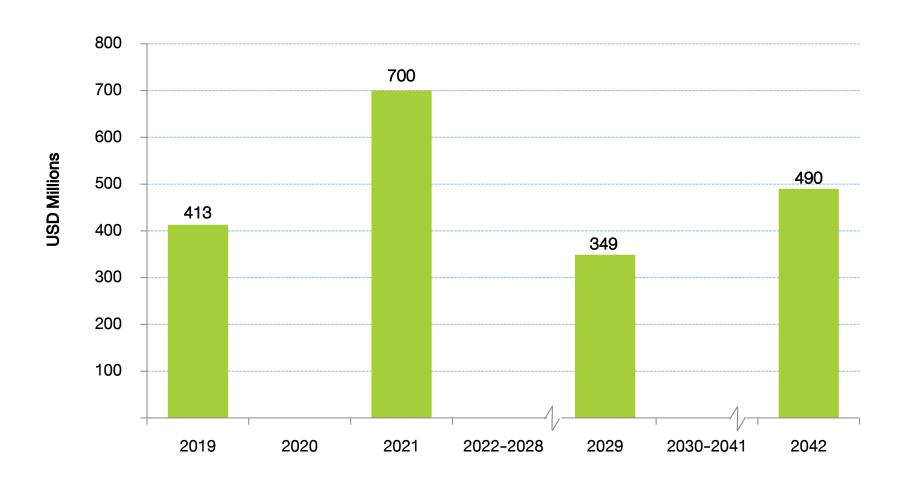
Note: \* Net of foreign exchange rate effect

\*\* Net of interest received

\*\*\* Include Short-term Investment (Fixed deposit > 3 months)

# **Debt Maturity Profile**





Note: Excludes Hybrid bonds

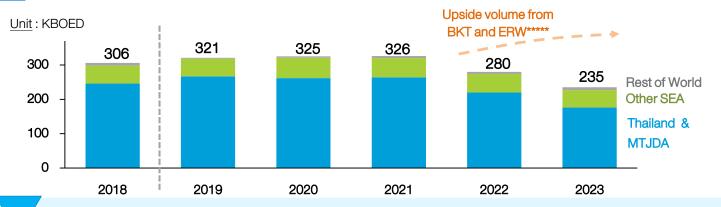
Unit: USD Millions or equivalent after cross currency swap

#### Five -Year Plan

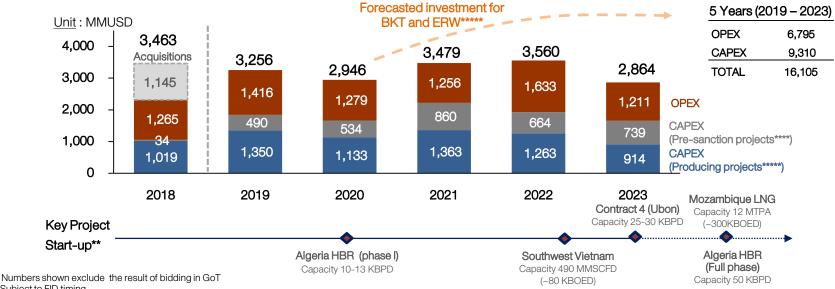
### CAPEX to support current volumes and new projects start-up







#### Investment\*



Note:

Subject to FID timing

Pre-sanction projects include Mozambique LNG, Contract 4 (Ubon), Algeria HBR and Southwest Vietnam

Includes exploration and appraisal in all projects and head office CAPEX

<sup>\*\*\*\*\*</sup> Subject to PSC signing

# Sustainable development

Pursue long-term growth with social and environmental wellness



Dow Jones Sustainability Indices

In Collaboration with RobecoSAM (

#### 2018 DJSI Listed Company

PTTEP has been selected as a member of the 2018 Dow Jones Sustainability Indices (DJSI) in the DJSI World Oil and Gas Upstream & Integrated Industry for its fifth consecutive year.







#### FTSE4Good Emerging Index 2018

PTTEP becomes a constituent of the FTSE4Good Emerging Index 2018 for the third consecutive year



#### Proven business integrity

SET Sustainability Award 2018 – Outstanding Category

The Stock Exchange of Thailand (SET)

ASEAN Corporate Governance (CG) Awards
ASEAN CG Scorecard

Thailand's Strongest Adherence to Corporate Governance (ranked second) Alpha Southeast Asia Magazine 2018

#### **Exemplary social contributor**

Top Corporate Social Responsibility Advocates winner

The Asia Corporate Excellence & Sustainability
Awards 2018

Health Promotion Category for PTTEP LKC Free Health Service Program (Free Clinic Project) The Asia Responsible Enterprise Awards 2018

Thailand's Best Strategic Corporate Social Responsibility (ranked first) Alpha Southeast Asia Magazine 2018

#### Green driver to environment

Green Leadership Category for T.M.S. Underwater Learning Site Project The Asia Responsible Enterprise Awards 2018

The Excellent Level (G-Gold) of the Green Office Award 2017

The Ministry of Natural Resources and Environment

Water A List Award

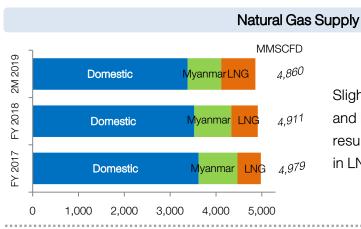
Carbon Disclosure Project (CDP)

# **Thailand Updates**

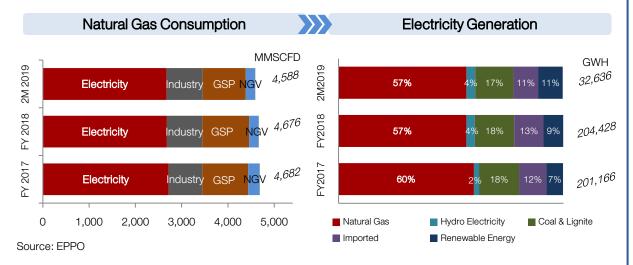




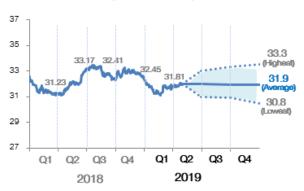
#### **Thailand Energy Overview**



Slight decline in domestic production and Myanmar piped gas imports as a result of lower demands and growth in LNG import



# Exchange Rate Movement (THB/USD)



# Consensus on the exchange rate mostly depends on

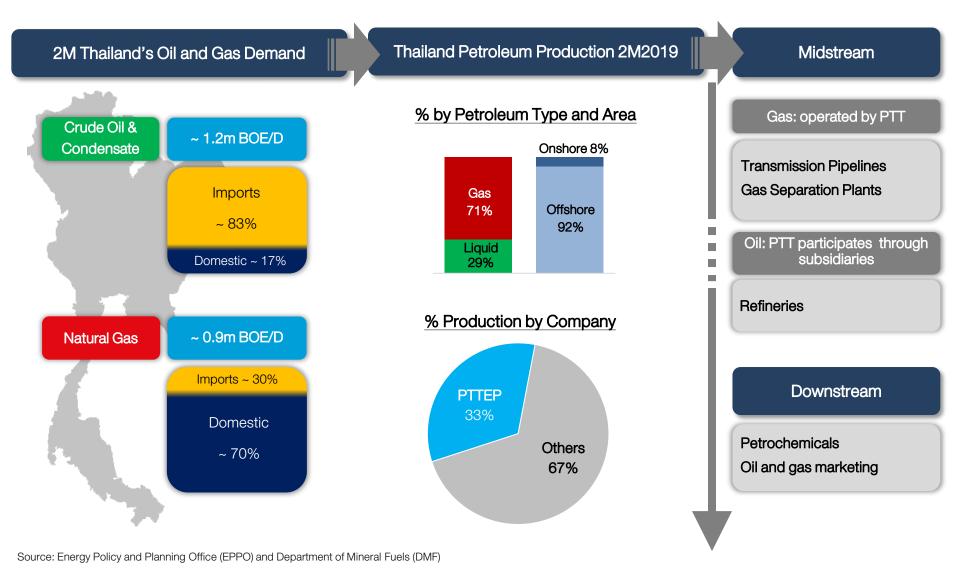
- o Tendency on FED interest rate hike
- o Trade war between the US and China
- Slowdown of the U.S and European Union economy
- Slow recovery in Tourism growth

Source: Bank of Thailand, Bloomberg Forecast based on Bloomberg Consensus as of 3 May 2019

# Thailand's Energy Value Chain



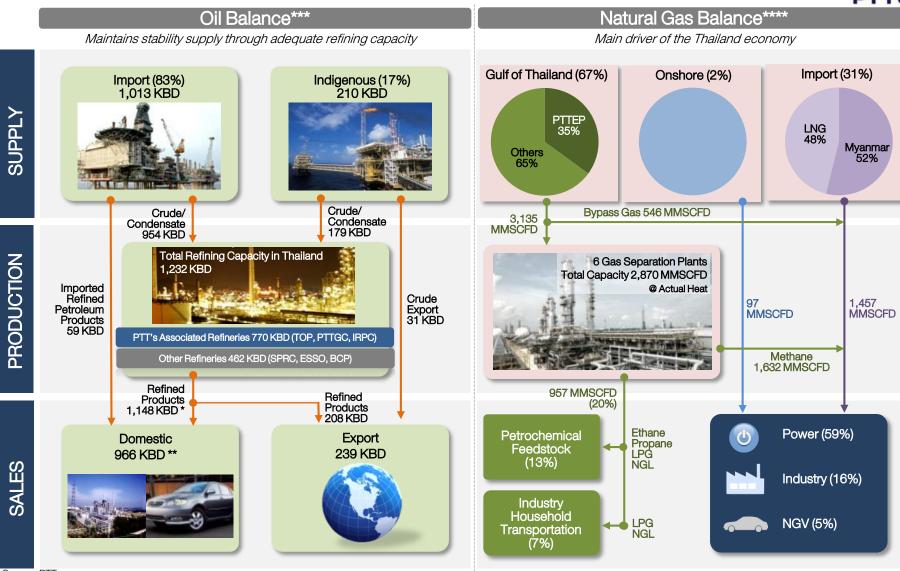




31

# Thailand's Oil and Gas Balance





Source: PTT

Remark: \* Refined product from refineries = 1,034 KBD, including domestic supply of LPG from GSPs and Petrochemical Plants = 111 KBD

<sup>\*\*</sup> Not included Inventory

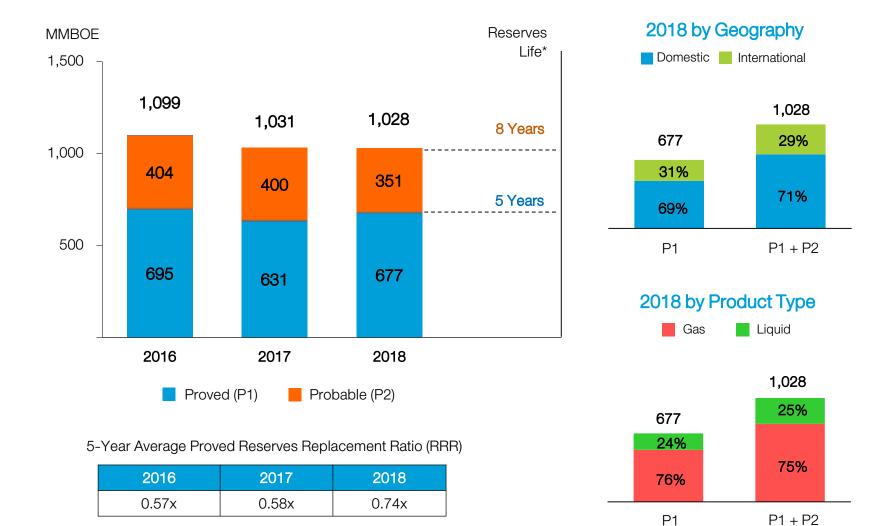
<sup>\*\*\*</sup> Information as of 11M18

<sup>\*\*\*\*</sup> Information as of 3M19

## Reserves at the Year-end 2018





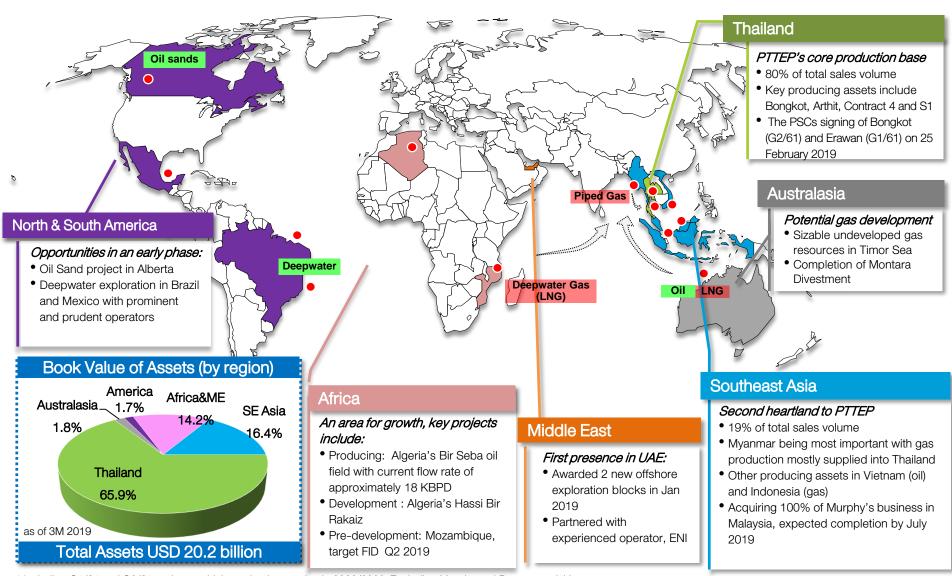


<sup>\*</sup> Based on total production of natural gas, condensate, and crude oil (including LPG) of 359 KBOED for the year ended December 31, 2018

# Diversified international portfolio

Worldwide operations: 46 projects\* in 12 countries





<sup>\*</sup> Including G1/61 and G2/61 projects, which production starting in 2022/2023. Excluding Murphy and Partex acquisition

## Thailand and other Southeast Asia

## Coming home to maintain strong foundation with full expertise



#### Thailand

#### Bongkot (66.6667% WI)

 Average natural gas and condensate sales volume of 709 MMSCFD and 19 KBPD in 3M2019

#### S1 (100% WI)

 The largest onshore crude oil production field in Thailand with 3M2019 average crude oil sales volume of 30 KBPD

#### Arthit (80% WI)

 Average sales volume in 3M2019 was 242 MMSCFD of natural gas and 11 KBPD of condensates

#### Contract 4 (60% WI)

 Average sales rate of 408 MMSCFD for natural gas and 18 KBPD for condensate in 3M2019

#### Myanmar



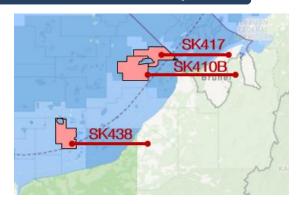
- 3 producing gas fields supplying gas to both Thailand and Myanmar: Yadana, Yetagun, and Zawtika
- Operate Zawtika project, brought online in March 2014 with current gas supply of 290 MMSCFD in 3M2019
- Significant exploration acreage both onshore and offshore in the Moattama Basin

#### **Project Status**

- Yadana (25.5% WI)
- Yetagun (19.3% WI)
  - Zawtika (80% WI)
- Appraisal M3 (80% WI)
  - MOGE 3 (75% WI)
- Exploration M11 (100% WI)
  - MD-7 (50% WI)

#### Sarawak Basin, Malaysia

Production / Ramp-up Projects



PTTEP's Block: SK410B (42.5%), SK417 (80%) and SK438 (80%) with operatorship

Location: Sarawak Basin, Malaysia

Characteristic: Shallow-water with low operational risk

#### **Exploration Strategy:**

- Expect exploration drilling activities during 2019-2021
- "Cluster Model" synergy operations within basin to optimize costs
- In place production infrastructure in nearby area

Tvote. VVI – working interest

Contract 4 Bongkot

# Summary of Terms from Bidding Result of Bongkot and Erawan and PSC Model



#### Price Formula

DB <sub>(y)</sub> < 52	$M = 0.91 + 0.11 \frac{DB_y}{52}$
52 ≤ DB <sub>(y)</sub> < 100	$M = 1.02 - 0.15 \frac{DB_y - 52}{48}$
DB <sub>(y)</sub> > 100	$M = 0.22 + 6.44 \times \frac{1}{\sqrt{DB_y}}$

 Whereas;
 Pr:
 Gas Price

 Pc:
 Price Constant

 I:
 Exchange rate

 PPI:
 Producer Price Index

 OM:
 PPI for Oil Machinery and Tools

 DB:
 Dubai oil price

$$Pr_{(y)} = \mathbf{116} \times M_{(y)} \times \left(0.25 \frac{PPI_{(y)}}{101.4167} + \frac{I_{(y)}}{35.3} \left\{ 0.3 \frac{OM_{(y)}}{214.88} + 0.4 \frac{DB_{(y)}}{41.27} + 0.05 \right\} \right)$$

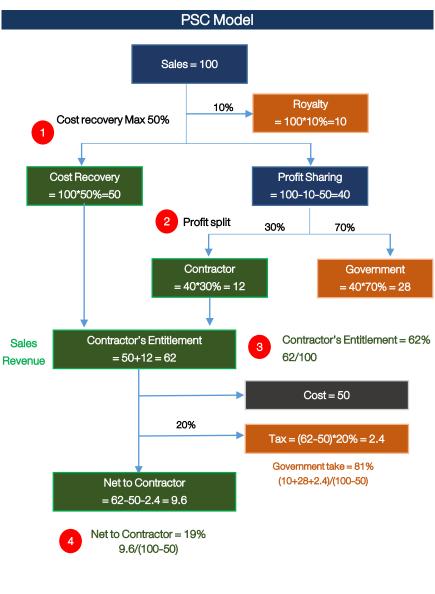
#### Terms

	G2/61 (Bongkot)	G1/61 (Erawan)		
Price Constant	116 THB per MMBTU	116 THB per MMBTU		
Contractor's Profit Split	30%	32%		
Bonuses	Supporting Contribution 7 MMTHB	Signature Bonus* 1,050 MMTHB Production Bonus** 1,575 MMTHB Supporting Contribution 7 MMTHB Other benefits 35 MMTHB		
Thai Employee Ratio	99%	98%		
Facility Bonus***	175 MMTHB	350 MMTHB		

#### Remark of payment terms:

- \* No later than 10 working days prior to the PSC signing date
- \*\* Each time the cumulative production/sales reaches 100, 200 and 300 MMBOE
- \*\*\* Equally separate into 3 payments by 24th April of every year from 2022

Source: Press release from Department of Mineral Fuels (13 December 2018) and TOR



# Bongkot and Erawan: Thailand Champion in Domestic Gas Supply

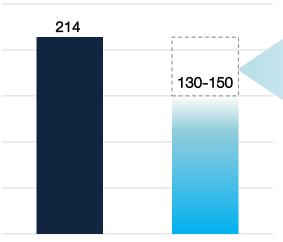
Achievable cost optimization to sustain target return



#### With new gas price, we can achieve target IRR

## Gas price

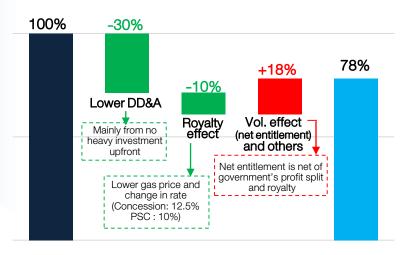
Under Price Constant of 116 THB/MMBTU, Gas price 130-150 THB/MMBTU (Dubai 60-80 \$/BBL)



Unit: THB/MMBTU

## Cost optimization

Major processing facilities already in-place. Unit cost lowered by 22% through cost synergy and optimization



#### Enablers of cost synergy and optimization through economy of scale and technology improvement



## Wellhead Platform

- Lean design standardization
- Volume bundling & contracting strategy
- Platform topside and facility reuse



## Drilling & Well

- Implement factory drilling
- Utilize drilling rig with GoT-fitted specifications
- Optimize drilling rig & service contracts across GoT



#### Logistics

- Synergy and optimize marine and aviation fleets across GoT
- Procurement strategy



## Decommissioning

- Innovative solutions / technologies
- Economy of Scales

# Acquisition of Murphy's Business: Investment Rationale (1/2)

Strategically fit and value accretive





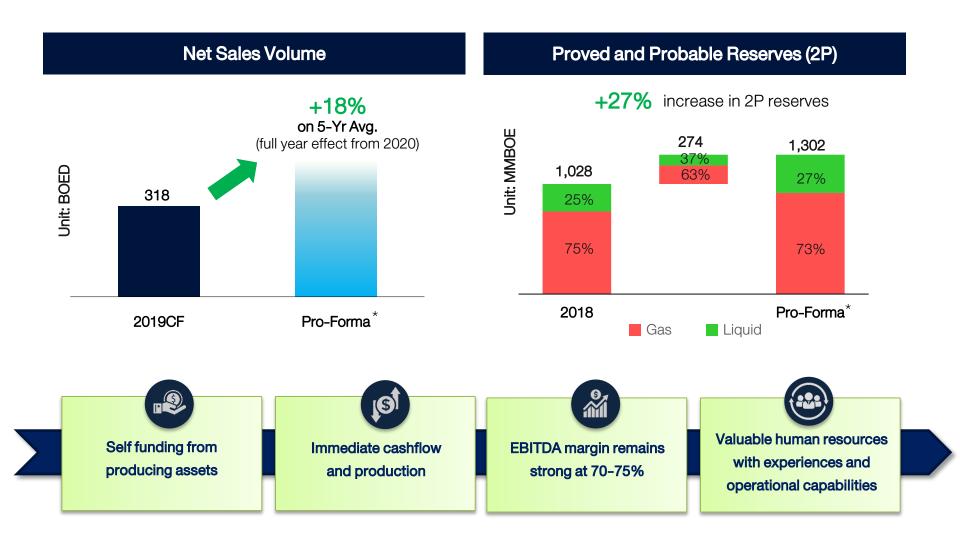
Gas supply to LNG market via MLNG and PFLNG2, not cap by

domestic demand

# Acquisition of Murphy's Business: Contributions to PTTEP's Portfolio (2/2)



Boost financial performance with valuable human resources



## Other South East Asia

## Expanding foothold in the region



#### Vietnam and Indonesia



#### **Southwest Vietnam**

- Vietnam B & 48/95 (8.5% WI)
- Vietnam 52/97 (7% WI)
- Field Development Plan was approved by Government
- The project is currently in the negotiation process on commercial terms to put forward FID
- First production target by end of 2022, and ramp up to full capacity of 490 MMSCFD



Production projects



- Average sales volume of crude oil was 17 KBPD in 3M2019
- The project is preparing further production drilling plan aiming to maintain production plateau.

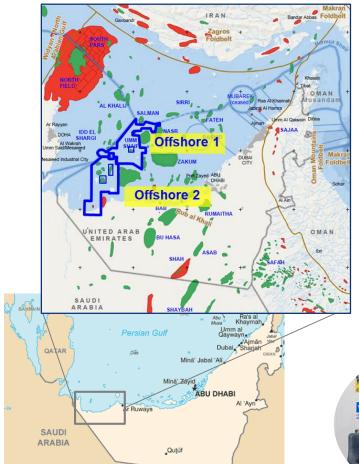


 Average sales volume of natural gas was 226 MMSCFD in 3M2019

# The Middle East: United Arab Emirates







Project Overview								
PTTEP's Block	Abu Dhabi Offshore 1	Abu Dhabi Offshore 2						
Location	North-west of Abu Dhabi Emirates, United Arab Emirates							
Characteristics	Shallow water							
Partners (exploration phase)	ENI 70% ( PTTEF	' '						
Exploration Strategy	<ul> <li>Joined hand with prudent operators</li> <li>UAE still has high potential prospective resources with significant sizeable discoveries</li> </ul>							



The award of Abu Dhabi Offshore Exploration Blocks 1 & 2 on 12<sup>th</sup> January 2019

## Acquisition of Partex Holding B.V.

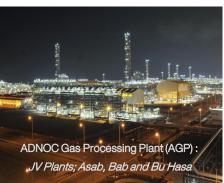


## Access to the largest oil asset in Oman and world-class Midstream Complex

#### Oman Largest asset covering around 1/3 of the country **PDO** Long-life asset, produced only 15% of reserves in-place (Block 6) Multi-field oil production: 610,000 BPD (70% of Oman production) Experienced and reputable partners PARTEX OIL AND GAS Joint Operating Muscat PDO (Block 6) Company Oman LNG Largest single onshore producing field in Oman Mukhaizna Oil production: 120,000 BPD (13% of Oman production) (Block 53) Strong and experienced operator Mubadala **PARTEX** Mukhaizna (Block 53) The only LNG facility in Oman Concessions Oil Fields Processing capacity 10.4 MTPA Oman LNG Pipeline Ontracted LNG sales to international buyers: Japan and South Korea LNG Facility City Joint Operating Company

#### UAE





#### ADNOC Gas Processing (AGP)

 One of the largest gas processing complexes in the world (total capacity of 8 BCFD)

JV: 3 plants with capacity of 1.2 BCFD

Adnoc: 2 plants with capacity of 6.9 BCFD

- Essential to Abu Dhabi and UAE's economy
- Sizeable volumes of Propane, Butane and Naphtha offtake
- Strong and experienced partners







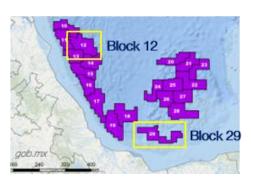
ADNOC Sh

# America: Mexico, Brazil and Canada



#### -- Entry into high potential petroleum province at exploration phase --

#### Gulf of Mexico, Mexico



PTTEP's Block: Block 12 (20%) and Block 29 (16.67%), as non-operating partner

**Location:** Mexican Ridges Basin for Block 12 and Campeche Basin for Block 29

Characteristic: Deep-water with high petroleum potentials and attractive fiscal regime

#### **Exploration Strategy:**

- Joined hand with prudent operators being Petronas and Repsol
- Mexico still has high potential prospective resources with significant sizeable discoveries

## Deep Water Brazil



#### Barreirinhas AP1

- Farm-in 25% from BG Group in 2014
- Operated by Shell Brasil (65% interest)
- Four offshore exploration blocks: BAR-M-215, BAR-M-217, BAR-M-252 and BAR-M-254
- Completed 3D seismic activities and is in the process of assessing the petroleum potential

#### **BM-ES-23**

- Acquired 20% interest from Shell in Q3 2014
- Partnered with Petrobras (65%, operator) and INPEX (15%)

# Canada Oil Sands ARCTIC OCEAN Mariana Oil Sands Project Hangingstone Hangingstone Thornbury Sensit South Leismer South Leismer

#### **Project Overview**

- Operates 100% interest of the Thornbury, Hangingstone and South Leismer (THSL) areas (exploration and appraisal phase)
- Potential large resource base with over a billion barrel
- In Q3 2017, the Company revised the project's development plan which involves delaying the project's Final Investment Decision, to reflect results from the assessment of the industry and commercial feasibility studies

## LNG Value Chain Investment: MLNG Train 9





10% Investment in MLNG Train 9 by PTT Global LNG....
....continue to look for more LNG opportunities globally



MLNG Train 9 – Overview								
Location	Bintulu, Sarawak, Malaysia							
Asset	Liquefaction Train 9 Tank 7							
Phase	Commercial: Jan 2017							
Capacity	3.6MTPA							
Contract Life	20 years							
Partners (subject to closing)	Petronas JX Nippon PTT Global LNG	80% 10% 10%	PH ECONOLING					

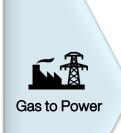
#### **Investment Rationales**

- Capture opportunity from increasing LNG demand as a supplement to Thailand gas production
- Venture into midstream LNG as a mean to secure LNG supply and growth of PTT and PTTEP, as well as capture value added along with LNG value chain
- Low risk and highly market secured opportunity
  - Highly experienced operator
  - Already commenced commercial production with immediate revenue stream
- In vicinity of future upstream opportunities in focus area – offshore Sarawak

# **New Business Opportunities**

Expand value chain, create innovation and step towards long-term sustainability





# "Integrated Energy Solution"



- Enhance value of existing assets in Myanmar e.g. Zawtika, M3
- Support Myanmar pipeline infrastructure development
- Partner with Independent Power Producer (IPP)

# "Cutting Edge Technology for E&P and more"



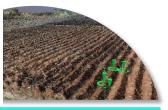








# Non E&P



#### Aerial inspection service:

- Flare Tower
- Telecommunication Tower
- Tank inspection

## Subsea Inspection & Surveillance:

- Pipeline and structural inspection
- Geophysical survey
- Gas leak survey

#### **Focused Sectors:**

- Agriculture
- Environmental
- Security

Remark: UAV is Unmanned Aerial Vehicle. AUV is Autonomous Underwater Vehicle.

# Project information 1/4

# Production phase: Thailand and JDA



	Project	Status*	PTTEP's Share	Partner (as March 2	-	3M2019 Aver Gas	age Sales Volume ** Oil and Other	2019 Key Activities			
Pro	Production Phase										
_	Fhailand and JDA										
1	Arthit	OP	80%	Chevron MOECO	16% 4%	242 MMSCFD	Condensate: 11 k BPD	Ensure gas deliverability level at DCQ***     Install wellhead platforms     Drill development wells			
2	B6/27	OP	100%			=	-				
3	B8/32 & 9A		25%	Chevron MOECO KrisEnergy Palang Sophon	51.66% 16.71% 4.63% 2%	73 MMSCFD	Crude: 24 k BPD	Drill development wells     Perform waterflood activities			
4	Bongkot	OP	66.6667%	TOTAL	33.3333%	709 MMSCFD	Condensate: 19 k BPD	<ul> <li>Maintained production level as planned</li> <li>Drill development wells</li> <li>Awarded as a sole operator under PSC (after concession-end in 2022/2023)</li> </ul>			
5	Contract 3 (Formerly Unocal III)		5%	Chevron MOECO	71.25% 23.75%	603 MMSCFD	Crude: 20 k BPD Condensate: 16 k BPD	<ul> <li>Drill development wells</li> <li>Prepare for decommissioning activities</li> <li>Awarded as a sole operator for Erawan field (Contract 1, 2 and 3) under PSC (after concessionend in 2022)</li> </ul>			
6	Contract 4 (Formerly Pailin)		60%	Chevron MOECO	35% 5%	408 MMSCFD	Condensate: 18 k BPD	Ensure gas deliverability level at DCQ***     Drill development wells     In process of pre-development of Ubon field			
7	E5		20%	ExxonMobil	80%	9 MMSCFD	-	Ensure gas deliverability level at DCQ***			
8	G4/43		21.375%	Chevron MOECO Palang Sophon	51% 21.25% 6.375%	1.5 MMSCFD	Crude: 2 k BPD	Drill development wells     Perform waterflood activities			
9	G4/48		5%	Chevron MOECO	71.25% 23.75%	2 MMSCFD	Crude: 0.9 k BPD	Drill development wells			
10	L53/43 & L54/43	OP	100%			-	Crude: 1.5 k BPD	Maintain production plateau     Perform reservoir management and waterflood activities			
11	PTTEP1	OP	100%			-	Crude: 240 BPD	Maintain production plateau     Perform reservoir management and waterflood activities			
12	S1	OP	100%			9 MMSCFD	Crude: 30 k BPD LPG: 0.2 k MT/D	Drill development wells     Enhance oil recovery program includes waterflood, hydraulic fracturing and artificial lift			

<sup>\*</sup> Status: OP = PTTEP operatorship / JOC = PTTEP joint operatorship

<sup>\*\*</sup> Sales volume stated at 100% basis.

<sup>\*\*\*</sup> DCQ = Daily Contractual Quantity

# Project information 2/4

# Production phase: Overseas



	Project	Status*	PTTEP's	Partners		3M2019 Aver	age Sales Volume **	2019 Key Activities
		Share (as of March 2019)		Gas	Oil and Other			
Pro	duction Phase							
13	Sinphuhorm	ОР	55%	Apico**** ExxonMobil	35% 10%	95 MMSCFD	Condensate: 320 BPD	Ensure gas deliverability     Improve recovery from infill drilling
14	L22/43	OP	100%			-	-	Maintain production operation
15	MTJDA	JOC	50%	Petronas-Carigali	50%	341 MMSCFD	Condensate: 10 k BPD	Drill exploration and development wells
Ov	<u>erseas</u>	•						
16	Vietnam 9-2	JOC	25%	PetroVietnam SOCO	50% 25%	13 MMSCFD	Crude: 2.8 k BPD	Maintain production level     Perform well intervention program
17	Vietnam 16-1	JOC	28.5%	PetroVietnam SOCO OPECO	41% 28.5% 2%	5.6 MMSCFD	Crude: 17 k BPD	Maintain production level     Drill development wells and water injection well     Upgrade gas lift system
18	Natuna Sea A		11.5%	Premier Oil KUFPEC Petronas Pertamina	28.67% 33.33% 15% 11.5%	226 MMSCFD	Crude: 1.6 k BPD	Well intervention program to secure Gas Deliverability     Drill development wells
19	Yadana		25.5%	TOTAL Chevron MOGE	31.24% 28.26% 15%	798 MMSCFD	-	Drill infill wells     Perform 3D seismic activities     Ensure gas deliverability level at DCQ***
20	Yetagun		19.3178%	Petronas-Carigali MOGE Nippon Oil PC Myanmar (Hong Kong)	30.00140% 20.4541% 19.3178% 10.90878%	126 MMSCFD	Condensate: 2.3 k BPD	Maintain production level     Drill exploration and development wells     Perform 3D seismic activities
21	Zawtika (M9 & a part of M11)	OP	80%	Myanma Oil and Gas Enterprise (MOGE)	20%	290 MMSCFD	-	Drill 3 exploration wells     Drill development wells     Perform 3D seismic activities     Prepare to Install wellhead platforms
22	Algeria 433a & 416b (Bir Seba)	JOC	35%	PetroVietnam Sonatrach	40% 25%	-	Crude: 4.4 k BPD (net entitlement)	Drill development wells     Plan for BRS Phase 2 oil field development

<sup>\*</sup> Status: OP = PTTEP operatorship / JOC = PTTEP joint operatorship

<sup>\*</sup> Sales volume stated at 100% basis except for Algeria 433a & 416b

<sup>\*\*\*</sup> DCQ = Daily Contractual Quantity

<sup>\*\*\*\*</sup> PTTEP holds indirectly and directly 66.8% participating interest in Sinphuhorm Project. APICO also holds 100% participating interest in Block L15/43 and Block L27/43.

# Project information 3/4

# Exploration/Development phase



	Project	Status*	PTTEP's Share	Partners (as of March 2019)	2019 Key Activities						
Ext	Exploration/Development Phase										
_	ailand and JDA										
23	G9/43	OP	100%		-						
24	G1/61 (Erawan)	ОР	60%	MP G2 (Thailand) 40% Limited	The PSC signing on 25 February 2019 (start production in 2022)						
25	G2/61 (Bongkot)	ОР	100%		The PSC signing on 25 February 2019 (Start production in 2022 and 2023)						
Ove	erseas										
26	Myanmar M3	ОР	80%	MOECO 20%	Negotiate the commercial framework with the Myanmar government     Perform Front End Engineering Design (FEED study)						
27	Myanmar M11	OP	100%		Drill first exploration well to prove up recoverable resources						
28	Myanmar MD-7	OP	50%	TOTAL 50%	Drill first exploration well to prove up recoverable resources						
29	Myanmar MOGE 3	OP	77.5%	Palang Sophon 10% MOECO 10% WinPreciousRes 2.5% ources	Drill 3 exploration wells						
30	Vietnam B & 48/95		8.5%	PVN 65.88% MOECO 25.62%	Finalize on Commercial agreements     Finalize on Engineering Procurement Construction Installation (EPCI) bidding process						
31	Vietnam 52/97		7%	PVN 73.4% MOECO 19.6%	Finalize on Commercial agreements     Finalize on Engineering Procurement Construction Installation (EPCI) bidding process						
32	Sarawak SK410B	ОР	42.5%	KUFPEC 42.5% Petronas- 15% Carigali	Drill 1 appraisal well						
33	Sarawak SK417	OP	80%	Petronas- 20% Carigali	Prepare to drill exploration and appraisal wells						
34	Sarawak SK438	OP	80%	Petronas- 20% Carigali	Drill 1 exploration well and 1 appraisal well						
35	PM407	OP OP	55%	Petronas 45%	Signed PSC with Petronas on 21/03/2019						
36	PM415	OP	70%	Petronas 30%	- 0						

<sup>\*</sup> Status: OP = PTTEP operatorship / JOC = PTTEP joint operatorship

# Project information 4/4

# Exploration/Development phase



	Project	Status*	PTTEP's Share	Partner (as of March	_	2019 Key Activities				
Exp	l ploration/Developm	nent Phas	ie Se	as or march	2010)					
	verseas									
37	PTTEP Australasia (PTTEP AA)	OP	90%-100% (varied by permits)			Completed Montara Field Divestment to Jadestone on 28 Sep 2018     Drill exploration well in AC/P54				
38	Mozambique Area 1		8.5%	Anadarko, Mitsui, ENH, ONGC Beas Rovuma, Bharat	26.5%,20% 15%, 10% 10%, 10%	Prepare work to support Final Investment Decision (FID) targeted in 1H 2019 including LNG marketing and finalize remaining commercial contracts together with project finance				
39	Algeria Hassi Bir Rekaiz	OP	24.5%	CNOOC Sonatrach	24.5% 51%	<ul> <li>Finalize on Engineering Procurement and Construction (EPC)</li> <li>Drill development wells</li> </ul>				
40	Mariana Oil Sands	OP	100%			Assess appropriated development approach				
41	Barreirinhas AP1		25%	Shell Brasil Mitsui E&P Brasil	65% 10%	Assess petroleum potential				
42	Brazil BM-ES-23		20%	Petrobras INPEX	65% 15%	Assess petroleum potential				
43	Mexico block 12 (2.4)		20%	PC Carigali Mexico Ophir Mexico	60% 20%	G&G study to access petroleum potential				
44	Mexico block 29 (2.4)		16.67%	Repsol Mexico PC Carigali Mexico Sierra Nevada	30% 28.33% 25%	G&G study to access petroleum potential				
45	Abu Dhabi Offshore 1		30%	Eni Abu Dhabi	70%	Conduct Seismic				
46	Abu Dhabi Offshore 2		30%	Eni Abu Dhabi	70%	Conduct Seismic and drill exploration & appraisal wells				

<sup>\*</sup> Status: OP = PTTEP operatorship / JOC = PTTEP joint operatorship

# Projects from Murphy Malaysia Acquisition

# Project Details (1/2)



		Project	Working Interest		Oi/Gas	Covering Area (km²)	2018 Net Sales Volume
Pro	ducing Pha						
			PTTEP HKO* Pertamina Petronas	<b>59.5% (Operator)</b> 25.5% 15%		903.7	Oil 13,000 BPD Gas 105 MMSCFD
1	SK309 & SK311		For East Patricia fiel PTTEP HKO* Petronas Pertamina	d 42% (Operator) 40% 18%	Oil and Gas	13	(equivalent to 30,000 BOED)
		Kikeh	PTTEP HKO* Petronas Pertamina	<b>56% (Operator)</b> 20% 24%	Oil	247	
2	Sabah K	Siakap North-Petai (SNP)	Shell Conoco Phillip PTTEP HKO* Petronas Pertamina	24% 24% <b>22.4% (Operator)</b> 20% 9.6%	Oil	10.5	Oil 17,000 BPD  Gas 6 MMSCFD  (equivalent to 18,000
		Gumusut-Kakap (GK)	Shell Conoco Phillips Petronas PTTEP HKO* Pertamina Brunei contractors	29.1% (Operator) 29.1% 16.8% <b>6.4%</b> 2.7% 15.9%	Oil	4	BOED)

<sup>\*</sup> PTTEP's Post-acquisition positions, expected completion by the second quarter of 2019 and subject to customary consents and regulatory approvals

# Projects from Murphy Malaysia Acquisition





	Project	Working Interest		Oi/Gas	Covering Area (km²)	2018 Net Sales Volume		
Deve	Development Phase							
3	Sabah H	Rotan Field PTTEP HKO* Petronas Pertamina	<b>56% (Operator)</b> 20% 24%	Gas	17.6	Expected first gas in 2H 2020, ramping up to full capacity at 270 MMSCFD.		
		Remaining Area PTTEP HKO* Petronas Pertamina	<b>42%(Operator)</b> 40% 18%	Gas	2,693.8	Net sales volume to be 130 MMSCFD or equivalent to 22,000 BOED		
<u>Expl</u>	Exploration Phase							
4	SK314A	PTTEP HKO* Pertamina Petronas	<b>59.5% (Operator)</b> 25.5% 15%	Oil/Gas	1,975	N/A		
5	SK405B	PTTEP HKO* MOECO Petronas	<b>59.5% (Operator)</b> 25.5% 15%	Oil/Gas	2,305	N/A		

<sup>\*</sup> PTTEP's Post-acquisition positions, expected completion by the second quarter of 2019 and subject to customary consents and regulatory approvals

# Projects from Partex's Acquisition



# Project Details (1/2)

	Country	Project	Working Intere	Working Interest		2018 Total Production volume	2018 Net Sale volume
1		PDO (Block 6)	Government of Oman Shell Total Partex PDO* (Joint Operating Con	60% 34% 4% <b>2%</b> mpany)	Upstream Oil  Production	610,000 BPD	12,200 BPD
2	Sultanate of Oman	Mukhaizna (Block 53)	Occidental* OOCEP Indian Oil Mubadala Partex	47% 20% 17% 15% <b>1%</b>	Upstream Oil  Production	120,000 BPD	700 BPD
3		Oman LNG	Government of Oman Shell Total Korea LNG Mitsubishi Mitsui Partex Itochu OLNG* (Joint Operating Co	51% 30% 5.54% 5% 2.77% 2.77% <b>2%</b> 0.92%	Midstream LNG  Production capacity  10.4 MTPA	N/A	N/A
4	Republic of Kazakhstan	Dunga	Total* OOCEP Partex	60% 20% <b>20%</b>	Upstream Oil  Production	15,000 BPD	3,000 BPD

<sup>\*</sup> Operator

# Projects from Partex's Acquisition



# Project Details (2/2)

	Country	Project	Working Interest		Type of Asset	2018 Total Production volume	2018 Net Sale volume
5	United Arab Emirates	AGP	ADNOC* Shell Total Partex	68% 15% 15% <b>2%</b>	Midstream Gas  Production  Processing capacity  1.2 BCFD	N/A	N/A
6	Republic of Angola	Block 17/06	Total* Sonangol SSI Acrep Falcon Oil Partex	30% 30% 27.5% 5% 5% 2.5%	Upstream Oil Pre-Development	N/A	N/A
7	Federative Republic of Brazil	Potiguar	Partex* Petrobras	50% 50%	Upstream Oil  Production	300 BPD	150 BPD

<sup>\*</sup> Operator

Note: PDO:

Petroleum Development Oman

OLNG: Oman LNG L.L.C.

OOCEP: Oman Oil Company Exploration & Production LLC

ADNOC: Abu Dhabi National Oil Company

SSI: Sonangol Sinopec International (SSI) Seventeen Limited

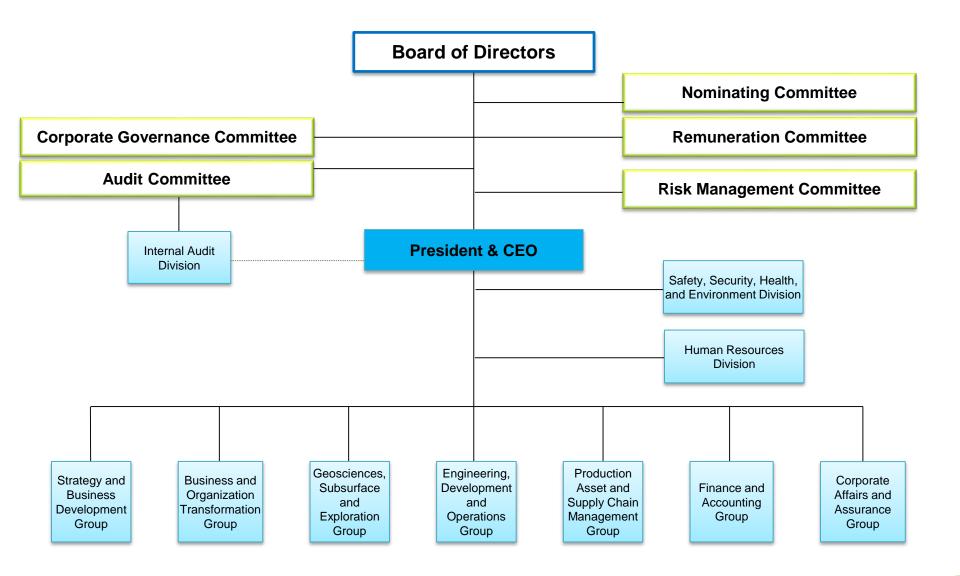
BPD: Barrel per Day

BCFD: Billion Cubic Feet per Day MTPA: Million Ton per Annum

# Organization structure

Ensuring transparency, integrity and good corporate governance





# Supplementary Index: Ratio & Formula



Ratio	Formula Control of the Control of th
Lifting Cost (\$/BOE)	(Operating Exp Transportation Cost - Stock Variation - Other expenses not related to lifting) / Production Volume
Cash Cost (\$/BOE)	(Operating Exp. + Exploration Exp. + G&A + Royalties + Finance Cost) / Sales Volume
Unit Cost (\$/BOE)	(Operating Exp. + Exploration Exp. + G&A + Royalties + Finance Cost + DD&A) / Sales Volume
Reserves Replacement Ratio	5-Yr Additional Proved Reserves / 5-Yr Production Volume
Reserves Life Index (Year)	Proved Reserves / Production Volume
Success Ratio	Number of wells with petroleum discovery / Total number of exploration and appraisal wells
Sales Revenue	Sales + Revenue from pipeline transportation
EBITDA	(Sales + Revenue from pipeline transportation) - (Operating expenses + Exploration expenses + Administrative expenses + Petroleum royalties and remuneration + Management's remuneration)
EBITDA Margin	EBITDA / Sales Revenue
Return on Equity	Trailing-12-month net income / Average shareholders' equity between the beginning and the end of the 12-month period
Return on Capital Employed	(Trailing-12-month net income + Trailing-12-month Interest Expenses & Amortization of Bond Issuing Cost) / (Average shareholders' equity and average total debt between the beginning and the end of the 12-month period)
Simple Effective Tax Rate	Income tax expenses / Income before income taxes
Total debt	Short-term loans from financial institution + Current portion of long-term debts + Bonds + Long-term loans from financial institution
Net debt	Total debt – Liquidity
Debt to Equity	Total debt / Shareholders' equity
Net Debt to Equity	Net debt / Shareholders' equity
Total Debt to Capital	Total debt / (Total debt + Shareholders' equity)
Total Debt to EBITDA	Total debt / Trailing-12-month EBITDA
Net Debt to EBITDA	Net debt / Trailing-12-month EBITDA
EBITDA Interest Coverage Ratio	Trailing-12-month EBITDA / Trailing-12-month Interest Expenses & Amortization of Bond Issuing Cost