



**Q1 2020 Financial Results and Strategy Update**  
Analyst Meeting  
8 May 2020



## Forward-looking Information

The information, statements, forecasts and projections contained herein reflect the Company's current views with respect to future events and financial performance. These views are based on assumptions subject to various risks. No assurance is given that these future events will occur, or that the Company's assumptions are correct. Actual results may differ materially from those projected.

## Petroleum Reserves Information

In this presentation, the Company discloses petroleum reserves that are not included in the Securities Exchange and Commission of Thailand (SEC) Annual Registration Statement Form 56-1 under "Supplemental Information on Petroleum Exploration and Production Activities". The reserves data contained in this presentation reflects the Company's best estimates of its reserves. While the Company periodically obtains an independent audit of a portion of its proved reserves, no independent qualified reserves evaluator or auditor was involved in the preparation of reserves data disclosed in this presentation. Unless stated otherwise, reserves are stated at the Company's gross basis.

This presentation may contain the terms "proved reserves" and "probable reserves". Unless stated otherwise, the Company adopts similar description as defined by the Society of Petroleum Engineers.

**Proved Reserves** - Proved reserves are defined as those quantities of petroleum which, by analysis of geological and engineering data, can be estimated with reasonable certainty to be commercially recoverable, from a given date forward, from known reservoirs and under current economic conditions, operating methods, and government regulations.

**Probable Reserves** - Probable reserves are defined as those unproved reserves which analysis of geological and engineering data suggests are more likely than not to be recoverable.

## Impact and Responses



## Strategy and Growth



## Financial Performance



## Corporate

- Implement Work From Home Policy
- Evacuate personnel working overseas back to Thailand
- Utilize digital technology in secured platform
- Thoroughly screen all contractors and visitors
- Monitor daily body temperature before entering premises



## Stakeholders

- Support front line organizations to fight with COVID-19 in Thailand and overseas, in total value of over 30 Million baht.
- PTTEP with ARV (subsidiary of PTTEP) and partner developed and delivered “Negative pressure patient transfer bed” and “Mobile negative pressure box” to ensure safety of medical personnel, to hospitals nationwide

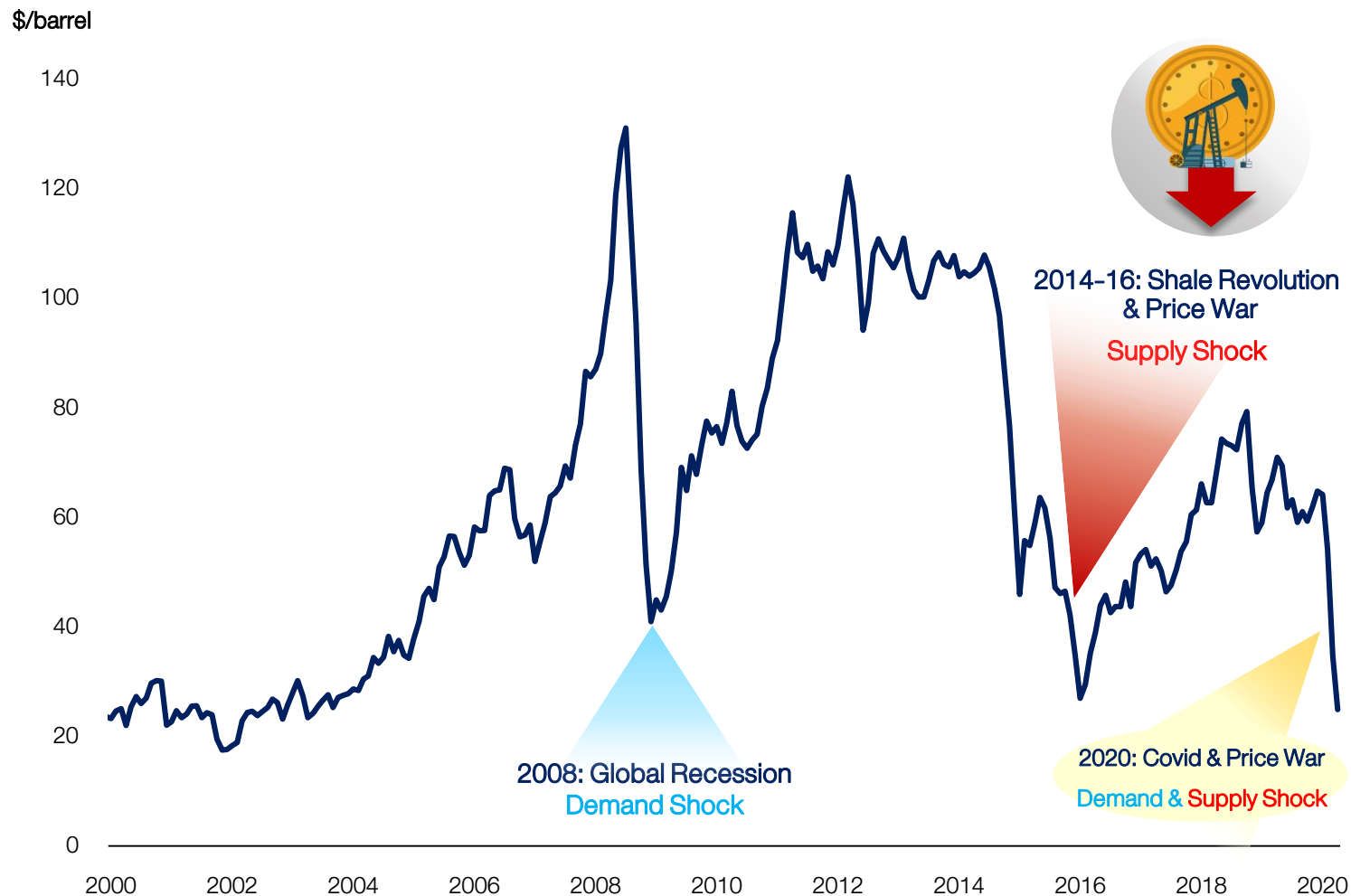


## Operation sites



- Maintain production levels
- Postpone non-critical activities
- 14-day quarantine for all staffs and contractors before entering production sites
- Daily monitoring & heighten control measures at sites
- Strictly adhere to health & safety directions of local regulators (domestic & overseas) of each operating site

## Historical Dubai Price (2000–Present)

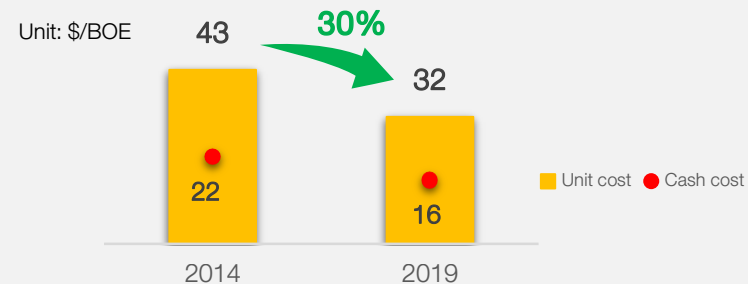


## PTTEP is more resilient to volatility..

2015–2019



Streamline Cost Cutting by 30%  
in the past 4–5 years





# Outlook and Action Plans

.. to become even more resilient under low oil price

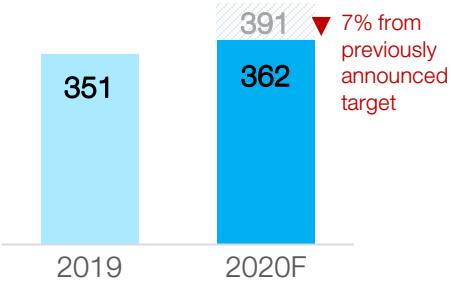
## 2020 Performance Outlook



### Sales Volume

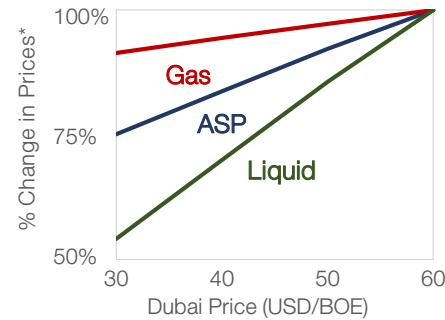
Maintain committed volume

Unit: KBOED



### Product Prices

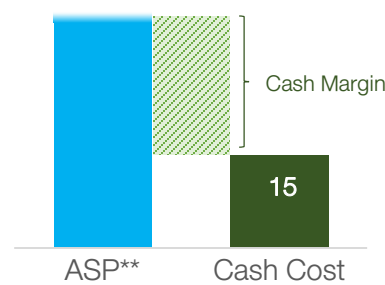
Gas price is resilient to volatility



### Cash Margin

Protected cash margin

Unit : USD / BOE



Remark: ASP = Average Selling Price



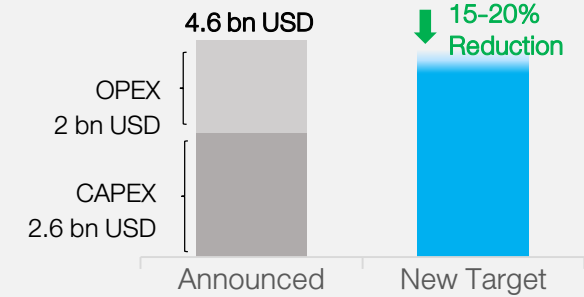
Note: \* The percentage change in product prices represents change in Q2-Q4/2020

\*\* With the Dubai assumption for the year 2020 around 35-40 \$/BBL

## Action Plans

### Short Term: Investment Plan Revision

..with utmost priority on future operations and energy security for Thailand



- Effective cost management on current producing assets
- Defer some exploration activities
- Reduce non-operation related expenses

### Long Term: Transformation to deal with "New Normal"

- Initiatives for Cost Saving
- Work efficiency improvement
- Changing the way we work

## Impact and Responses



## Strategy and Growth



## Financial Performance



# Strategies for sustainable long term

Continue to focus on “Execute” while monitoring M&A Opportunity

## Value Creation from Existing Assets



### Legacy Assets

Sustain sales volume as committed

Operation Continuous

Cost Management

Streamline Cost Structure for efficiency

Explore full potential in Malaysia and Myanmar

Exploration

### Development

#### Mozambique Area 1

On track to deliver first LNG



### Pre-Development

#### SK410B : Lang-Lebah

Strong path towards FID



## Transition of New Assets



- ▶ On plan with operatorship transfer for G1/61
- ▶ Gulf of Thailand capital & operational efficiencies and synergy
- ▶ Increase efficiency and annexation to create more value in Malaysia



## EXPAND: M&A and New Businesses

Opportunistic M&A in Strategic Areas



Transitioning technology and product builder to Business Builder



Gas to Power

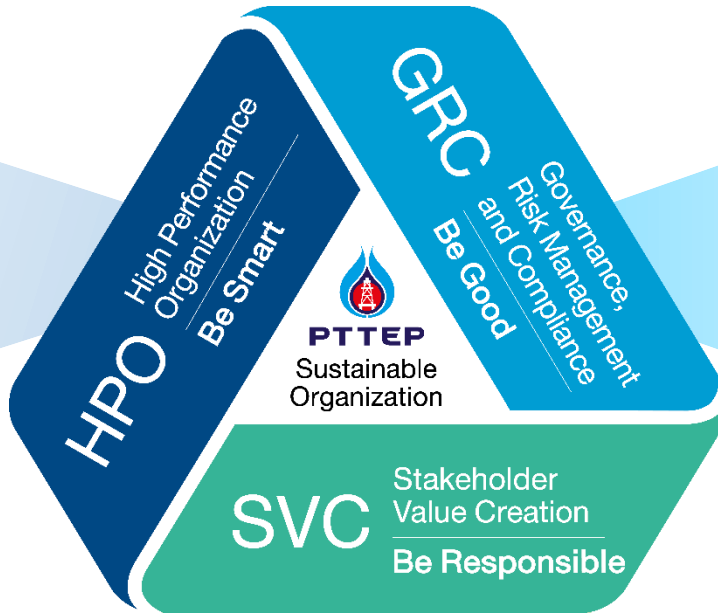
Integrated energy solution and enhancing value of existing assets



# Driving towards Sustainability

“Energy Partner of Choice” through competitive performance and innovation for long-term value creation

- Focusing on Execute & Expand Strategy
- Maintaining robust capital structure
- Priorities on Safety, Security, Health and Environment Management System



- Conduct business with transparency under good corporate governance principles
- Robust risk management and internal control
- Conform to laws and regulations

**Achievement in Q1 2020**  
*The ninth NACC Integrity Awards (Year 2019) 2<sup>nd</sup> consecutive year*



## Q1/20 Progress

- |                        |   |  |
|------------------------|---|--|
| GHG Reduction          | ✔ | Reduced GHG by 12%                           |
| Circular Model for E&P | ✔ | Zero hazardous waste to landfill             |
| Ocean for Life         | ✔ | Conduct a test of Microplastic sampling tool |

## Fight with COVID-19

- Support front line organizations in Thailand and countries of operation including Myanmar and Indonesia
- “Negative pressure patient transfer bed” and “Mobile negative pressure box” developed by ARV (PTTEP’s subsidiary) and partners



## Impact and Responses



## Strategy and Growth



## Financial Performance





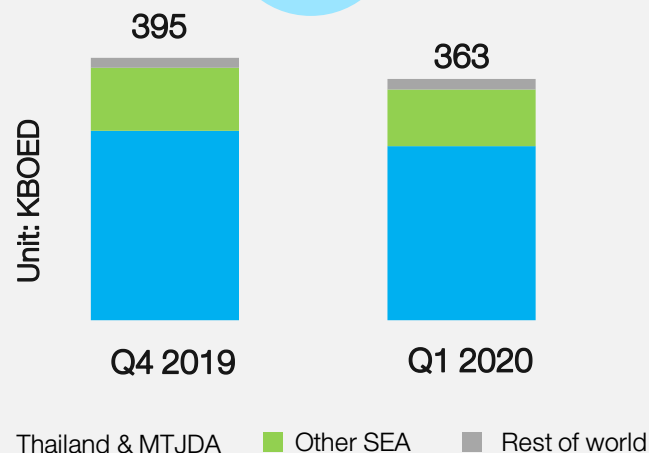
# Q1 2020 Key Financial Performance

Soften net income from lower sales volume and prices

Net Income 275 MMUSD

▼ 28% QoQ

## Sale Volumes



▼ 8% QoQ

Low nomination in GoT and lower sales from Malaysia Asset

## Average Selling Price



	Q4 2019	Q1 2020
Gas (\$/MMBTU)	6.95	6.87
Liquid (\$/BBL)	61.94	52.75
Weighted Avg. (\$/BOE)	48.28	44.81
Avg. Dubai (\$/BBL)	62.03	50.41
Volume Mix (Gas : Liquid)	67:33	69:31

▼ 7% QoQ

Lower global crude oil price

## Unit Cost



Unit : \$/BOE	Q4 2019	Q1 2020
Cash cost	17.93	14.73
Non-Cash cost	15.90	16.22
Unit cost	33.83	30.95

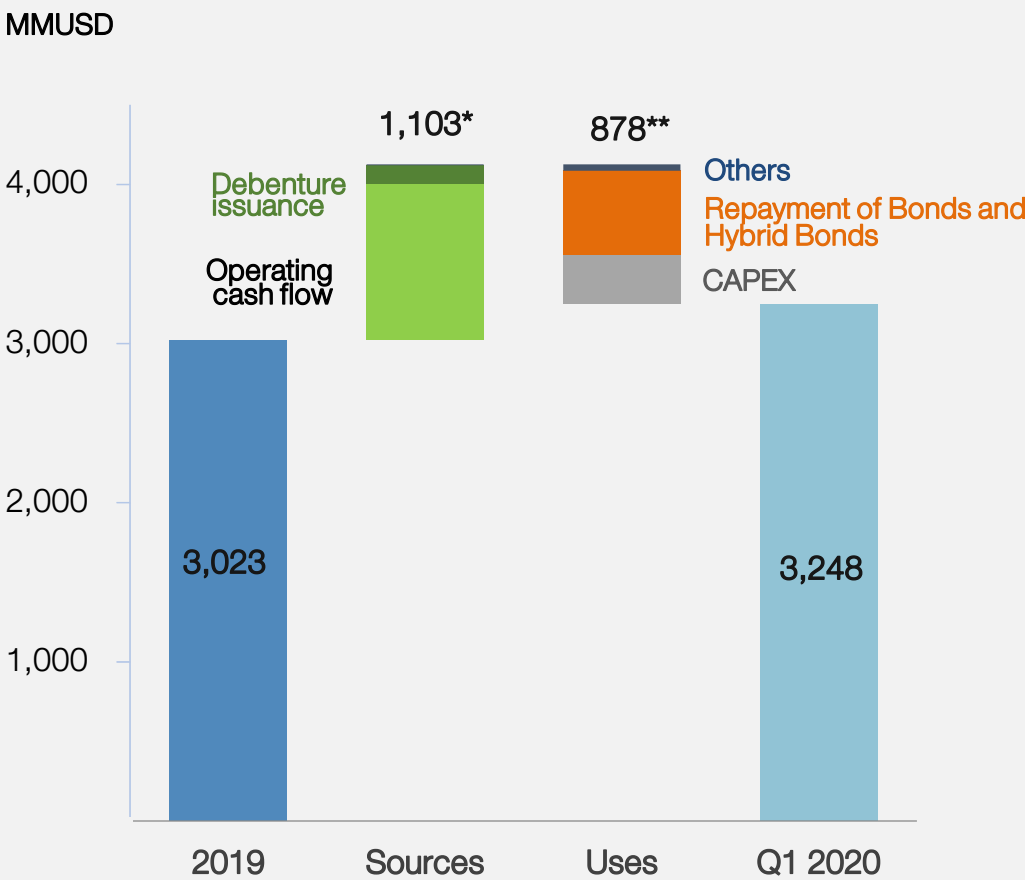
Note: Unit Cost : Exclude costs related to new business

▼ 9% QoQ

Lower G&A and Operating expenses

## 3M 2020 : Source and Use of Funds

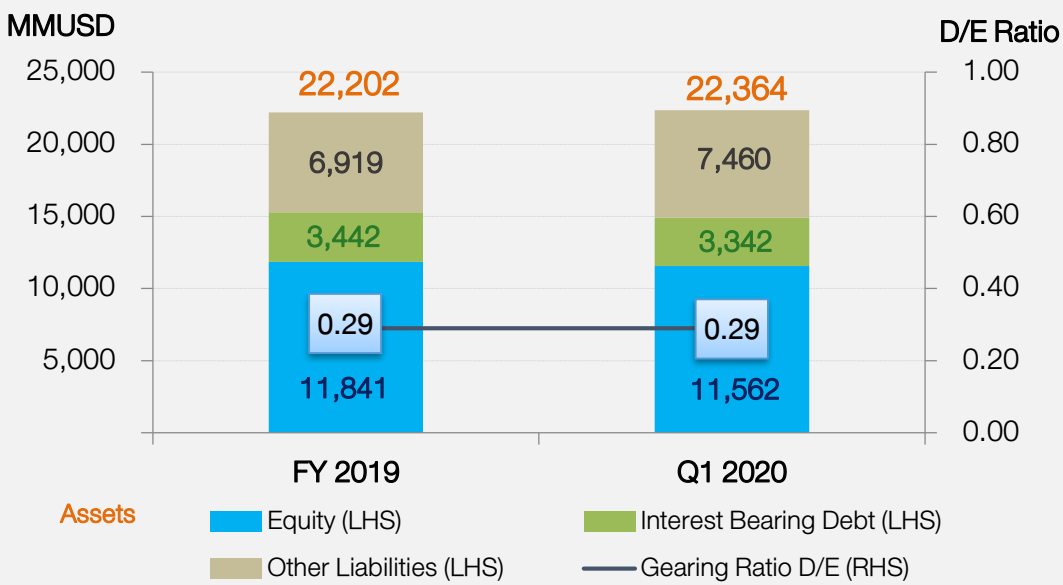
Healthy operating cash flow



Remark: \* Net of adjustment for the effect of exchange rate changes on cash and cash equivalents  
\*\* Excludes cash flows for investing in short-term investments (Fixed deposit > 3 months)

## Capital Structure

Healthy balance sheet at competitive leverage level



### Debt Profile





	<div>US\$ 100%</div>	<div>US\$ 100%</div>
Weighted Average Cost of Debt (%)	4.41	3.93
[Fixed : Floating]	[82 : 18]	[79 : 21]
Average Loan Life (Years)	13.84	16.15

Remark: Debt profile excludes Hybrid bonds







## Credit Ratings

Affirmed credit ratings reflecting solid financial position, with strong liquidity profile

	S&P	➤	BBB+ (Stable)
	Moody's	➤	Baa1 (Stable)
	TRIS	➤	AAA (Stable)
	Fitch	➤	BBB+ (Stable)

## 2020 Guidance

Prioritize investment plan to deal with low oil price situation

	Q2 2020	FY 2020
 <div>Average Sales Volume* KBOED</div>	~ 349	~ 362
 <div>Average Gas Price USD/MMBTU</div>	~ 6.2	~ 5.9
 <div>Unit Cost USD/BOE</div>	30-31	
 <div>EBITDA Margin % of sales revenues</div>	65-70 %	

Note:  
\* Include sales volume from ADNOC Gas Processing (AGP)  
Based on average Dubai oil price in 2020 at 37 \$/BBL



# Thank you and Q&A

You can reach the Investor Relations team for more information and inquiry through the following channels



Please scan here to take the survey



[IR@pttep.com](mailto:IR@pttep.com)



<http://www.pttep.com>





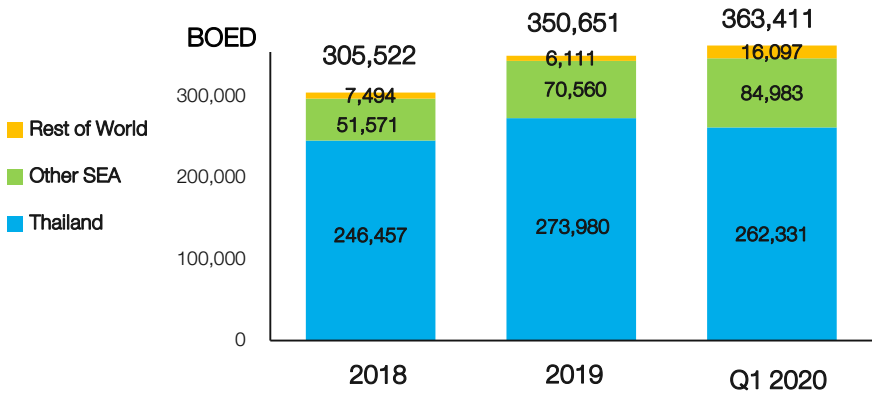
## Supplementary information

●	2019 Financial Results	16-21
●	Industry and Thailand Energy Updates	22-24
●	Awards on Sustainable Development	25
●	Reserves at Year-end 2019	26
●	Key Project Highlights by Region	27-34
●	Project Details	35-40
●	Organization Structure	41
●	Ratio and Formula	42

# Sales Volume & Unit Cost

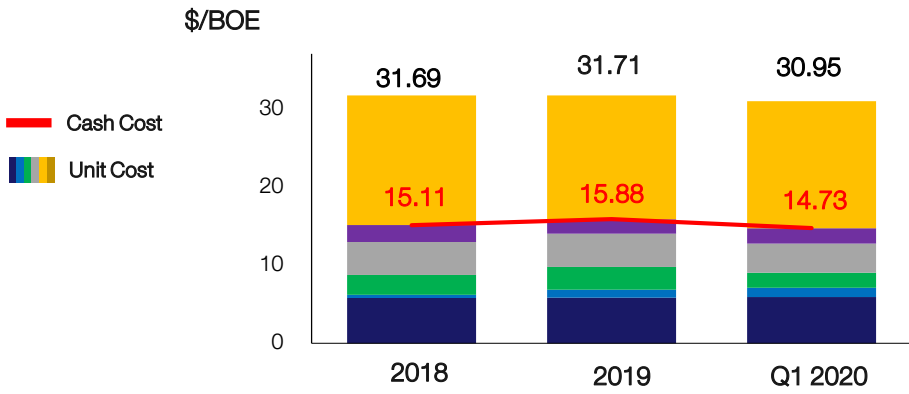
Upward sales volume after completion of acquisitions with competitive cost

## Sales Volume and Price



Gas (\$/MMBTU)	6.42	6.92	6.87
Liquid (\$/BBL)	67.40	61.18	52.75
Weighted Avg. (\$/BOE)	46.66	47.24	44.81
Avg. Dubai (\$/BBL)	69.65	63.51	50.41
Avg. HSFO (\$/BBL) (High Sulphur Fuel Oil)	67.01	58.60	43.11
Volume Mix (Gas : Liquid)	72 : 28	71 : 29	69 : 31
Revenue Mix (Gas : Liquid)	59 : 41	62 : 38	63 : 37

## Unit Cost



DD&A	16.58	15.83	16.22
Finance Cost	2.14	1.84	1.96
Royalties	4.21	4.27	3.72
G&A	2.57	2.91	1.94
Exploration Expenses	0.41	1.00	1.17
Operating Expenses	5.78	5.86	5.94
Lifting Cost	4.33	4.31	4.27

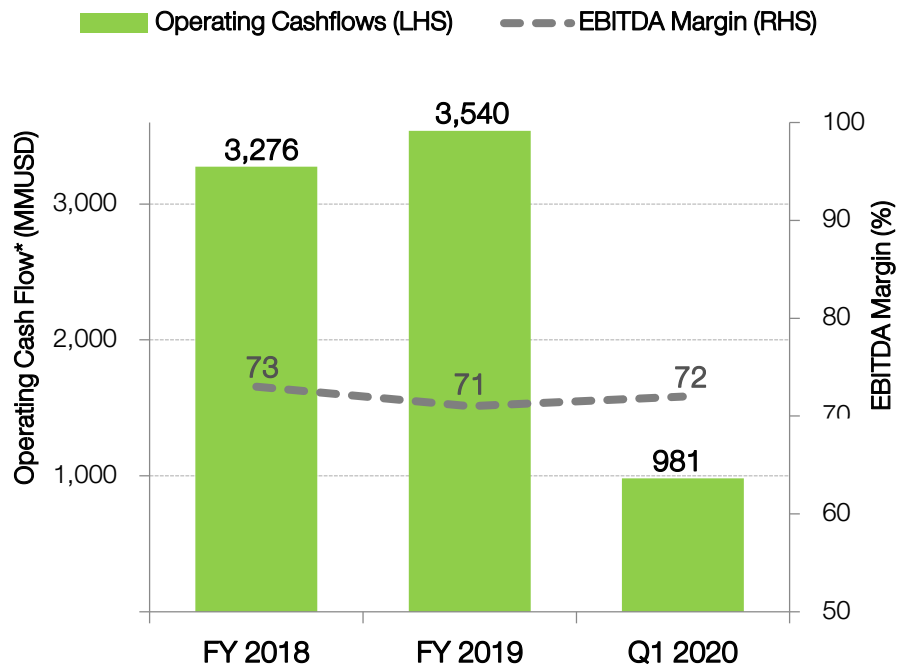
Note: \* Exclude costs related to new business  
The formulas for calculating ratios are provided in the supplementary section for your reference



# Cash Flow Performance

*Robust operating cash flow*

## Cash Flow Performance



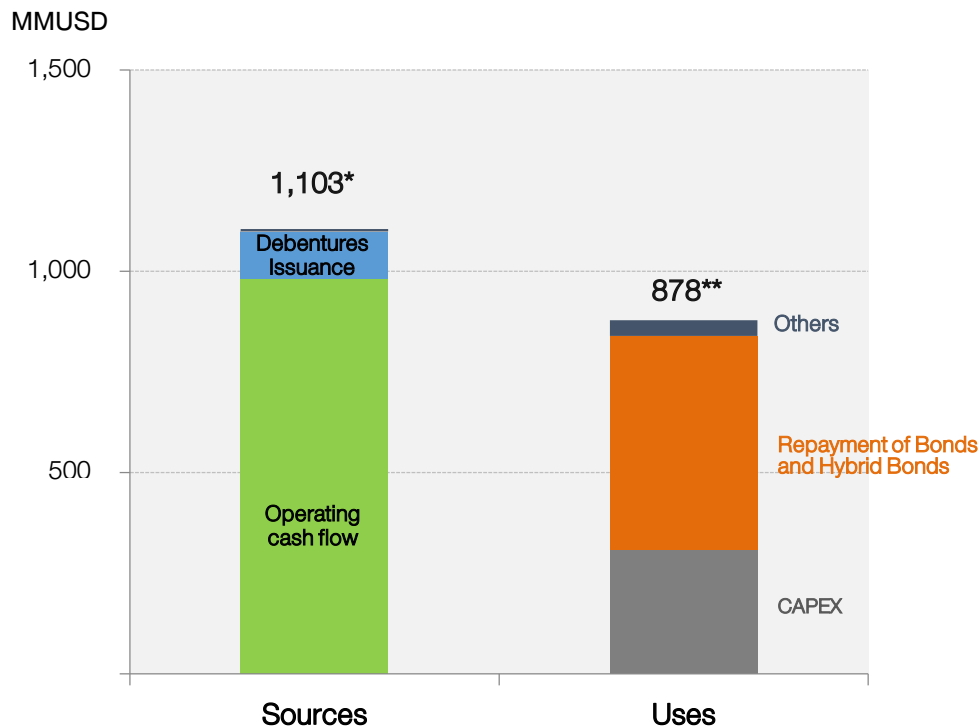
Net Income	1,120	1,569	275
Recurring Net Income***	1,215	1,445	290

Remark: \* Net of adjustment for the effect of exchange rate changes on cash and cash equivalents

\*\* Excludes cash flows for investing in short-term investments (Fixed deposit > 3 months)

\*\*\* Excludes Gain/(Loss) on FX, Deferred tax from Functional currency, Current Tax from FX Revaluation, Gain/(Loss) from Financial Instruments, Impairment Loss on Assets, and etc.

## Source & Use of Funds in 3M 2020



# Financial Performance : Income Statement

*Sustained solid EBITDA margin*

	Q4 19	Q1 20	Q1 19
Sales and Revenue from Pipeline Transportation (MMUSD)	1,780	1,506	1,356
EBITDA (MMUSD)	1,188	1,082	1,025
Net Income (MMUSD)	384	275	394
Recurring Net Income (MMUSD)	379	290	374
Earning Per Share (USD)	0.09	0.07	0.10
<b>Key Financial Ratios</b>			
EBITDA Margin (%)	67	72	76
Return on Equity (%) (LTM)	13	12	9
Return on Capital Employed (%) (LTM)	11	11	8
Return on Equity (%) (LTM, Recurring Net Income)	12	12	11
Return on Capital Employed (%) (LTM, Recurring Net Income)	11	10	10

Note: The formulas for calculating ratios are provided in the supplementary section for your reference

# Financial Performance : Balance Sheet

*Healthy balance sheet at competitive leverage level*

	YE 19	Q1 20
Total Assets (MMUSD)	22,202	22,364
- Cash & cash equivalents * (MMUSD)	3,023	3,248
Total Liabilities (MMUSD)	10,361	10,802
- Interest bearing debt (MMUSD)	3,442	3,342
Equity (MMUSD)	11,841	11,562
<b>Key Financial Ratios</b>		
Total Debt to Equity (X)	0.29	0.29
Net Debt** to Equity (X)	0.04	0.01
Total Debt to Capitalization (X)	0.23	0.22
Total Debt to EBITDA (X)	0.62	0.60
EBITDA Interest Coverage (X)	39	51

**Credit Ratings :** BBB+ (S&P), Baa1 (Moody's), AAA (TRIS), BBB+ (FITCH)

**Weighted Average Cost of Debt \*\* :** 3.93%

**Average Loan Life \*\* :** 16.15 years

Note: \* Cash & Cash Equivalents (Cash on hand) include Short-term Investments > 3 months but < 12 months

Net Debt = Total Debt less Cash & Cash Equivalents

\*\* Excludes hybrid bonds

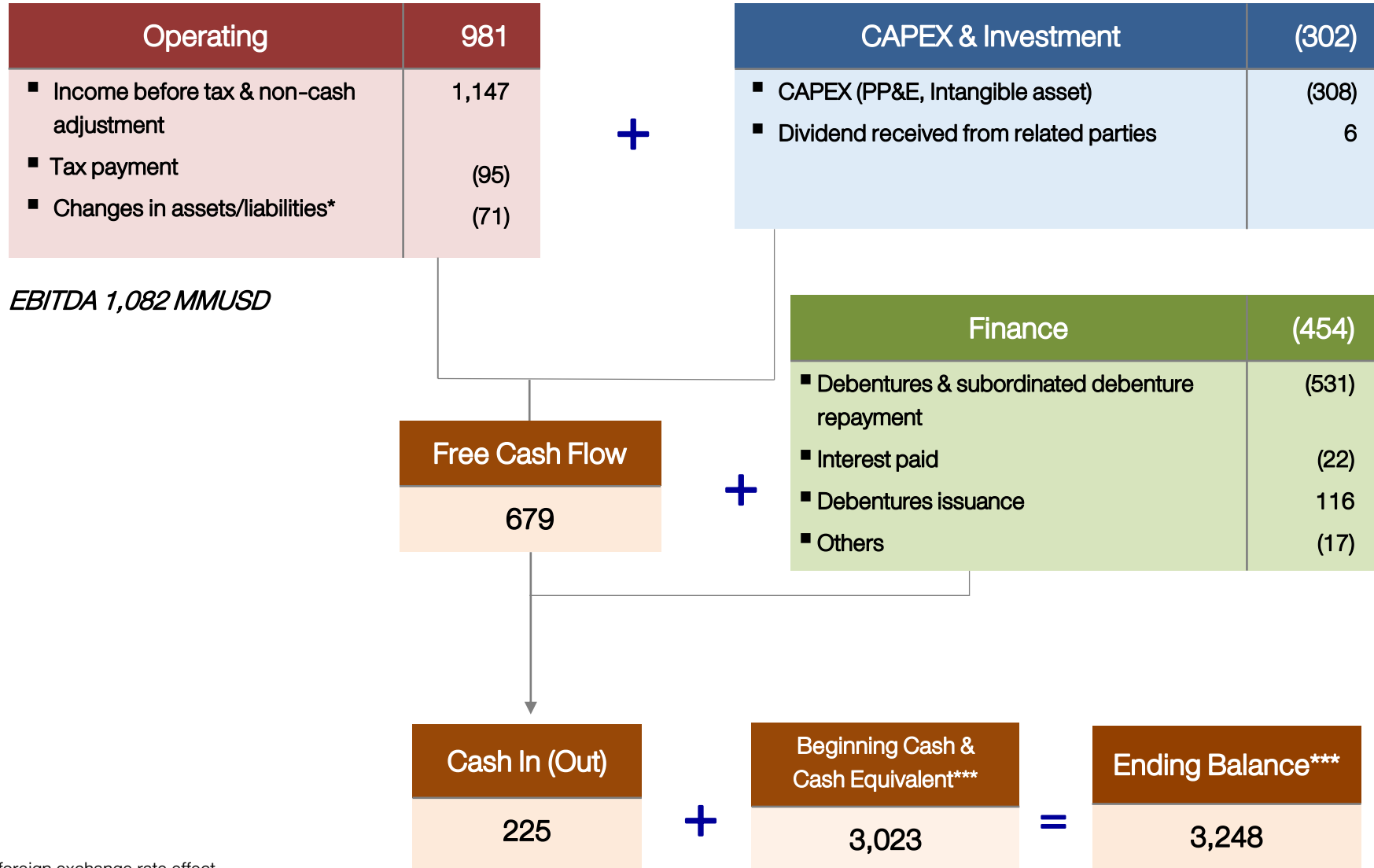
The formulas for calculating ratios are provided in the supplementary section for your reference



# Cash Flows : January – March 2020

Healthy operating cash flow

Unit : MMUSD



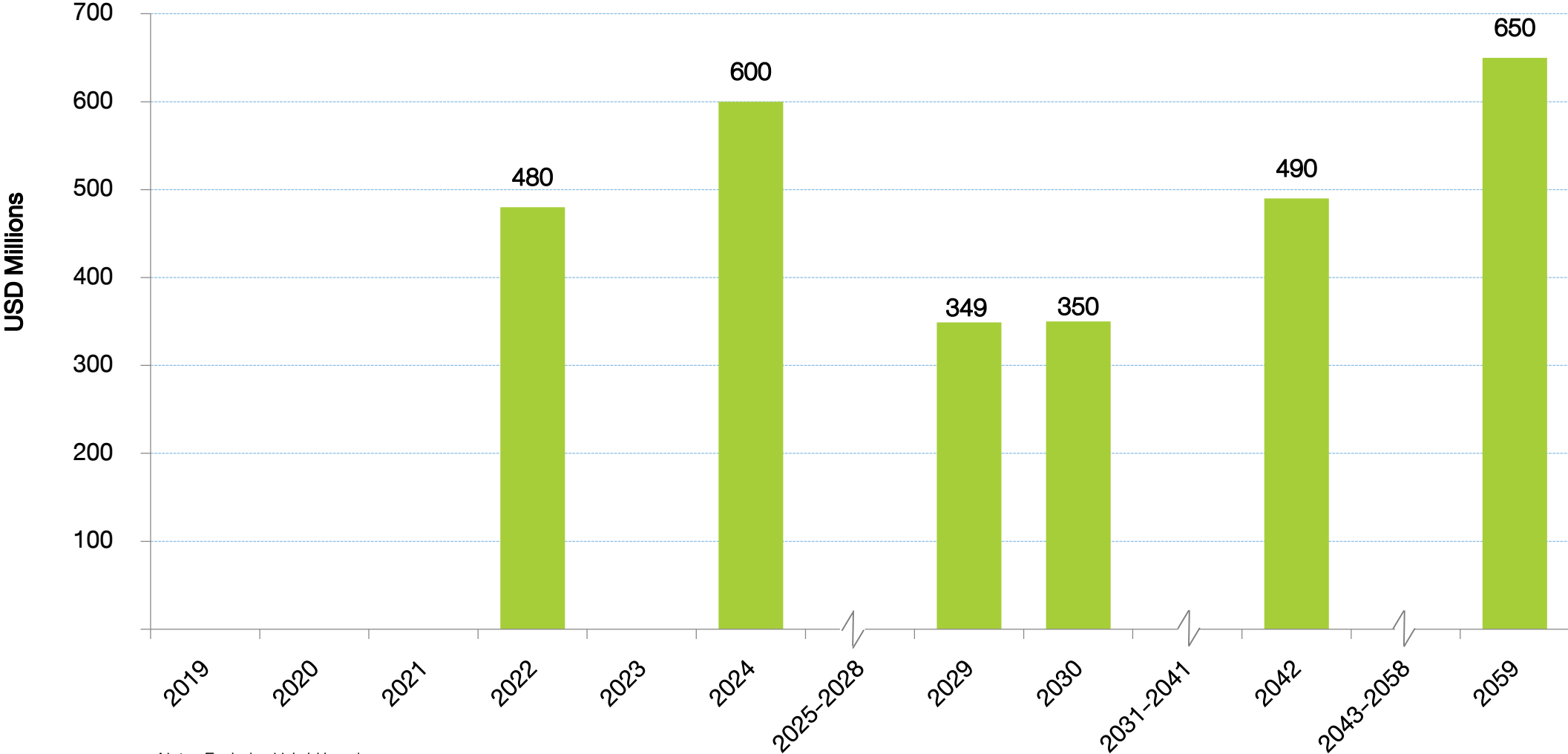
Note: \* Net of foreign exchange rate effect

\*\* Net of interest received

\*\*\* Include Short-term Investment (Fixed deposit > 3 months)

# Debt Maturity Profile

As of April 2020

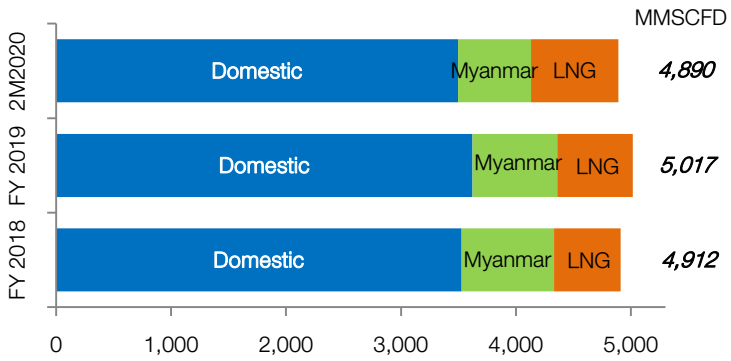


Note: Excludes Hybrid bonds

Unit: USD Millions or equivalent after cross currency swap

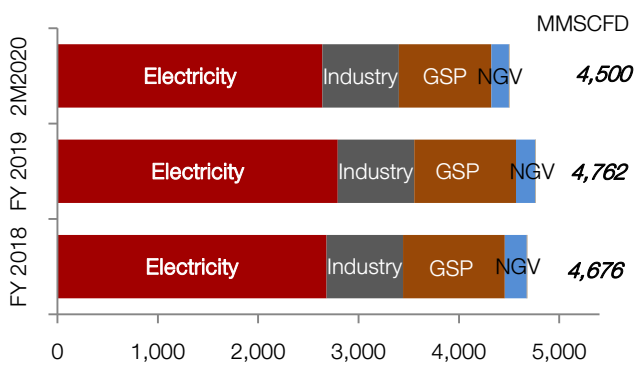
## Thailand Energy Overview

### Natural Gas Supply



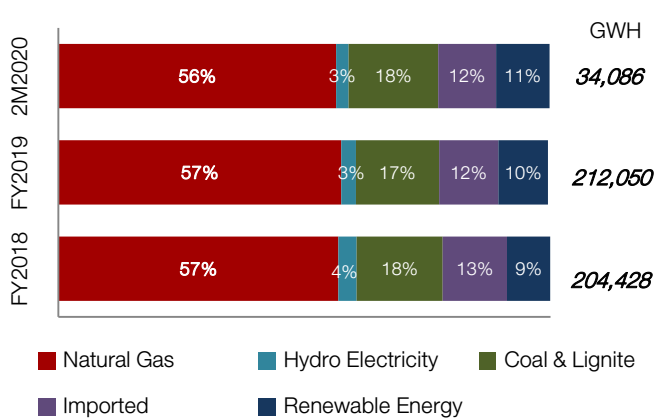
Slight decline from Myanmar piped gas imports due to natural decline and significant growth in LNG import

### Natural Gas Consumption

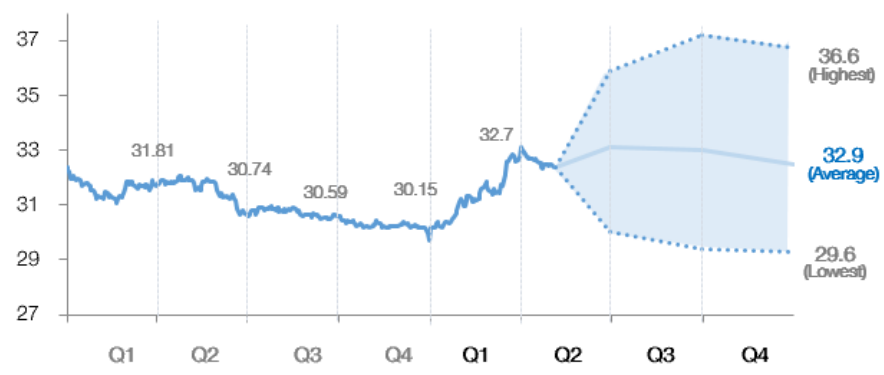


Source: EPPO

### Electricity Generation



## Exchange Rate Movement (THB/USD)



### Consensus on the exchange rate mostly depends on

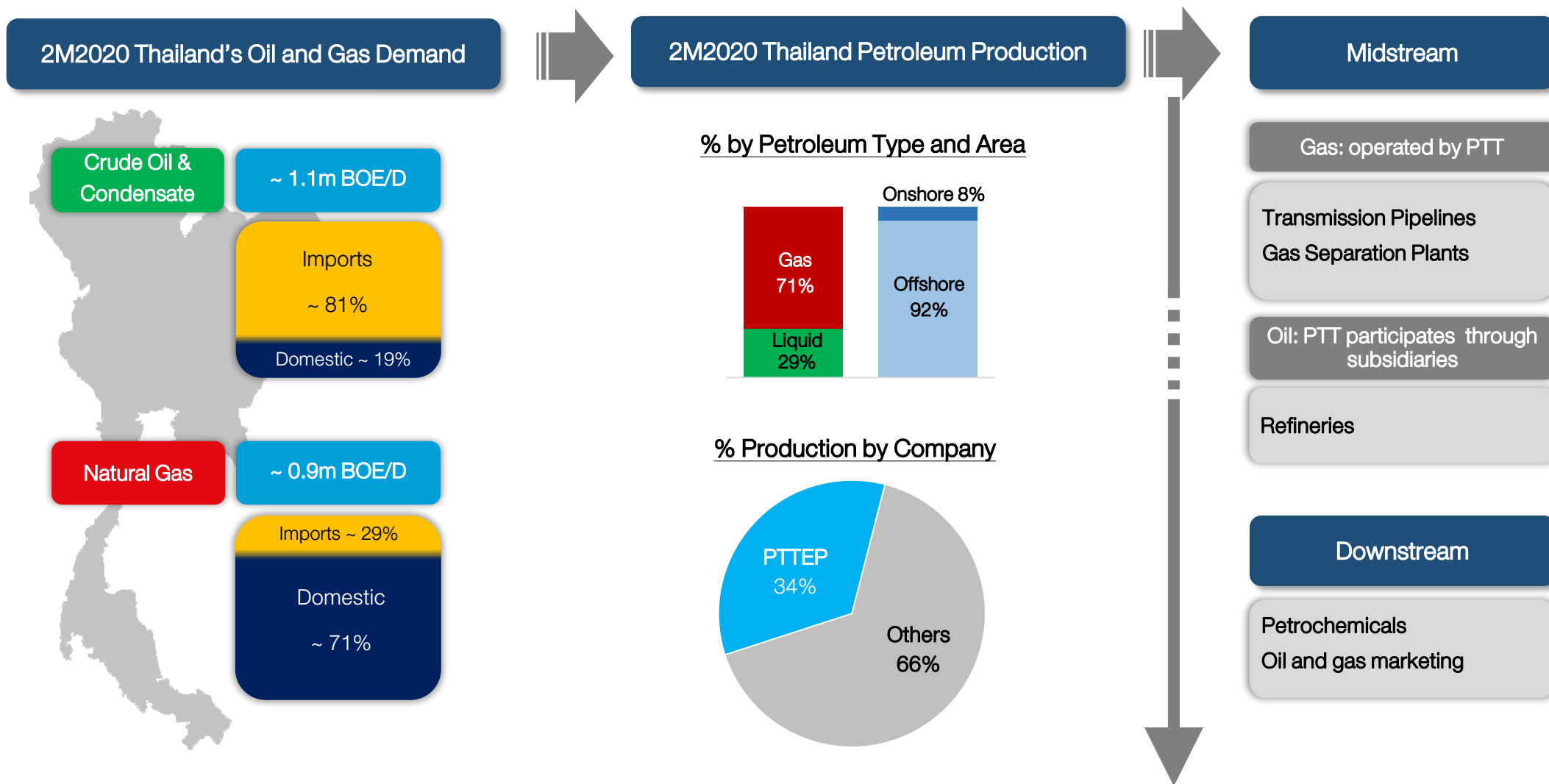
- COVID-19 outbreak, which negatively impact Thailand's tourism revenues
- Oil price volatility that pressure to the global economy
- Capital outflows of bond and stock markets into safer assets
- Additional monetary policies to boost economic growth from BOT

Source: Bank of Thailand, Bloomberg  
Forecast based on Bloomberg Consensus as of 5 May 2020



# Thailand's Energy Value Chain

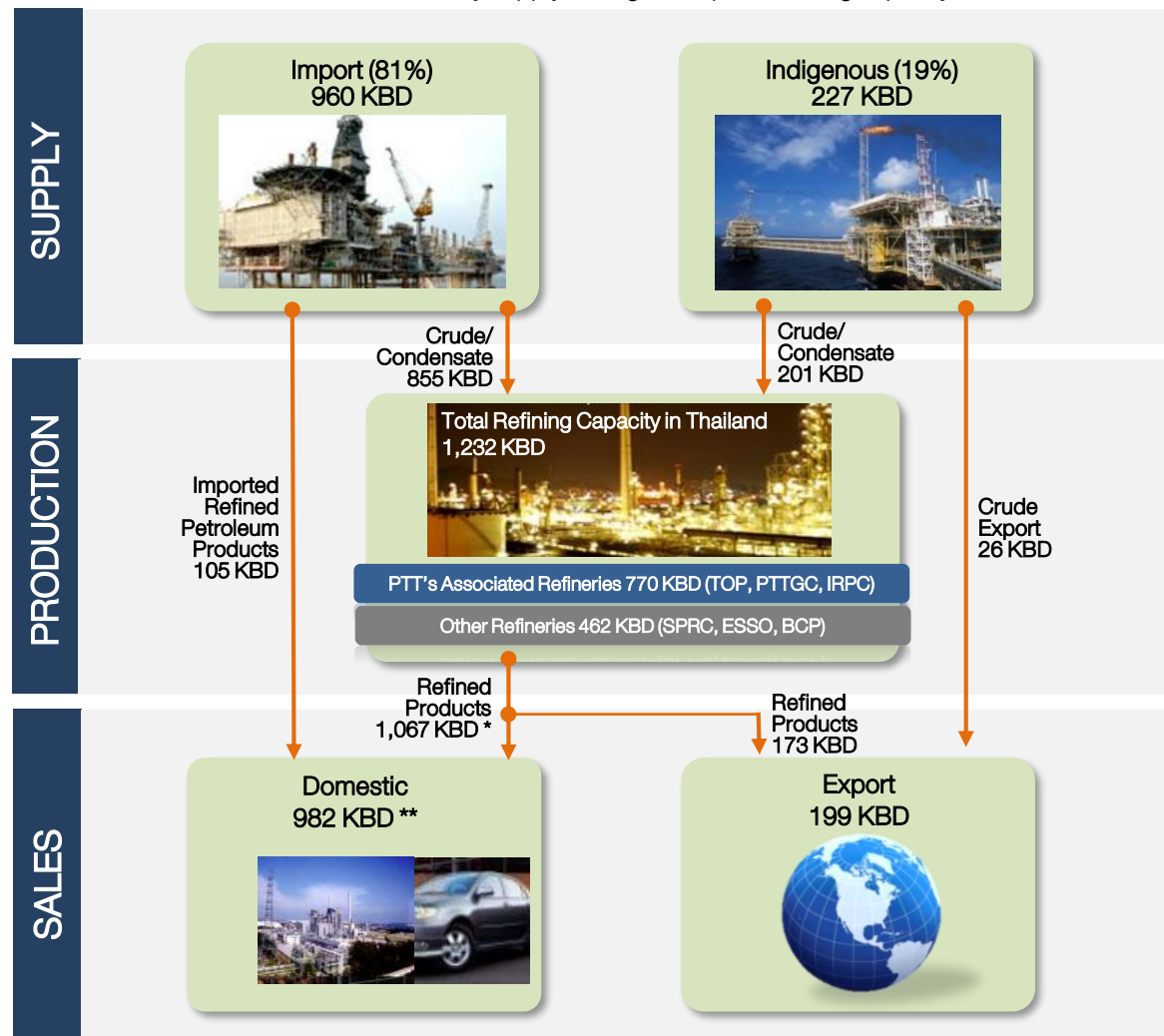
*PTTEP contributes almost 1/3 of Thailand's petroleum production*



Source: Energy Policy and Planning Office (EPPO) and Department of Mineral Fuels (DMF)

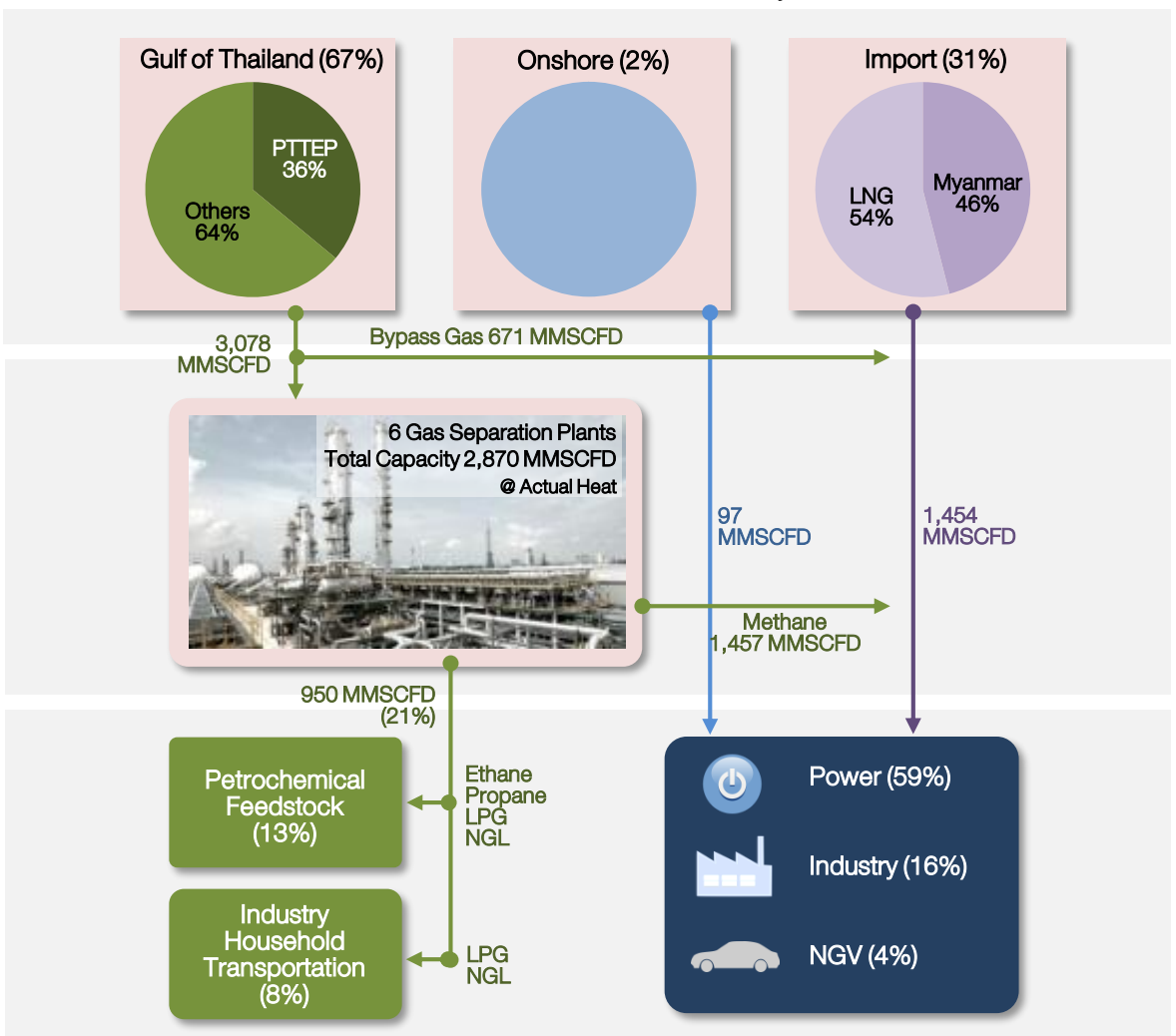
## Oil Balance\*\*\*

Maintains stability supply through adequate refining capacity



## Natural Gas Balance\*\*\*\*

Main driver of the Thailand economy



Source: PTT  
Remark: \* Refined product from refineries = 1,067 KBD, including domestic supply of LPG from GSPs and Petrochemical Plants = 107 KBD  
\*\* Not included Inventory  
\*\*\* Information as of 12M19  
\*\*\*\* Information as of 2M20  
MMSCFD @ Heating Value 1,000 Btu/ft<sup>3</sup>

# Awards on Sustainable development

*Pursue long-term growth with social and environmental wellness*

MEMBER OF

**Dow Jones  
Sustainability Indices**

In Collaboration with RobecoSAM

## 2019 DJSI Listed Company

PTTEP has been selected as a member of the 2019 Dow Jones Sustainability Indices (DJSI) for the 6<sup>th</sup> consecutive year and the 2<sup>nd</sup> time as industry leader in the DJSI World Oil and Gas Upstream & Integrated Industry



### Proven business integrity

NACC Integrity Award 2019  
*The National Anti-Corruption Commission (NACC)*

Asia's Icon on Corporate Governance 2019 Award  
*Corporate Governance Asia magazine*

Board of the Year Award 2018 (Silver)  
*The Thai Institute of Directors Association (IOD)*



FTSE4Good

## FTSE4Good Emerging Index 2019

PTTEP becomes a constituent of the FTSE4Good Emerging Index 2019 for the fourth consecutive year



### Exemplary social contributor

Global CSR Award 2020 (Platinum Winner)  
*The Energy and Environment Foundation  
Global CSR Awards*

Best CSR Organizer 2019  
*BAZNAS of Indonesia  
(The National Zakat Board)*

2019 Role Model Organization on Human Rights  
*Department of Rights and Liberties Protection,  
Ministry of Justice*

### Green driver to environment

The Excellent Level (G-Gold) of the Green Office Award 2018

*The Ministry of Natural Resources and Environment*

Green Leadership Category for T.M.S. Underwater Learning Site Project

*The Asia Responsible Enterprise Awards 2018*

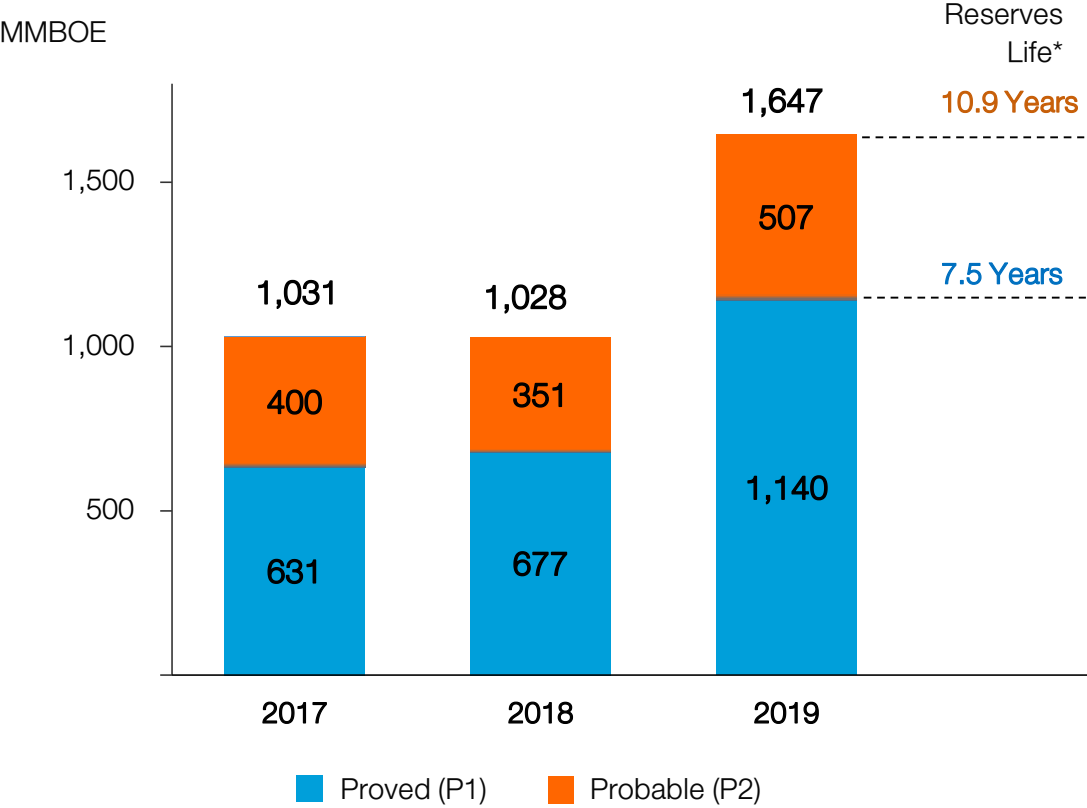
Water A List Award

*Carbon Disclosure Project (CDP)*



# Reserves at the Year-end 2019

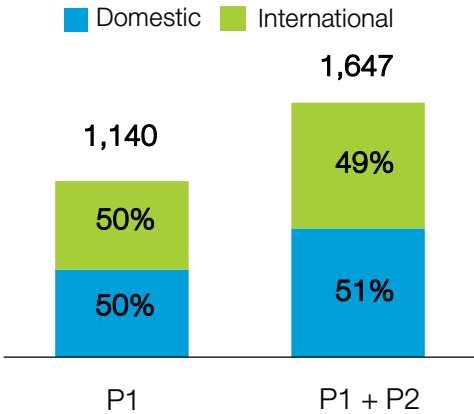
Significantly improved reserve life to over 7 years



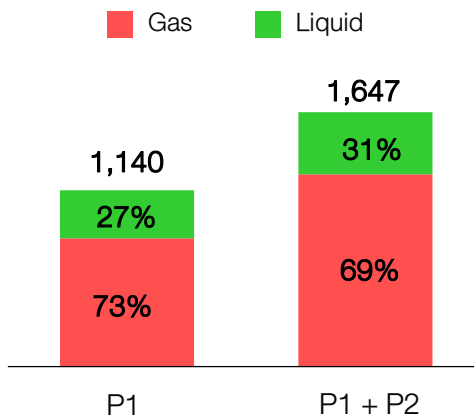
5-Year Average Proved Reserves Replacement Ratio (RRR)

2017	2018	2019
0.58x	0.74x	1.53X

## 2019 by Geography



## 2019 by Product Type



- Based on total production of natural gas, condensate, and crude oil (including LPG) of 414 KBOED for the year ended December 31, 2019
- Figures include reserves from equity method

## Central Asia

### First presence in Kazakhstan:

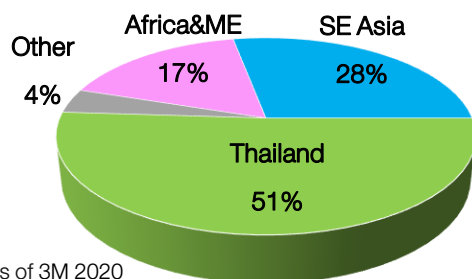
- Production: Dunga onshore oil field from the acquisition of Partex in 2019

## North & South America

### Opportunities in an early phase:

- Oil Sand project in Alberta
- Deepwater exploration in Brazil and Mexico with prominent and prudent operators

## Book Value of Assets (by region)



as of 3M 2020

**Total Assets USD 22.4 billion**

## Africa

### An area for growth, key projects include:

- Production: Algeria's Bir Seba oil field with current flow rate of approximately 19 KBPD
- Development : Algeria's Hassi Bir Rakaiz with target 1st phase production in 2021
- Mozambique Area 1 with target first cargo in 2024

## Middle East

### Presence in UAE and Oman:

- 2 offshore exploration blocks partnered with experienced operator, ENI in Jan 2019
- 3 onshore blocks including PDO (Block 6), the largest producing oil asset in Oman

## Thailand

### PTTEP's core production base

- 72% of total sales volume
- Key producing assets include Bongkot, Arthit, Contract 4 and S1
- Bongkot (G2/61) and Erawan (G1/61) are in transition process to ensure production continuity

## Southeast Asia

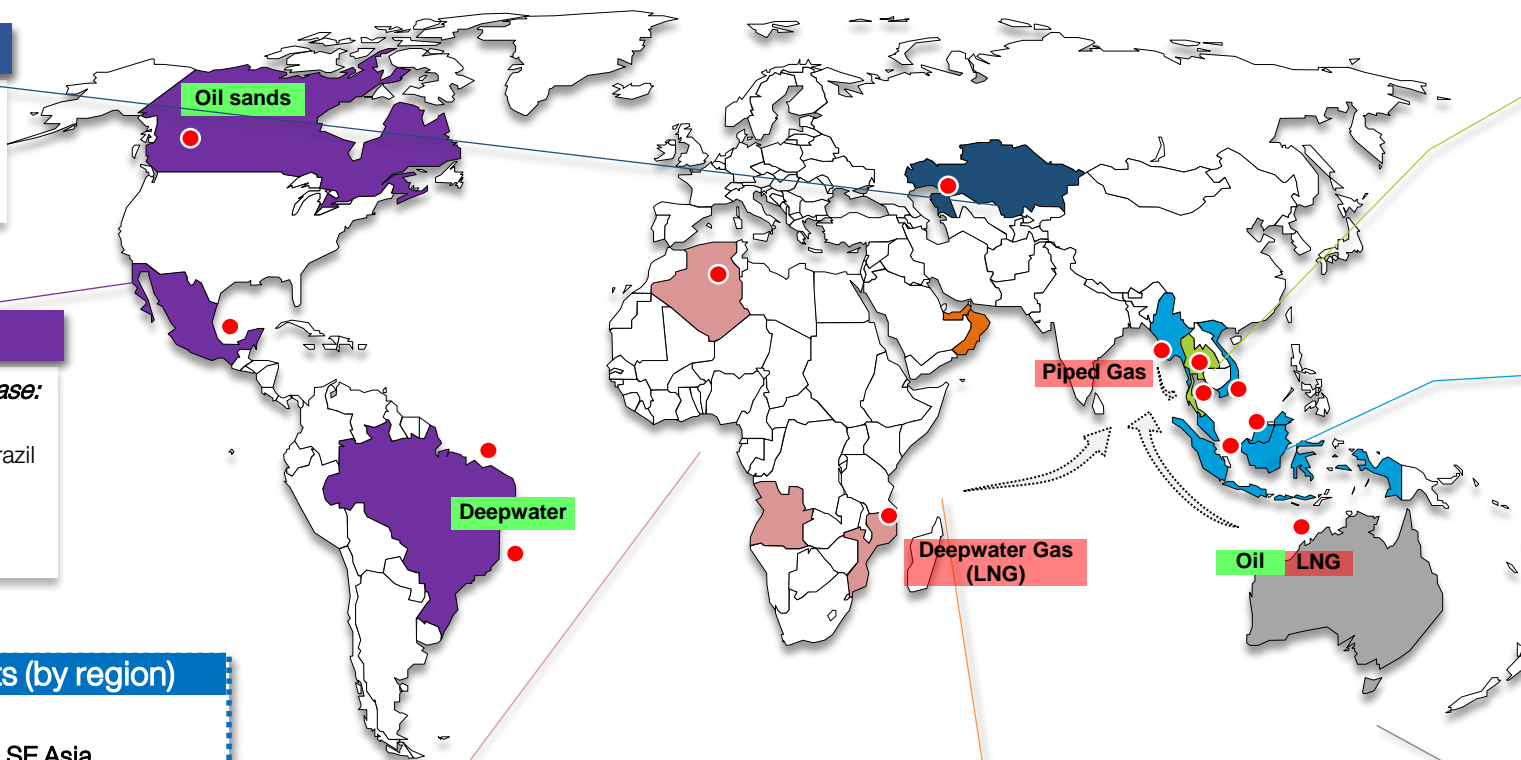
### Second heartland to PTTEP

- 23% of total sales volume mainly from Malaysia and Myanmar
- 3<sup>rd</sup> Largest by resources size in Malaysia with significant gas discovery in Sarawak SK 410B Project
- Gas production in Myanmar mostly supplied into Thailand
- Other producing assets in Vietnam (oil) and Indonesia (gas)

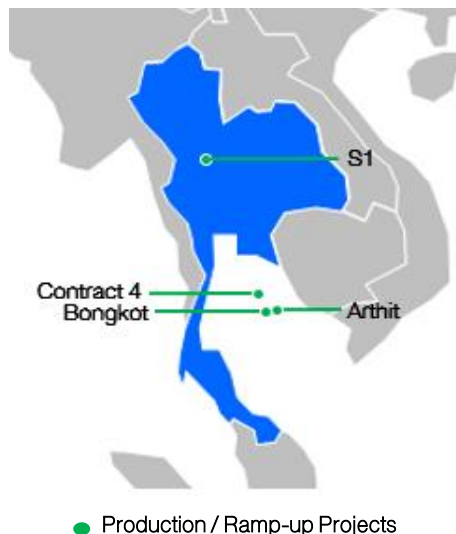
## Australasia

### Potential gas development

- Sizable undeveloped gas resources in Timor Sea



## Thailand



### Bongkot (66.6667% WI)

- Average natural gas and condensate sales volume of 791 MMSCFD and 23 KBPD in 3M2020

### S1 (100% WI)

- The largest onshore crude oil production field in Thailand with 3M2020 average crude oil sales volume of 30 KBPD

### Arthit (80% WI)

- Average sales volume in 3M2020 was 227 MMSCFD of natural gas and 12 KBPD of condensates

### Contract 4 (60% WI)

- Average sales rate of 382 MMSCFD for natural gas and 14 KBPD for condensate in 3M2020

## Myanmar



- 3 producing gas fields supplying gas to both Thailand and Myanmar: Yadana, Yetagun, and Zawtika
- Operate Zawtika project, brought online in March 2014 with current gas supply of 326 MMSCFD in 3M2020

### Project Status

#### Production

- Zawtika (80% WI)
- Yadana (25.5% WI)
- Yetagun (19.3% WI)

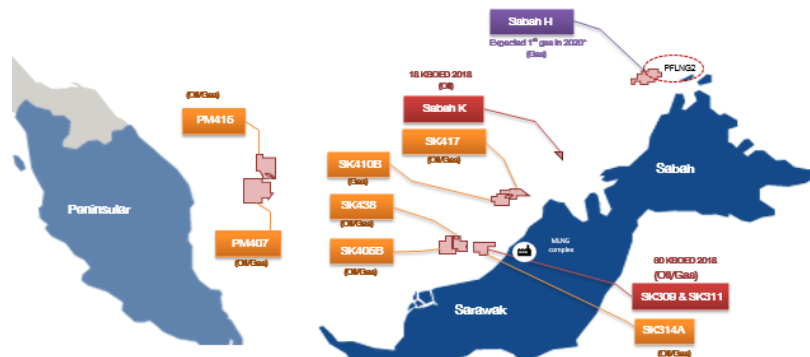
#### Appraisal

- M3 (80% WI)

#### Exploration

- MD-7 (50% WI)

## Malaysia



### Production

#### Block K Project :

Kikeh (56% WI), Siakap North-Petai (SNP) (22.4% WI) and Gumusut-Kakap (GK) (6.4% WI)

- Average production volume in 3M2020 was 31\* KBPD of crude oil and 27\* MMSCFD of natural gas

#### SK309 and SK311 Project (59.5% WI)

For East Patricia field (42% WI)

- Average production volume in 3M2020 was 237\* MMSCFD of natural gas and 24\* KBPD of condensates and crude.

### Development

#### Block H Project\* :

Rotan field (56% WI) Remaining Area (42% WI)

- First gas expected in the second half of 2020
- Full capacity at 270 MMSCFD

### Exploration

#### Sarawak SK410B Project (42.5% WI)

- Multi TCF significant discovery
- Preparing additional drilling of an appraisal well in the second half of 2020

#### Other projects

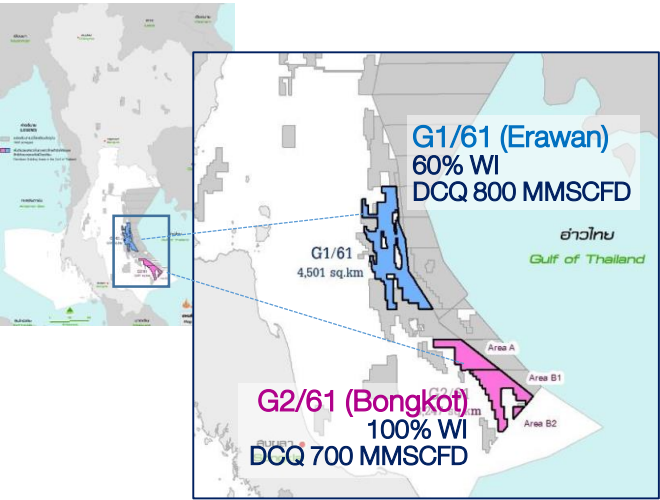
- Evaluating petroleum potentials
- Plan for exploration and appraisal drilling in 2020-2021

\* The average production volumes per day, For Block K, gross production is net off utilization

Note: WI – working interest

# Bongkot and Erawan: Thailand Champion in Domestic Gas Supply

Execute Bongkot and Erawan transition plan to ensure production continuity



## Growing production and reserves profile

- Substantial volume boost for 10 years and beyond
- Immediate remarkable reserves addition
- Minimal risk in production profile



## Generating strong cash flow

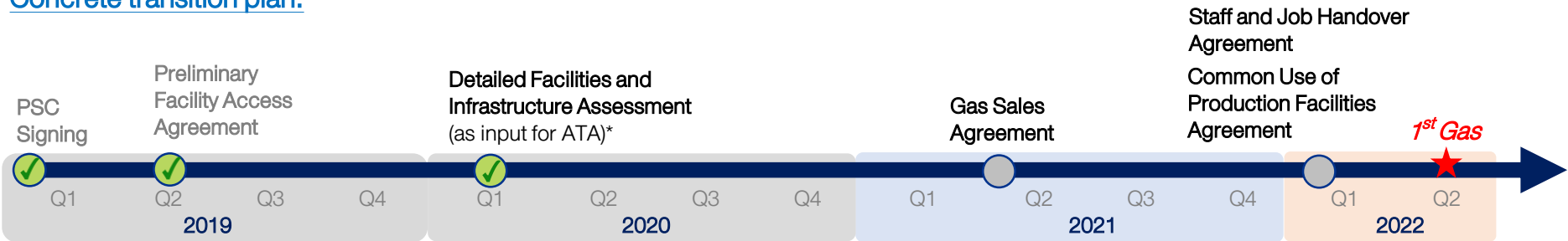
- No heavy upfront investment
- Self funding (positive net cash flow)
- Achieved target IRR with strong margin despite lower price

G1/61 and G2/61: Supply 80% of natural gas production in Thailand



G1/61	800 MMSCFD	2022
G2/61	700 MMSCFD	2022/2023

### Concrete transition plan:



\*Asset Transfer Agreement (ATA): To be agreed between current concessionaires and DMF by 2021 (1 year prior concession end)  
Source : TOR



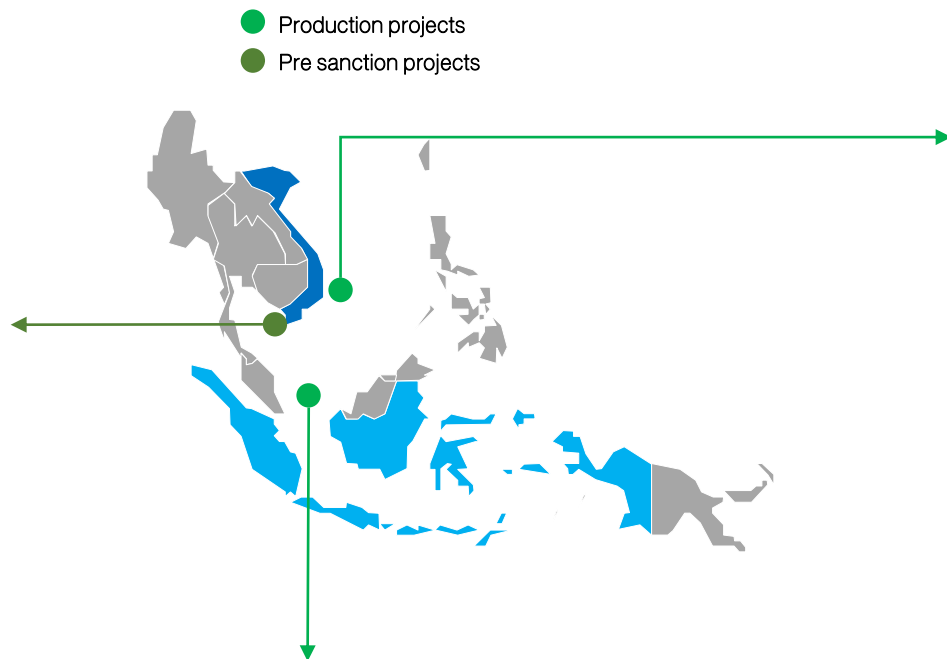
## Vietnam and Indonesia



### Southwest Vietnam

- Vietnam B & 48/95 (8.5% WI)
- Vietnam 52/97 (7% WI)

- Field Development Plan was approved by Government
- The project is currently in the negotiation process on commercial terms to put forward FID
- First production target by end of 2023, and ramp up to full capacity of 490 MMSCFD



### Vietnam 16-1 (28.5% WI)

- Average sales volume of crude oil was 13 KBPD in 3M2020
- The project is currently drilling an additional production well to maintain production plateau.

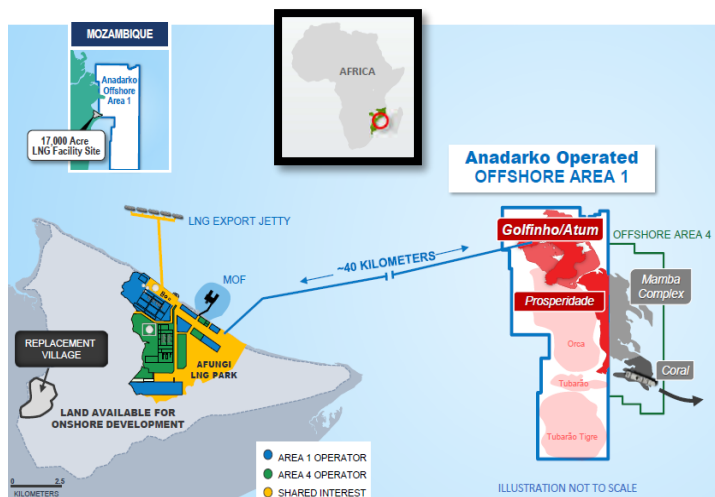


### Natuna Sea A (11.5% WI)

- Average sales volume of natural gas was 249 MMSCFD in 3M2020

# Mozambique Area 1

*FID, on the path of unlocking value from world class LNG asset*



*Substantial recoverable resources of approximately **75 tcf**  
with scalable offshore development expending up to **50 MTPA***

## Location and Cost Advantage

- Close proximity to shore
- High quality reservoirs  
*capable of flow up to 200 mmcf/d per well*
- Access to Asian and European markets

## Achievements

- ✓ Legal & Contractual Framework
- ✓ Plan of Development Approved
- ✓ Onshore & Offshore Contractors Awarded
- ✓ First Mover for the Marine Facility
- ✓ LNG SPAs ~11.1 MTPA

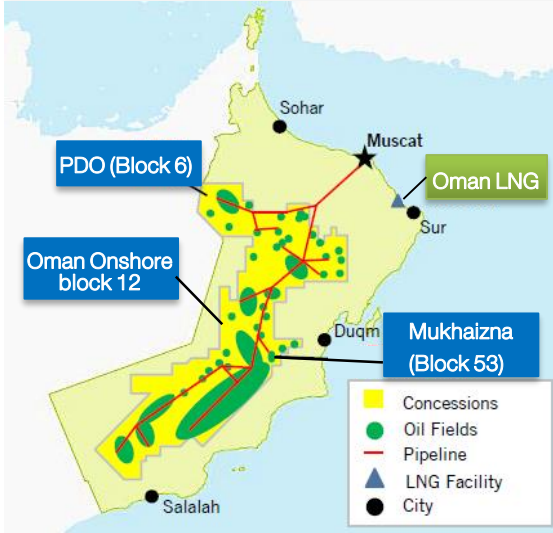
**FID in June 2019  
with initial 2 trains of  
12.88 MTPA capacity**

## Way Forward

- ✓ Project Finance  
*(2/3 Project Financed)*
- ✓ Drilling & Completion
- ✓ Onshore Construction and Offshore Installation
- ✓ Operation Readiness
- ✓ LNG Shipping

**1<sup>st</sup> Cargo  
expected  
2024**

### Oman



#### PDO (Block 6)

- Largest asset covering around 1/3 of the country
- Long-life asset, produced only 15% of reserves in-place
- Multi-field oil production: 610,000 BPD (70% of Oman production)
- Operated by Petroleum Development of Oman (Joint Operating Company)

#### Mukhaizna (Block 53)

- Largest single onshore producing field in Oman
- Oil production: 120,000 BPD (13% of Oman production)
- Operated by Occidental Petroleum (47% interest)

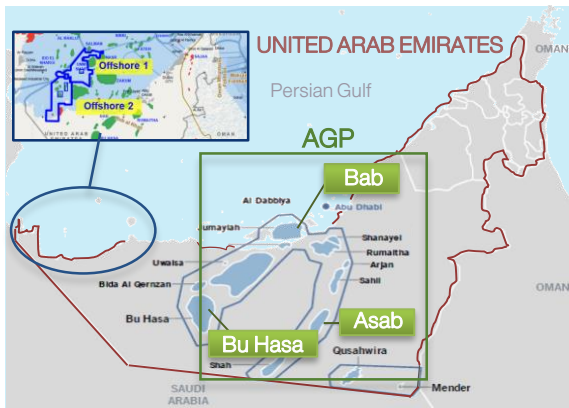
#### Block 12

- Located onshore central part of the Sultanate of Oman
- Signed agreement with Oman's Ministry of Oil and Gas (MOG) for exploration and production rights in February 2020
- Operated by Total E&P Oman Block 12 B.V. (80% interest)

#### Oman LNG

- The only LNG facility in Oman
- Processing capacity 10.4 MTPA
- Contracted LNG sales to international buyers: Japan and South Korea
- Government of Oman 51% (Operator)

### UAE



#### Abu Dhabi Offshore 1 and 2

- High potential prospective resources with significant sizeable discoveries
- Located North-west of Abu Dhabi Emirates, United Arab Emirates
- Granted the award for exploration in January 2019
- Operated by Eni Abu Dhabi B.V. (70% interest)

#### ADNOC Gas Processing (AGP)

- One of the largest gas processing complexes in the world (total capacity of 8 BCFD)  
JV: 3 plants with capacity of 1.2 BCFD  
Adnoc: 2 plants with capacity of 6.9 BCFD
- Essential to Abu Dhabi and UAE's economy
- Sizeable volumes of Propane, Butane and Naphtha offtake
- Operated by ADNOC (68% interest)



ADNOC Gas Processing Plant (AGP) : JV Plants, Asab, Bab and Bu Hasa

-- Entry into high potential petroleum province at exploration phase --

## Canada Oil Sands



### Project Overview

- Operates 100% interest of the Thornbury, Hangingstone and South Leismer (THSL) areas (exploration and appraisal phase)
- Potential large resource base with over a billion barrel
- The project is currently under the evaluation for appropriate development plan

## Deep Water Brazil



### Barreirinhas AP1

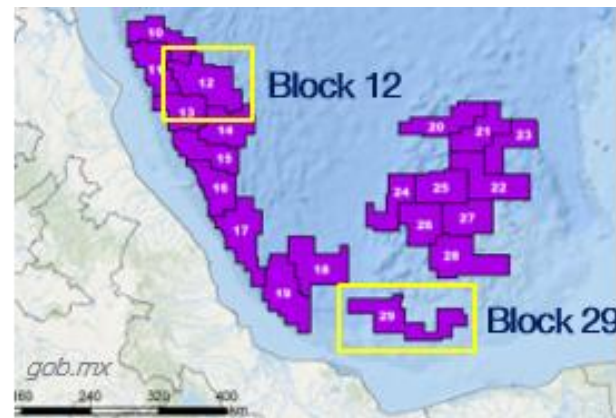
- Farm-in 25% from BG Group in 2014
- Operated by Shell Brasil (65% interest)
- Four offshore exploration blocks: BAR-M-215, BAR-M-217, BAR-M-252 and BAR-M-254

### BM-ES-23

- Acquired 20% interest from Shell in Q3 2014
- Partnered with Petrobras (65%, operator) and INPEX (15%)

In 2020, Both projects are currently evaluating the petroleum potential

## Gulf of Mexico, Mexico



*Deep-water with high petroleum potentials and attractive fiscal regime*

### Mexico block 12 (2.4)

- Non-operating partner with 20% participating interest
- Located in the Mexican Ridges, western Gulf of Mexico
- Currently being evaluated for petroleum potential

### Mexico block 29 (2.4)

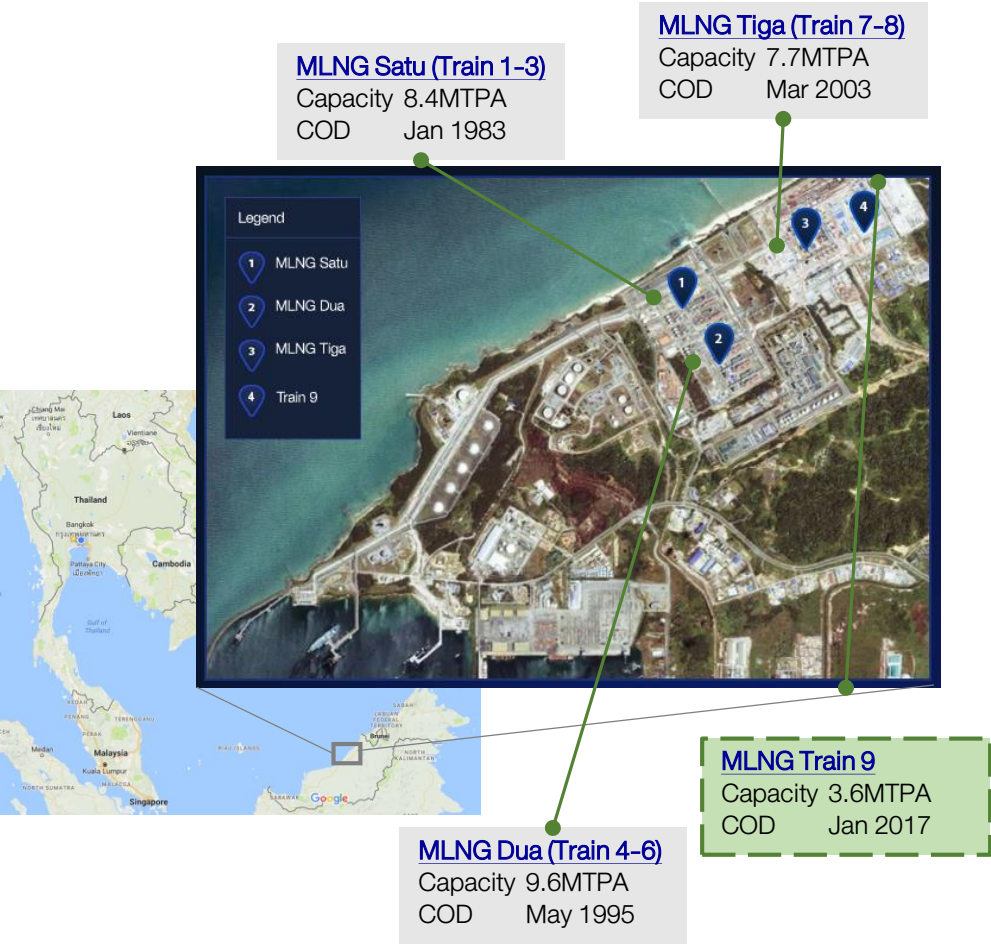
- Non-operating partner with 16.67% participating interest
- Located in the Campeche, southern Gulf of Mexico
- Made two successful deep-water oil discoveries with good quality reservoirs in May 2020. The commercial potential of the new discovery will be assessed in the next phase.




# LNG Value Chain Investment : MLNG Train 9

First step into midstream LNG business in strategic area of focus

10% Investment in MLNG Train 9 by PTT Global LNG....  
....continue to look for more LNG opportunities globally



MLNG Train 9 – Overview			
Location	Bintulu, Sarawak, Malaysia		
Asset	Liquefaction Train 9 Tank 7		
Phase	Commercial: Jan 2017		
Capacity	3.6MTPA		
Contract Life	20 years		
Partners (subject to closing)	Petronas	65%	
	JX Nippon	10%	
	PTT Global LNG	10%	
	Sarawak State	10%	
	Sabah State	5%	
Key activity in 2020			
<ul style="list-style-type: none"><li>Keep maximizing LNG production up to plant capacity</li><li>Continue to improve plant reliability &amp; utility rejuvenation</li><li>Get ready for 2021 plant turnaround</li></ul>			

# New Business Opportunities

Expand value chain, create innovation and step towards long-term sustainability



## "Integrated Energy Solution"



E&P

+



Pipeline

+



Power Plant

- Enhance value of existing assets in Myanmar e.g. Zawtika, M3
- Support Myanmar pipeline infrastructure development
- Partner with Independent Power Producer (IPP)



AI AND  
ROBOTICS  
VENTURES

## "Cutting Edge Technology for E&P and more"

### UAV



#### Aerial inspection service:

- Flare Tower
- Telecommunication Tower
- Tank inspection

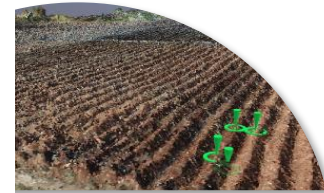
### AUV



#### Subsea Inspection & Surveillance:

- Pipeline and structural inspection
- Geophysical survey
- Gas leak survey

### Non E&P



#### Focused Sectors:

- Agriculture
- Environmental
- Security

Remark: UAV is Unmanned Aerial Vehicle. AUV is Autonomous Underwater Vehicle.

	Project	Status*	Phase	PTTEP's Share	Partners (as March 2020)	3M2020 Average Sales Volume **		2020 Key Activities
						Gas (MMSCFD)	Liquid (KBPD)	
Thailand and JDA								
1	Arthit	OP	Production	80%	Chevron MOECO 16% 4%	227	12	<ul style="list-style-type: none"><li>• Ensure gas deliverability level at DCQ***</li><li>• Drill development wells</li></ul>
2	B6/27	OP	Production	100%		-	-	<ul style="list-style-type: none"><li>• Prepare for decommissioning activities</li></ul>
3	B8/32 & 9A	JV	Production	25.001%	Chevron MOECO 51.66% KrisEnergy 16.71% Palang Sophon 4.63% 2%	52	18	<ul style="list-style-type: none"><li>• Drill development wells</li><li>• Perform waterflood activities</li></ul>
4	Bongkot	OP	Production	66.6667%	TOTAL 33.3333%	791	23	<ul style="list-style-type: none"><li>• Maintained production level as planned</li><li>• Prepare for decommissioning activities</li></ul>
5	Contract 3 (Formerly Unocal III)	JV	Production	5%	Chevron MOECO 71.25% 23.75%	633	37	<ul style="list-style-type: none"><li>• Drill development wells</li><li>• Prepare for decommissioning activities</li></ul>
6	Contract 4 (Formerly Pailin)	JV	Production	60%	Chevron MOECO 35% 5%	382	14	<ul style="list-style-type: none"><li>• Ensure gas deliverability level at DCQ***</li><li>• Drill development wells</li></ul>
7	E5	JV	Production	20%	ExxonMobil 80%	8	-	<ul style="list-style-type: none"><li>• Ensure gas deliverability level at DCQ***</li></ul>
8	G4/43	JV	Production	21.375%	Chevron MOECO 51% Palang Sophon 21.25% 6.375%	2	4	<ul style="list-style-type: none"><li>• Drill development wells</li></ul>
9	G4/48	JV	Production	5%	Chevron MOECO 71.25% 23.75%	4	0.6	<ul style="list-style-type: none"><li>• Drill development wells</li></ul>
10	L53/43 & L54/43	OP	Production	100%		-	1.3	<ul style="list-style-type: none"><li>• Maintain production plateau</li><li>• Drill development wells</li></ul>
11	PTTEP1	OP	Production	100%		-	0.150	<ul style="list-style-type: none"><li>• Drill a development well</li><li>• Maintain production plateau</li></ul>
12	S1	OP	Production	100%		7	Crude: 30 KBPD LPG: 0.2 KMT/D	<ul style="list-style-type: none"><li>• Drill development wells</li><li>• Enhance oil recovery program includes hydraulic fracturing and artificial lift</li></ul>
13	Sinphuhorm	OP	Production	55%	Apico**** 35% ExxonMobil 10%	84	0.265	<ul style="list-style-type: none"><li>• Ensure gas deliverability</li><li>• Drill an exploration well and development wells</li></ul>

\* Status: OP = PTTEP operatorship / JOC = PTTEP joint operatorship / JV = PTTEP Joint Venture Partner

\*\* Sales volume stated at 100% basis.

\*\*\* DCQ = Daily Contractual Quantity

\*\*\*\* PTTEP holds indirectly and directly 80.48% participating interest in Sinphuhorm Project. APICO also holds 100% participating interest in Block L15/43 and Block L27/43.

	Project	Status*	Phase	PTTEP's Share	Partners (as March 2020)	3M2020 Average Sales Volume **		2020 Key Activities
						Gas (MMSCFD)	Liquid (KBPD)	
Thailand and JDA								
14	L22/43	OP	Production	100%		-	-	• Maintain production operation
15	MTJDA	JOC	Production	50%	Petronas-Carigali 50%	285	9.6	• Drill development wells • Ensure gas deliverability level at DCQ***
16	G9/43	OP	Exploration	100%				
17	G1/61 (Erawan)	OP	Exploration	60%	MP G2 (Thailand) Limited 40%			• Awarded as an operator for Erawan field (Contract 1, 2 and 3) under PSC (after concession-end in 2022) • E&A study (seismic interpretation) • Installation new head platform
18	G2/61 (Bongkot)	OP	Exploration	100%				• Awarded as a sole operator under PSC (after concession-end in 2022/2023) • Drill appraisal and exploration wells • Installation new head platform
Others SEA								
1	Malaysia	OP (except Gumusut-Kakap (GK) in Block K)	Production/ Exploration/ Development	6.4-80% (varied by permits)		SK309 and SK311 237 Block K 27	SK309 and SK311 24 Block K 31	• Production projects(SK309 and SK311, Block K): Maintain production plateau • Block H: first gas expected in 2H/2020 • Sarawak SK410B: drill an appraisal well • Other exploration projects: drill exploration wells, G&G study and perform 3D seismic activities
2	Yadana	JV	Production	25.5%	TOTAL 31.24% Chevron 28.26% MOGE 15%	716	-	• Drill exploration and development wells • Ensure gas deliverability level at DCQ***
3	Yetagun	JV	Production	19.3178%	Petronas-Carigali 30.00140% MOGE 20.4541% Nippon Oil 19.3178% PC Myanmar 10.90878% (Hong Kong)	62	2.3	• Maintain production level • Drill exploration and development wells
4	Zawtika (M9 & a part of M11)	OP	Production	80%	Myanma Oil and Gas Enterprise (MOGE) 20%	326	-	• Ensure gas deliverability level at DCQ*** • Drill exploration and development wells • Perform 3D seismic activities
5	Myanmar M3	OP	Exploration	80%	MOECO 20%			• FEED/ Subsurface/ Surface studies • Negotiate and finalize GSA
6	Myanmar M11	OP	Exploration	100%				• Perform 3D seismic activities • Block relinquish
7	Myanmar MD-7	OP	Exploration	50%	TOTAL 50%			• Drill an exploration well • 3D Reprocessing seismic activities • G&G studies

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\*\* Sales volume stated at 100% basis except Malaysia (Production volume 100% as of 3M/2020)/ For Block K, gross production is net off unitization

\*\*\* DCQ = Daily Contractual Quantity



	Project	Status*	Phase	PTTEP's Share	Partners <i>(as March 2020)</i>		3M2020 Average Sales Volume **		2020 Key Activities
							Gas (MMSCFD)	Liquid (KBPD)	
Others SEA									
8	Myanmar MOGE 3	OP	Exploration	77.5%	Palang Sophon MOECO WinPreciousResources	10% 10% 2.5%			<ul style="list-style-type: none"><li>G&amp;G studies</li><li>Complete site reinstatement</li></ul>
9	Vietnam 9-2	JOC	Production	25%	PetroVietnam SOCO	50% 25%	15	2.7	<ul style="list-style-type: none"><li>Maintain production level</li><li>Perform well intervention program</li><li>Development drilling study support</li></ul>
10	Vietnam 16-1	JOC	Production	28.5%	PetroVietnam SOCO OPECO	41% 28.5% 2%	6	13	<ul style="list-style-type: none"><li>Maintain production level</li><li>Drill development wells</li></ul>
11	Vietnam B & 48/95	JV	Exploration	8.5%	PVN MOECO	65.88% 25.62%			<ul style="list-style-type: none"><li>FEED study</li><li>Negotiation process on commercial terms in order to push forward the Final Investment Decision (FID)</li><li>the first production target at the end of 2023</li></ul>
12	Vietnam 52/97	JV	Exploration	7%	PVN MOECO	73.4% 19.6%			<ul style="list-style-type: none"><li>FEED study</li><li>Negotiation process on commercial terms in order to push forward the Final Investment Decision (FID)</li><li>the first production target at the end of 2023</li></ul>
13	Natuna Sea A	JV	Production	11.5%	Premier Oil KUFPEC Petronas Pertamina	28.67% 33.33% 15% 11.5%	249	1.5	<ul style="list-style-type: none"><li>FEED study: Start Anoa &amp; Gajah Baru compressor project</li></ul>
Middle East									
1	Abu Dhabi Offshore 1	JV	Exploration	30%	Eni Abu Dhabi	70%			<ul style="list-style-type: none"><li>Reprocess Seismic</li><li>G&amp;G studies</li></ul>
2	Abu Dhabi Offshore 2	JV	Exploration	30%	Eni Abu Dhabi	70%			<ul style="list-style-type: none"><li>Drill an exploration well</li><li>Perform 3D seismic activities</li></ul>
3	PDO (Block 6)	JOC	Production	2%	Government of Oman Shell Total	60% 34% 4%		399	<ul style="list-style-type: none"><li>A part of Partex acquisition which was completed on 4 November 2019</li><li>Maintain production plateau</li></ul>
4	Mukhaizna	JV	Production	1%	Occidental OOCEP Indian Oil Mubadala	47% 20% 17% 15%		70	<ul style="list-style-type: none"><li>A part of Partex acquisition which was completed on 4 November 2019</li><li>Maintain production plateau</li></ul>
5	Block 12	JV	Exploration	20%	Total E&P Oman Block 12 B.V.	80%			<ul style="list-style-type: none"><li>Signed Exploration and Production Sharing Agreement (EPSA) with Oman's Ministry of Oil and Gas (MOG) for exploration and production rights on 19 Feb 2020</li></ul>

\* Status: OP = PTTEP operatorship / JOC = PTTEP joint operatorship // JV = PTTEP Joint Venture Partner

\*\* Sales volume stated at 100% basis

	Project	Status*	Phase	PTTEP's Share	Partners (as March 2020)	3M2020 Average Sales Volume **		2020 Key Activities	
						Gas (MMSCFD)	Liquid (KBPD)		
Other International									
1	PTTEP Australasia (PTTEP AA)	OP	Exploration	90%-100% (varied by permits)				<ul style="list-style-type: none"><li>AC/RL7 (Cash Maple): under the evaluation of appropriated development plan and seeking partner to manage the project's risk</li><li>Other exploration projects: G&amp;G and P&amp;A studies</li><li>AC/L3: total block relinquishment</li></ul>	
2	Mozambique Area 1	JV	Development	8.5%	Total, Mitsui, ENH, ONGC Beas Rovuma, Bharat	26.5%,20% 15%, 10% 10%, 10%		<ul style="list-style-type: none"><li>First Cargo is expected by 2024</li><li>Finalize project Finance</li><li>Continue Onshore and Offshore well construction</li><li>Complete Resettlement</li></ul>	
3	Algeria 433a & 416b (Bir Seba)	JOC	Production	35%	PetroVietnam Sonatrach	40% 25%	-	19 (net entitlement)	<ul style="list-style-type: none"><li>Drill production wells</li></ul>
4	Algeria Hassi Bir Rekaiz	OP	Development	24.5%	CNOOC Sonatrach	24.5% 51%			<ul style="list-style-type: none"><li>Drilling development wells</li><li>FEED study</li><li>Continue Improvement oil study (IOR)</li></ul>
5	Mariana Oil Sands	OP	Exploration	100%					<ul style="list-style-type: none"><li>Assess appropriated development approach</li></ul>
6	Barreirinhas AP1	JV	Exploration	25%	Shell Brasil Mitsui E&P Brasil	65% 10%			<ul style="list-style-type: none"><li>G&amp;G studies</li></ul>
7	Brazil BM-ES-23	JV	Exploration	20%	Petrobras INPEX	65% 15%			<ul style="list-style-type: none"><li>G&amp;G studies</li></ul>
8	Mexico block 12 (24)	JV	Exploration	20%	PC Carigali Mexico Ophir Mexico	60% 20%			<ul style="list-style-type: none"><li>EIA and G&amp;G study to access petroleum potential</li></ul>
9	Mexico block 29 (24)	JV	Exploration	16.67%	Repsol Mexico PC Carigali Mexico Wintershal DEA	30% 28.33% 25%			<ul style="list-style-type: none"><li>Drilling Exploration wells</li><li>G&amp;G study to access petroleum potential</li></ul>

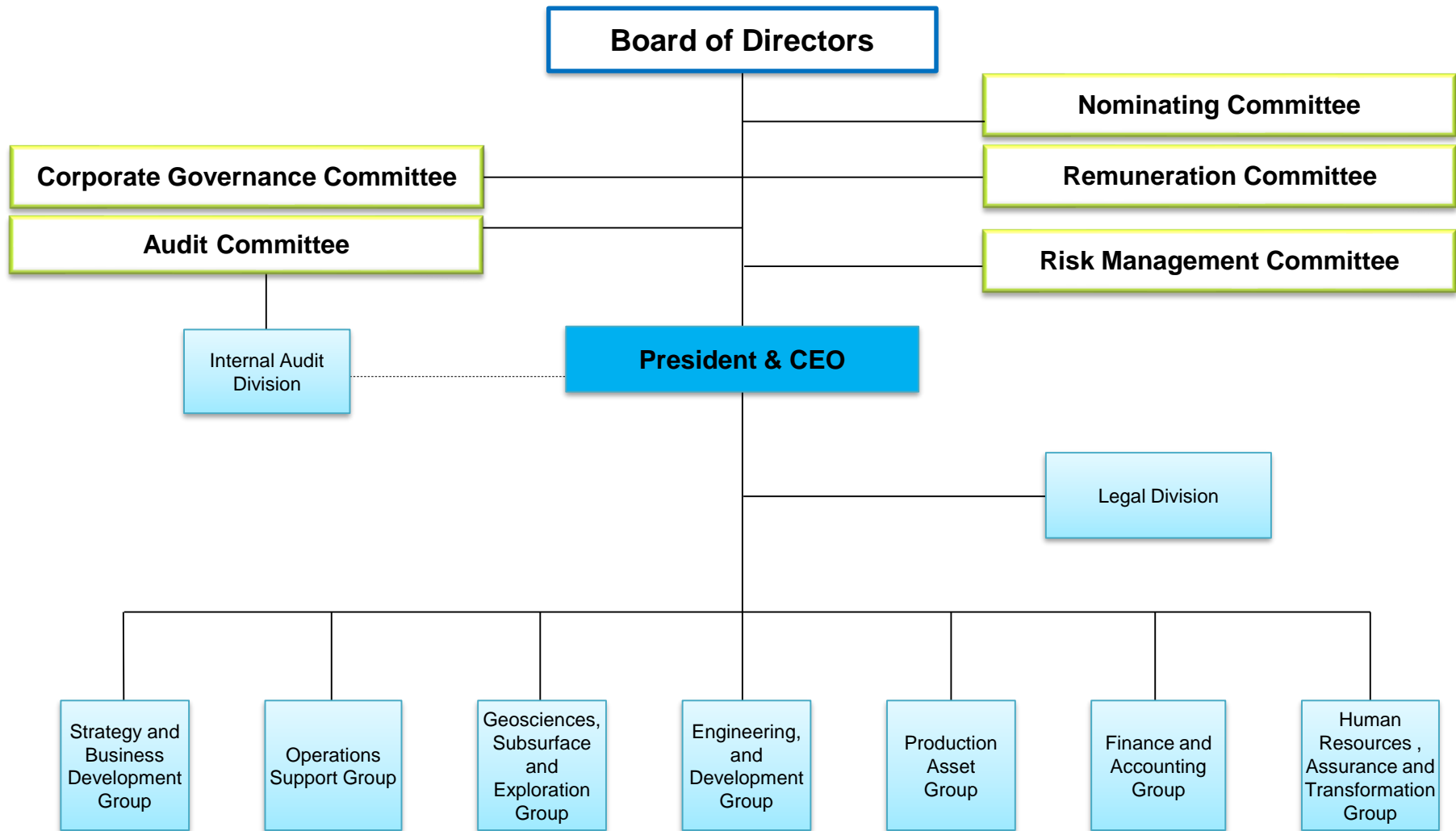
\* Status: OP = PTTEP operatorship / JOC = PTTEP joint operatorship/ JV = PTTEP Joint Venture Partner  
\*\* Sales volume stated at 100% basis except for Algeria 433a & 416b (Net Entitlement)

	Project	Status*	Phase	PTTEP's Share	Partners (as March 2020)	3M2020 Average Sales Volume **		2020 Key Activities
						Gas (MMSCFD)	Liquid (KBPD)	
Other International								
10	Block 17/06	JV	Pre development	2.5%	Total Sonangol 30% SSI 30% Acrep 27.5% Falcon Oil 5% 5%			<ul style="list-style-type: none"><li>A part of Partex acquisition which was completed on 4 November 2019</li><li>Maintain production plateau</li></ul>
11	Potiguar	OP	Production	50%	Petro reconcavo 50%		0.147	<ul style="list-style-type: none"><li>A part of Partex acquisition which was completed on 4 November 2019</li><li>Maintain production plateau</li></ul>
12	Dunga	JV	Production	20%	Total* 60% OOCEP 20%	2	13	<ul style="list-style-type: none"><li>A part of Partex acquisition which was completed on 4 November 2019</li><li>Maintain production plateau</li></ul>
Midstream Project								
1	Oman LNG	Shareholder	On line	2%	Government of Oman 51% Shell 30% Total 5.54% Korea LNG 5% Mitsubishi 2.77% Mitsui 2.77% Itochu 0.92%			<ul style="list-style-type: none"><li>A part of Partex acquisition which was completed on 4 November 2019</li></ul>
2	ADNOC Gas Processing (AGP)	JV	On line	2%	ADNOC 68% Shell 15% Total 15%			<ul style="list-style-type: none"><li>A part of Partex acquisition which was completed on 4 November 2019</li></ul>

\* Status: OP = PTTEP operatorship / JOC = PTTEP joint operatorship/ / JV = PTTEP Joint Venture Partner  
 \*\* Sales volume stated at 100% basis

# Organization structure

*Ensuring transparency, integrity and good corporate governance*





Ratio	Formula
Lifting Cost (\$/BOE)	$(\text{Operating Exp.} - \text{Transportation Cost} - \text{Stock Variation} - \text{Other expenses not related to lifting}) / \text{Production Volume}$
Cash Cost (\$/BOE)	$(\text{Operating Exp.} + \text{Exploration Exp.} + \text{G\&A} + \text{Royalties} + \text{Finance Cost}) / \text{Sales Volume}$
Unit Cost (\$/BOE)	$(\text{Operating Exp.} + \text{Exploration Exp.} + \text{G\&A} + \text{Royalties} + \text{Finance Cost} + \text{DD\&A}) / \text{Sales Volume}$
Reserves Replacement Ratio	$5\text{-Yr Additional Proved Reserves} / 5\text{-Yr Production Volume}$
Reserves Life Index (Year)	$\text{Proved Reserves} / \text{Production Volume}$
Success Ratio	$\text{Number of wells with petroleum discovery} / \text{Total number of exploration and appraisal wells}$
Sales Revenue	$\text{Sales} + \text{Revenue from pipeline transportation}$
EBITDA	$(\text{Sales} + \text{Revenue from pipeline transportation}) - (\text{Operating expenses} + \text{Exploration expenses} + \text{Administrative expenses} + \text{Petroleum royalties and remuneration} + \text{Management's remuneration})$
EBITDA Margin	$\text{EBITDA} / \text{Sales Revenue}$
Return on Equity	$\text{Trailing-12-month net income} / \text{Average shareholders' equity between the beginning and the end of the 12-month period}$
Return on Capital Employed	$(\text{Trailing-12-month net income} + \text{Trailing-12-month Interest Expenses \& Amortization of Bond Issuing Cost}) / (\text{Average shareholders' equity and average total debt between the beginning and the end of the 12-month period})$
Simple Effective Tax Rate	$\text{Income tax expenses} / \text{Income before income taxes}$
Total debt	$\text{Short-term loans from financial institution} + \text{Current portion of long-term debts} + \text{Bonds} + \text{Long-term loans from financial institution}$
Net debt	$\text{Total debt} - \text{Liquidity}$
Debt to Equity	$\text{Total debt} / \text{Shareholders' equity}$
Net Debt to Equity	$\text{Net debt} / \text{Shareholders' equity}$
Total Debt to Capital	$\text{Total debt} / (\text{Total debt} + \text{Shareholders' equity})$
Total Debt to EBITDA	$\text{Total debt} / \text{Trailing-12-month EBITDA}$
Net Debt to EBITDA	$\text{Net debt} / \text{Trailing-12-month EBITDA}$
EBITDA Interest Coverage Ratio	$\text{Trailing-12-month EBITDA} / \text{Trailing-12-month Interest Expenses \& Amortization of Bond Issuing Cost}$