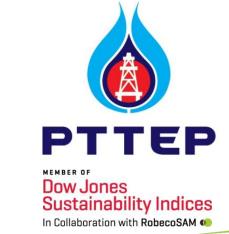
# PTT Exploration and Production Public Company Limited

Non-Deal Roadshow

**Hong Kong** 

17-18 August 2017











# Company Overview

Financial Performance

**Operational Updates** 

Investment Plan & Outlook



### PTTEP: the E&P Flagship of PTT Group

Plays a pivotal role in Thailand's oil and gas production



### As PTT's Upstream Flagship



64.8%<sup>2</sup>



Thailand's national energy company 65.3%<sup>1</sup>



#### Credit ratings equivalent to parent and country

S&P Moody's

TRIS JCR

BBB+

Baa1

AAA

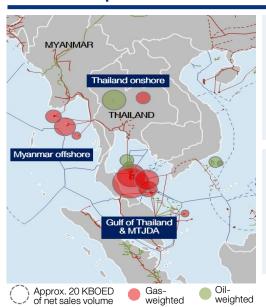
**A**-

Largest oil and gas producers in Thailand and Myanmar

**Synergy** with PTT's gas value chain through its dominant position in the regional gas market

*Opportunities* to expand into regional investments

### PTTEP's operations in SEA



96%

of PTTEP's total sales volume

+99%

Reliability of plants and field facilities\*

84%

of PTTEP's sales volume sold to PTT

12 USD/ BOE

Average regional cash cost

 $^{\star}$  of PTTEP-operated projects in Gulf of Thailand, excl. planned shutdown All figures are as of 1H 2017

#### Notes:

- 1. Ownership as of 10 February 2017
- 2. 51.1% is directly held by the Government of Thailand (Ministry of Finance), with the remaining 13.72% held by the state-controlled Vayupak Fund I as of 3 April 2017









**Company Overview** 

Financial Performance

**Operational Updates** 

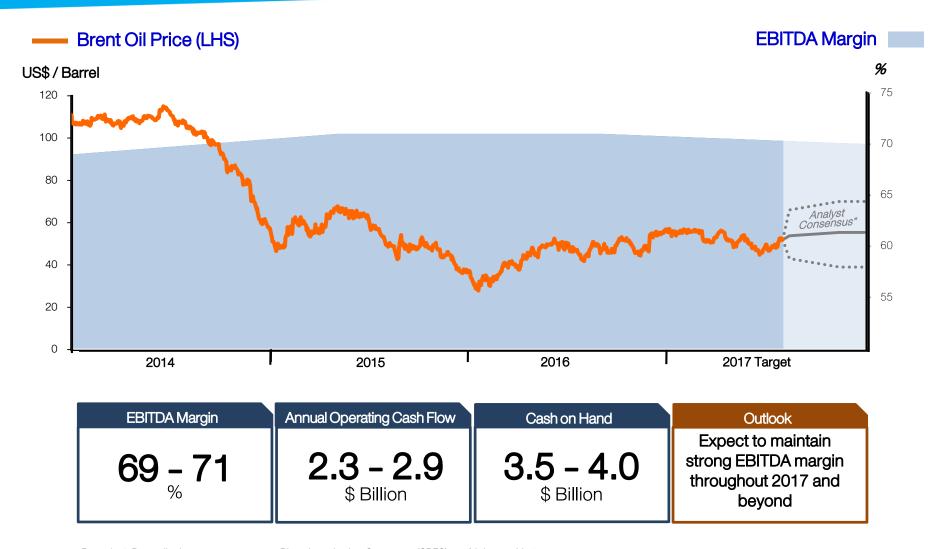
Investment Plan & Outlook



### Survived through the Downturn and Ready to Strike

Strong operational and financial performance amid the oil price crisis





Remark \* Brent oil prices consensus range: Bloomberg Analyst Consensus (CPFC) as of 3 August 2017



### Sales Volume & Unit Cost





28.29

13.17

6M 2017

15.12

2.12

3.32

1.77

0.39

5.57

4.10

0:4

1.98

2.98

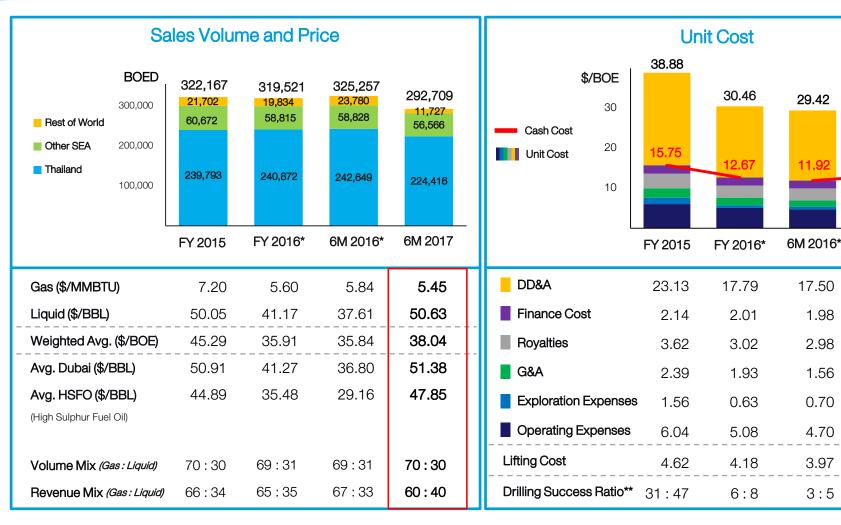
1.56

0.70

4.70

3.97

3:5



Note: Represented and includes discontinued operations until end of August 2016

**Exploration and Appraisal Wells** 

The formulas for calculating ratios are provided in the supplementary section for your reference

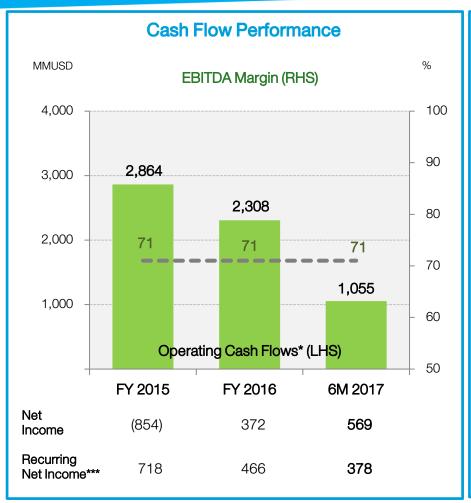


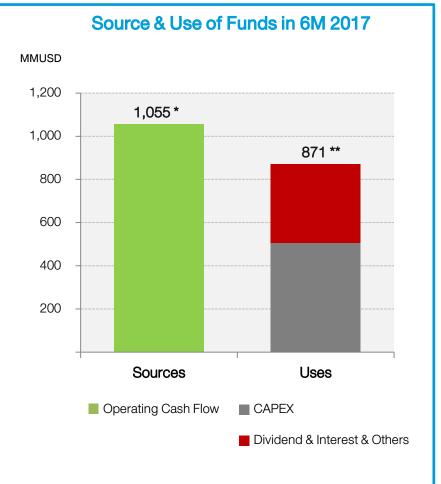


### **Cash Flow Performance**



### Robust cash flow generation to support CAPEX and debt service





Remark: \* Net of adjustment for the effect of exchange rate changes on cash and cash equivalents

\*\* Excludes cash flows for investing in short-term investments (Fixed deposit > 3 months)

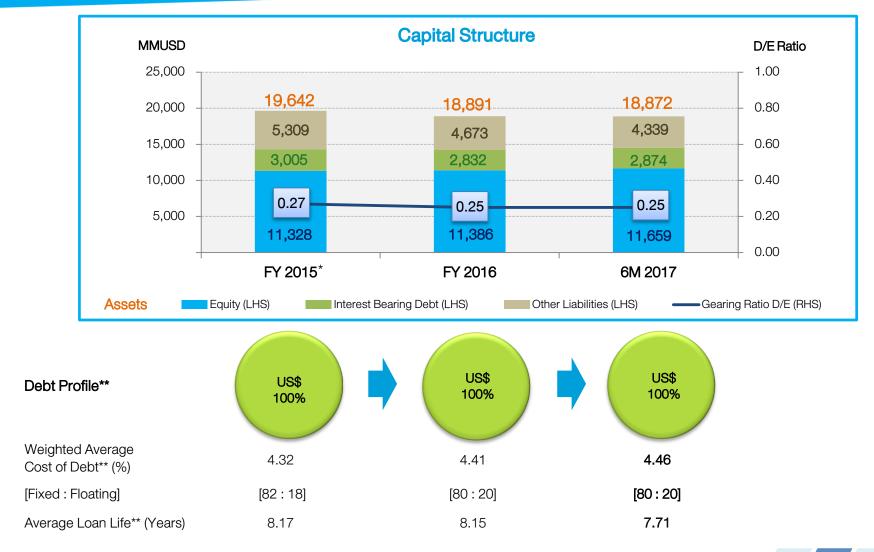
Excludes Gain/(Loss) on FX, Deferred tax from Functional currency, Current Tax from FX Revaluation, Gain/(Loss) from Financial Instruments, Impairment Loss on Assets, and etc.



### **Financial Position**

### Healthy balance sheet with low gearing





Remark: \* Restated

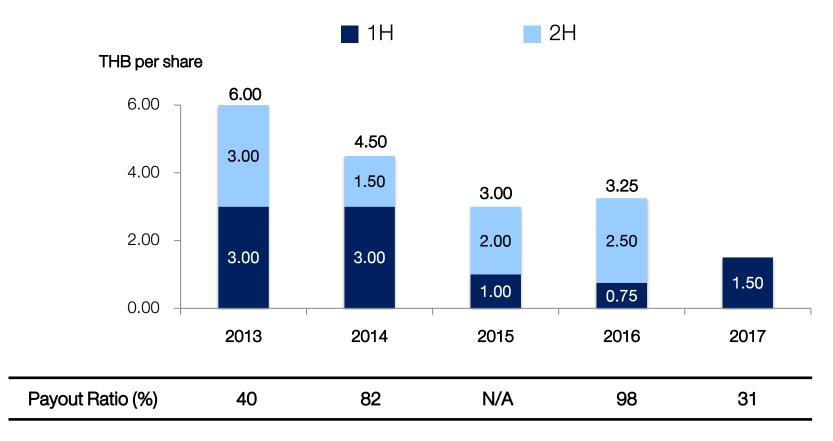
\*\* Excludes Hybrid bonds

### Demonstrating our dividend commitment to shareholders



### **Dividend Payment History**

(Policy: No Less Than 30% of Net Income)









**Company Overview** 

Financial Performance

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Investment Plan & Outlook



### Updates on 2017 Priorities (1/2)

Expedite the execution with focus on adding reserves and production





#### Sustain Production and Low Cost in Existing Projects

Maximizing value and mitigating near-term downsides



Low nomination of natural gas for projects in the GoT impacted by PTT's LNG import

Mitigation Plan

### ation Myanmar projects

• Best endeavor to increase export and domestic gas

• Maximize crude production in current development areas and

Shutdown plan optimization

new discovery areas

#### Montara field

Q1 2018

S1 project

 Maximize crude production by facility reliability improvement and reservoir management

#### Bongkot and Arthit projects

Maximize condensate production by high yield well management



Recovering volume from MTJDA project after resolving technical problem of Malavsian buver's receiving plant



Resumption of full S1 operation after temporary partial suspension



Maintain low cost base as planned



#### **Expiring Concessions Bidding**

Ready to bid for both Bongkot and Erawan

Q1 2017

Legislation of Petroleum Act and associated laws Petroleum Act: approved

Associated Laws: under preparation

Term of Reference and Tendering Process Terms of Reference: under preparation

Q2 2017

Q3 2017

Dataroom in Sep 2017 Bid result in Q1 2018

Q4 2017

# Competitively positioned and ready to continue as operator of Bongkot

- Experienced and reliable
- Operational efficiency
- Deep subsurface understanding



### Updates on 2017 Priorities (2/2)

#### Expedite the execution with focus on adding reserves and production



#### Progress on Pre-development Projects

Accelerating the FID for near-term reserves addition

#### Mozambique Offshore LNG



Production

12<sub>MMTPA</sub>

**Expected Start-up** 

(operated by APC)

2022/23

- Initial development for 12 MMTPA (2 trains)
- Received approval on marine concessions
- Resettlement action plan to begin in 2H2017
- Converting HOA into SPA and project finance are ongoing

#### Algeria HBR



(operator)

Production

50<sub>KBPD</sub>

**Expected Start-up** 

2023

- Planned full production of 50 KBPD with development phase 1 of 10-13 KBPD
- Preparing development plan and target to submit in Q3 2017 and FID once government approval is received

#### **Ubon (Contract 4)**



Production

25-30<sub>KBPD</sub>

**Expected Start-up** (operated by CVX)

2021

- Oil field in the Gulf of Thailand
- Pursuing further cost rationalization

### M&A and Exploration

Actively seeking opportunities for better valued investments and reserves accretion

#### M&A and Exploration



Geographical • SEA and other potential areas

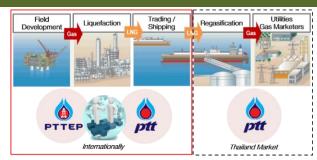
M&A

Focus on producing or near-producing

**Exploration** 

- Focus on prolific areas and quick commercialization
- 2017 mainly focus on seismic evaluation

#### **LNG Value Chain**



- Cooperation with PTT to capture value in the LNG chain
- Recent 10% Investment in MLNG Train 9 (midstream LNG) in Malaysia

12



### LNG Value Chain Investment: MLNG Train 9 (1/2)

First step into midstream LNG business in strategic area of focus



# 10% Investment in MLNG Train 9 by PTT Global LNG.... ....continue to look for more LNG opportunities globally



MLNG Train 9 – Overview								
Location	Bintulu, Sarawak, I	Bintulu, Sarawak, Malaysia						
Asset	Liquefaction Train 9 Tank 7							
Phase	Commercial: Jan 2017							
Capacity	3.6MTPA							
Contract Life	20 years							
Partners (subject to closing)	Petronas JX Nippon PTT Global LNG	80% 10% 10%	DX ptt					

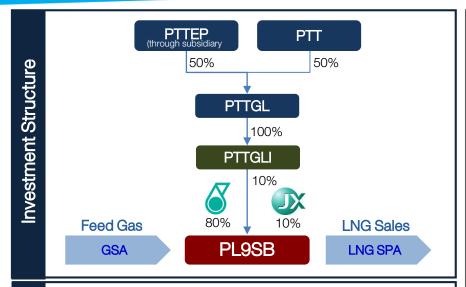
#### **Investment Rationales**

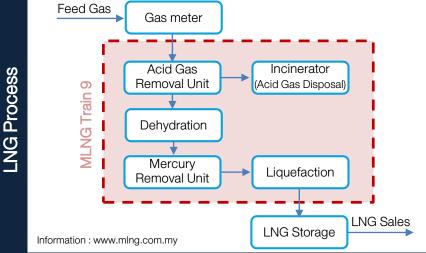
- Capture opportunity from increasing LNG demand as a supplement to Thailand gas production
- Venture into midstream LNG as a mean to secure LNG supply and growth of PTT and PTTEP, as well as capture value added along with LNG value chain
- Low risk and highly market secured opportunity
  - Highly experienced operator
  - Already commenced commercial production with immediate revenue stream
- In vicinity of future upstream opportunities in focus area – offshore Sarawak

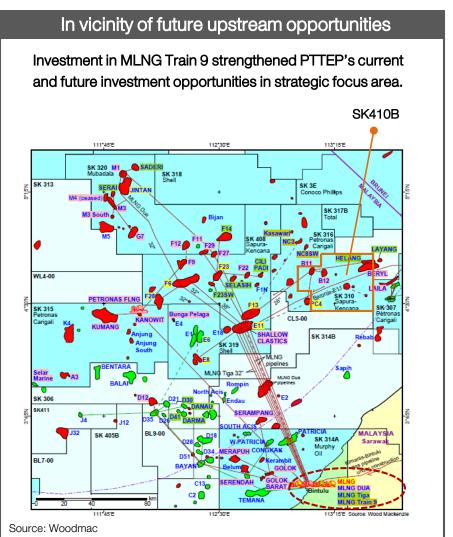


### LNG Value Chain Investment: MLNG Train 9 (2/2)

Investment structure and LNG process













**Company Overview** 

Financial Performance

**Operational Updates** 

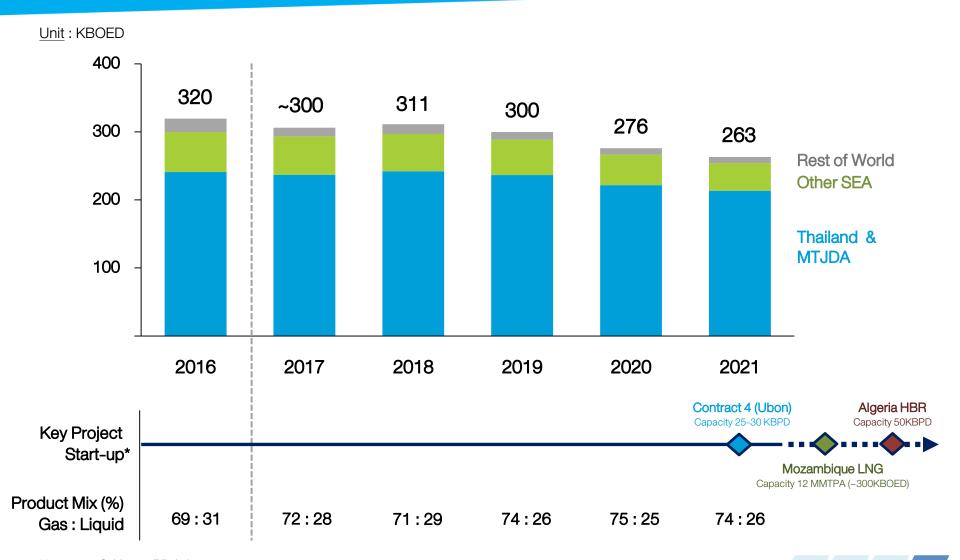
Investment Plan & Outlook



### Sales Volume Guidance

Focus area in Thailand and South East Asia





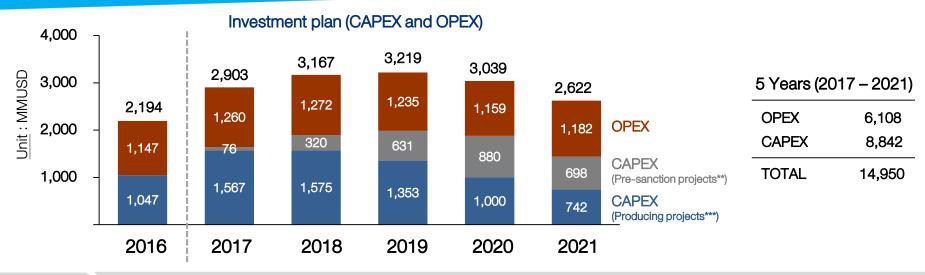
Note: \* Subject to FID timing



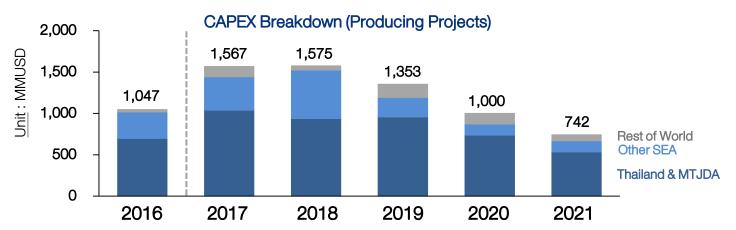
### Investment Plan (CAPEX and OPEX)

SPEND SMART through leaner CAPEX and OPEX program









Other SEA 1,497

533

**Rest of World** 

5 Years (2017 - 2021)

Thailand 4,206

TOTAL 6,236

Note: \* Subject to FID timing

\*\* Pre-sanction projects include Mozambique LNG, Contract 4 (Ubon), Algeria HBR

\*\* Includes exploration and appraisal in all projects and head office CAPEX

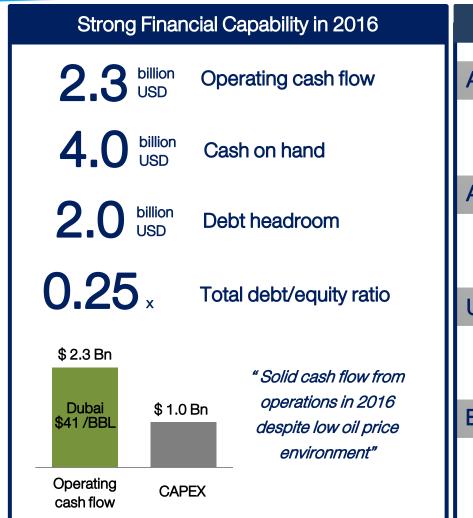




### Financial Capability and Outlook

Expect to maintain strong financial performance







<sup>\*</sup> Based on FY2017 Dubai oil price at 49 \$/BBL

### **Key Takeaways**

Strived through the downturn and ready to compete



- +90% of sales volume concentrated in SEA
- Stable revenues from PTT +80% of sales volume via long term offtake contracts
- Gas-weighted portfolio to cushion oil price volatility

- Low cost operations in SEA with ~70% EBITDA margin amid the low oil prices
- Cost discipline and operation efficiency with over 30% Unit cost reduction
- \$4.2 Bn cash on hand and solid capital structure with low D/E ratio at 0.25x
- A consistent dividendpaying company for over 15 years
- Series of project developments in the pipeline and M&A
- Current gas-weighted portfolio in line with global trend towards gas
- Continue strategy to seek
   LNG Value Chain
   investments with First
   Step into LNG midstream







You can reach the Investor Relations team for more information and inquiry through the following channels:



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# Supplementary information



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# Summary of Q2 2017 Financial Results

Positive core earning supported by stable sales price

Unit: MMUSD

Statement of Income	Q1 17	Q2 17	% QoQ	Q2 16 *	% YoY	6M 17	6M 16 *	% YTD
Total Revenues	1,092	1,032	(5)	1,102	(6)	2,121	2,187	(3)
Sales	1,040	975	(6)	1,061	(8)	2,015	2,106	(4)
Others	52	57	10	41	39	106	81	31
Sales Volume (BOED)	304,108	281,435	(7)	320,657***	(12)	292,709	325,257***	(10)
Sales Price (USD/BOE)	38.00	38.08	0	36.62	4	38.04	35.84	6
Total Expenses	743	812	9	1,028	(21)	1,552	1,957	(21)
Major Expenses:								
Operating Expenses	142	153	8	139	10	295	269	10
Exploration Expenses	1	19	>100	15	27	20	41	(51)
DD&A	420	381	(9)	517	(26)	801	1,035	(23)
Income Tax Expense	(8)	67	>100	55	22	59	85	(31)
(Gain)/Loss on FX	(3)	(11)	(>100)	(7)	(57)	(14)	(13)	(8)
Net Income from Continuing Operations	349	220	(37)	74	>100	569	230	>100
Profit (loss) from Discontinued Operations -		-	-	1	(100)	-	2	(100)
Net Profit 349		220	(37)	75	>100	569	232	>100
Recurring Net Income	167	(21)	154	8	378	270	40	
Non-Recurring **	138	53	(62)	(79)	>100	191	(38)	>100

Note: \* Represented

<sup>\*\*</sup> Includes Gain/(Loss) on FX, Deferred tax from Functional currency, Current Tax from FX Revaluation, Gain/(Loss) from Financial Instruments, Impairment loss on assets and etc.

<sup>\*\*\*</sup> Sales volume includes discontinued operations



### Financial Performance

### Survived through the downturn and ready for future growth

	Q1 17	Q2 17	Q2 16*	6M 17	6M 16*
Sales Revenue ** (MMUSD)	1,053	993	1,078	2,046	2,139
EBITDA (MMUSD)	776	685	778	1,461	1,567
Net Income (MMUSD)	349	220	75	569	232
Recurring Net Income (MMUSD)	211	167	154	378	270
Earning Per Share (USD)	0.09	0.04	0.01	0.13	0.05
Key Financial Ratios					
EBITDA Margin (%)	74	69	72	71	73
Return on Equity (%) (LTM)	5	6	(8)	6	(8)
Return on Capital Employed (%) (LTM)	5	6	(5)	6	(5)
Return on Equity (%) (LTM, Recurring Net Income)	5	5	5	5	5
Return on Capital Employed (%) (LTM, Recurring Net Income)	5	5	4	5	4

	Q4 16	Q1 17	Q2 17
Total Assets (MMUSD)	18,891	19,251	18,872
- Cash & cash equivalents *** (MMUSD)	4,022	4,446	4,206
Total Liabilities (MMUSD)	7,505	7,800	7,213
- Interest bearing debt (MMUSD)	2,832	2,863	2,874
Equity (MMUSD)	11,386	11,451	11,659
Key Financial Ratios			
Total Debt to Equity (X)	0.25	0.25	0.25
Net Debt*** to Equity (X)	(0.11)	(0.14)	(0.11)
Total Debt to Capital (X)	0.20	0.20	0.20
Total Debt to EBITDA (X)	0.94	0.95	0.98
Net Debt*** to EBITDA (X)	(0.40)	(0.53)	(0.46)
EBITDA Interest Coverage (X)	22	22	22

Note: Includes discontinued operations until end of August 2016

<sup>\*</sup> Restated/Represented

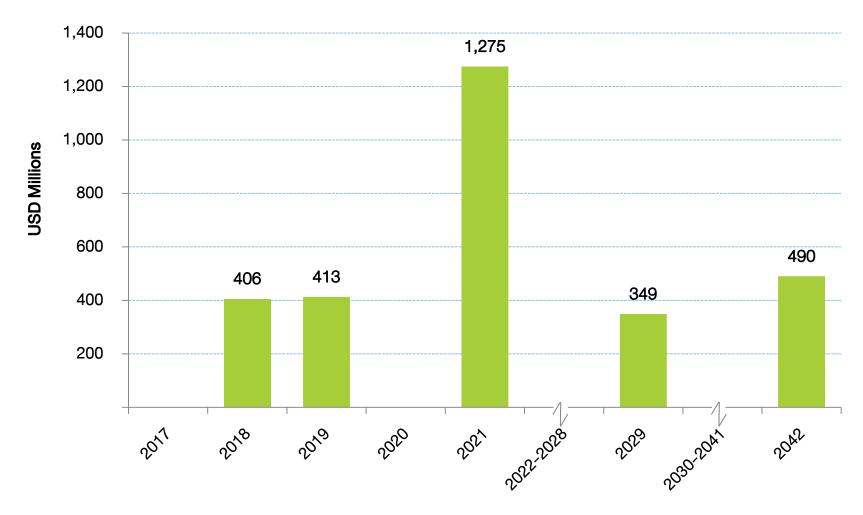
<sup>\*\*</sup> Sales and revenue from pipeline transportation

<sup>\*\*\*</sup> Cash & Cash Equivalents (Cash on hand) include Short-term Investments (Fixed deposit > 3 months) and Net Debt = Total Debt less Cash & Cash Equivalents and Short-term Investments The formulas for calculating ratios are provided in the supplementary section for your reference

### **Debt Maturity Profile**

### Expect no debt maturity until 2018





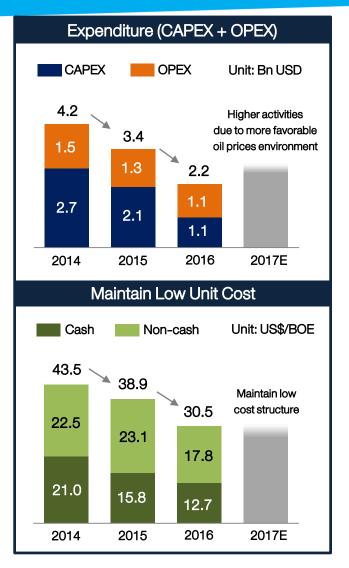
Note: Excludes Hybrid bonds

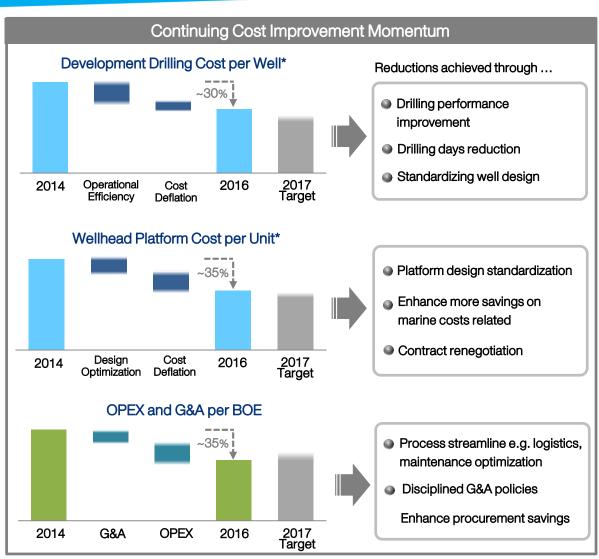
Unit: USD Millions or equivalent after cross currency swap



### **Disciplined Cost Management**

Approx. 30% reduction to date on both CAPEX and OPEX





Remark \* Primarily applicable in PTTEP-operated projects in the Gulf of Thailand

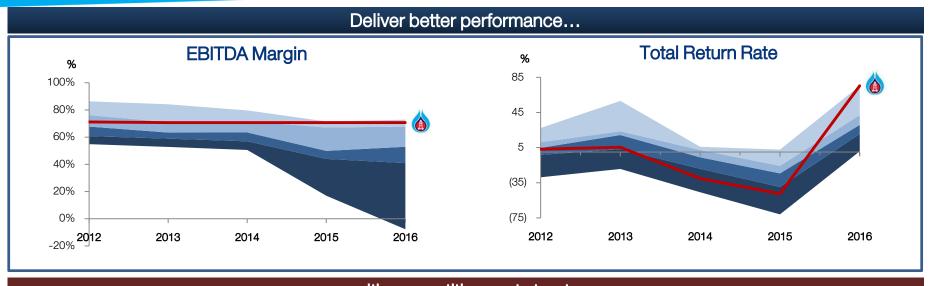
Note: For Wellhead Platform Cost: Graph represents cost reduction captured but not yet fully realized

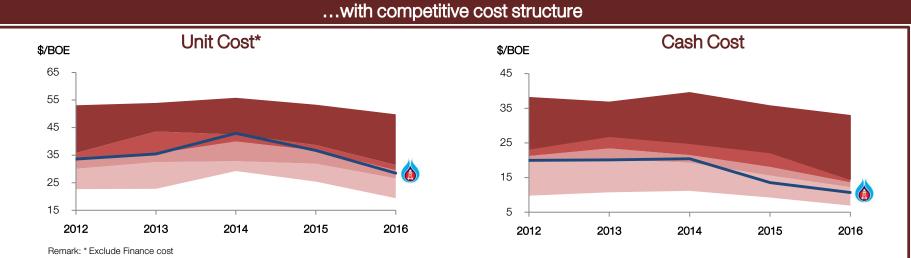


### Peers Performance Comparison

Beat the industry average





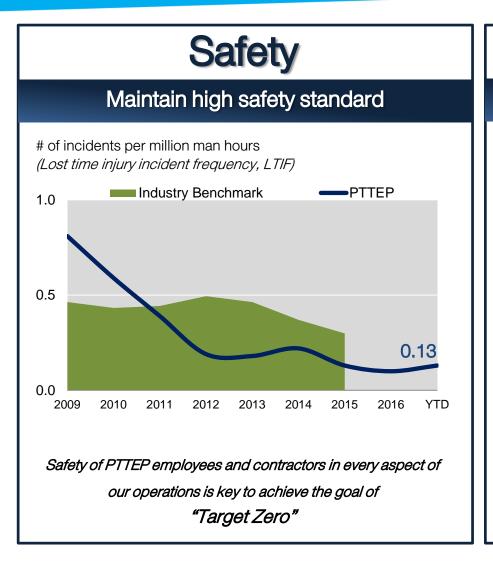


Peers includes Anadarko, BG, BP, Chevron, CNOOC, ConocoPhilips, ExxonMobil, Hess, Inpex, Marathon, Murphy Oil, PetroChina, Petronas, Premier Oil, Repsol, Shell, Sinopec, Total, and Woodside (Upstream division for Integrated firms) (only Total Return Rate: excludes BG, Petronas)



### Priority on Safety and Sustainability

Significant cost reduction without compromising on SSHE



# DJSI

### Listed for three consecutive years

Dow Jones
Sustainability Indices
In Collaboration with RobecoSAM ••





PTTEP is selected for the DJSI World Oil and Gas Upstream & Integrated Industry with the highest score in 2016 and also awarded the RobecoSAM Gold Class Sustainability Award 2017.





### Sustainable development

Pursue long-term growth with social and environmental wellness



In Collaboration with RobecoSAM (





ROBECOSAM Sustainability Award Gold Class 2017

#### 2016 DJSI Listed Company

PTTEP is selected for the DJSI World Oil and Gas
Upstream & Integrated Industry with the highest score
and also awarded the RobecoSAM Gold Class
Sustainability Award 2017.







#### **FTSE4Good Emerging Index**

PTTEP is a constituent of the FTSE4Good Emerging Index following its launch in December 2016



#### Proven business integrity

Outstanding Sustainability Report Award 2016

Thai Listed Companies Association

Certified Member

Thailand's Private Sector Collective Action Coalition Against Corruption (CAC)

CG Asia Recognition Awards

Corporate Governance Asia Magazine

#### **Exemplary social contributor**

Platinum Award for SIOLA Project: Best Community Program

the 9<sup>th</sup> Annual Global CSR Summit 2017

Bronze Stevie Award for SIOLA and Crab Hatchery Learning Center Project:

The Asia-Pacific Stevie Awards Program

#### Green driver to environment

Best Initiative Environmental Responsibility Award

The Asset Magazine

CDP's Climate Leadership Level

CDP

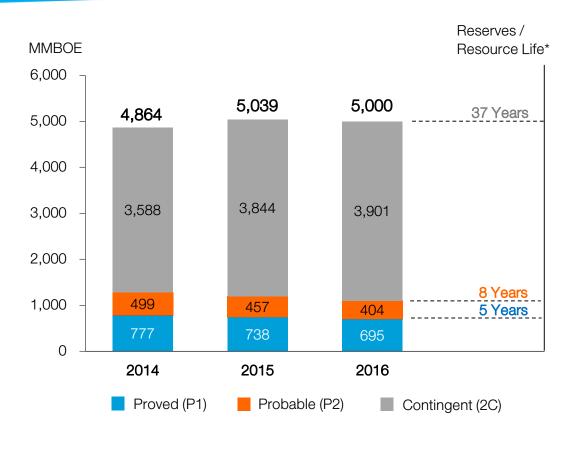
Excellence in the safety, health and environmental management awards

2016 SHE Award



#### Reserves and Resources





5-Year Average Proved Reserves Replacement Ratio (RRR)

2014	2015	2016
0.45x	0.50x	0.57x

### 2016 by Geography Domestic International 5,000 74% 1,099 695 34% 26% 66% P1 P1 + P2(P1 + P2 + 2C)Reserves Resources Base 2016 by Product Type Liquid Gas 5,000 48% 1,099 695 52% 76% P1 P1 + P2(P1 + P2 + 2C)

Reserves

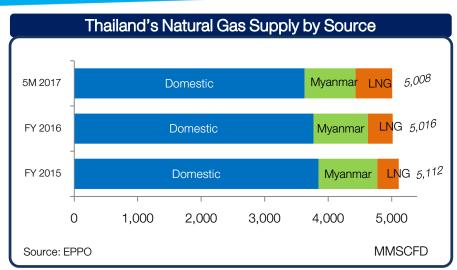
Resources Base

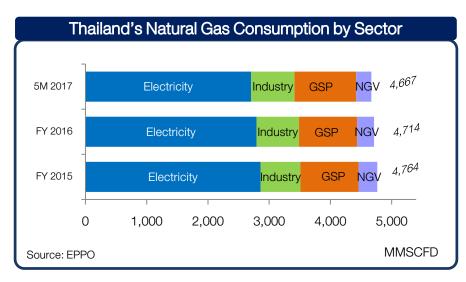
Based on total production of natural gas, condensate, and crude oil (including LPG) of 368 KBOED for the year ended December 31, 2016

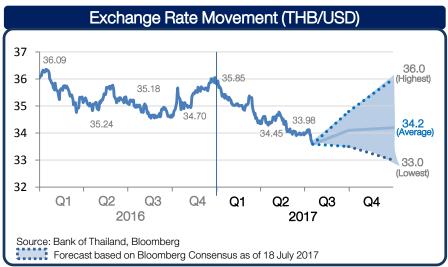


### Thailand Updates: Economic

#### Economic growth with uncertainty on Thai Baht







#### Thailand's Gas Market

 Quite stable in domestic demand while domestic production slightly decreased. Rising in LNG import and planned shutdown in Q1 reduced Myanmar production volumes.

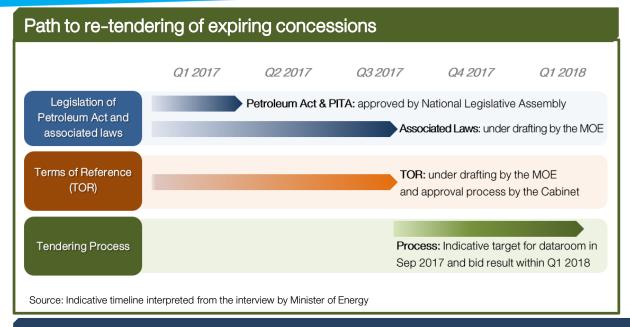
#### Consensus on the exchange rate mostly depends on

- Decision on rising interest rate made by FOMC's may cause the USD to appreciate against the THB
- Increasing uncertainties surrounding Trump's Fiscal and Monetary policies



### Thailand Updates: Bongkot Concession Expiry

PTTEP is well-positioned to continue as operator



#### **Associated Laws**

#### 5 Ministerial Regulations

- Prescribing the *Production Sharing Contract* Form
- Prescribing Rules, Procedures and Conditions in PSC Application
- Prescribing Rules, Procedures and period for payment of royalty for PSC contractors
- Prescribing the Service Contract Form
- Prescribing Rules, Procedures and Conditions in SC Application

#### 1 Announcement of Petroleum Committee

- Rules and procedures in determining E&P areas

#### PTTEP: Competitively positioned to continue as operator



Remark: \* Bongkot field's performance as of 2016

Experienced and reliable

operated at average over 95%\* field reliability

- Operational efficiency through 20 years of factory drilling and GoT synergies
  - Deep subsurface understanding

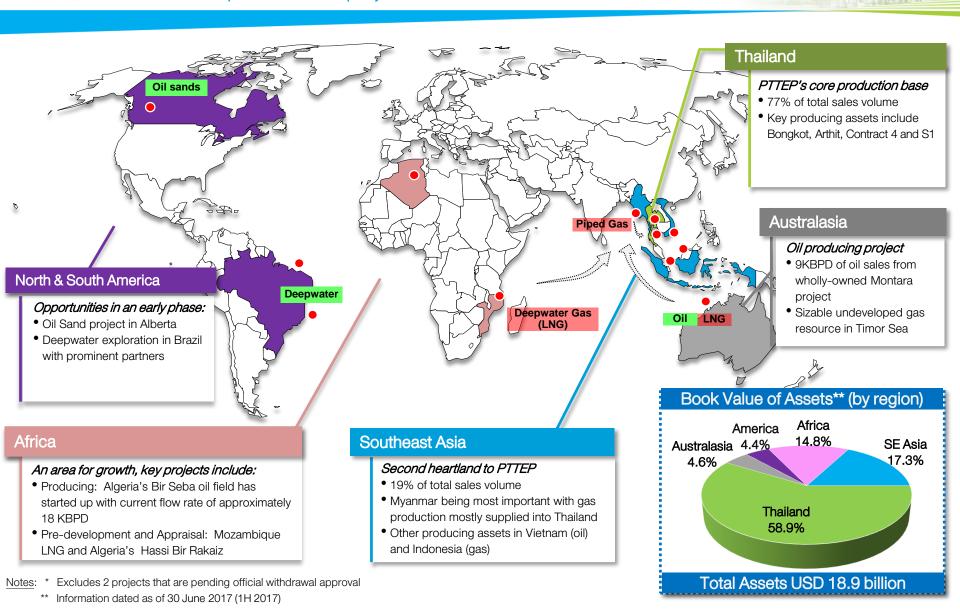
Key enabler to deliver optimum resource recovery





### Diversified international portfolio

Worldwide operations: 37 projects\* in 10 countries

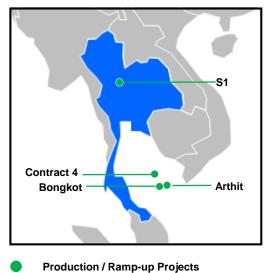




### **Thailand**

### Strong home base with legacy assets maintaining production plateau





#### Bongkot (44.4445% interest)

- Bongkot's natural gas sales volume of 835 MMSCFD in 1H 2017
- Average condensate sales volume was 26 KBPD in 1H 2017

#### S1 (100% interest)

- S1 is the largest onshore crude oil production field in Thailand
- Average crude oil sales volume was 22 KBPD in 1H 2017

#### Arthit (80% interest)

 Average sales volume in 1H 2017 was 221 MMSCFD of natural gas and 9.5 KBPD of condensates

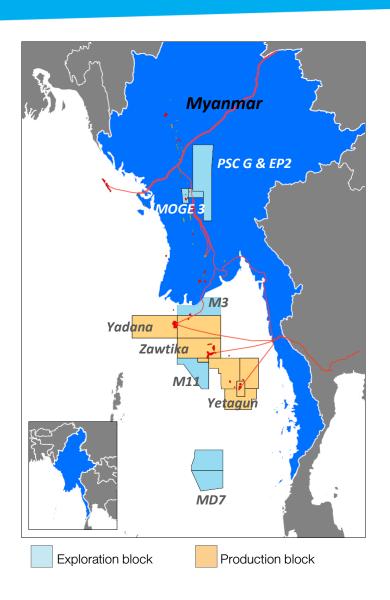
#### Contract 4 (60% interest)

- Acquired from Hess Corporation in 2014.
- The Contract 4 project had an average sales rate of 328 MMSCFD for natural gas and 14 KBPD for condensate in 1H 2017



### Southeast Asia: Myanmar

#### Significant contribution to growth



- Participating in three producing gas fields which supply gas to both Thailand and Myanmar: Yadana, Yetagun, Zawtika
- Operate Zawtika project, brought online in August 2014. Deliver gas supply of 300 MMSCFD in 1H 2017.
- Significant exploration acreage both onshore and offshore in the Moattama Basin

#### **Project Status Appraisal Exploration Producing** Yadana • PSC G & EP 2 • M3 (25.5% WI) (70% WI) (80% WI) Yetagun • MOGE 3 (19.3% WI) (75% WI) Zawtika • M11 (80% WI) (100% WI) • MD-7 (50% WI)

Note: WI - working interest



### Southeast Asia: Vietnam and Indonesia

Reinforcing regional exposure through strategic partnerships



#### Vietnam 16-1









Production / Ramp-up Projects

#### Vietnam 16-1 (28.5% interest)

- Average crude oil sales volume of 21 KBPD in 1H 2017
- Commissioned production platform in the H5 area to support current production level

#### Natuna Sea A (11.5% interest)

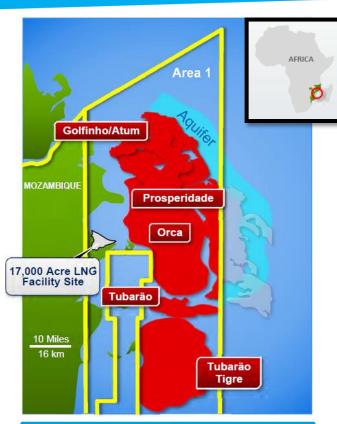
 Average sales volume of natural gas was 222 MMSCFD in 1H 2017

Source: Premier Oil



### East Africa: Mozambique

Potential to become one of the world's largest emerging LNG supply hubs



### **Location and Cost Advantage**

- Close proximity to shore
- High quality reservoirs
- Access to Asian markets

Substantial recoverable resources of <u>70+ tcf</u> with scalable offshore development of more than 6 LNG trains

#### **Key Milestones to Final Investment Decision**

**Technical** 

- ✓ Certified reserves to support initial trains
- ✓ Announced selection of contractor for onshore LNG facilities construction

Commercial

✓ Secured more than 8 MMTPA of non-binding HOAs

Regulatory

- ✓ Received approval on marine concession
- ✓ Resettlement plan to begin in 2H 2017

**Financing** 

✓ On-going negotiation for project financing

Onwards to initial phase of 12 MMTPA

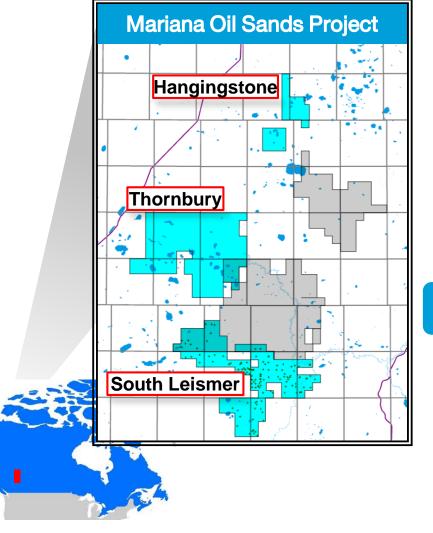
Source: Anadarko



### America: Canada Oil Sands

Flexibility to pursue long-term investment from the oil sands project



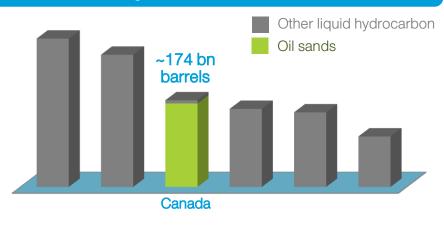


#### Source: Company data, BP Statistical Review of World Energy 2014

#### **Project Overview**

- Operates 100% interest of the Thornbury, Hangingstone and South Leismer (THSL) areas (exploration and appraisal phase)
- Potential large resource base with over a billion barrel
- Current focus on assessing cost reduction opportunity in light of low oil price environment.

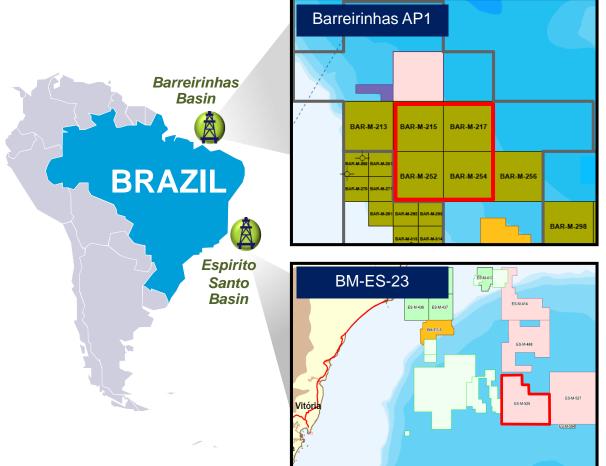
Approximately 96% of the reserves in Canada, the world's 3<sup>rd</sup> largest oil reserves, is oil sands





### America: Brazil Deepwater

#### Entry into high potential petroleum province at exploration phase



- Farm-in 25% from BG Group in 2014
- Operated by Shell Brasil (65% interest)
- Four offshore exploration blocks: BAR-M-215, BAR-M-217, BAR-M-252 and BAR-M-254
- Completed 3D seismic activities and is in the process of assessing the petroleum potential

- Acquired 20% interest from Shell in Q3 2014
- Partnered with Petrobras (65%, operator) and INPEX (15%)

Source: The National Agency of Petroleum, Natural Gas and Biofuels, Brazil (the ANP)



### Project information 1/4

Production phase: Thailand and JDA



	Project	Status*	PTTEP's Share	Partners		1H 2017 Ave	rage Sales Volume **	2017 Key Activities
				(as of Q2 2	2017)	Gas	Oil and Other	
Pro	duction Phase							
Tha	ailand and JDA							
1	Arthit	OP	80%	Chevron MOECO	16% 4%	221 MMSCFD	Condensate: 9.5 k BPD	Ensure gas deliverability level at DCQ****     Drill development wells
2	B6/27	OP	100%***			-	-	Subsurface study
3	B8/32 & 9A		25%	Chevron MOECO KrisEnergy PSTL	51.66% 16.71% 4.63% 2%	102 MMSCFD	Crude: 26 k BPD	Drill development wells     Perform waterflood activities
4	Bongkot	OP	44.4445%	TOTAL British Gas	33.3333% 22.2222%	835 MMSCFD	Condensate: 26 k BPD	Ensure gas deliverability level at DCQ****     Drill development wells     Install wellhead platforms
5	Contract 3 (Formerly Unocal III)		5%	Chevron MOECO	71.25% 23.75%	542 MMSCFD	Crude: 20 k BPD Condensate: 19 k BPD	Drill exploration / appraisal / development wells     Install wellhead platforms     Perform waterflood activities
6	Contract 4 (Formerly Pailin)		60%	Chevron MOECO	35% 5%	328 MMSCFD	Condensate: 14 k BPD	Ensure gas deliverability level at DCQ****     Drill development wells     Install wellhead platforms     Review development plan of Ubon field
7	E5		20%	ExxonMobil	80%	10 MMSCFD	-	
8	G4/43		21.375%	Chevron MOECO PSTL	51% 21.25% 6.375%	2.3 MMSCFD	Crude: 5.7 k BPD	Drill development wells     Perform waterflood activities
9	G4/48		5%	Chevron MOECO	71.25% 23.75%	5.8 MMSCFD	Crude: 1.5 k BPD	
10	L53/43 & L54/43	OP	100%			-	Crude: 640 BPD	Drill exploration / appraisal / development wells
11	PTTEP1	OP	100%			-	Crude: 288 BPD	Drill development wells     Perform waterflood activities
12	S1	OP	100%			22 MMSCFD	Crude: 26 k BPD	Drill exploration / development wells     Enhance oil recovery program includes     waterflooding and artificial lift
13	Sinphuhorm	OP	55%	Apico ExxonMobil	35% 10%	95 MMSCFD	Condensate: 305 BPD	Drill development wells
14	MTJDA	JOC	50%	Petronas-Carigali	50%	204 MMSCFD	Condensate: 6.0 k BPD	Drill development wells     Install wellhead platforms
15	L22/43	OP	100%			-	Crude: 211 BPD	Drill development wells

Status: OP = PTTEP operatorship / JOC = PTTEP joint operatorship

Sales volume stated at 100% basis.

<sup>\*\*\*</sup> Pending the approval of the partner divestment from DMF
\*\*\* DCQ = Daily Contractual Quantity



### Project information 2/4

Production phase: Overseas



	Project	ject Status* PTTEP's Partners 1H 2017 Average Sales Volume **		age Sales Volume **	2017 Key Activities			
			Share	(as of Q2 2	2017)	Gas	Oil and Other	
Pro	duction Phase							
Ove	<u>erseas</u>							
16	Vietnam 9-2	JOC	25%	PetroVietnam SOCO	50% 25%	12 MMSCFD	Crude: 3.4 k BPD	Maintain production operation     Perform reservoir management
17	Yadana		25.5%	TOTAL Chevron MOGE	31.24% 28.26% 15%	729 MMSCFD	-	Ensure gas deliverability level at DCQ***
18	Yetagun		19.3178%	Petronas-Carigali MOGE Nippon Oil PC Myanmar (Hong Kong)	30.00140% 20.4541% 19.3178% 10.90878%	218 MMSCFD	Condensate: 6.3 k BPD	Drill appraisal / development wells     Perform reservoir Management
19	Vietnam 16-1	JOC	28.5%	PetroVietnam SOCO OPECO	41% 28.5% 2%	-	Crude: 21 k BPD	<ul><li>Drill development wells</li><li>Maintain production operation</li></ul>
20	PTTEP Australasia (PTTEP AA)	ОР	90%-100% (varied by permits)			-	Crude: 9.1 k BPD	<ul> <li>Drill development well in Montara</li> <li>Maintain production operation</li> <li>Acquire 3D seismic reprocessing</li> </ul>
21	Natuna Sea A		11.5%	Premier Oil KUFPEC Petronas Pertamina	28.67% 33.33% 15% 11.5%	222 MMSCFD	Crude: 1.2 k BPD	Maintain production operation
22	Zawtika (M9 & a part of M11)	ОР	80%	Myanma Oil and Gas Enterprise (MOGE)	20%	300 MMSCFD		<ul> <li>Maintain production rate</li> <li>Drill development wells</li> <li>Install wellhead platforms</li> </ul>
23	Algeria 433a & 416b (Bir Seba)	JOC	35%	PetroVietnam Sonatrach	40% 25%	- -	Crude: 2.6 k BPD (net entitlement)	<ul> <li>Maintain production operation</li> <li>Review field development plan for possible capacity expansion</li> </ul>

Status: OP = PTTEP operatorship / JOC = PTTEP joint operatorship Sales volume stated at 100% basis except for Algeria 433a & 416b

<sup>\*\*\*</sup> DCQ = Daily Contractual Quantity



# Project information 3/4

### Exploration phase



	Project	Status*	us* PTTEP's Partners Share (as of Q2 2017)		2017 Key Activities					
Exp	xploration Phase									
Tha	ailand and JDA									
24	G9/43	OP	100%							
Ove	<u>erseas</u>									
25	Myanmar M3	ОР	80%	MOECO 20%	Assess resource potential and commercial feasibility					
26	Mozambique Rovuma Offshore Area 1		8.5%	Anadarko, Mitsui, 26.5%,20% OVL, ENH, 16%,15%, Bharat Petroleum, Oil India 10%, 4%	Preparatory work for Final Investment Decision (FID) including LNG marketing and finalization of remaining commercial contracts					
27	Algeria Hassi Bir Rekaiz	ОР	24.5%	CNOOC 24.5% Sonatrach 51%	Conduct pre-development study and prepare project development plan					
28	Myanmar M11	ОР	100%		Acquire 3D seismic					
29	Vietnam B & 48/95		8.5%	PVN 65.88% MOECO 25.62%	Negotiate a GSA with the Vietnamese government					
30	Vietnam 52/97		7%	PVN 73.4% MOECO 19.6%	Negotiate a GSA with the Vietnamese government					
31	Myanmar PSC G and EP 2	ОР	70%	WinPreciousResources 10% MOECO 10% Palang Sophon Offshore 10%	Conduct G&G studies					
32	Myanmar MD-7	ОР	50%	TOTAL 50%	Assess resource potential					
33	Mariana Oil Sands	ОР	100%		Assess development approach and cost reduction opportunity					
34	Barreirinhas AP1		25%	Shell Brasil 65% Mitsui E&P Brasil 10%	Acquire 3D seismic					

<sup>\*</sup> Status: OP = PTTEP operatorship / JOC = PTTEP joint operatorship



# Project information 4/4

### Exploration phase



	Project	Status*	PTTEP's Share	Partners (as of Q2 2017)	2017 Key Activities			
Exp	Exploration Phase							
Ove	erseas (Cont'd)							
35	Myanmar MOGE 3	ОР	75%	Palang Sophon Offshore 10% MOECO 10% WinPreciousResources 5%				
36	Brazil BM-ES-23		20%	Petrobras 65% INPEX 15%				
37	Sarawak SK410B	ОР	42.5%	KUFPEC 42.5% PSCB 15%				

Remarks: 37 projects exclude 2 projects that are pending official withdrawal approval

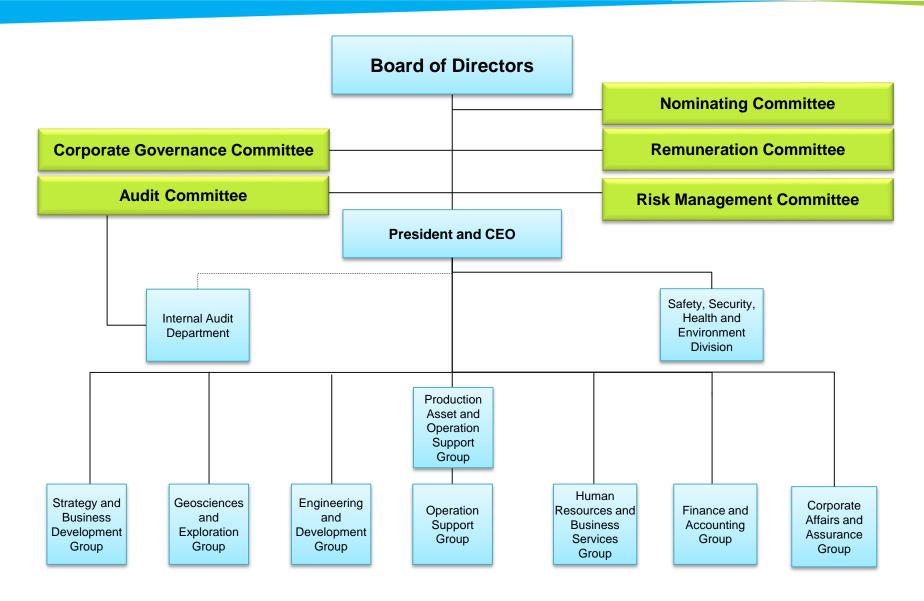
<sup>\*</sup> Status: OP = PTTEP operatorship / JOC = PTTEP joint operatorship



### Organization structure

Ensuring transparency, integrity and good corporate governance







### Ratio and Formula



Ratio	Formula Control of the Control of th
Lifting Cost (\$/BOE)	(Operating Exp. – Transportation Cost – Stock Variation – Other expense not related to lifting) / Production Volume
Cash Cost (\$/BOE)	(Operating Exp. + Exploration Exp. + G&A + Royalties + Finance Cost) / Sales Volume
Unit Cost (\$/BOE)	(Operating Exp. + Exploration Exp. + G&A + Royalties + Finance Cost + DD&A) / Sales Volume
Reserves Replacement Ratio	5-Yr Additional Proved Reserves / 5-Yr Production Volume
Reserves Life Index (Year)	Proved Reserves / Production Volume
Success Ratio	Number of wells with petroleum discovery / Total number of exploration and appraisal wells
Sales Revenue	Sales + Revenue from pipeline transportation
EBITDA	(Sales + Revenue from pipeline transportation) - (Operating expenses + Exploration expenses + Administrative expenses + Petroleum royalties and remuneration + Management's remuneration)
EBITDA Margin	EBITDA / Sales Revenue
Return on Equity	Trailing-12-month net income / Average shareholders' equity between the beginning and the end of the 12-month period
Return on Capital Employed	(Trailing-12-month net income + Trailing-12-month Interest Expenses & Amortization Bond Issuing Cost) / (Average shareholders' equity and average total debt between the beginning and the end of the 12-month period)
Simple Effective Tax Rate	Income tax expenses / Income before income taxes
Total debt	Short-term loans from financial institution + Current portion of long-term debts + Bonds + Long-term loans from financial institution
Net debt	Total debt – Liquidity
Debt to Equity	Total debt / Shareholders' equity
Net Debt to Equity	Net debt / Shareholders' equity
Total Debt to Capital	Total debt / (Total debt + Shareholders' equity)
Total Debt to EBITDA	Total debt / Trailing-12-month EBITDA
Net Debt to EBITDA	Net debt / Trailing-12-month EBITDA
EBITDA Interest Coverage Ratio	Trailing-12-month EBITDA / Trailing-12-month Interest Expenses & Amortization of Bond Issuing Cost