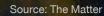


MEMBER OF Dow Jones Sustainability Indices In Collaboration with RobecoSAM «





# **Investor Presentation**



### Disclaimer



#### **Forward-looking Information**

The information, statements, forecasts and projections contained herein reflect the Company's current views with respect to future events and financial performance. These views are based on assumptions subject to various risks. No assurance is given that these future events will occur, or that the Company's assumptions are correct. Actual results may differ materially from those projected.

#### **Petroleum Reserves Information**

In this presentation, the Company discloses petroleum reserves that are not included in the Securities Exchange and Commission of Thailand (SEC) Annual Registration Statement Form 56-1 under "Supplemental Information on Petroleum Exploration and Production Activities". The reserves data contained in this presentation reflects the Company's best estimates of its reserves. While the Company periodically obtains an independent audit of a portion of its proved reserves, no independent qualified reserves evaluator or auditor was involved in the preparation of reserves data disclosed in this presentation. Unless stated otherwise, reserves are stated at the Company's gross basis.

This presentation may contain the terms "proved reserves" and "probable reserves". Unless stated otherwise, the Company adopts similar description as defined by the Society of Petroleum Engineers.

**Proved Reserves -** Proved reserves are defined as those quantities of petroleum which, by analysis of geological and engineering data, can be estimated with reasonable certainty to be commercially recoverable, from a given date forward, from known reservoirs and under current economic conditions, operating methods, and government regulations.

**Probable Reserves -** Probable reserves are defined as those unproved reserves which analysis of geological and engineering data suggests are more likely than not to be recoverable.

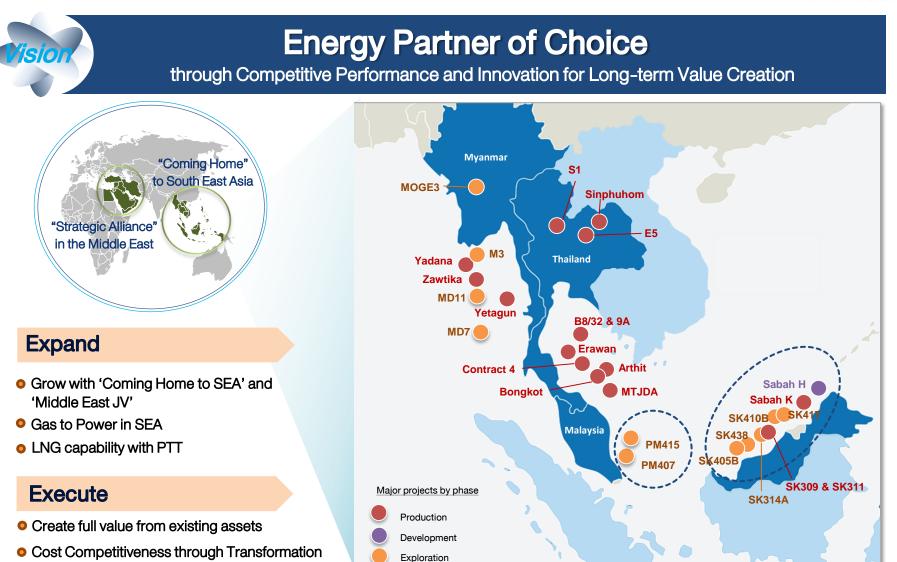




# PTTEP's Vision and Strategy for Sustainable Growth

Execute Bongkot & Erawan transition

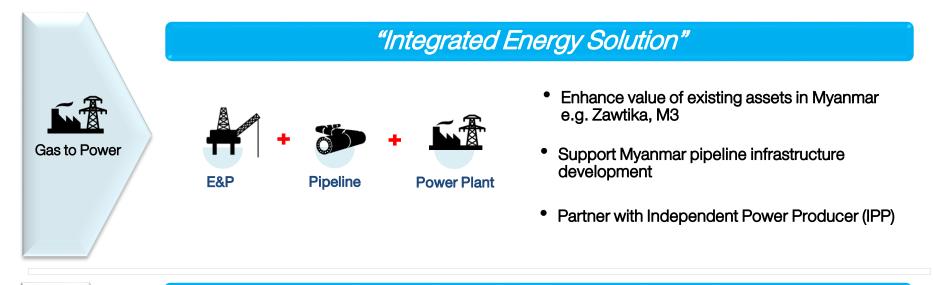


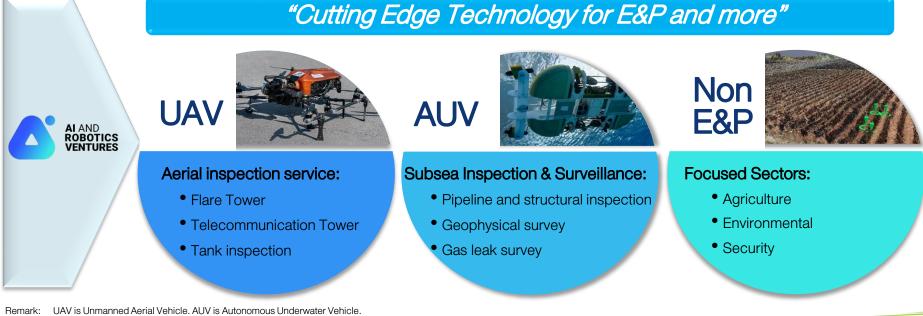


# New Business Opportunities

Expand value chain, create innovation and step towards long-term sustainability









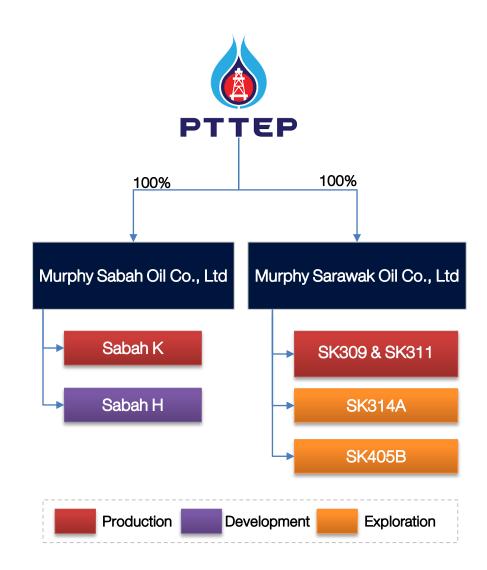


# Acquisition of Murphy's Business: Transaction Overview (1/4)



Acquiring 100% of Murphy's business in Malaysia

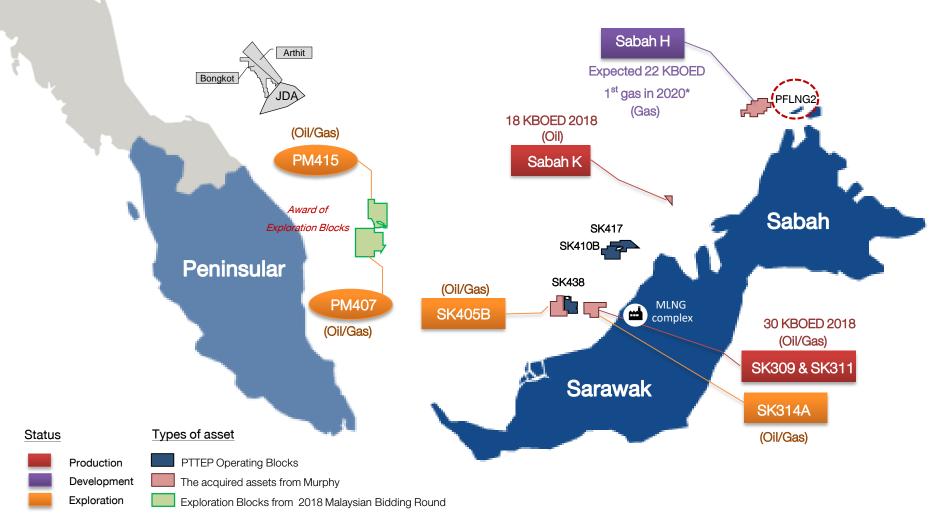
- PTTEP to acquire 100% of the shares in Murphy Sabah Oil Co. Ltd and Murphy Sarawak Oil Co. Ltd from Murphy Oil Corporation's ("Murphy")
- Total consideration of US\$2,127 million, plus up to a USD 100 million contingent payment upon certain future exploratory drilling results
- After the completion, PTTEP will assume operatorship from Murphy with the same participating interest.
- Transaction is expected to complete by the end of 1H2019, subjected to customary consents and regulatory approvals



# Acquisition of Murphy's Business: Asset Profile (2/4)

Diversified portfolio with a balance of short and long term contributions





# Acquisition of Murphy's Business: Investment Rationale (3/4)



Strategically fit and value accretive

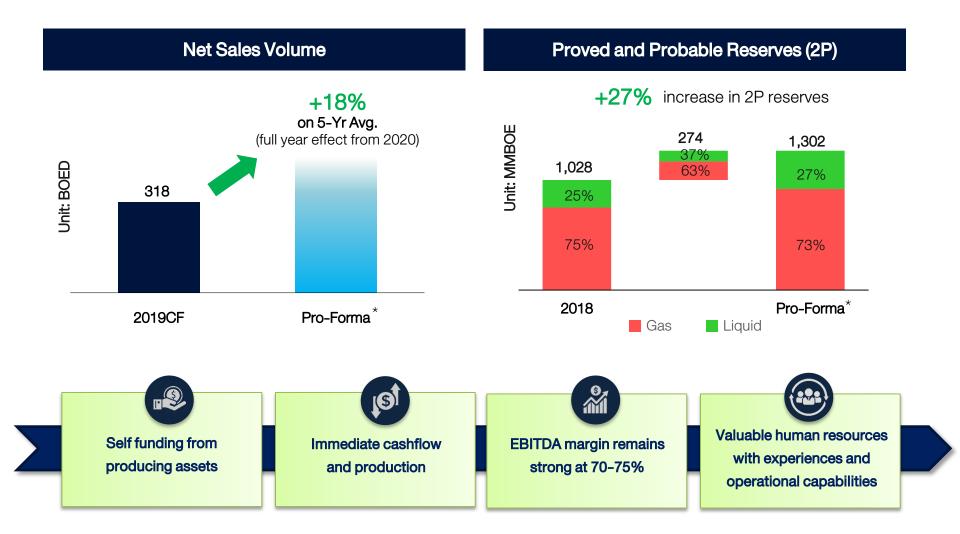


 Gas supply to LNG market via MLNG and PFLNG2, not cap by domestic demand

# Acquisition of Murphy's Business: Contributions to PTTEP's Portfolio (4/4)



Boost financial performance with valuable human resources

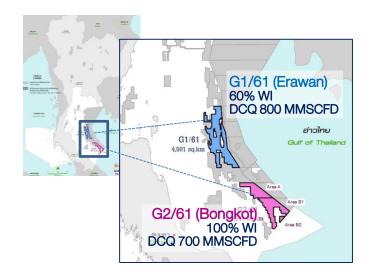


# Bongkot and Erawan: Thailand Champion in Domestic Gas Supply (1/2)

Execute Bongkot and Erawan transition plan



#### To supply 2/3 of domestic gas production starting from 2022 onwards.....



#### Growing production and reserves profile

- Substantial volume boost for 10 years and beyond
- Immediate remarkable reserves addition
- Minimal risk in production profile

#### Generating strong cash flow

- No heavy upfront investment
- Self funding (positive net cash flow)
- Achieved target IRR with strong margin despite lower price

#### Concrete transition plan as an operator of G1/61 (Erawan) under PSC **Detailed Facilities and PSC Facility Access Common Use of Production** Infrastructure Assessment Gas Sales Signing Aareement **Facilities Agreement** (as input for ATA)\* Agreement 1st Gas 2019 2020 20212022 Q4 Q2 Q3 Q4 Q3 Q4 Q1 Q2 Q3 Q2 Staff and Job Handover Agreement

\*Asset Transfer Agreement (ATA): To be agreed between current concessionaires and DMF by 2021 (1 year prior concession end) Source : TOR

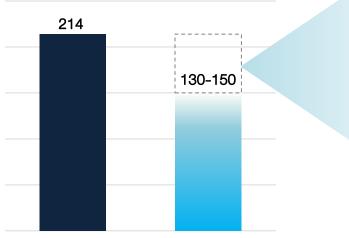
# Bongkot and Erawan: Thailand Champion in Domestic Gas Supply (2/2)

Achievable cost optimization to sustain target return

#### With new gas price, we can achieve target IRR

Gas price

Under Price Constant of 116 THB/MMBTU, Gas price 130-150 THB/MMBTU (Dubai 60-80 \$/BBL)



Unit: THB/MMBTU

#### Enablers of cost synergy and optimization through economy of scale and technology improvement



- Wellhead Platform
- Lean design standardization
- Volume bundling & contracting strategy
- Platform topside and facility reuse



Drilling & Well

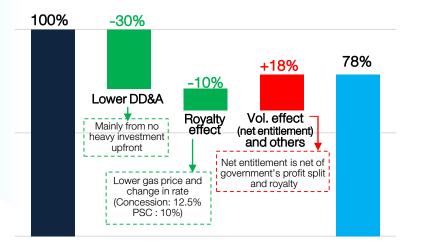
- Implement factory drilling
- Utilize drilling rig with GoT-fitted specifications
- Optimize drilling rig & service contracts across GoT



- Synergy and optimize marine and aviation fleets across GoT
- Procurement strategy



Major processing facilities already in-place. Unit cost lowered by 22% through cost synergy and optimization





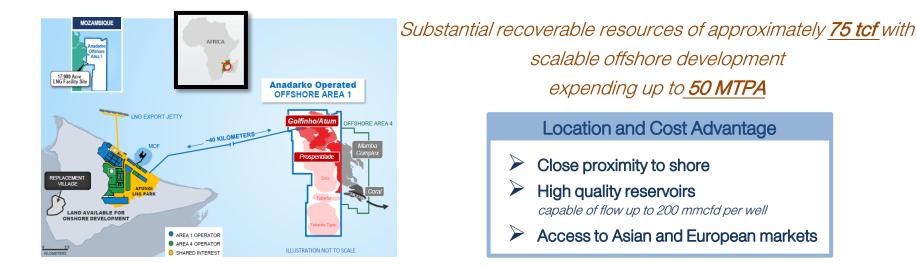
Economy of Scales



### Mozambique Rovuma Offshore Area 1

#### Potential to become one of the world's largest emerging LNG supply hubs





#### Key Milestones to FID (initial phase of 12.88 MTPA) - Anticipated 1H2019

SPAs ~9.6 MTP	A*
Executed	
Pertamina Bharat Gas Tokyo Gas & Centrica Shell CNOOC EDF Tohoku	1.0 1.0 2.6 2.0 1.5 1.2 0.3

TPA*	Completed	In Progress
1.0 1.0	Legal & Contractual Framework	Onshore Site Preparation
2.0 1.5	Development plan approved	Project Finance (2/3 Project Financed)
1.2 0.3	Onshore and Offshore Contractors Selected	

\* All volume numbers are approximate

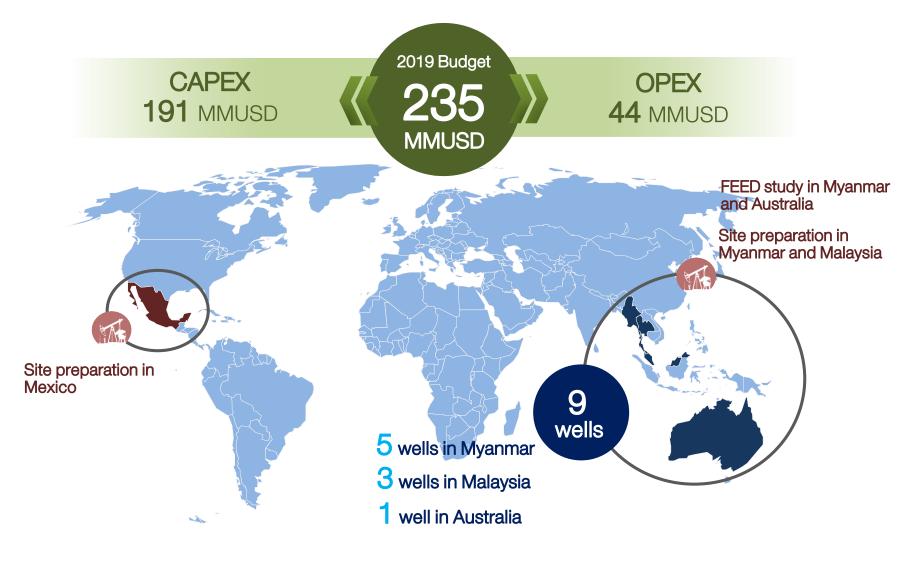
\*\* Subject to execution

Source: Anadarko

# **Exploration Plan in 2019**

Exploration activities to accelerate resources discovery





Note: Excludes exploration activities of producing assets around 120 MMUSD

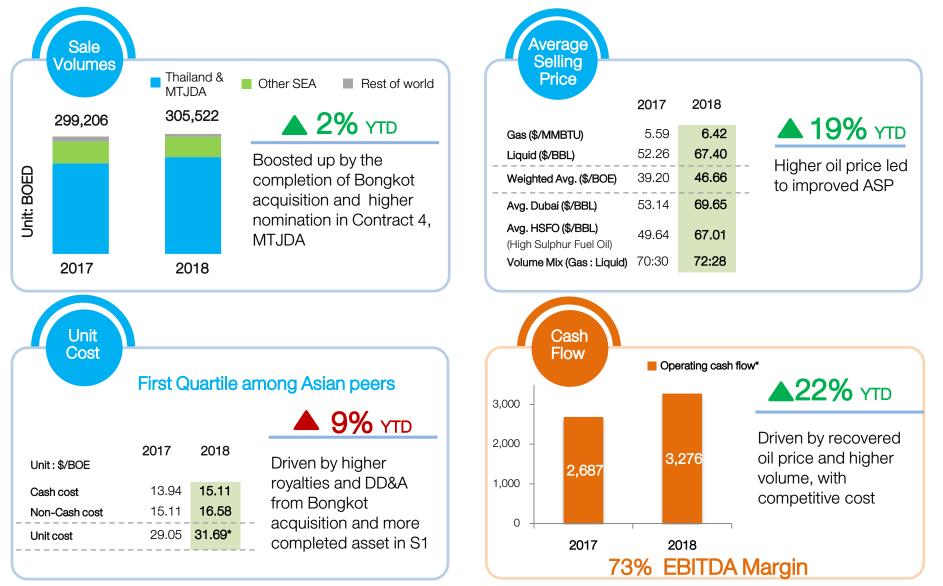




# 2018 Key Financial Performance

Robust all round





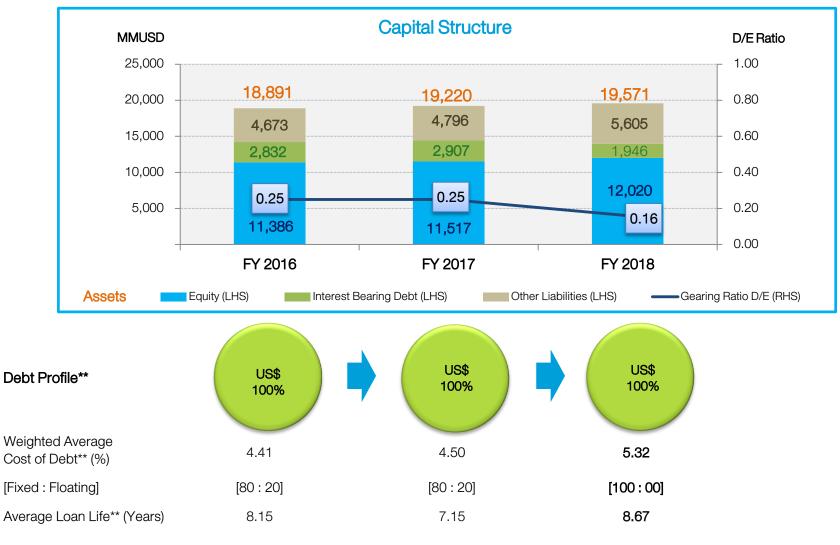
Note: \* Exclude costs related to new business, if include, unit cost for 2018 will be 31.72\$/BOE

Remark: \* Net of adjustment for the effect of exchange rate

### **Financial Position**

#### Strengthened balance sheet with net cash position



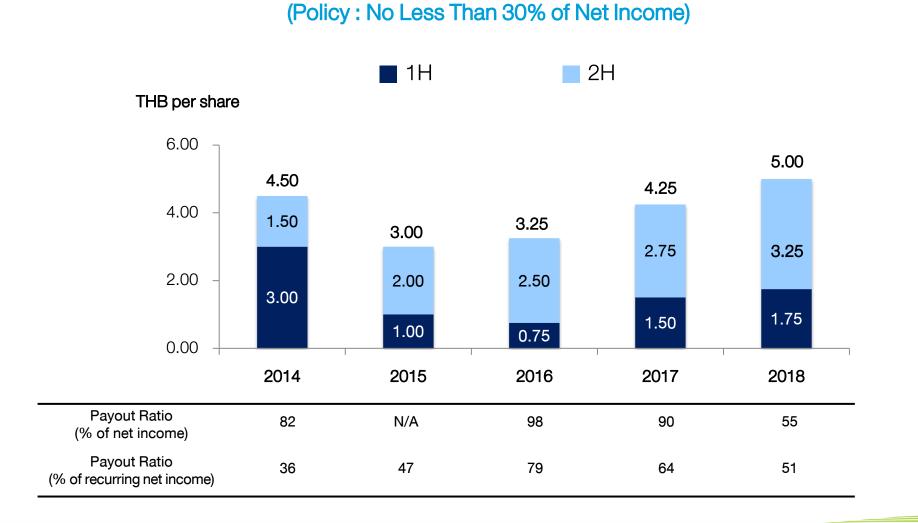


Remark: \*\* Excludes Hybrid bonds

#### 18

# Dividends

Demonstrating our dividend commitment to shareholders



**Dividend Payment History** 



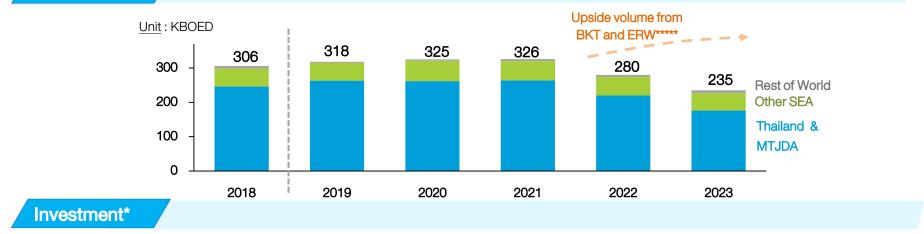


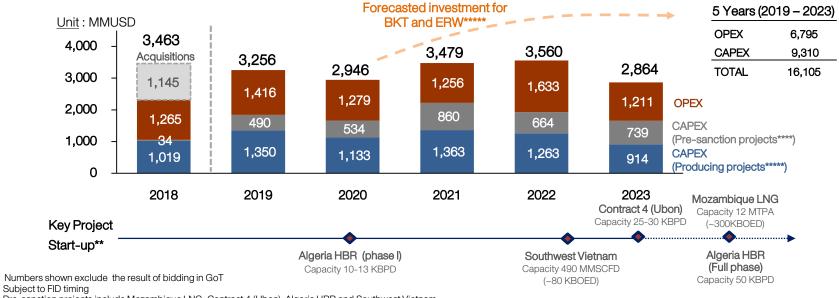
### Five –Year Plan

#### CAPEX to support current volumes and new projects start-up



Sales Volume\*





\*\*\* Pre-sanction projects include Mozambique LNG, Contract 4 (Ubon), Algeria HBR and Southwest Vietnam

\*\*\*\* Includes exploration and appraisal in all projects and head office CAPEX

\*\*\*\*\* Subject to PSC signing

Note:

\*\*

# **Outlook & Takeaways**

Expect strong core performance and execution under new directions





Note: \* Based on FY2019 Dubai oil price at 60 \$/BBL

# Thank you and Q&A



You can reach the Investor Relations team for more information and inquiry through the following channels:





# Supplementary information





Company Overview and 2018 Achievement	24-25
Summary of Key Terms from Bidding Results	26
2018 Financial Results	27-33
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Key Project Highlights by Region	39-43
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# PTTEP: the E&P Flagship of PTT Group

Plays a pivotal role in Thailand's oil and gas production

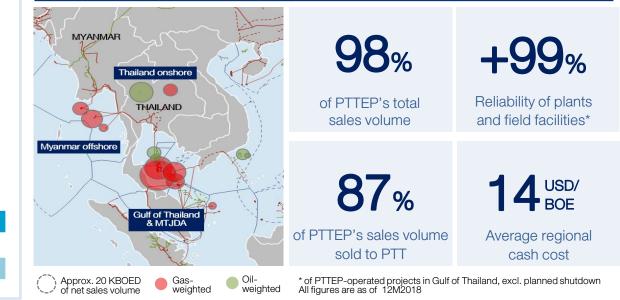


#### As PTT's Upstream Flagship Thailand and Myanmar Government of Thailand position in the regional gas market 63.3%<sup>1</sup> PTTEP's operations in SEA Thailand's national energy company MYANMAR 65.3%<sup>2</sup> Thailand onshore THAILAND Myanmar offshore Gulf of Thailand & MTJDA Credit ratings equivalent to parent and country S&P Moody's TRIS BBB+ Baa1 AAA

Largest oil and gas producer in

Synergy with PTT's gas value chain through its dominant

**Opportunities** to expand into regional investments



Notes:

- 1. 51.1% is directly held by the Government of Thailand (Ministry of Finance), with the remaining 12.2% held by the state-controlled Vayupak Fund I as of 7 March 2019
- 2. Ownership as of 13 February 2019

# **Recent Key Achievement**

Robust all round 2018 performance



#### **Performance Achievement**



Higher ASP in line with in global crude price ~ 47 \$/BOE

Improved sales volume 306 KBOED

Maintained competitive unit cost ~31.7 \$/BOE

#### Healthy margin and liquidity

\$1.12 Bn Net income 73% **EBITDA Margin** \$3.28 Bn **Operating Cash Flow** \$4.0 Bn

0.16x

- Cash on hand
- Debt to equity ratio



#### **Portfolio Highlights**

#### Executed "Coming-home" and "Strategic Alliance" Strategies

Focused investment in strategic area such as Thailand, SEA



- Successful Bidder of Bongkot and Erawan
- Completed ~22% stake acquisition in Bongkot from Shell

#### Expanded investment to prolific area with Strategic partners



2 Shallow-water blocks in Malaysia as an operator



2 Deepwater blocks in Mexico with prudent operators

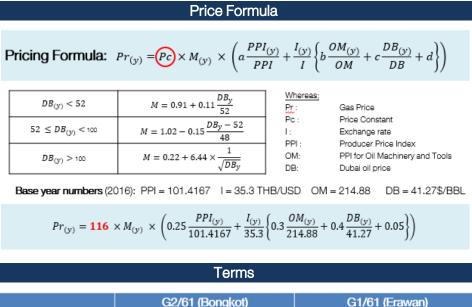
#### Reshaped non-core asset



**Divestment of Montara Oil Field** in Australia

# Summary of Terms from Bidding Result of Bongkot and Erawan and PSC Model



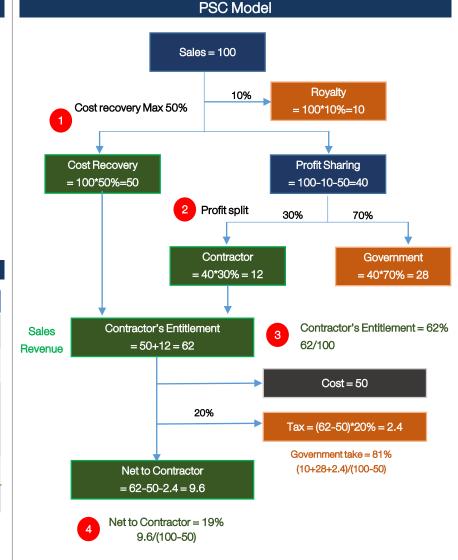


	G2/61 (Bongkot)	G1/61 (Erawan)			
Price Constant	116 THB per MMBTU	116 THB per MMBTU			
Contractor's Profit Split	30%	32%			
Bonuses	Production Bonus** 1,575 MMTHB Supporting Contribution 7 MMTHB	Signature Bonus*1,050 MMTHBProduction Bonus**1,575 MMTHBSupporting Contribution7 MMTHBOther benefits35 MMTHB			
Thai Employee Ratio	99%	98%			
Facility Bonus***	175 MMTHB	350 MMTHB			

#### Remark of payment terms:

- \* No later than 10 working days prior to the PSC signing date
- \*\* Each time the cumulative production/sales reaches 100, 200 and 300 MMBOE
- \*\*\* Equally separate into 3 payments by 24th April of every year from 2022

Source: Press release from Department of Mineral Fuels (13 December 2018) and TOR



\*Assumption bases on field life, cost can be fully recovered

#### Solid earnings support by higher selling price and volume



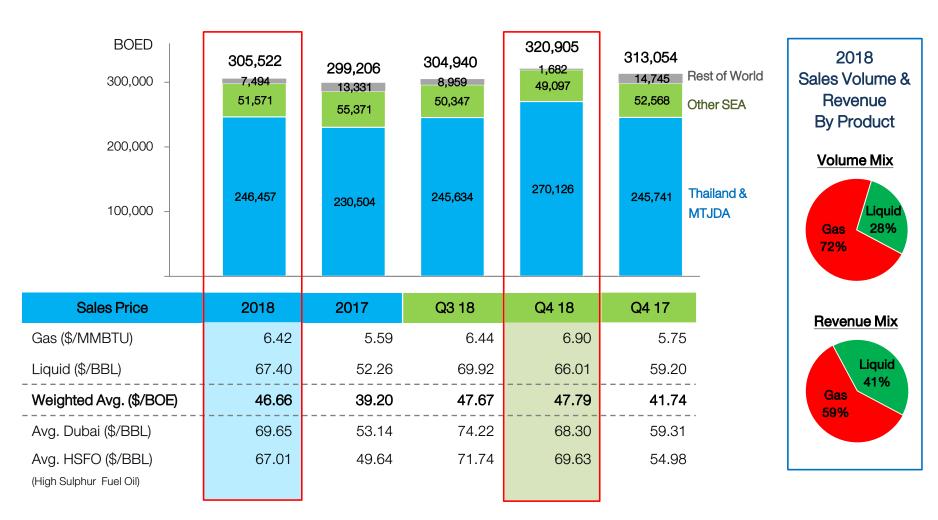
Unit: MMUSD

Statement of Income	2018	2017	% YTD	Q3 18	Q4 18	% QoQ	Q4 17	% YoY
Total Revenues	5,459	4,523	21%	1,398	1,557	11%	1,271	23%
Sales	5,203	4,281	22%	1,338	1,411	5%	1,202	17%
Others	256	242	6%	60	146	>100%	69	>100%
Sales Volume (BOED)	305,522	299,206	2%	304,940	320,905	5%	313,054	3%
Sales Price (USD/BOE)	46.66	39.20	19%	47.67	47.79	0.3%	41.74	15%
Total Expenses	4,339	3,929	10%	1,083	1,288	19%	982	31%
Major Expenses:								
Operating Expenses	645	625	3%	166	169	2%	168	1%
Exploration Expenses	46	52	(12%)	19	9	(53%)	23	(61%)
DD&A	1,848	1,650	12%	496	484	(2%)	436	11%
Impairment Loss on Assets	-	558	(100%)	-	-	-	-	-
Loss on Divestment	58	-	100%	37	21	(43%)	-	100%
Income Tax Expense	733	180	>100%	105	294	>100%	64	>100%
(Gain)/Loss on FX	19	(51)	>100%	6	8	33%	(14)	>100%
NetIncome	1,120	594	89%	315	269	(15%)	289	(7%)
Recurring Net Income	1,215	836	45%	292	283	(3%)	240	18%
Non-Recurring*	(95)	(242)	61%	23	(14)	(>100%)	49	(>100%)

Note: \* Includes Gain/(Loss) on FX, Deferred tax from Functional currency, Current Tax from FX Revaluation, Gain/(Loss) from Financial Instruments, Impairment loss on assets and etc.

# PTTEP Sales Volume & Average Selling Price

Delivering strong sales volume with higher ASP



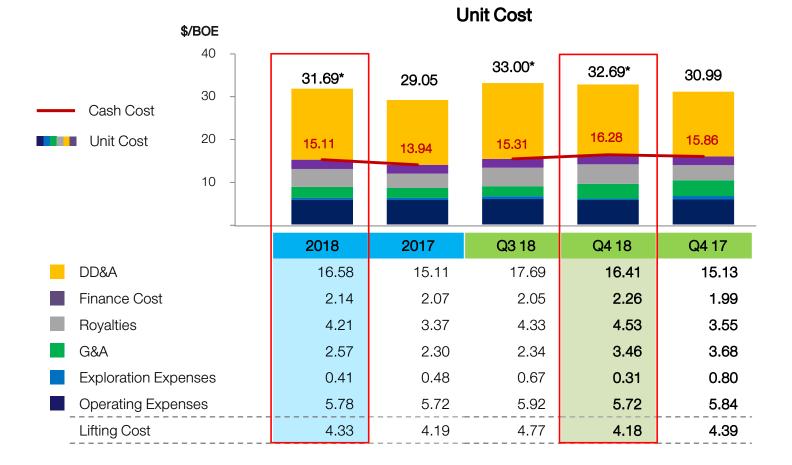
Sales Volume



# **Operating Performance**

#### Increased unit cost YTD driven by depreciation and royalties





Note: \* Exclude costs related to new business, If include unit cost for Q3/18, Q4/18 and 2018 will be 33.14 \$/BOE, 32.77 \$/BOE and 31.72 \$/BOE respectively The formulas for calculating ratios are provided in the supplementary section for your reference

# Financial Performance : Income Statement

Maintained healthy EBITDA margin and core profits

PTTEP

	2018	2017	Q3 18	Q4 18	Q4 17
Sales and Revenue from Pipeline Transportation (MMUSD)	5,310	4,359	1,367	1,440	1,224
EBITDA (MMUSD)	3,860	3,063	992	1,024	825
Net Income (MMUSD)	1,120	594	315	269	289
Recurring Net Income (MMUSD)	1,215	836	292	283	240
Earning Per Share (USD)	0.27	0.13	0.07	0.07	0.07
Key Financial Ratios					
EBITDA Margin (%)	73	70	73	71	67
Return on Equity (%) (LTM)	10	5	10	10	5
Return on Capital Employed (%) (LTM)	9	5	9	9	5
Return on Equity (%) (LTM, Recurring Net Income)	10	7	10	10	7
Return on Capital Employed (%) (LTM, Recurring Net Income)	9	7	9	9	7

Note: The formulas for calculating ratios are provided in the supplementary section for your reference

#### Strengthened balance sheet with low leverage ratio



	2018	2017
Total Assets (MMUSD)	19,571	19,220
- Cash & cash equivalents* (MMUSD)	4,001	4,468
Total Liabilities (MMUSD)	7,551	7,703
- Interest bearing debt (MMUSD)	1,946	2,907
Equity (MMUSD)	12,020	11,517
Key Financial Ratios		
Total Debt to Equity (X)	0.16	0.25
Net Debt to Equity (X)	(0.17)	(0.14)
Total Debt to Capital (X)	0.14	0.20
Total Debt to EBITDA (X)	0.63	0.95
EBITDA Interest Coverage (X)	32	23

Credit Ratings :	BBB+ (S&P), Baa1 (Moody's), AAA (TRIS)
Weighted Average Cost of Debt** :	5.32%
Average Loan Life** :	8.67 years

Note: \* Cash & Cash Equivalents (Cash on hand) include Short-term Investments (Fixed deposit > 3 months)

\*\* Excludes hybrid bonds

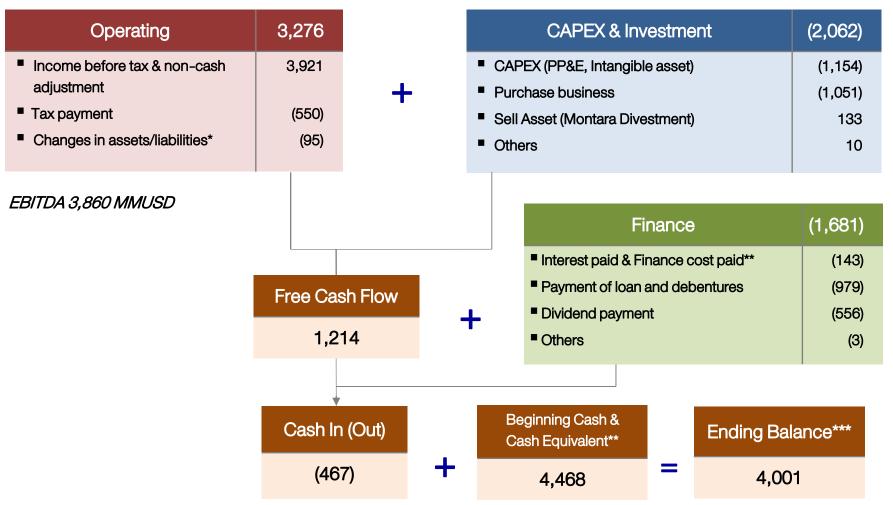
The formulas for calculating ratios are provided in the supplementary section for your reference

### Cash Flows : January - December 2018

Generating strong operating cash flows over \$3 billion



Unit: MMUSD

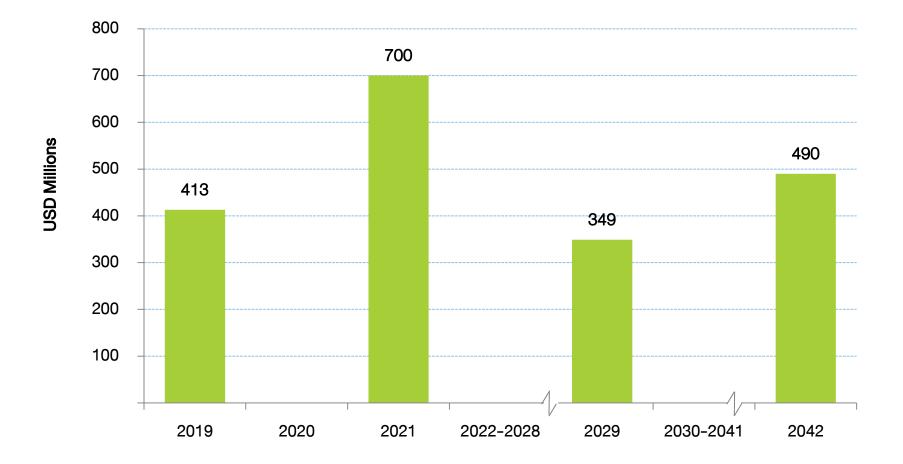


Note: \* Net of foreign exchange rate effect

- \*\* Net of interest received
- \*\*\* Include Short-term investment (Fixed deposit > 3 months)

# **Debt Maturity Profile**





Note: Excludes Hybrid bonds

Unit: USD Millions or equivalent after cross currency swap

# Sustainable development

#### Pursue long-term growth with social and environmental wellness



#### Dow Jones Sustainability Indices

In Collaboration with RobecoSAM 🐽

#### 2018 DJSI Listed Company

PTTEP has been selected as a member of the 2018 Dow Jones Sustainability Indices (DJSI) in the DJSI World Oil and Gas Upstream & Integrated Industry for its fifth consecutive year.



#### Proven business integrity

SET Sustainability Award 2018 – Outstanding Category

The Stock Exchange of Thailand (SET)

ASEAN Corporate Governance (CG) Awards ASEAN CG Scorecard

Thailand's Strongest Adherence to Corporate Governance (ranked second) *Alpha Southeast Asia Magazine 2018* 

#### Exemplary social contributor

ρττερ

Top Corporate Social Responsibility Advocates winner

The Asia Corporate Excellence & Sustainability Awards 2018

Health Promotion Category for PTTEP LKC Free Health Service Program (Free Clinic Project) *The Asia Responsible Enterprise Awards 2018* 

Thailand's Best Strategic Corporate Social Responsibility (ranked first) *Alpha Southeast Asia Magazine 2018* 



# FTSE4Good Emerging Index 2018

PTTEP becomes a constituent of the FTSE4Good Emerging Index 2018 for the third consecutive year



#### Green driver to environment

Green Leadership Category for T.M.S. Underwater Learning Site Project *The Asia Responsible Enterprise Awards 2018* 

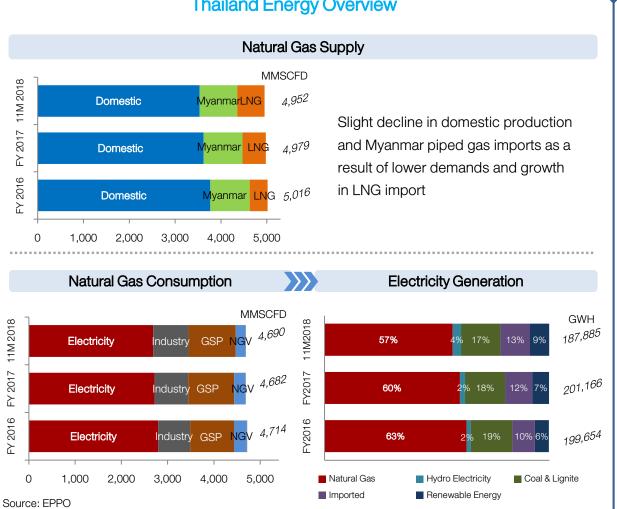
The Excellent Level (G-Gold) of the Green Office Award 2017 *The Ministry of Natural Resources and Environment* 

Water A List Award Carbon Disclosure Project (CDP)

# **Thailand Updates**

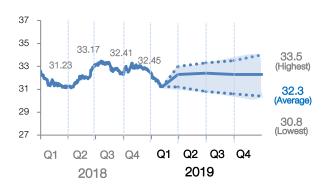
Domestic gas volume suppressed by LNG import; Uncertainty on Thai Baht remains





#### **Thailand Energy Overview**

**Exchange Rate Movement** (THB/USD)



Consensus on the exchange rate mostly depends on

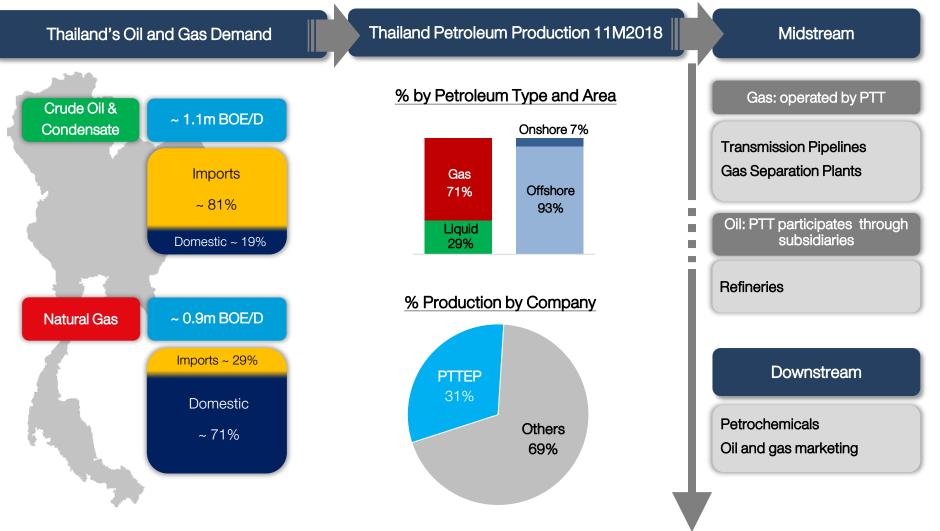
- Tendency on FED interest rate hike
- Trade war between the US and China 0
- Domestic export and tourism growth as 0 well as the upcoming election

Source: Bank of Thailand, Bloomberg Forecast based on Bloomberg Consensus as of 7 February 2019

### Thailand's Energy Value Chain

PTTEP contributes almost 1/3 of Thailand's petroleum production

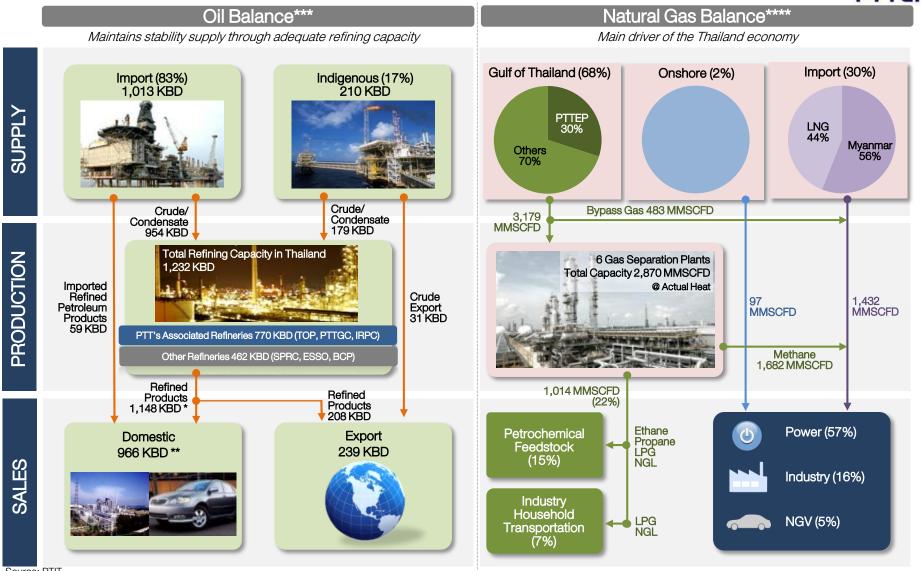




Source: Energy Policy and Planning Office (EPPO) and Department of Mineral Fuels (DMF)

## Thailand's Oil and Gas Balance





Source: PTIT

Refined product from refineries = 1,034 KBD, including domestic supply of LPG from GSPs and Petrochemical Plants = 111 KBD Remark: \*

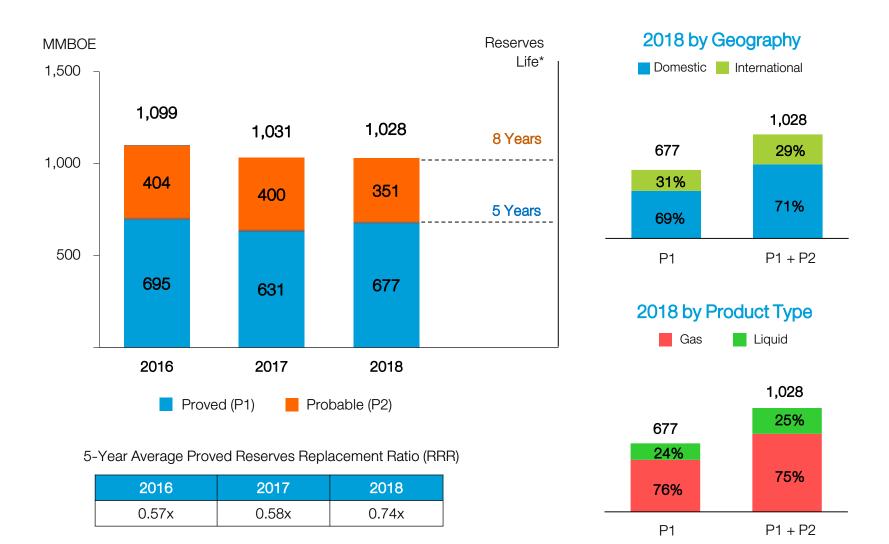
- \*\* Not included Inventory
- \*\*\* Information as of 11M18
- \*\*\*\* Information as of 12M18

MMSCFD @ Heating Value 1,000 Btu/ft<sup>3</sup>

### Reserves at the Year-end 2018

Maintained reserves life with majority of reserves base in SEA



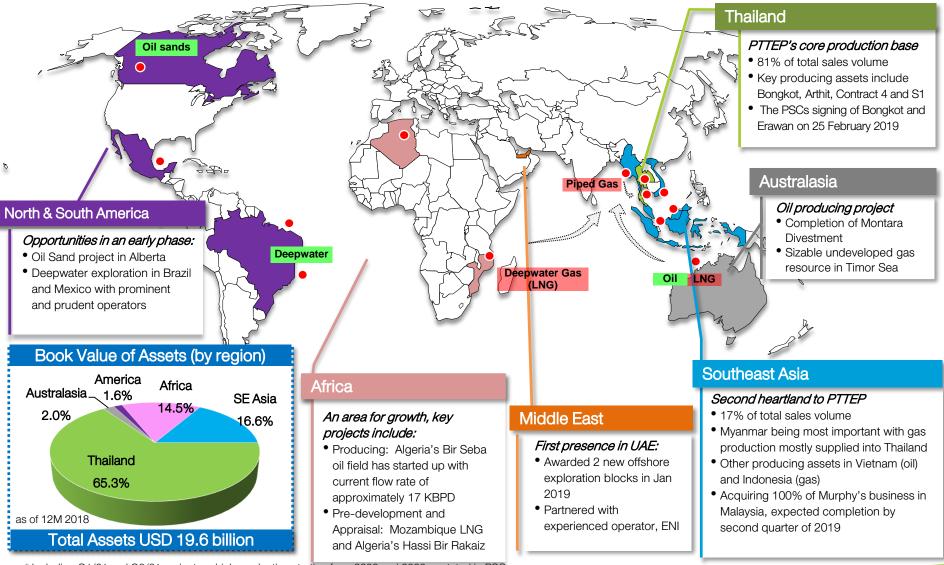


\* Based on total production of natural gas, condensate, and crude oil (including LPG) of 359 KBOED for the year ended December 31, 2018

### Diversified international portfolio

Worldwide operations: 46 projects\* in 12 countries





\* Including G1/61 and G2/61 projects, which production starting from 2022 and 2023 as stated in PSCs

## **Other South East Asia**

Expanding foothold in the region



#### Vietnam and Indonesia



#### **Southwest Vietnam**

- Vietnam B & 48/95 (8.5% WI)
- Vietnam 52/97 (7% WI)
- Field Development Plan was approved by Government
- The project is currently in the negotiation process on commercial terms to put forward FID
- First production target by end of 2022, and ramp up to full capacity of 490 MMSCFD







### Vietnam 16-1 (28.5% WI)

- Average sales volume of crude oil was 17 KBPD in 12M2018
- The project is preparing further production drilling plan aiming to maintain production plateau.

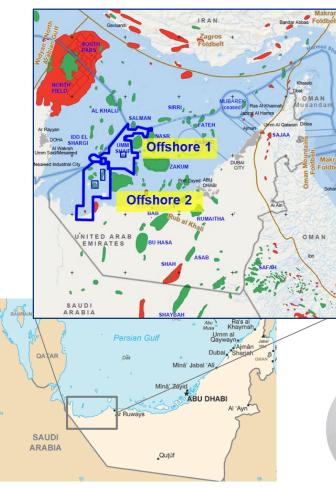
### Natuna Sea A (11.5% WI)

 Average sales volume of natural gas was 221 MMSCFD in 12M2018

### The Middle East : United Arab Emirates

"Partnering" to JV with prudent operators in prolific low cost area





Project Overview							
PTTEP's Block	Abu Dhabi Offshore 1 Abu Dhabi Offshore						
Location	North-west of Abu Dhabi Emirates, United Arab Emirates						
Characteristics	Shallow water						
Partners (exploration phase)	ENI 70% (Operator) PTTEP 30%						
Exploration Strategy	<ul> <li>Joined hand with prudent operators</li> <li>UAE still has high potential prospective resources with significant sizeable discoveries</li> </ul>						



The award of Abu Dhabi Offshore Exploration Blocks 1 & 2 on 12<sup>th</sup> January 2019

# LNG Value Chain Investment : MLNG Train 9

First step into midstream LNG business in strategic area of focus



### 10% Investment in MLNG Train 9 by PTT Global LNG.... ....continue to look for more LNG opportunities globally



MLNG Train 9 – Overview							
Location	Bintulu, Sarawak, Malaysia						
Asset	Liquefaction Train 9 Tank 7						
Phase	Commercial: Jan 2017						
Capacity	3.6MTPA						
Contract Life	20 years						
Partners (subject to closing)	Petronas80%JX Nippon10%PTT Global LNG10%						

### **Investment Rationales**

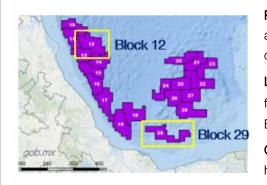
- Capture opportunity from increasing LNG demand as a supplement to Thailand gas production
- Venture into midstream LNG as a mean to secure LNG supply and growth of PTT and PTTEP, as well as capture value added along with LNG value chain
- Low risk and highly market secured opportunity
  - Highly experienced operator
  - Already commenced commercial production with immediate revenue stream
- In vicinity of future upstream opportunities in focus area – offshore Sarawak

## America: Mexico, Brazil and Canada



-- Entry into high potential petroleum province at exploration phase --

#### Gulf of Mexico, Mexico



PTTEP's Block: Block 12 (20%) and Block 29 (16.67%), as nonoperating partner

Location: Mexican Ridges Basin for Block 12 and Campeche Basin for Block 29

Characteristic: Deep-water with high petroleum potentials and attractive fiscal regime

#### Exploration Strategy:

- Joined hand with prudent operators being Petronas and Repsol
- Mexico still has high potential prospective resources with significant sizeable discoveries



#### Barreirinhas AP1

- Farm-in 25% from BG Group in 2014
- Operated by Shell Brasil (65% interest)
- Four offshore exploration blocks: BAR-M-215, BAR-M-217, BAR-M-252 and BAR-M-254
- Completed 3D seismic activities and is in the process of assessing the petroleum potential

#### BM-ES-23

- Acquired 20% interest from Shell in Q3 2014
- Partnered with Petrobras (65%, operator) and INPEX (15%)

### Canada Oil Sands



#### **Project Overview**

- Operates 100% interest of the Thornbury, Hangingstone and South Leismer (THSL) areas (exploration and appraisal phase)
- Potential large resource base with over a billion barrel
- In Q3 2017, the Company revised the project's development plan which involves delaying the project's Final Investment Decision, to reflect results from the assessment of the industry and commercial feasibility studies

## Project information 1/4

Production phase: Thailand and JDA



	Project	Status*	PTTEP's	Partne	-		rage Sales Volume **	2019 Key Activities	
			Share	(as Feb 2	2019)	Gas	Oil and Other	2013 Rey Activities	
Pro	Production Phase								
<u>Tha</u>	Thailand and JDA								
1	Arthit	OP	80%	Chevron MOECO	16% 4%	215 MMSCFD	Condensate: 10 k BPD	<ul> <li>Ensure gas deliverability level at DCQ***</li> <li>Install wellhead platforms</li> <li>Drill development wells</li> </ul>	
2	B6/27	OP	100%			-	-		
3	B8/32 & 9A		25%	Chevron MOECO KrisEnergy Palang Sophon	51.66% 16.71% 4.63% 2%	71 MMSCFD	Crude: 19 k BPD	<ul><li>Drill development wells</li><li>Perform waterflood activities</li></ul>	
4	Bongkot	OP	66.6667%	TOTAL	33.3333%	752 MMSCFD	Condensate: 25 k BPD	<ul> <li>Maintained production level as planned</li> <li>Drill development wells</li> <li>Awarded as a sole operator under PSC (after concession-end in 2022/2023)</li> </ul>	
5	Contract 3 (Formerly Unocal III)		5%	Chevron MOECO	71.25% 23.75%	612 MMSCFD	Crude: 20 k BPD Condensate: 23 k BPD	<ul> <li>Drill development wells</li> <li>Prepare for decommissioning activities</li> <li>Awarded as a sole operator for Erawan field (Contract 1, 2 and 3) under PSC (after concession- end in 2022)</li> </ul>	
6	Contract 4 (Formerly Pailin)		60%	Chevron MOECO	35% 5%	407 MMSCFD	Condensate: 17 k BPD	<ul> <li>Ensure gas deliverability level at DCQ***</li> <li>Drill development wells</li> <li>In process of pre-development of Ubon field</li> </ul>	
7	E5		20%	ExxonMobil	80%	8 MMSCFD	-	Ensure gas deliverability level at DCQ***	
8	G4/43		21.375%	Chevron MOECO Palang Sophon	51% 21.25% 6.375%	1.4 MMSCFD	Crude: 4 k BPD	<ul><li>Drill development wells</li><li>Perform waterflood activities</li></ul>	
9	G4/48		5%	Chevron MOECO	71.25% 23.75%	6 MMSCFD	Crude: 1.5 k BPD	Drill development wells	
10	L53/43 & L54/43	OP	100%			-	Crude: 1.0 k BPD	<ul> <li>Maintain production plateau</li> <li>Perform reservoir management and waterflood activities</li> </ul>	
11	PTTEP1	OP	100%			-	Crude: 252 BPD	<ul> <li>Maintain production plateau</li> <li>Perform reservoir management and waterflood activities</li> </ul>	
12	S1	OP	100%			14 MMSCFD	Crude: 27 k BPD LPG: 0.2 k MT/D	<ul> <li>Drill development wells</li> <li>Enhance oil recovery program includes waterflood, hydraulic fracturing and artificial lift</li> </ul>	

\* Status: OP = PTTEP operatorship / JOC = PTTEP joint operatorship

\*\* Sales volume stated at 100% basis.

\*\*\* DCQ = Daily Contractual Quantity

## Project information 2/4

### Production phase: Overseas



	Project	Status*	PTTEP's	Partne	rs	12M2018 Ave	rage Sales Volume **	2019 Key Activities		
			Share	(as of Feb	2019)	Gas	Oil and Other			
Pro	Production Phase									
13	Sinphuhorm	OP	55%	Apico**** ExxonMobil	35% 10%	79 MMSCFD	Condensate: 246 BPD	<ul> <li>Ensure gas deliverability</li> <li>Improve recovery from infill drilling</li> </ul>		
14	L22/43	OP	100%			-	Crude: 22 BPD	Maintain production operation		
15	MTJDA	JOC	50%	Petronas-Carigali	50%	330 MMSCFD	Condensate: 7.6 k BPD	Drill exploration and development wells		
Ov	erseas		•	-				•		
16	Vietnam 9-2	JOC	25%	PetroVietnam SOCO	50% 25%	13 MMSCFD	Crude: 4.1 k BPD	Maintain production level     Perform well intervention program		
17	Vietnam 16-1	JOC	28.5%	PetroVietnam SOCO OPECO	41% 28.5% 2%	5.9 MMSCFD	Crude: 17 k BPD	<ul> <li>Maintain production level</li> <li>Drill development wells and water injection well</li> <li>Upgrade gas lift system</li> </ul>		
18	Natuna Sea A		11.5%	Premier Oil KUFPEC Petronas Pertamina	28.67% 33.33% 15% 11.5%	222 MMSCFD	Crude: 1.3 k BPD	<ul> <li>Well intervention program to secure Gas Deliverability</li> <li>Drill development wells</li> </ul>		
19	Yadana		25.5%	TOTAL Chevron MOGE	31.24% 28.26% 15%	779 MMSCFD	-	<ul> <li>Drill infill wells</li> <li>Perform 3D seismic activities</li> <li>Ensure gas deliverability level at DCQ***</li> </ul>		
20	Yetagun		19.3178%	Petronas-Carigali MOGE Nippon Oil PC Myanmar (Hong Kong)	30.00140% 20.4541% 19.3178% 10.90878%	149 MMSCFD	Condensate: 2.8 k BPD	<ul> <li>Maintain production level</li> <li>Drill exploration and development wells</li> <li>Perform 3D seismic activities</li> </ul>		
21	Zawtika (M9 & a part of M11)	OP	80%	Myanma Oil and Gas Enterprise (MOGE)	20%	298 MMSCFD	-	<ul> <li>Drill 3 exploration wells</li> <li>Drill development wells</li> <li>Perform 3D seismic activities</li> <li>Prepare to Install wellhead platforms</li> </ul>		
22	Algeria 433a & 416b (Bir Seba)	JOC	35%	PetroVietnam Sonatrach	40% 25%	-	Crude: 2.1 k BPD (net entitlement)	<ul> <li>Drill development wells</li> <li>Plan for BRS Phase 2 oil field development</li> </ul>		

Status: OP = PTTEP operatorship / JOC = PTTEP joint operatorship

\*\* Sales volume stated at 100% basis except for Algeria 433a & 416b

\*\*\* DCQ = Daily Contractual Quantity

\*\*\*\* PTTEP holds indirectly and directly 66.8% participating interest in Sinphuhorm Project. APICO also holds 100% participating interest in Block L15/43 and Block L27/43.

## Project information 3/4

### Exploration/Development phase

	Project	Status*	PTTEP's Share	Partners	2019 Key Activities	
				(as of Feb 2019)		
Exp	oloration/Developm	nent Phas	e			
Tha	ailand and JDA					
23	G9/43	OP	100%		-	
24	G1/61 (Erawan)	OP	60%	MP G2 (Thailand) 40% Limited	The PSC signing on 25 February 2019 (start production in 2022)	
25	G2/62 (Bongkot)	OP	100%		The PSC signing on 25 February 2019 (Start production in 2022 and 2023)	
Ove	erseas					
26	Myanmar M3	OP	80%	MOECO 20%	<ul> <li>Negotiate the commercial framework with the Myanmar government</li> <li>Perform Front End Engineering Design (FEED study)</li> </ul>	
27	Myanmar M11	OP	100%		Drill first exploration well to prove up recoverable resources	
28	Myanmar MD-7	OP	50%	TOTAL 50%	Drill first exploration well to prove up recoverable resources	
29	Myanmar MOGE 3	OP	75%	Palang Sophon10%MOECO10%WinPreciousRes5%ources5%	Drill 3 exploration wells	
30	Vietnam B & 48/95		8.5%	PVN         65.88%           MOECO         25.62%	<ul> <li>Finalize on Commercial agreements</li> <li>Finalize on Engineering Procurement Construction Installation (EPCI) bidding process</li> </ul>	
31	Vietnam 52/97		7%	PVN         73.4%           MOECO         19.6%	<ul> <li>Finalize on Commercial agreements</li> <li>Finalize on Engineering Procurement Construction Installation (EPCI) bidding process</li> </ul>	
32	Sarawak SK410B	OP	42.5%	KUFPEC42.5%Petronas-15%Carigali	Drill 1 appraisal well	
33	Sarawak SK417	OP	80%	Petronas- 20% Carigali	Prepare to drill exploration and appraisal wells	
34	Sarawak SK438	OP	80%	Petronas- 20% Carigali	Drill 1 exploration well and 1 appraisal well	
35	PM407	OP	55%	Petronas 45%	Signed PSC with Petronas on 21/03/2019	
36	PM415	OP	70%	Petronas 30%	· Signed 1 50 with Fellonias on 21/05/2019	



# Project information 4/4

### Exploration/Development phase

	Project	Status*	PTTEP's Share	Partners (as of Feb 2019)		2019 Key Activities		
Exp	ploration/Development Phase							
<u>Ov</u>	erseas	_		_				
37	PTTEP Australasia (PTTEP AA)	OP	90%-100% (varied by permits)			<ul><li>Completed Montara Field Divestment to Jadestone on 28 Sep 2018</li><li>Drill exploration well in AC/P54</li></ul>		
38	Mozambique Rovuma Offshore Area 1		8.5%	Anadarko, Mitsui, ENH, ONGC Beas Rovuma, Bharat	26.5%,20% 15%, 10% 10%, 10%	<ul> <li>Prepare work to support Final Investment Decision (FID) targeted in 1H 2019 including LNG marketing and finalize remaining commercial contracts together with project finance</li> </ul>		
39	Algeria Hassi Bir Rekaiz	OP	24.5%	CNOOC Sonatrach	24.5% 51%	<ul> <li>Finalize on Engineering Procurement and Construction (EPC)</li> <li>Drill development wells</li> </ul>		
40	Mariana Oil Sands	OP	100%			<ul> <li>Assess appropriated development approach</li> </ul>		
41	Barreirinhas AP1		25%	Shell Brasil Mitsui E&P Brasil	65% 10%	Assess petroleum potential		
42	Brazil BM-ES-23		20%	Petrobras INPEX	65% 15%	Assess petroleum potential		
43	Mexico block 12 (2.4)		20%	PC Carigali Mexico Ophir Mexico	60% 20%	G&G study to access petroleum potential		
44	Mexico block 29 (2.4)		16.67%	Repsol Mexico PC Carigali Mexico Sierra Nevada	30% 28.33% 25%	G&G study to access petroleum potential		
45	Abu Dhabi Offshore 1		30%	Eni Abu Dhabi	70%	Conduct Seismic		
46	Abu Dhabi Offshore 2		30%	Eni Abu Dhabi	70%	Conduct Seismic and drill exploration & appraisal wells		



### Projects from Murphy Malaysia Acquisition

### Project Details (1/2)



	Project Working Interest			Oi/Gas	Covering Area (km <sup>2</sup> )	2018 Net Sales Volume	
<u>Proc</u>	ducing Pha						
			PTTEP HKO* Pertamina Petronas	<b>59.5% (Operator)</b> 25.5% 15%		903.7	Oil 13,000 BPD Gas 105 MMSCFD
1	SK309 & S	K311	For East Patricia fiel PTTEP HKO* Petronas Pertamina	ld <b>42% (Operator)</b> 40% 18%	Oil and Gas	13	(equivalent to 30,000 BOED)
		Kikeh	PTTEP HKO* Petronas Pertamina	<b>56% (Operator)</b> 20% 24%	Oil	247	
2	Sabah K	Siakap North-Petai (SNP) Sabah K	Shell Conoco Phillip <b>PTTEP HKO*</b> Petronas Pertamina	24% 24% <b>22.4% (Operator)</b> 20% 9.6%	Oil	10.5	Oil 17,000 BPD Gas 6 MMSCFD (equivalent to 18,000
		Gumusut-Kakap (GK)	Shell Conoco Phillips Petronas PTTEP HKO* Pertamina Brunei contractors	29.1% (Operator) 29.1% 16.8% <b>6.4%</b> 2.7% 15.9%	Oil	4	BOED)

\* PTTEP's Post-acquisition positions, expected completion by the second quarter of 2019 and subject to customary consents and regulatory approvals

### Projects from Murphy Malaysia Acquisition



Project Details (2/2)

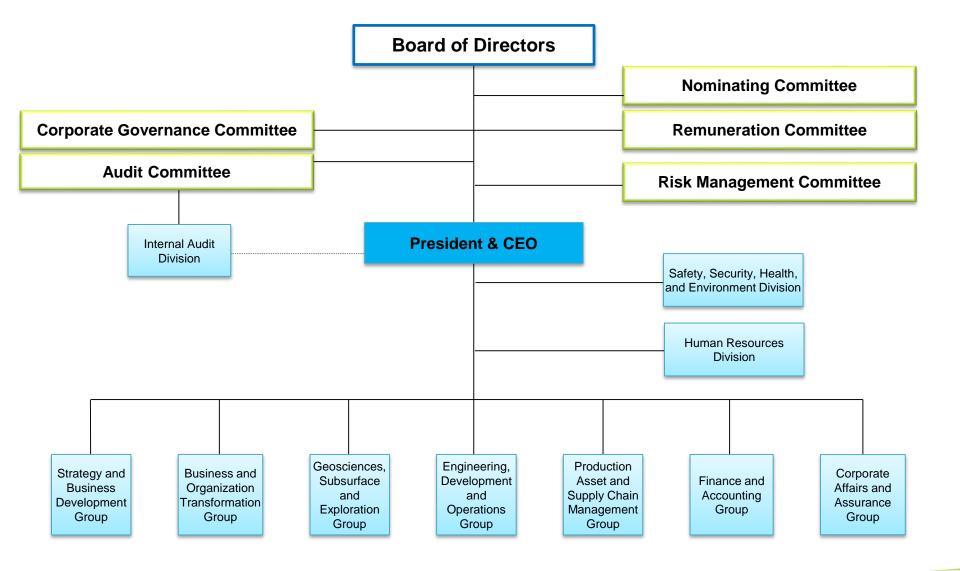
	Project	Workin	g Interest	Oi/Gas	Covering Area (km <sup>2</sup> )	2018 Net Sales Volume			
Deve	Development Phase								
3	Rotan Field PTTEP HKO* Petronas Pertamina		<b>56% (Operator)</b> 20% 24%	Gas	17.6	Expected first gas in 2H 2020, ramping up to full capacity at 270 MMSCFD.			
	Sabah H	Remaining Area PTTEP HKO* Petronas Pertamina	<b>42%(Operator)</b> 40% 18%	Gas	2,693.8	Net sales volume to be 130 MMSCFD or equivalent to 22,000 BOED			
<u>Expl</u>	oration Phase								
4	SK314A	PTTEP HKO* Pertamina Petronas	<b>59.5% (Operator)</b> 25.5% 15%	Oil/Gas	1,975	N/A			
5	SK405B	PTTEP HKO* MOECO Petronas	<b>59.5% (Operator)</b> 25.5% 15%	Oil/Gas	2,305	N/A			

\* PTTEP's Post-acquisition positions, expected completion by the second quarter of 2019 and subject to customary consents and regulatory approvals

## Organization structure

Ensuring transparency, integrity and good corporate governance





# Supplementary Index : Ratio & Formula



Ratio	Formula
Lifting Cost (\$/BOE)	(Operating Exp. – Transportation Cost – Stock Variation – Other expenses not related to lifting) / Production Volume
Cash Cost (\$/BOE)	(Operating Exp. + Exploration Exp. + G&A + Royalties + Finance Cost) / Sales Volume
Unit Cost (\$/BOE)	(Operating Exp. + Exploration Exp. + G&A + Royalties + Finance Cost + DD&A) / Sales Volume
Reserves Replacement Ratio	5-Yr Additional Proved Reserves / 5-Yr Production Volume
Reserves Life Index (Year)	Proved Reserves / Production Volume
Success Ratio	Number of wells with petroleum discovery / Total number of exploration and appraisal wells
Sales Revenue	Sales + Revenue from pipeline transportation
EBITDA	(Sales + Revenue from pipeline transportation) - (Operating expenses + Exploration expenses + Administrative expenses + Petroleum royalties and remuneration + Management's remuneration)
EBITDA Margin	EBITDA / Sales Revenue
Return on Equity	Trailing-12-month net income / Average shareholders' equity between the beginning and the end of the 12-month period
Return on Capital Employed	(Trailing-12-month net income + Trailing-12-month Interest Expenses & Amortization of Bond Issuing Cost) / (Average shareholders' equity and average total debt between the beginning and the end of the 12-month period)
Simple Effective Tax Rate	Income tax expenses / Income before income taxes
Total debt	Short-term loans from financial institution + Current portion of long-term debts + Bonds + Long-term loans from financial institution
Net debt	Total debt – Liquidity
Debt to Equity	Total debt / Shareholders' equity
Net Debt to Equity	Net debt / Shareholders' equity
Total Debt to Capital	Total debt / (Total debt + Shareholders' equity)
Total Debt to EBITDA	Total debt / Trailing-12-month EBITDA
Net Debt to EBITDA	Net debt / Trailing-12-month EBITDA
EBITDA Interest Coverage Ratio	Trailing-12-month EBITDA / Trailing-12-month Interest Expenses & Amortization of Bond Issuing Cost