

Five -Year Investment Plan

Bangkok, Thailand 18 December 2018





Investment Strategy

Strengthen E&P portfolio and diversify business opportunities



Non E&P ensures long-term sustainability

E&P remains our core priority

Execute Bongkot and Erawan transition plan

- Finalize PSC with the government
- Be ready with pre-development plan to ensure operational continuity
- Ensure smooth transition period under Asset Transfer Agreement (ATA)
- Implement synergy in GoT to maintain cost competitiveness

Sustain plateau on legacy assets

Pursue M&As in focus areas

Increase resource discovery in Myanmar and Malaysia

Materialize Gas to Power in existing footprint and expand LNG value chain

Generate revenue and delivery synergy from In House-Technologies e.g. Robotics and Al business

Deliver investment plan in renewable energy





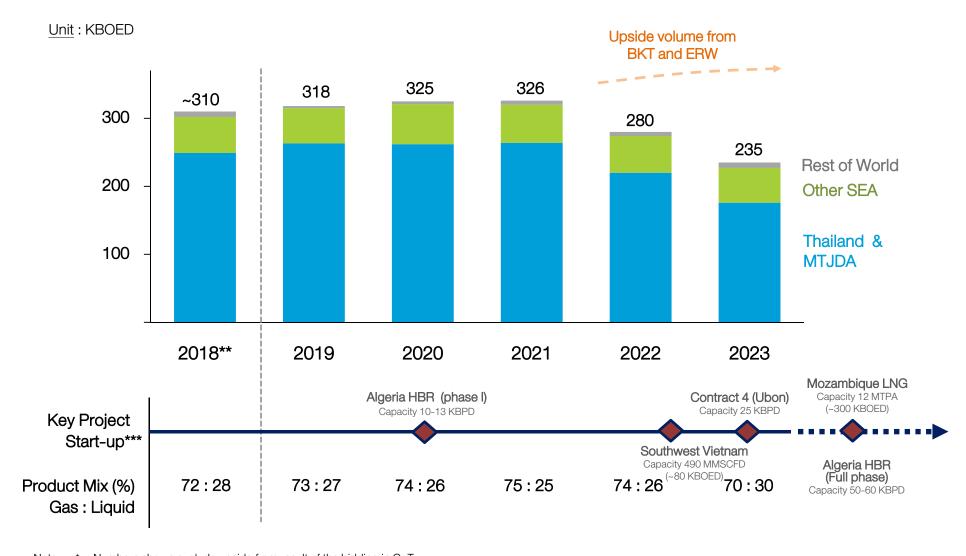
Supported by Robust Financial Position (As of 9M2018)

Cash on hand: \$3.8 Bn | Low gearing: 0.17x | EBITDA margin: 73%



Target Sales Volume*

Maximize volume from legacy assets with substantial upside from BKT and ERW after 2022



Note: * Numbers shown exclude upside from result of the bidding in GoT

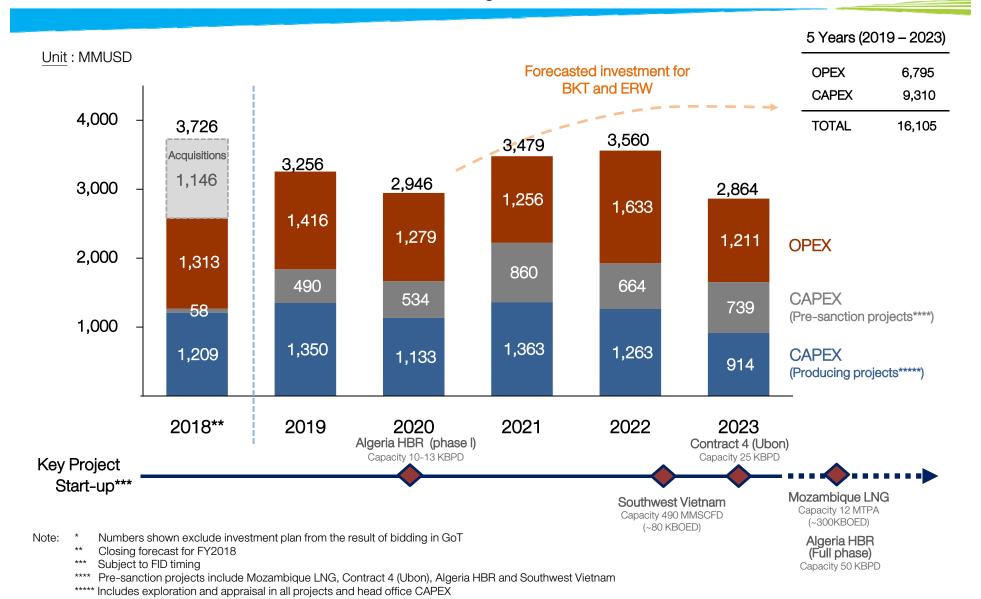
** Closing forecast for FY2018

*** Subject to FID timing



Investment Plan (CAPEX and OPEX)*

Prioritize investment to deliver volume target





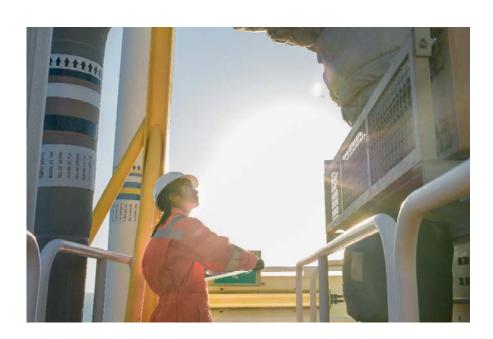
Exploration Plan in 2019

Exploration activities to accelerate resources discovery



Note: Excludes exploration activities of producing assets around 120 MMUSD

You can reach the Investor Relations team for more information and inquiry through the following channels:





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Supplemental documents on the bidding announcement



Price Formula under TOR

"116 THB/MMBTU is "Price Constant" to be adjusted by various factors"

Pricing Formula:
$$Pr_{(y)} = Pc \times M_{(y)} \times \left(a \frac{PPI_{(y)}}{PPI} + \frac{I_{(y)}}{I} \left\{b \frac{OM_{(y)}}{OM} + c \frac{DB_{(y)}}{DB} + d\right\}\right)$$

$DB_{(y)} < 52$	$M = 0.91 + 0.11 \frac{DB_y}{52}$
$52 \leq DB_{(y)} < 100$	$M = 1.02 - 0.15 \frac{DB_y - 52}{48}$
$DB_{(y)} >$ 100	$M = 0.22 + 6.44 \times \frac{1}{\sqrt{DB_y}}$

Whereas;

Pr: Gas Price

Pc: Price Constant
1: Exchange rate

PPI: Producer Price Index

OM: PPI for Oil Machinery and Tools

DB: Dubai oil price

$$Pr_{(y)} = \mathbf{116} \times M_{(y)} \times \left(0.25 \frac{PPI_{(y)}}{101.4167} + \frac{I_{(y)}}{35.3} \left\{ 0.3 \frac{OM_{(y)}}{214.88} + 0.4 \frac{DB_{(y)}}{41.27} + 0.05 \right\} \right)$$

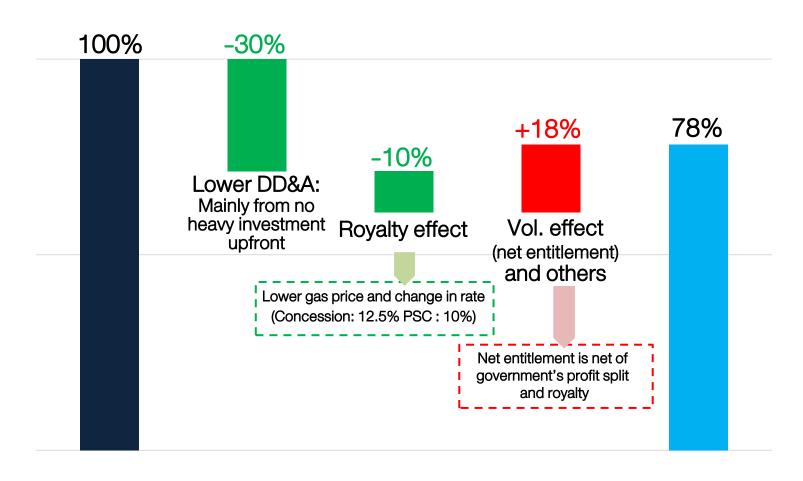
If assume Dubai price in range 60-80 \$/BBL, estimated gas price ~130-150 THB/MMBTU in 2022

Price adjustment every April and October (preceding 6-month average Dubai price)



Bongkot Unit Cost

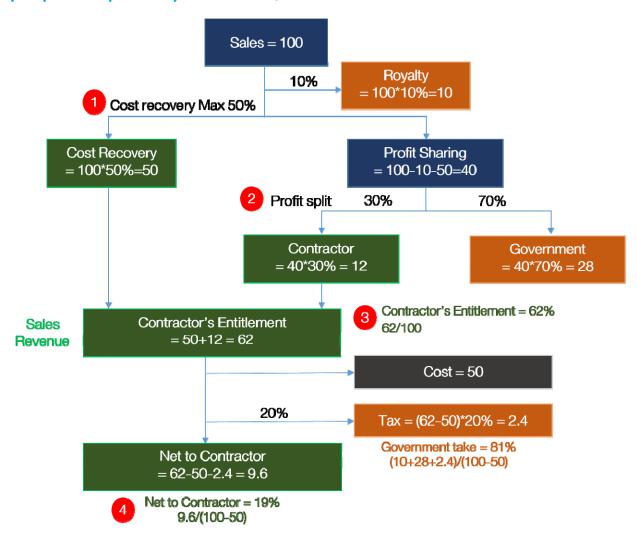
"Lower unit cost by 22%, mainly from no heavy investment upfront with cost synergy and optimization"





PSC Model

"Under proposed profit split of 30%, contractor's take is around 20% for field life"





Terms under new PSC

	G2/61 (Bongkot)	G1/61 (Erawan)
Price Constant	116 THB per MMBTU	116 THB per MMBTU
Contractor's Profit Split	30%	32%
Bonuses	Signature Bonus* 1,050 MMTHB Production Bonus** 1,575 MMTHB Supporting Contribution 7 MMTHB Other benefits 685 MMTHB	Signature Bonus* 1,050 MMTHB Production Bonus** 1,575 MMTHB Supporting Contribution 7 MMTHB Other benefits 35 MMTHB
Thai Employee Ratio	99%	98%
Facility Bonus***	175 MMTHB	350 MMTHB

Remark of payment terms:

- * No later than 10 working days prior to the PSC signing date
- ** Each time the cumulative production/sales reaches 100, 200 and 300 MMBOE
- *** Equally separate into 3 payments by 24th April of every year from 2022

Source: Press release from Department of Mineral Fuels (13 December 2018) and TOR