

# Disclaimer





#### **Forward-looking Information**

The information, statements, forecasts and projections contained herein reflect the Company's current views with respect to future events and financial performance. These views are based on assumptions subject to various risks. No assurance is given that these future events will occur, or that the Company's assumptions are correct. Actual results may differ materially from those projected.

#### **Petroleum Reserves Information**

In this presentation, the Company discloses petroleum reserves that are not included in the Securities Exchange and Commission of Thailand (SEC) Annual Registration Statement Form 56-1 under "Supplemental Information on Petroleum Exploration and Production Activities". The reserves data contained in this presentation reflects the Company's best estimates of its reserves. While the Company periodically obtains an independent audit of a portion of its proved reserves, no independent qualified reserves evaluator or auditor was involved in the preparation of reserves data disclosed in this presentation. Unless stated otherwise, reserves are stated at the Company's gross basis.

This presentation may contain the terms "proved reserves" and "probable reserves". Unless stated otherwise, the Company adopts similar description as defined by the Society of Petroleum Engineers.

**Proved Reserves -** Proved reserves are defined as those quantities of petroleum which, by analysis of geological and engineering data, can be estimated with reasonable certainty to be commercially recoverable, from a given date forward, from known reservoirs and under current economic conditions, operating methods, and government regulations.

**Probable Reserves -** Probable reserves are defined as those unproved reserves which analysis of geological and engineering data suggests are more likely than not to be recoverable.





# 2019 Highlights and Beyond



Strategy and Growth

**Financial Performance** 



# **2019 KEY ACHIEVEMENTS**

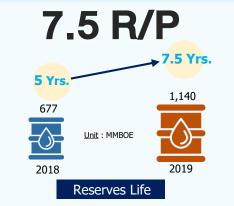






"PTTEP the records highest sales volume of all time at 351 KBOED in 2019"

# 6% CAGR 2021 2022 2023 2024 Expected Sale Volume



**3** Awards

Bongkot & Erawan

3 M&As

- Partex with major investment in Middle East
- Exploration blocks in offshore Peninsular Malaysia

Note: FID: Final Investment Decision R/P: Proved Reserves / Production

Offshore exploration blocks

in the United Arab Emirates

Murphy assets in Malaysia

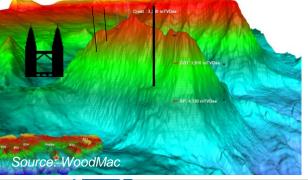
- Additional interests in Sinphuhorm Project

2 FIDs

- Mozambique Area 1 **Project**
- Algeria Hassi Bir Rekaiz **Project**

# WORLD's 7<sup>th</sup>

Largest gas discovery in 2019 from Lang Lebah well, Project SK410B offshore Sarawak, Malaysia

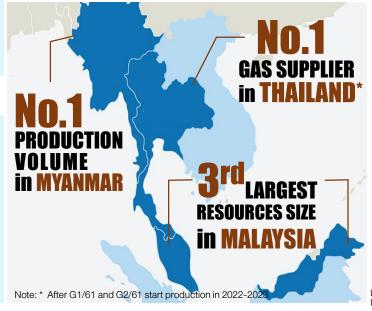


# 1,569 MM\$

71% EBITDA Margin



PTTEP reported net income of 1,569 MMUSD, an increase of 40% compared to the previous year, with healthy EBITDA margin of 71%.



**Below Industry Standard** 



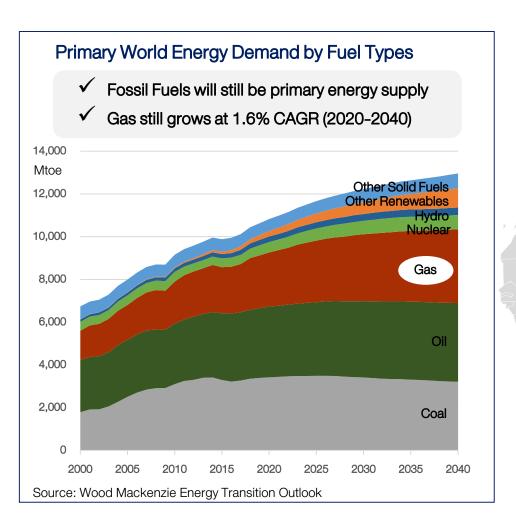
LTIF: Lost Time Injury Frequency

IOGP :International Association of Oil & Gas Producers

# PTTEP's path, strong positioning into the Future of Energy









"PTTEP's gas-oriented portfolio, with 80% gas target"

Abu Dhabi Offshore 2 Project
To prove-up gas potential
with exploration drilling in Q3/2020



Myanmar MD-7 Project
To prove-up gas potential
with exploration drilling in Q1/2020



# Mozambique Area 1 Project

- Expect 1<sup>st</sup> Cargo in 2024 for 2 initial trains with 12.88 MTPA capacity
- Substantial recoverable resources of approximately 75 tcf with development expending up to 50 MTPA

#### **Block H Project**

Expect 1<sup>st</sup> gas in 2020 with 270 MMSCFD

#### SK410B Project

Expect 1<sup>st</sup> gas in 2025 with initial capacity 300-500 MMSCFD





# 2019 Highlights and Beyond



# **Strategy and Growth**

**Financial Performance** 

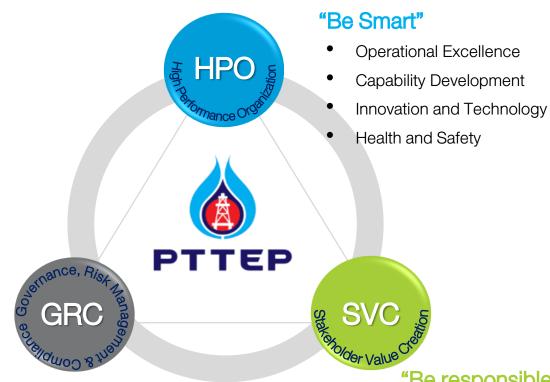


# **Driving towards Sustainability**









- Conducting business with accuracy, transparency, fairness
- Strict compliance with laws and regulations
- Good governance and appropriate risk management

# "Be responsible"

- **GHG\*** Reduction
- Contribution to Society
- Environmental Management

Note: \*Greenhouse Gas

"Be Good"

# HPO: Together Driving the Organization with "Execute" and "Expand"







**Achievement Targets:** 

• >7 Years of Proved Reserves Life

Competitive Unit Cost

• 80% gas oriented

Safety Target Zero

portfolio

Growth

5% Average Production

# Smooth Business Transition & **Production Continuity**

#### G1/61 and G2/61:

Deliver production volume as committed, 2022-2023 onwards

#### Newly Acquired Assets in Malaysia:

Maximize sales volume and ensure 1st gas for Block H in 2020

#### Newly Acquired Assets from Partex:

Maintain sales volume





## Malaysia

Develop clusters with operational synergy and accelerate time to market for SK410B

Acceleration of

**Exploration Activities** 

#### Mvanmar

Prove up gas potential in MD-7

#### Sustain plateau on legacy assets

Applying advanced technology e.g. new Enhanced Oil Recovery (EOR) technique in S1

#### Monetize development projects

Mozambique Area 1 and Algeria HBR



'Coming Home Strategy' Focus in South East Asia 'Strategic Alliance in Middle East' Partner with experienced operators

Expand in Strategic Areas



# Full Value Creation on Existing Assets

#### 8

## Stakeholder Value Creation









# **GHG\* Reduction**

Growing business, while decreasing GHGs emission







Smart Logistics





Reforestation





### Circular Model for E&P

Maximize resource efficiency and zero waste to landfill





New Design of reusable WHP and Well Pad

**Topside Reuse** 











### Ocean for Life

Improve biodiversity and local wealth





Conservation & Restoration





### Achievement Targets in 2030:



25% GHG Intensity Reduction

from 2012 base year)



- 50% Reuse of Structure
- Zero Waste to Landfill



- Improve Positive Value to Biodiversity
- Improve Community Income

# Governance, Risk Management & Compliance





# How do we ensure GRC?



GRC Baseline Application to:



Global Operations & Newly acquired assets





Governing Body

- Board of Directors
- Sub-committees e.g. Risk Management Committee, Audit Committee and CG Committee

Awareness

- Policy, plan & process Communication
- Trainings

Control/ Audit

- 3 Lines of Defense
- Control Self-Assessment (CSA)
- External Assessment by independent organizations

Whistleblowing

CG Hotline













PTTEP

The NACC Integrity Award from National Anti-Corruption Commission (NACC)

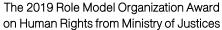






**PIPIECA** 









# 2019 Highlights and Beyond



Strategy and Growth

**Financial Performance** 



# 2019 Key Financial Performance

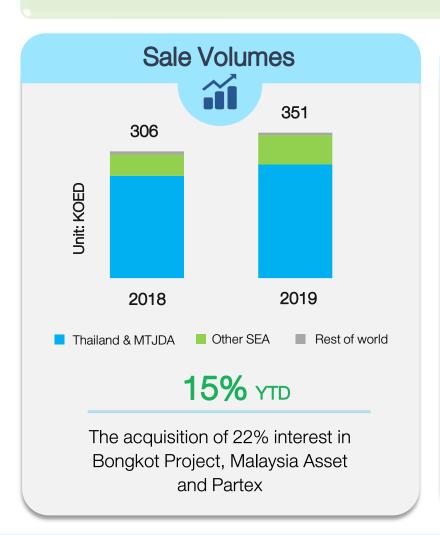




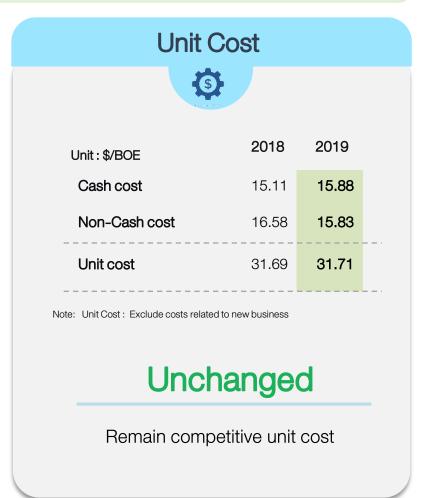


# 





\$		
	2018	2019
Gas (\$/MMBTU)	6.42	6.92
Liquid (\$/BBL)	67.40	61.18
Weighted Avg. (\$/BOE)	46.66	47.24
Avg. Dubai (\$/BBL)	69.65	63.51
Volume Mix (Gas : Liquid)	72:28	71:29
<b>1</b> %	YTD	



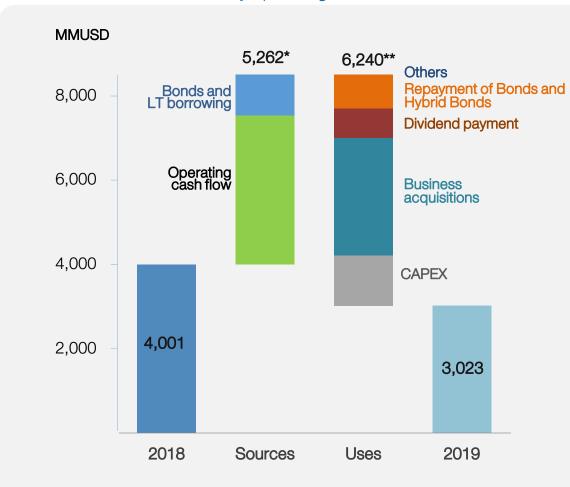
## 2019 Cash flows and Financial Position





## 2019 Source and Use of Funds

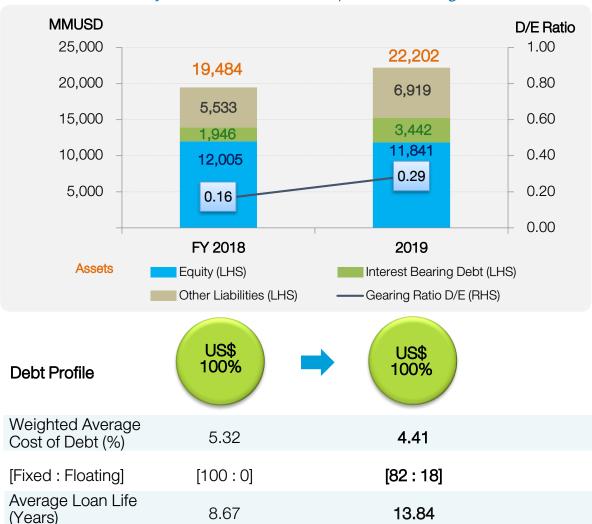
Healthy operating cash flow



Remark: \* Net of adjustment for the effect of exchange rate changes on cash and cash equivalents \*\* Excludes cash flows for investing in short-term investments (Fixed deposit > 3 months)

# **Capital Structure**

Healthy balance sheet at competitive leverage level

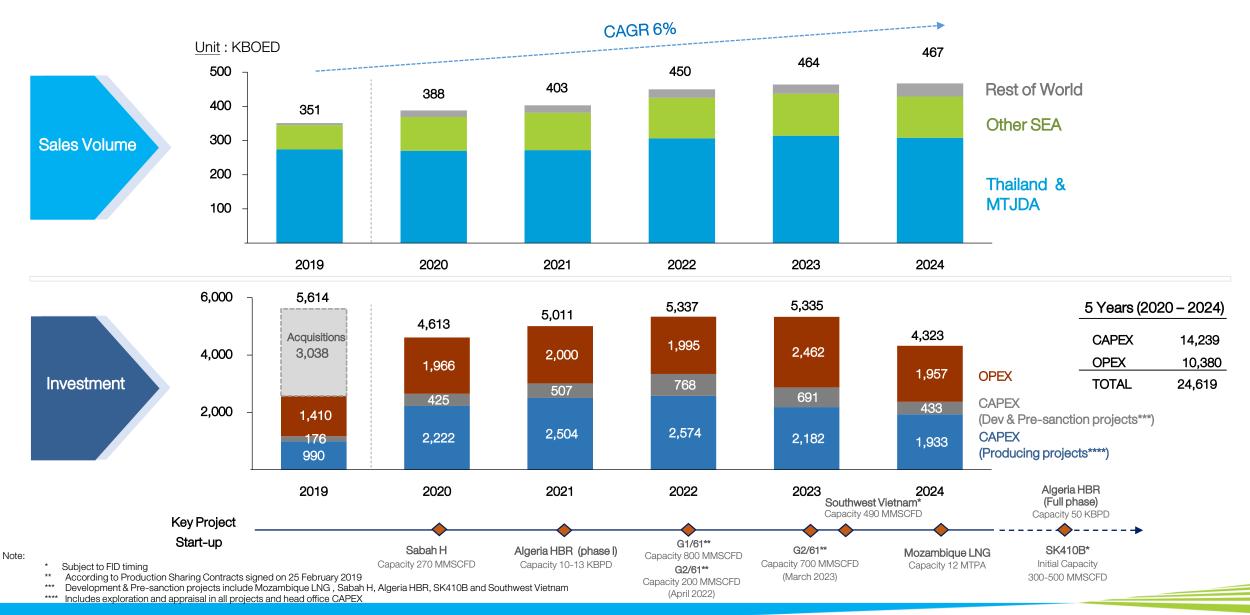


# Five -Year Plan





#### Support current operations, business transitions and drive development projects for near term volume additions



# Dividends and Outlook





# **Dividend Payment History**

Policy: No Less Than 30% of Net Income



XD Date 13 February 2020 Record date 14 February 2020 Payment Date 10 April 2020

### 2020 Guidance

Continue volume growth with operational efficiency

	Q1 2020	FY 2020
Average Sales Volume*	~ 394	~ 391
Average Gas Price USD/MMBTU	~ 6.8	~ 6.4
Unit Cost USD/BOE	~ 32	~ 32
EBITDA Margin % of sales revenues	70-7	<b>'5</b> %

#### Note:

Based on average Dubai oil price in 2020 at 60 \$/BBL and HSFO-Dubai spread in 2020 around 13 \$/BBL

<sup>\*</sup>Subject to approval from 2020 Annual General Shareholders' Meeting

<sup>\*</sup> Include sales volume from ADNOC Gas Processing (AGP); a part of the acquisition of Partex which was completed in November 2019







# Thank you and Q&A

You can reach the Investor Relations team for more information and inquiry through the following channels





IR@pttep.com







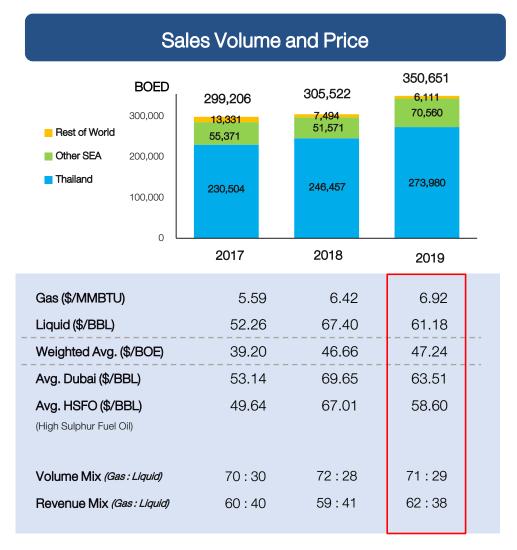
# Supplementary information

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# Sales Volume & Unit Cost







**Unit Cost** \$/BOE 31.69 31.71 29.05 30 Cash Cost Unit Cost 20 15.88 15.11 13.94 10 2017 2018 2019 DD&A 15.11 16.58 15.83 Finance Cost 2.07 2.14 1.84 3.37 Royalties 4.21 4.27 G&A 2.30 2.57 2.91 Exploration Expenses 0.48 0.41 1.00 5.86 Operating Expenses 5.72 5.78 Lifting Cost 4.19 4.33 4.31

Note: \* Exclude costs related to new business

The formulas for calculating ratios are provided in the supplementary section for your reference

# Cash Flow Performance

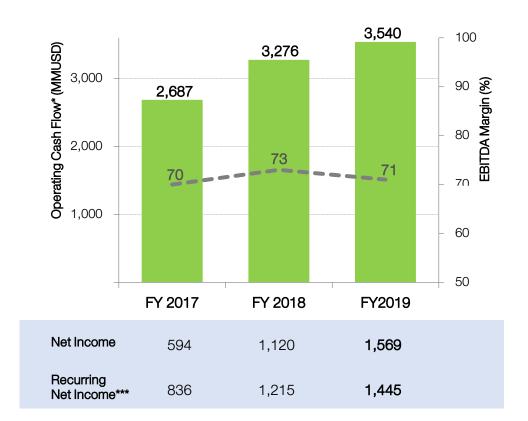




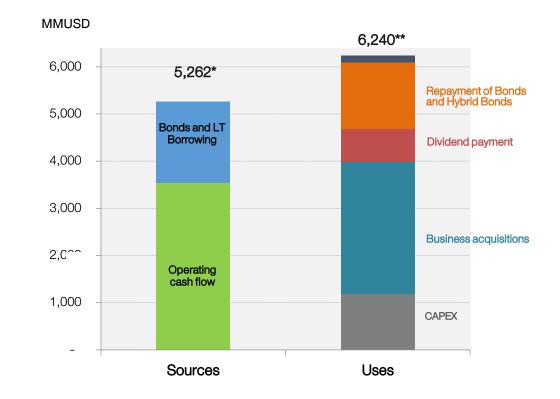


#### Cash Flow Performance

Operating Cashflows (LHS) — — • EBITDA Margin (RHS)



#### Source & Use of Funds in 2019



Remark: \* Net of adjustment for the effect of exchange rate changes on cash and cash equivalents

 $<sup>^{\</sup>star\star}$  Excludes cash flows for investing in short-term investments (Fixed deposit > 3 months)

<sup>\*\*\*</sup> Excludes Gain/(Loss) on FX, Deferred tax from Functional currency, Current Tax from FX Revaluation, Gain/(Loss) from Financial Instruments, Impairment Loss on Assets, and etc.

# Financial Performance: Income Statement





	2019	2018	Q3 19	Q4 19	Q4 18
Sales and Revenue from Pipeline Transportation (MMUSD)	6,163	5,310	1,524	1,780	1,440
EBITDA (MMUSD)	4,354	3,860	1,054	1,188	1,024
Net Income (MMUSD)	1,569	1,120	358	384	269
Recurring Net Income (MMUSD)	1,445	1,215	303	379	283
Earning Per Share (USD)	0.38	0.27	0.09	0.09	0.07
Key Financial Ratios					
EBITDA Margin (%)	71	73	69	67	71
Return on Equity (%) (LTM)	13	10	12	13	10
Return on Capital Employed (%) (LTM)	11	9	11	11	9
Return on Equity (%) (LTM, Recurring Net Income)	12	10	11	12	10
Return on Capital Employed (%) (LTM, Recurring Net Income)	11	9	10	11	9

Note: The formulas for calculating ratios are provided in the supplementary section for your reference

# Financial Performance : Balance Sheet

# PTTEP



Healthy balance sheet at competitive leverage level

	2019	2018
Total Assets (MMUSD)	22,202	19,484
- Cash & cash equivalents * (MMUSD)	3,023	4,001
Total Liabilities (MMUSD)	10,361	7,479
- Interest bearing debt (MMUSD)	3,442	1,946
Equity (MMUSD)	11,841	12,005
Key Financial Ratios		
Total Debt to Equity (X)	0.29	0.16
Net Debt** to Equity (X)	0.04	(0.17)
Total Debt to Capitalization (X)	0.23	0.14
Total Debt to EBITDA (X)	0.62	0.63
EBITDA Interest Coverage (X)	39	32

Credit Ratings: BBB+ (S&P), Baa1 (Moody's), AAA (TRIS), BBB+ (FITCH)

Weighted Average Cost of Debt \*\*: 4.41%

Average Loan Life \*\*: 13.84 years

Note: \* Cash & Cash Equivalents (Cash on hand) include Short-term Investments (Fixed deposit > 3 months)

Net Debt = Total Debt less Cash & Cash Equivalents and Short-term Investments

The formulas for calculating ratios are provided in the supplementary section for your reference

<sup>\*\*</sup> Excludes hybrid bonds

# Cash Flows: January – December 2019



Unit: MMUSD



Healthy operating cash flow

Operating	3,540		CAPEX & Investmen
Income before tax & non-cash	4,623		CAPEX (PP&E, Intangible asset)
adjustment		+	Business acquisitions
■ Tax payment	(927)	-	■ Others
Changes in assets/liabilities*	(156)		

+

EBITDA 4,354 MMUSD

		Finance	(533)
		<ul><li>Repayment of Bonds and Subordinated capital debentures</li></ul>	(1,417)
Free Cash Flow		■ Bonds and Long term borrowing	1,722
(445)	+	Dividend payment	(698)
(1.5)		■ Interest and finance cost paid**	(143)
		■ Others	3

(978)

Cash In (Out)

Beginning Cash & Cash Equivalent\*\*\*

4,001

Ending Balance\*\*\*

3,023

Net of foreign exchange rate effect

\*\* Net of interest received

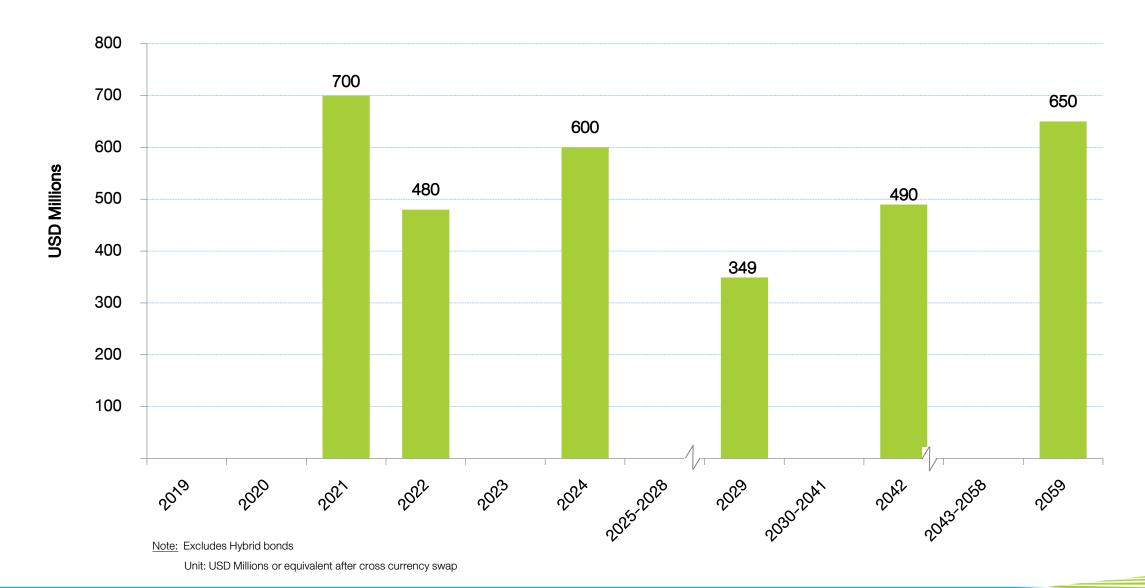
<sup>\*\*\*</sup> Include Short-term Investment (Fixed deposit > 3 months)

# **Debt Maturity Profile**

As of December 2019







# **Industry Trends: IMO2020 Implications**

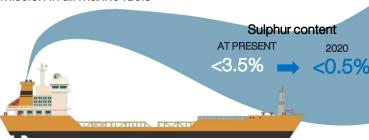
Minor impact to PTTEP's performance





# IMO 2020 Regulations

From January 1<sup>st</sup>, 2020, New Sulphur regulations will limit Sulphur emission in all marine fuels





# Impact on HSFO Prices







#### Industry Rebalancing, expected within 1-2 years



Ships Installing Scrubbers leading to the continued use of HFSO



Less HSFO supply from the Upgraders in Refinery Industry



Less heavy oil supply from Iran Sanction



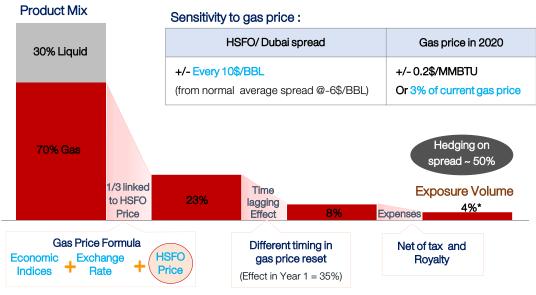
HSFO Prices expected to rebound:



Scrubbers: Marine exhaust gas cleaning systems; it cleans the exhaust from particulates before the exhaust is emitted to the air.

#### Source: FGE, Wood MacKenzie

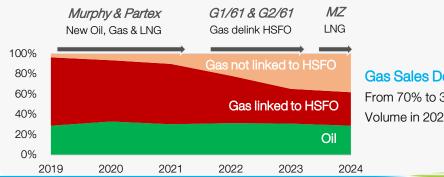
# Impact and Mitigations



Note: \*Exposure Volume in 2020 Only

#### Long term effect:

PTTEP's Gas/Liquid Sales Proportion Forecast



Gas Sales Delink from HSFO

From 70% to 30% of Total Sales Volume in 2024

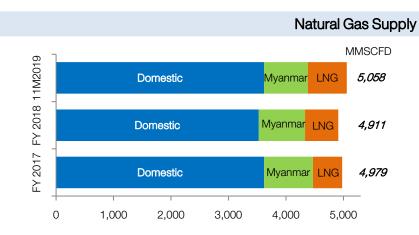
# **Thailand Updates**



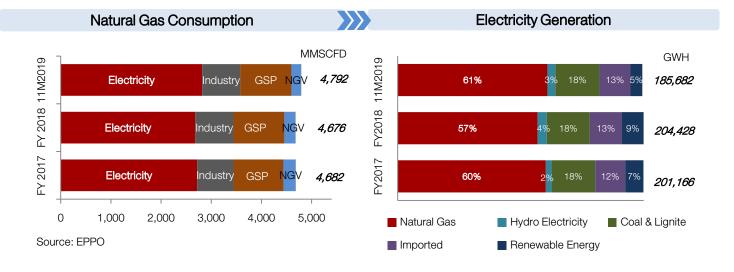




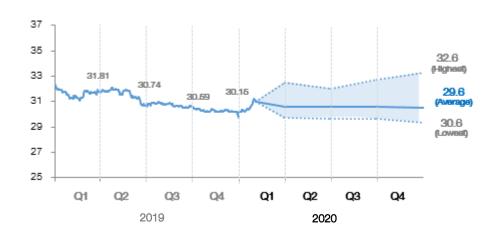
#### Thailand Energy Overview



Slight decline from Myanmar piped gas imports due to natural decline and significant growth in LNG import



# Exchange Rate Movement (THB/USD)



#### Consensus on the exchange rate mostly depends on

- o BOT's direction on monetary policy
- o Slow recovery in public spending and private investment
- o US Federal Reserve monetary policy and election result
- o Geopolitical tension; between US and the Middle East
- Trade war between the US and China

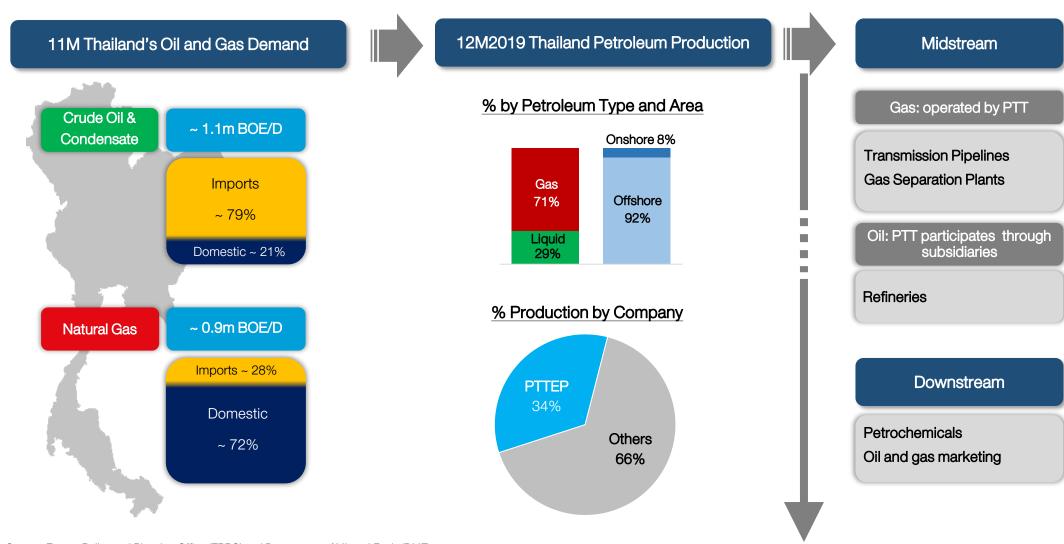
Source: Bank of Thailand, Bloomberg Forecast based on Bloomberg Consensus as of 3 February 2020

# Thailand's Energy Value Chain







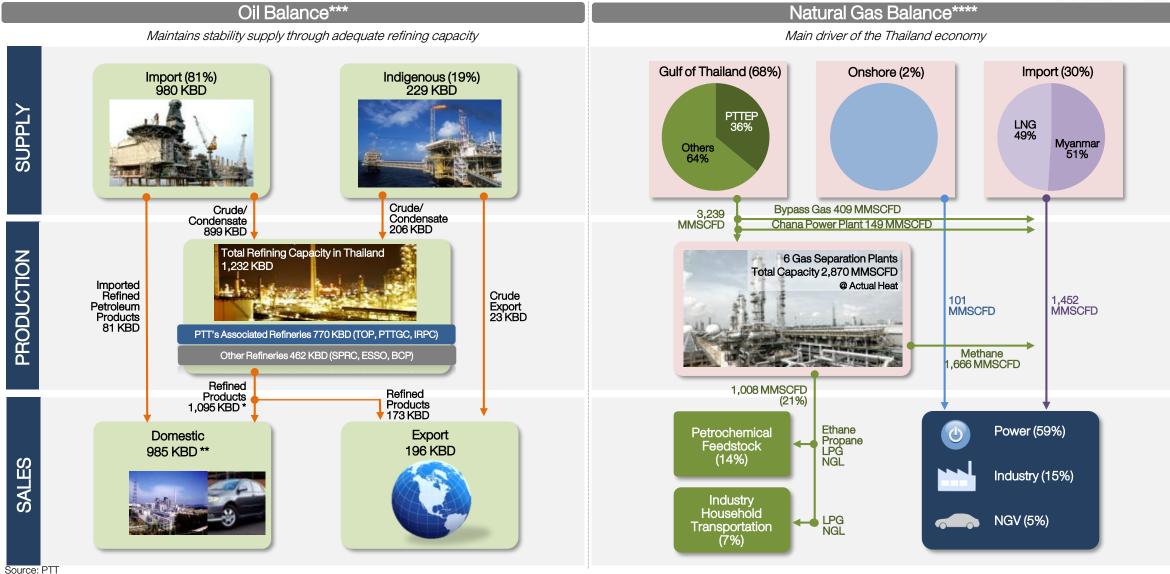


Source: Energy Policy and Planning Office (EPPO) and Department of Mineral Fuels (DMF)  $\,$ 

# Thailand's Oil and Gas Balance







emark: \* Refined product from refineries = 1,102 KBD, including domestic supply of LPG from GSPs and Petrochemical Plants = 106 KBD

<sup>\*\*</sup> Not included Inventory

<sup>\*\*\*</sup> Information as of 9M19

<sup>\*\*\*</sup> Information as of 12M10

# Sustainable development

Pursue long-term growth with social and environmental wellness







In Collaboration with RobecoSAM (

#### 2019 DJSI Listed Company

PTTEP has been selected as a member of the 2019 Dow Jones Sustainability Indices (DJSI) for the 6<sup>th</sup> consecutive year and the 2<sup>nd</sup> time as industry leader in the DJSI World Oil and Gas Upstream & Integrated Industry







#### FTSE4Good Emerging Index 2019

PTTEP becomes a constituent of the FTSE4Good Emerging Index 2019 for the fourth consecutive year



#### Proven business integrity

Asia's Icon on Corporate Governance 2019 Award

Corporate Governance Asia magazine

SET Sustainability Award 2018 – Outstanding Category

The Stock Exchange of Thailand (SET)

Board of the Year Award 2018 (Silver)

The Thai Institute of Directors Association (IOD)

#### **Exemplary social contributor**

Best CSR Organizer 2019

BAZNAS of Indonesia (The National Zakat Board)

Thailand's Best Strategic Corporate Social Responsibility (ranked first)

Alpha Southeast Asia Magazine 2018

Role Model Organization on Human Rights

Department of Rights and Liberties Protection,

Ministry of Justice

#### Green driver to environment

The Excellent Level (G-Gold) of the Green Office Award 2018

The Ministry of Natural Resources and Environment

Green Leadership Category for T.M.S. Underwater Learning Site Project

The Asia Responsible Enterprise Awards 2018

Water A List Award

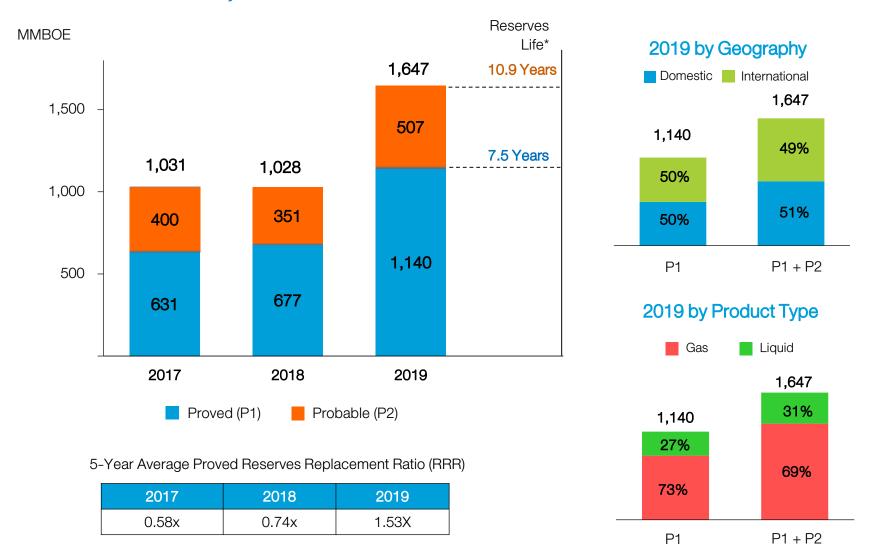
Carbon Disclosure Project (CDP)

# Reserves at the Year-end 2019





#### Significantly improved reserve life to over 7 years



- Based on total production of natural gas, condensate, and crude oil (including LPG) of 414 KBOED for the year ended December 31, 2019
- Figures include reserves from equity method

# Diversified international portfolio

Oil sands





#### Central Asia

#### First presence in Kazakhstan:

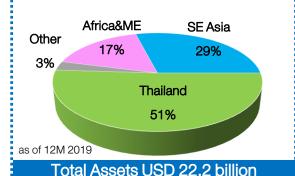
 Production: Dunga onshore oil field from the acquisition of Partex in 2019

#### North & South America

#### Opportunities in an early phase:

- Oil Sand project in Alberta
- Deepwater exploration in Brazil and Mexico with prominent and prudent operators

#### Book Value of Assets (by region)



# Africa

#### An area for growth, key projects include:

- Production: Algeria's Bir Seba oil field with current flow rate of approximately 18 KBPD
- Development: Algeria's Hassi Bir Rakaiz with target 1st phase production in 2021 Mozambique Area 1 with target first cargo in 2024

# Thailand

#### PTTEP's core production base

- 78% of total sales volume
- Key producing assets include Bongkot, Arthit, Contract 4 and S1
- Bongkot (G2/61) and Erawan (G1/61) are in transition process to ensure production continuity

#### Southeast Asia

#### Second heartland to PTTEP

- 20% of total sales volume mainly from Malaysia and Myanmar
- 3<sup>rd</sup> Largest by resources size in Malaysia with significant gas discovery in Sarawak SK 410B Project
- Gas production in Myanmar mostly supplied into Thailand
- Other producing assets in Vietnam (oil) and Indonesia (gas)

#### Middle East

Deepwater Gas

(LNG)

#### Presence in UAE and Oman:

 2 offshore exploration blocks partnered with experienced operator, ENI in Jan 2019

LNG

 2 onshore producing blocks including PDO (Block 6), the largest producing oil asset in Oman

#### Australasia

#### Potential gas development

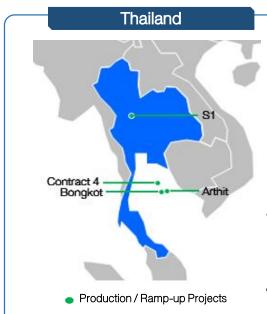
- Sizable undeveloped gas resources in Timor Sea
- Completion of Montara Divestment

# Thailand, Myanmar and Malaysia

# "Coming Home" to maintain strong foundation with full expertise







#### Bongkot (66.6667% WI)

 Average natural gas and condensate sales volume of 810 MMSCFD and 23 KBPD in 12M2019

#### S1 (100% WI)

 The largest onshore crude oil production field in Thailand with 12M2019 average crude oil sales volume of 31 KBPD

#### **Arthit** (80% WI)

 Average sales volume in 12M2019 was 226 MMSCFD of natural gas and 11 KBPD of condensates

#### Contract 4 (60% WI)

 Average sales rate of 409 MMSCFD for natural gas and 18 KBPD for condensate in 12M2019

#### Myanmar



- 3 producing gas fields supplying gas to both Thailand and Myanmar: Yadana, Yetagun, and Zawtika
- Operate Zawtika project, brought online in March 2014 with current gas supply of 297 MMSCFD in 12M2019

#### **Project Status**

Production

- Zawtika (80% WI)
- Yadana (25.5% WI)
- Yetagun (19.3% WI)

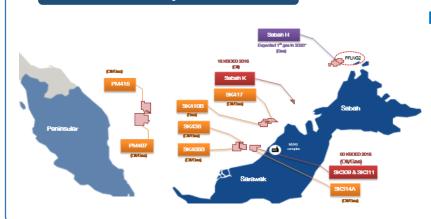
**Appraisal** 

• M3 (80% WI)

Exploration

- MOGE 3 (77.5% WI)
- M11 (100% WI)
- MD-7 (50% WI)

#### Malaysia



#### **Production**

#### Block K Project\*:

Kikeh (56% WI), Siakap North-Petai (SNP) (22.4% WI) and Gumusut-Kakap (GK) (6.4% WI)

 Average production volume in 12M2019 was 27\*\* KBPD of crude oil

#### SK309 and SK311 Project \*(59.5% WI)

For East Patricia field (42% WI)

 Average production volume in 12M2019 was 270\*\* MMSCFD of natural gas and 26\*\* KBPD of condensates and crude.

#### Development

#### Block H Project\*:

Rotan field (56% WI) Remaining Area (42% WI)

- First gas expected in Q3/2020
- Full capacity at 270 MMSCFD

#### **Exploration**

#### Sarawak SK410B Project (42.5% WI)

- Multi TCF significant discovery
- Preparing additional drilling of an appraisal well in 2020

#### Other projects

- Evaluating petroleum potentials
- Plan for exploration and appraisal drilling in 2020-2021

<sup>\*</sup>This asset is a part of the acquisition of Murphy's business in Malaysia which was completed in July 2019

<sup>\*\*</sup> The average production volumes per day are calculated from the completion date of acquisition transaction

# Summary of Terms from Bidding Result of Bongkot and Erawan and PSC Model

r Oil Machinery and Tools





#### Price Formula

$DB_{(y)} < 52$	$M = 0.91 + 0.11 \frac{DB_y}{52}$	vvnereas; Pr:	Gas Price
52 ≤ DB <sub>(y')</sub> < 100	$M = 1.02 - 0.15 \frac{DB_y - 52}{48}$	Pc: I:	Price Constant Exchange rate
DB <sub>(y)</sub> > 100	$M = 0.22 + 6.44 \times \frac{1}{\sqrt{DB_y}}$	PPI: OM: DB:	Producer Price Index PPI for Oil Machinery a Dubai oil price

$$Pr_{(y)} = \mathbf{116} \times M_{(y)} \times \left(0.25 \frac{PPI_{(y)}}{101.4167} + \frac{I_{(y)}}{35.3} \left\{ 0.3 \frac{OM_{(y)}}{214.88} + 0.4 \frac{DB_{(y)}}{41.27} + 0.05 \right\} \right)$$

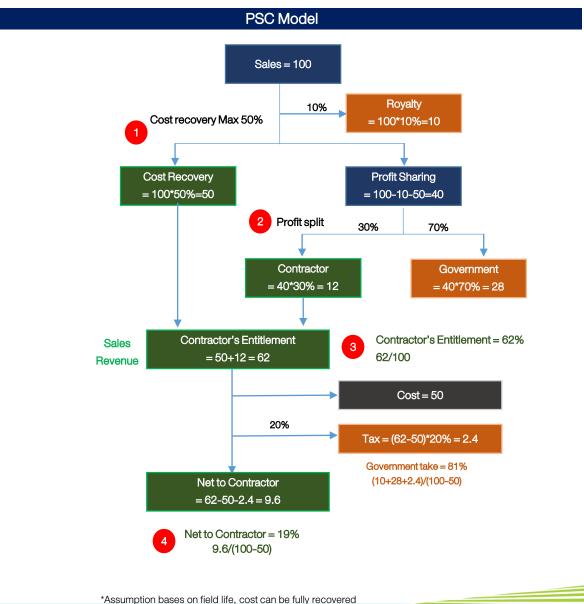
#### **Terms**

	G2/61 (Bongkot)	G1/61 (Erawan)		
Price Constant	116 THB per MMBTU	116 THB per MMBTU		
Contractor's Profit Split	30%	32%		
Bonuses	Signature Bonus* 1,050 MMTHB Production Bonus** 1,575 MMTHB Supporting Contribution 7 MMTHB Other benefits 685 MMTHB	Production Bonus** 1,575 MMTHB Supporting Contribution 7 MMTHB		
Thai Employee Ratio	99%	98%		
Facility Bonus***	175 MMTHB	350 MMTHB		

#### Remark of payment terms:

- \* No later than 10 working days prior to the PSC signing date
- \*\* Each time the cumulative production/sales reaches 100, 200 and 300 MMBOE
- \*\*\* Equally separate into 3 payments by 24th April of every year from 2022

Source: Press release from Department of Mineral Fuels (13 December 2018) and TOR



# Bongkot and Erawan: Thailand Champion in Domestic Gas Supply



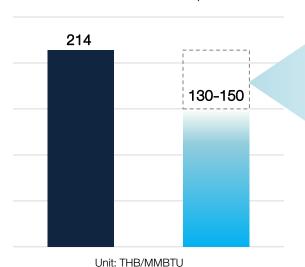




#### With new gas price, we can achieve target IRR

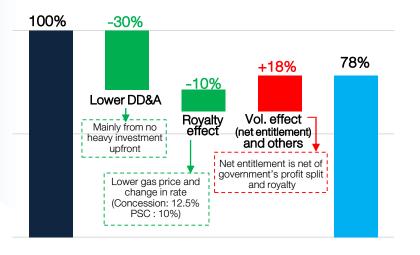
### Gas price

Under Price Constant of 116 THB/MMBTU, Gas price 130-150 THB/MMBTU (Dubai 60-80 \$/BBL)



## Cost optimization

Major processing facilities already in-place. Unit cost lowered by 22% through cost synergy and optimization



#### Enablers of cost synergy and optimization through economy of scale and technology improvement



#### Wellhead Platform

- Lean design standardization
- Volume bundling & contracting strategy
- Platform topside and facility reuse



#### **Drilling & Well**

- Implement factory drilling
- Utilize drilling rig with GoT-fitted specifications
- Optimize drilling rig & service contracts across GoT



#### Logistics

- Synergy and optimize marine and aviation fleets across GoT
- Procurement strategy



#### **Decommissioning**

- Innovative solutions / technologies
- Economy of Scales

# Malaysian Assets

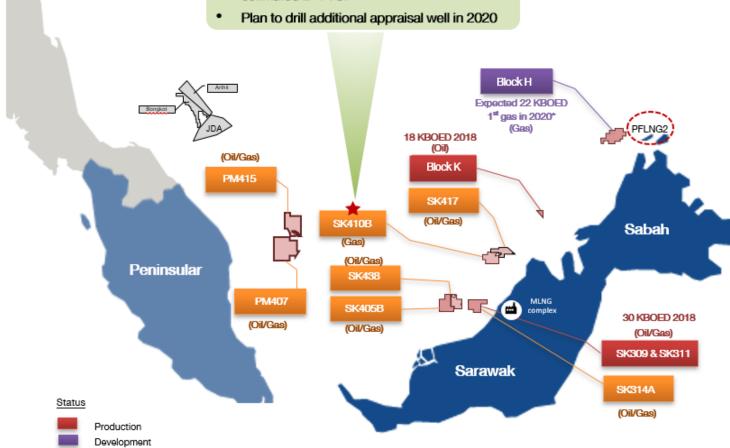
# A new growth platform for PTTEP in South East Asia



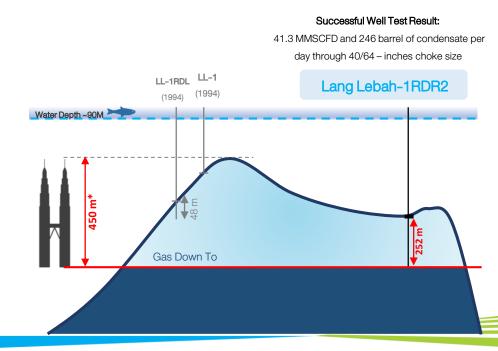


## Exploration Success in SK410B

 Significant resources discovery in June 2019, estimated 2-4 TCF



- With completion of Murphy's acquisition, PTTEP has become the 3<sup>rd</sup> Largest player by resources size in Malaysia
- Diversified portfolio, with expected contribution around
   50 KBOED of sales volume in 2020
- Transition plans are in place to ensure operation synergy and best practice sharing



Exploration

<sup>\*</sup> Volume stated represents net sale volume

# Other South East Asia countries

# Expanding foothold in the region



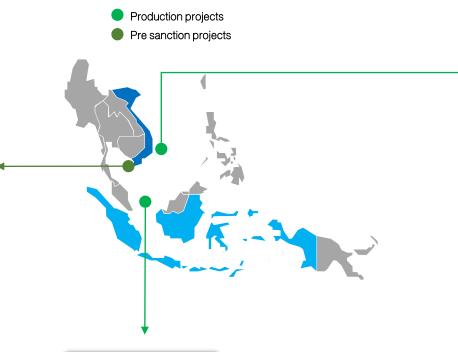


#### Vietnam and Indonesia



#### **Southwest Vietnam**

- Vietnam B & 48/95 (8.5% WI)
- Vietnam 52/97 (7% WI)
- Field Development Plan was approved by Government
- The project is currently in the negotiation process on commercial terms to put forward FID
- First production target by end of 2023, and ramp up to full capacity of 490 MMSCFD



# Natuna Sea A (11.5% WI)

 Average sales volume of natural gas was 195 MMSCFD in 12M2019



#### Vietnam 16-1 (28.5% WI)

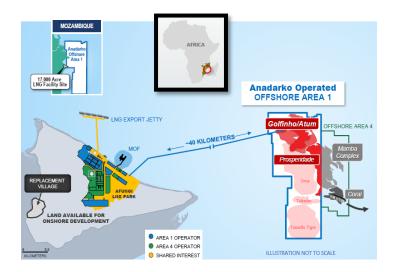
- Average sales volume of crude oil was 16 KBPD in 12M2019
- The project is currently drilling an additional production well to maintain production plateau.

# Mozambique Area 1





FID, on the path of unlocking value from world class LNG asset



Substantial recoverable resources of approximately <u>75 tcf</u> with scalable offshore development expending up to <u>50 MTPA</u>

### Location and Cost Advantage

- Close proximity to shore
- High quality reservoirs
  capable of flow up to 200 mmcfd per well
- Access to Asian and European markets

#### **Achievements**

- Legal & Contractual Framework
- Plan of Development Approved
- Onshore & Offshore Contractors Awarded
- First Mover for the Marine Facility
- LNG SPAs ~11.1 MTPA



FID in June 2019 with initial 2 trains of 12.88 MTPA capacity

# Way Forward



- Drilling & Completion
- Onshore Construction and Offshore Installation
- Operation Readiness
- LNG Shipping



1<sup>st</sup> Cargo expected 2024

## **Acquisition of Partex**

## Partnering with experienced operators in the Middle East

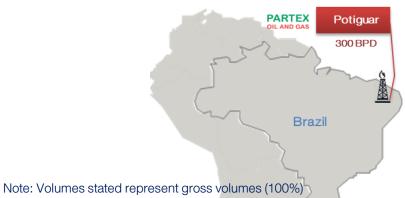


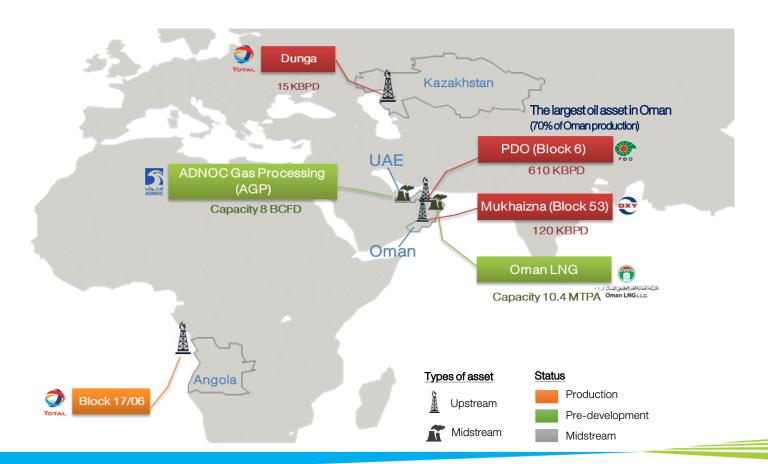


- PTTEP acquired 100% shares in Partex, which completed on 4 November 2019
- The major assets are in Oman and UAE which include PDO (Block 6), the largest oil asset in Oman

## "Gateway to Future Regional Investment"







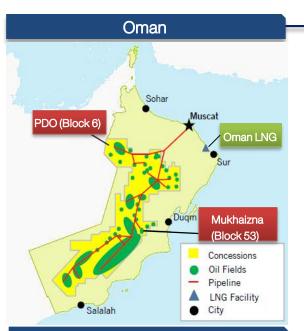
## The Middle East: World Class Assets under Partex

Access to the largest oil asset in Oman and mega Midstream Complex









### PDO (Block 6)

- Largest asset covering around 1/3 of the country
- Long-life asset, produced only 15% of reserves in-place
- Multi-field oil production: 610,000 BPD (70% of Oman production)
- Experienced and reputable partners











Joint Operating Company

### Mukhaizna (Block 53)

- Largest single onshore producing field in Oman
- Oil production: 120,000 BPD (13% of Oman production)
- Strong and experienced operator











#### Oman LNG

- The only LNG facility in Oman
- Processing capacity 10.4 MTPA
- Contracted LNG sales to international buyers: Japan and South Korea





















Joint Operating Company

UAE



## ADNOC Gas Processing (AGP)

One of the largest gas processing complexes in the world (total capacity of 8 BCFD) JV: 3 plants with capacity of 1.2 BCFD

Adnoc: 2 plants with capacity of 6.9 BCFD

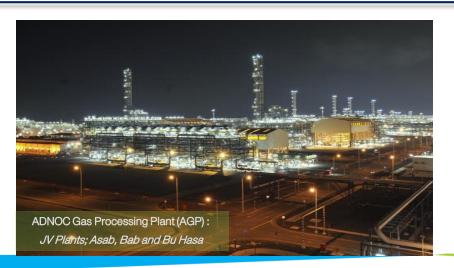
- Essential to Abu Dhabi and UAE's economy
- Sizeable volumes of Propane, Butane and Naphtha offtake
- Strong and experienced partners







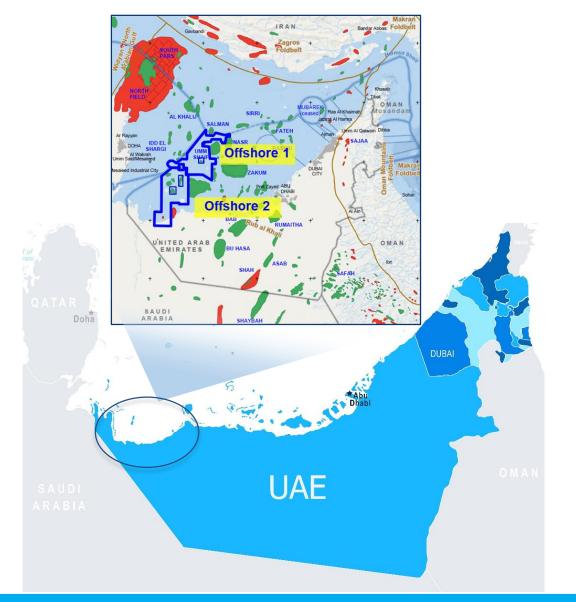




## The Middle East: United Arab Emirates

PTTEP PARTHER O

"Partnering" to JV with prudent operators in prolific low cost area



Project Overview							
PTTEP's Block	Abu Dhabi Offshore 1	Abu Dhabi Offshore 2					
Location	North-west of Abu Dhabi Emirates, United Arab Emirates						
Characteristics	Shallow water						
Partners (exploration phase)	ENI 70% (Operator) PTTEP 30%						
Exploration Strategy	<ul> <li>Joined hand with prudent operators</li> <li>UAE still has high potential prospective resources with significant sizeable discoveries</li> </ul>						



The award of Abu Dhabi Offshore Exploration Blocks 1 & 2 on 12<sup>th</sup> January 2019

## America: Mexico, Brazil and Canada





### -- Entry into high potential petroleum province at exploration phase --

# Canada Oil Sands



### **Project Overview**

- Operates 100% interest of the Thornbury, Hangingstone and South Leismer (THSL) areas (exploration and appraisal phase)
- Potential large resource base with over a billion barrel
- The project is currently under the evaluation for appropriate development plan

## Deep Water Brazil



#### Barreirinhas AP1

- Farm-in 25% from BG Group in 2014
- Operated by Shell Brasil (65% interest)
- Four offshore exploration blocks: BAR-M-215, BAR-M-217, BAR-M-252 and BAR-M-254

#### BM-ES-23

- Acquired 20% interest from Shell in Q3 2014
- Partnered with Petrobras (65%, operator) and INPEX (15%)

In 2019, Both projects are currently evaluating the petroleum potential

### Gulf of Mexico, Mexico



PTTEP's Block: Block 12 (20%) and Block 29 (16.67%), as non-operating partner Location: Mexican Ridges Basin for Block 12 and Campeche Basin for Block 29 Characteristic: Deep-water with high petroleum potentials and attractive fiscal regime

In 2019, projects received the exploration plan approval from the National Hydrocarbons Commission in Mexico and are currently evaluating the petroleum potential for further process according to the approved plan. Mexico block 29 (2.4) Project is in process of preparation for 2 exploration wells to be drilled in 2020.

## LNG Value Chain Investment: MLNG Train 9

First step into midstream LNG business in strategic area of focus





# 10% Investment in MLNG Train 9 by PTT Global LNG.... ....continue to look for more LNG opportunities globally



ML	MLNG Train 9 – Overview								
Location	Bintulu, Sarawak, Malaysia								
Asset	Liquefaction Train	9 Tank 7							
Phase	Commercial: Jan 2	.017							
Capacity	3.6MTPA								
Contract Life	20 years								
Partners (subject to closing)	Petronas JX Nippon PTT Global LNG Sarawak State Sabah State	65% 10% 10% 10% 5%	PIT BLOOM ING						

## **Investment Rationales**

- Venture into midstream LNG as a mean to secure LNG supply and growth of PTT and PTTEP, as well as capture value added along with LNG value chain
- Low risk and highly market secured opportunity
  - Highly experienced operator
  - Already commenced commercial production with immediate revenue stream

## Key activity in 2020

- Keep maximizing LNG production up to plant capacity
- Continue to improve plant reliability & utility rejuvenation
- Get ready for 2021 plant turnaround

## **New Business Opportunities**

Expand value chain, create innovation and step towards long-term sustainability







## "Integrated Energy Solution"



- Enhance value of existing assets in Myanmar e.g. Zawtika, M3
- Support Myanmar pipeline infrastructure development
- Partner with Independent Power Producer (IPP)



# "Cutting Edge Technology for E&P and more"





### Aerial inspection service:

- Flare Tower
- Telecommunication Tower
- Tank inspection





# Non E&P



### Subsea Inspection & Surveillance:

- Pipeline and structural inspection
- Geophysical survey
- Gas leak survey

### **Focused Sectors:**

- Agriculture
- Environmental
- Security

Remark: UAV is Unmanned Aerial Vehicle. AUV is Autonomous Underwater Vehicle.





	<b>5</b>	<b>3</b> 4 4		PTTEP's	Partners		12M2019 Average	Sales Volume **		
	Project	Status*	Phase	Share	(as Sep 2019)		Gas (MMSCFD)	Liquid (KBPD)	2020 Key Activities	
<u>Tha</u>	ailand and JDA									
1	Arthit	OP	Production	80%	Chevron MOECO	16% 4%	226	11	Ensure gas deliverability level at DCQ***     Drill development wells	
2	B6/27	OP	Production	100%			-	-	Prepare for decommissioning activities	
3	B8/32 & 9A	٦V	Production	25%	Chevron MOECO KrisEnergy Palang Sophon	51.66% 16.71% 4.63% 2%	69	21	Drill development wells     Perform waterflood activities	
4	Bongkot	OP	Production	66.6667%	TOTAL 3	33.3333%	810	23	Maintained production level as planned     Prepare for decommissioning activities	
5	Contract 3 (Formerly Unocal III)	JV	Production	5%	Chevron MOECO	71.25% 23.75%	629	41	Drill development wells     Prepare for decommissioning activities	
6	Contract 4 (Formerly Pailin)	JV	Production	60%	Chevron MOECO	35% 5%	409	18	Ensure gas deliverability level at DCQ***     Drill development wells	
7	E5	JV	Production	20%	ExxonMobil	80%	8	-	Ensure gas deliverability level at DCQ***	
8	G4/43	٦V	Production	21.375%	Chevron MOECO Palang Sophon	51% 21.25% 6.375%	2	3	Drill development wells	
9	G4/48	JV	Production	5%	Chevron MOECO	71.25% 23.75%	3	0.7	Drill development wells	
10	L53/43 & L54/43	OP	Production	100%			-	1.7	Maintain production plateau     Drill development wells	
11	PTTEP1	OP	Production	100%			-	0.228	Drill a development well     Maintain production plateau	
12	S1	OP	Production	100%			10	Crude: 31 KBPD LPG: 0.2 KMT/D	Drill development wells     Enhance oil recovery program includes hydraulic fracturing and artificial lift	
13	Sinphuhorm	OP	Production	55%	Apico**** ExxonMobil	35% 10%	84	0.273	Ensure gas deliverability     Drill an exploration well and development wells	

Status: OP = PTTEP operatorship / JOC = PTTEP joint operatorship / JV = PTTEP Joint Venture Partner

<sup>\*\*</sup> Sales volume stated at 100% basis.\*\*\* DCQ = Daily Contractual Quantity

<sup>\*\*\*\*</sup> PTTEP holds indirectly and directly 80.48% participating interest in Sinphuhorm Project. APICO also holds 100% participating interest in Block L15/43 and Block L27/43.

# Project information 2/5





	PTTEP's Share Partn		Partners		12M2019 Average	Sales Volume **			
	Project	Status*	Phase		(as of Sep 201	9)	Gas (MMSCFD)	Liquid (KBPD)	2020 Key Activities
<u>Tha</u>	iland and JDA								
14	L22/43	OP	Production	100%			-	-	Maintain production operation
15	MTJDA	JOC	Production	50%	Petronas-Carigali	50%	334	9.4	Drill development wells     Ensure gas deliverability level at DCQ***
16	G9/43	OP	Exploration	100%					
17	G1/61 (Erawan)	ОР	Exploration	60%	MP G2 (Thailand) Limited	40%			<ul> <li>Awarded as an operator for Erawan field (Contract 1, 2 and 3) under PSC (after concession-end in 2022)</li> <li>E&amp;A study (seismic interpretation)</li> <li>Installation new head platform</li> </ul>
18	G2/61 (Bongkot)	ОР	Exploration	100%					<ul> <li>Awarded as a sole operator under PSC (after concession-end in 2022/2023)</li> <li>Drill appraisal and exploration wells</li> <li>Installation new head platform</li> </ul>
<u>Oth</u>	ers SEA								
1	Malaysia	OP (except Gumusut- Kakap (GK) in Sabah K)	Production/ Exploration/ Development	6.4-80% (varied by permits)			<b>SK309 and SK311</b> 270	SK309 and SK311 26 Block K 27	<ul> <li>Production projects(SK309 and SK311, Block K): Maintain production plateau</li> <li>Block H: first gas expected in Q3/2020</li> <li>Sarawak SK410B: drill an appraisal well</li> <li>Other exploration projects: drill exploration wells, G&amp;G study and perform 3D seismic activities</li> </ul>
2	Yadana	JV	Production	25.5%	TOTAL Chevron MOGE	31.24% 28.26% 15%	776	-	Drill exploration and development wells     Ensure gas deliverability level at DCQ***
3	Yetagun	JV	Production	19.3178%	Petronas-Carigali MOGE Nippon Oil PC Myanmar (Hong Kong)	30.00140% 20.4541% 19.3178% 10.90878%	105	2.3	Maintain production level     Drill exploration and development wells
4	Zawtika (M9 & a part of M11)	ОР	Production	80%	Myanma Oil and Gas Enterprise (MOGE)	20%	297	-	<ul> <li>Ensure gas deliverability level at DCQ***</li> <li>Drill exploration and development wells</li> <li>Perform 3D seismic activities</li> </ul>
5	Myanmar M3	ОР	Exploration	80%	MOECO	20%			FEED/ Subsurface/ Surface studies     Negotiate and finalize GSA
6	Myanmar M11	ОР	Exploration	100%					Perform 3D seismic activities     Block relinquish
7	Myanmar MD-7	ОР	Exploration	50%	TOTAL	50%			<ul><li>Drill an exploration well</li><li>3D Reprocessing seismic activities</li><li>G&amp;G studies</li></ul>

<sup>\*</sup> Status: OP = PTTEP operatorship / JOC = PTTEP joint operatorship/ JV = PTTEP Joint Venture Partner

\*\* Sales volume stated at 100% basis except Malaysia (Production volume 100% as of 12M/2019)/ For Block K, gross production is net off unitization

\*\*\* DCQ = Daily Contractual Quantity

# Project information 3/5





				PTTEP's Share	Partners	12M2019 Averag	ge Sales Volume	2020 Key Activities	
	Project	Status*	Phase	TITEL Solidic	(as of Sep 2019)	Gas (MMSCFD)		2020 Ney Addivides	
<u>Oth</u>	ers SEA								
8	Myanmar MOGE 3	ОР	Exploration	77.5%	Palang Sophon 10% MOECO 10% WinPreciousResourc 2.5% es			G&G studies     Complete site reinstatement	
9	Vietnam 9-2	JOC	Production	25%	PetroVietnam 50% SOCO 25%		4.4	Maintain production level     Perform well intervention program     Development drilling study support	
10	Vietnam 16-1	JOC	Production	28.5%	PetroVietnam	7	16	Maintain production level     Drill development wells	
11	Vietnam B & 48/95	JV	Exploration	8.5%	PVN 65.88% MOECO 25.62%			FEED study     Negotiation process on commercial terms in order to push forward the Final Investment Decision (FID)     the first production target at the end of 2023	
12	Vietnam 52/97	JV	Exploration	7%	PVN 73.4% MOECO 19.6%			FEED study     Negotiation process on commercial terms in order to push forward the Final Investment Decision (FID)     the first production target at the end of 2023	
13	Natuna Sea A	JV	Production	11.5%	Premier Oil         28.67%           KUFPEC         33.33%           Petronas         15%           Pertamina         11.5%	195	1.3	FEED study: Start Anoa & Gajah Baru compressor project	
Mid	dle East								
1	Abu Dhabi Offshore 1	JV	Exploration	30%	Eni Abu Dhabi 70%			Reprocess Seismic     G&G studies	
2	Abu Dhabi Offshore 2	JV	Exploration	30%	Eni Abu Dhabi 70%			Drill an exploration well     Perform 3D seismic activities	
3	PDO (Block 6)	JOC	Production	2%	Government of 60% Oman 34% Shell 4%		618**	A part of Partex acquisition which was completed on 4 November 2019     Maintain production plateau	
4	Mukhaizna	JOC	Production	1%	Occidental 47% OOCEP 20% Indian Oil 17% Mubadala 15%		109**	A part of Partex acquisition which was completed on 4 November 2019     Maintain production plateau	

Status: OP = PTTEP operatorship / JOC = PTTEP joint operatorship / JV = PTTEP Joint Venture Partner
 \*\* The average sales volumes per day are calculated from the completion date of acquisition transaction

# Project information 4/5





				PTTEP's Share	Partners		12M2019 Averag	e Sales Volume	2020 Key Activities		
	Project	Status*	Phase		(as of Sep 2	019)	Gas (MMSCFD)   Liquid (KBPD)		Gas (MMSCFD)   Liquid (KBPD)		
Oth	er International										
1	PTTEP Australasia (PTTEP AA)	OP	Exploration	90%-100% (varied by permits)					AC/RL7 (Cash Maple): under the evaluation of appropriated development plan and seeking partner to manage the project's risk Other exploration projects: G&G and P&A studies AC/L3: total block relinquishment		
2	Mozambique Area 1	JV	Development	8.5%	Total, Mitsui, ENH, ONGC Beas Rovuma, Bharat	26.5%,20% 15%, 10% 10%, 10%			First Cargo is expected by 2024     Finalize project Finance     Continue Onshore and Offshore well construction     Complete Resettlement		
3	Algeria 433a & 416b (Bir Seba)	JOC	Production	35%	PetroVietnam Sonatrach	40% 25%	-	18 (net entitlement)	Drill production wells		
4	Algeria Hassi Bir Rekaiz	OP	Development	24.5%	CNOOC Sonatrach	24.5% 51%			Drilling development wells     FEED study     Continue Improvement oil study (IOR)		
5	Mariana Oil Sands	OP	Exploration	100%					Assess appropriated development approach		
6	Barreirinhas AP1	JV	Exploration	25%	Shell Brasil Mitsui E&P Brasil	65% 10%			G&G studies		
7	Brazil BM-ES-23	JV	Exploration	20%	Petrobras INPEX	65% 15%			G&G studies		
8	Mexico block 12 (2.4)	JV	Exploration	20%	PC Carigali Mexico Ophir Mexico	60% 20%			EIA and G&G study to access petroleum potential		
9	Mexico block 29 (2.4)	JV	Exploration	16.67%	Repsol Mexico PC Carigali Mexico Sierra Nevada	30% 28.33% 25%			Drilling Exploration wells     G&G study to access petroleum potential		

Status: OP = PTTEP operatorship / JOC = PTTEP joint operatorship/ JV = PTTEP Joint Venture Partner
 Sales volume stated at 100% basis except for Algeria 433a & 416b (Net Entitlement)

# Project information 5/5





	Project	Status*	Phase	PTTEP's Share	Partners (as of Sep 2019)	12M2019 Averag	je Sales Volume *	2020 Key Activities	
	,				, , ,	Gas (MMSCFD)	Liquid (KBPD)		
<u>Oth</u>	er International								
10	Block 17/06	JOC	Pre development	2.5%	Total         30%           Sonangol         30%           SSI         27.5%           Acrep         5%           Falcon Oil         5%			A part of Partex acquisition which was completed on 4 November 2019     Maintain production plateau	
11	Potiguar	ОР	Production	50%	Petrobras 50%		0.2	A part of Partex acquisition which was completed on 4 November 2019     Maintain production plateau	
12	Dunga	JOC	Production	20%	Total* 60% OOCEP 20%	2	11	A part of Partex acquisition which was completed on 4 November 2019     Maintain production plateau	
Mid	stream Project								
1	Oman LNG	Shareholder	On line	2%	Government of Oman 51% Shell 30% Total 5.54% Korea LNG 5% Mitsubishi 2.77% Mitsui 2.77% Itochu 0.92%			A part of Partex acquisition which was completed on 4 November 2019	
2	ADNOC Gas Processing (AGP)	JV	On line	2%	ADNOC 68% Shell 15% Total 15%			A part of Partex acquisition which was completed on 4 November 2019	

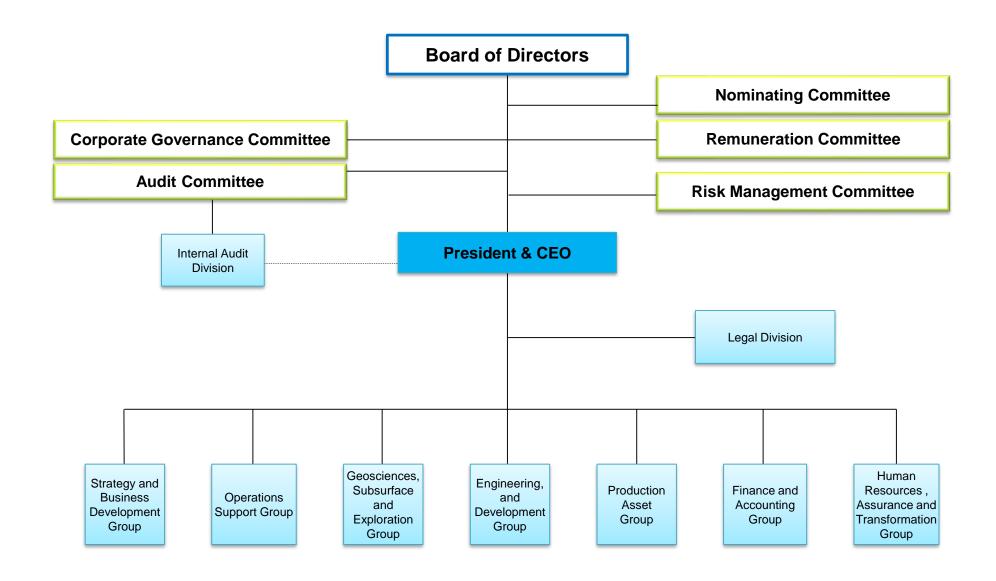
Status: OP = PTTEP operatorship / JOC = PTTEP joint operatorship/ / JV = PTTEP Joint Venture Partner
 \*\* The average sales volumes per day are calculated from the completion date of acquisition transaction

## Organization structure









# Supplementary Index: Ratio & Formula





Ratio	Formula Company of the Company of th
Lifting Cost (\$/BOE)	(Operating Exp Transportation Cost - Stock Variation - Other expenses not related to lifting) / Production Volume
Cash Cost (\$/BOE)	(Operating Exp. + Exploration Exp. + G&A + Royalties + Finance Cost) / Sales Volume
Unit Cost (\$/BOE)	(Operating Exp. + Exploration Exp. + G&A + Royalties + Finance Cost + DD&A) / Sales Volume
Reserves Replacement Ratio	5-Yr Additional Proved Reserves / 5-Yr Production Volume
Reserves Life Index (Year)	Proved Reserves / Production Volume
Success Ratio	Number of wells with petroleum discovery / Total number of exploration and appraisal wells
Sales Revenue	Sales + Revenue from pipeline transportation
EBITDA	(Sales + Revenue from pipeline transportation) - (Operating expenses + Exploration expenses + Administrative expenses + Petroleum royalties and remuneration + Management's remuneration)
EBITDA Margin	EBITDA / Sales Revenue
Return on Equity	Trailing-12-month net income / Average shareholders' equity between the beginning and the end of the 12-month period
Return on Capital Employed	(Trailing-12-month net income + Trailing-12-month Interest Expenses & Amortization of Bond Issuing Cost) / (Average shareholders' equity and average total debt between the beginning and the end of the 12-month period)
Simple Effective Tax Rate	Income tax expenses / Income before income taxes
Total debt	Short-term loans from financial institution + Current portion of long-term debts + Bonds + Long-term loans from financial institution
Net debt	Total debt – Liquidity
Debt to Equity	Total debt / Shareholders' equity
Net Debt to Equity	Net debt / Shareholders' equity
Total Debt to Capital	Total debt / (Total debt + Shareholders' equity)
Total Debt to EBITDA	Total debt / Trailing-12-month EBITDA
Net Debt to EBITDA	Net debt / Trailing-12-month EBITDA
EBITDA Interest Coverage Ratio	Trailing-12-month EBITDA / Trailing-12-month Interest Expenses & Amortization of Bond Issuing Cost