PTT Exploration and Production Public Company Limited

Thailand Focus 2016

1-2 September 2016

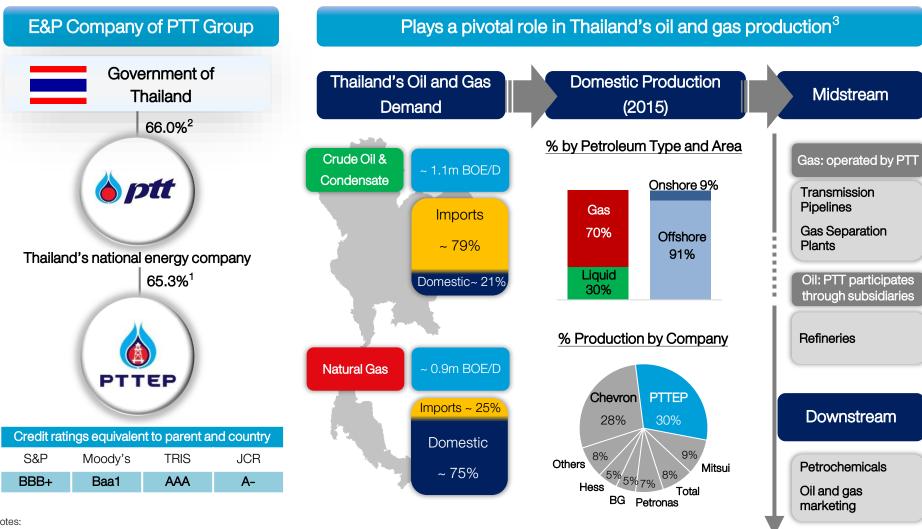






PTTEP: the E&P company of PTT Group

Contributes almost 1/3 of Thailand's petroleum production



Notes:

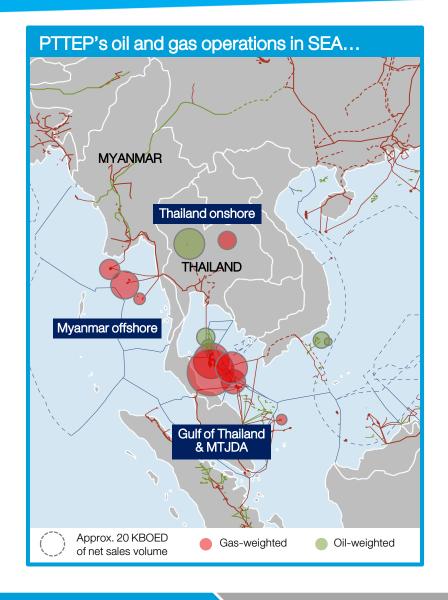
- 1. Ownership as of 12 February 2016
- 2. 51.1% is directly held by the Government of Thailand (Ministry of Finance), with the remaining 14.9% held by the state-controlled Vayupak Fund I
- 3. Source: Energy Policy and Planning Office (EPPO) and Department of Mineral Fuels (DMF)



Core assets in Thailand and Southeast Asia



Investment portfolio with competitive cost profile and reliable operations



...is uniquely positioned

- The largest oil and gas producers in Thailand and Myanmar
- Synergy with PTT's gas value chain through its dominant position in the regional gas market
- Opportunities to expand capability into regional investments

...with competitive operating performances in SEA

- 93 % of PTTEP's total sales volume
- +99 % Reliability of plants and field facilities*
 - 86 % of PTTEP's sales volume sold to PTT
 - 11 USD/ Average regional cash cost

^{*} of PTTEP-operated projects in Gulf of Thailand, exclude planned shutdown time All figures are as of first half of 2016



Strategies in response to industry downturn



2016

2016 and beyond

RESET to Survive in the Low Oil Price Environment



- Focus on cost reduction and efficiency improvement
- Preserve cash and liquidity through the downturn

REFOCUS to Capitalize on the Upturn

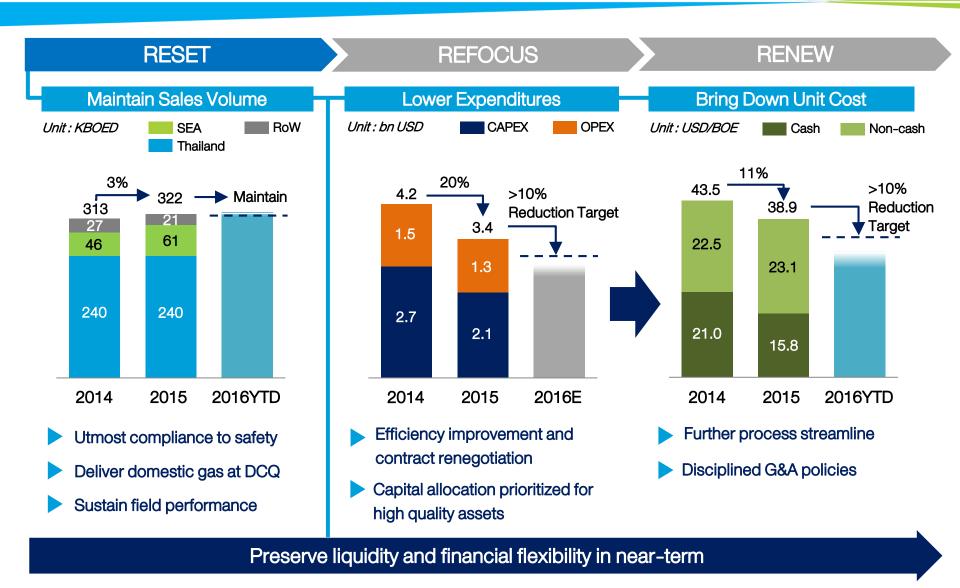


- Assess and prioritize options for new investments and portfolio rationalization
- Continue to improve productivity to maximize incremental value



RESET to survive in the low oil price environment

Significant progress on cost reductions with stable sales volume delivered as planned



Highlights Strategies 5 Key Takeaways >

Supplement

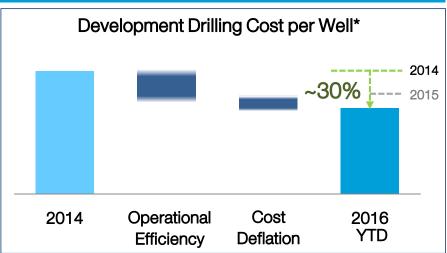


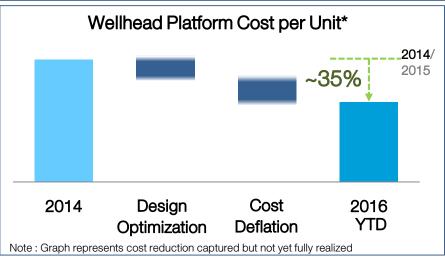
Cost reduction progress



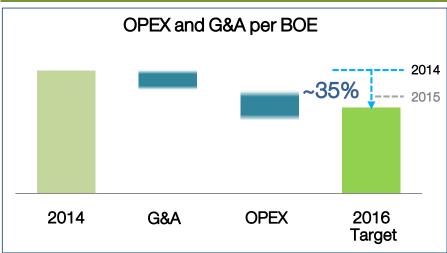


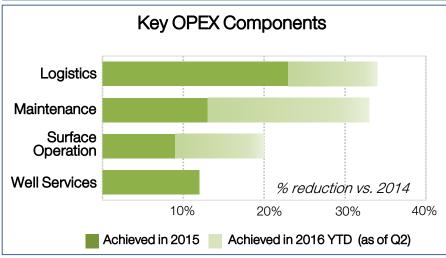
Notable improvement in key CAPEX components





With increased efficiency in OPEX spending



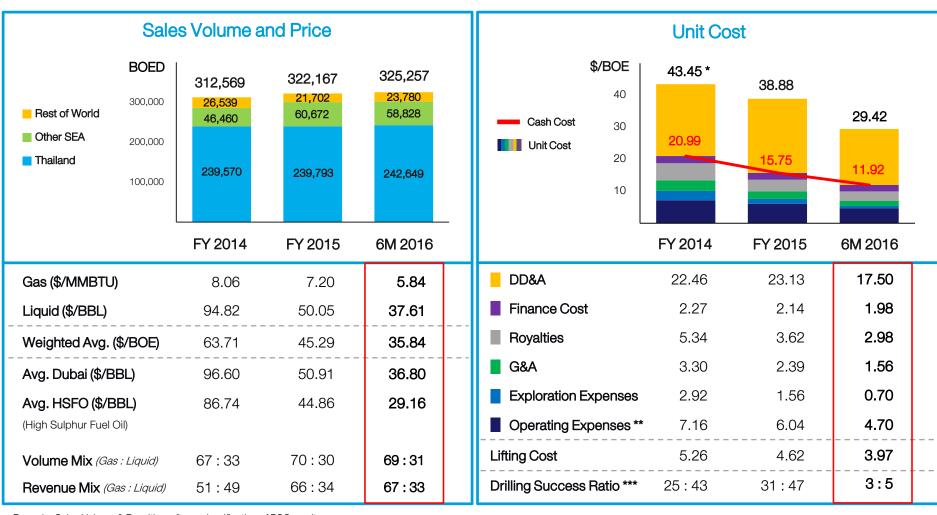




Sales volume & unit costs

Deliver stable sales volume with leaner cost structure





Remark: Sales Volume & Royalties: after reclassification of PSC royalty

^{*} If exclude extra expense from Montara's Development well (H5): For 2014, Operating Exp: 6.73 \$/BOE / Unit cost: 43.02 \$/BOE

^{**} Exclude diluent cost for blending bitumen in KKD Oil Sands project

^{***} Successful wells: Total wells (includes Exploration and Appraisal wells)



Financial highlights and 2016 liquidity outlook

Robust liquidity maintained through cost management despite continued adjustment in gas price

Demonstrate financial strength in 1H 2016 ...

1 O billion Operating cash flow

73 EBITDA margin

3.2 billion Cash on hand

 0.25_{\times} Total debt/equity ratio

0.75 THB/ Interim dividend

FY 2016 financial outlook

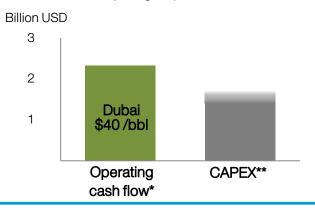
~ **5.5** USD/ MMBTU Avg Gas Price ~ 65-70 % EBITDA margin

~ 322 KBOED Avg Sales Volume

~ 31 USD/ BOE Unit Cost

FY 2016 liquidity outlook

 Solid cash flow from operations despite continued drop in gas price



- * assumes various operational assumptions
- ** based on closing forecast of 2016 CAPEX spending



REFOCUS and RENEW

Advancing for long-term growth





Progress on portfolio rationalization and realization

Malaysia exploration

- New exploration project (SK410B)
- Operator (42.5% WI)
- Gas-proven basin, offshore Sarawak, with established infrastructure

Algeria HBR

- Completed exploration and appraisal drilling
- Prepared to fast-track development study

Mozambique LNG

 Continue to make progress on various regulatory and commercial negotiations



Continue to pursue new investments

RESET

Bongkot extension

- PTTEP well-positioned to continue as operator after the existing concession expires
- Awaiting clarity over the bidding process

M&A opportunities

- Producing / near-term producing assets in SEA
- Prospective exploration blocks

LNG value chain

 Evaluate feasibility to form LNG value chain partnership with PTT



Pursue business enhancement and sustainability

Enhance E&P capability

Through R&D on exploration and production technologies



Value through diversification

 Explore new business in both E&Prelated and non-E&P related sectors

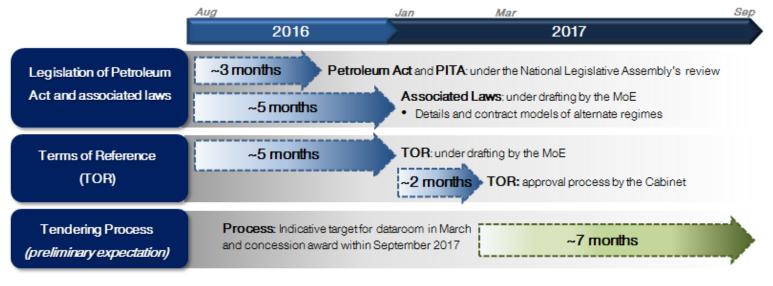


Bongkot concession expiry

PTTEP is well-positioned to continue as operator



Path to re-tendering of expiring concessions



Source: as interviewed by Permanent Secretary, the Ministry of Energy on 2 August 2016

PTTEP: Competitively positioned to continue as operator



- Experienced and reliable: operated at average 99%* field reliability
- Cost-efficiency: through years of factory drilling and GOT synergies
- Capable catalysts for continuity of gas supply and optimum resource recovery

^{*}Bongkot field performance as of May 2016



PTTEP's positioning



Uniquely positioned E&P company

- → +90% of sales volume based in growing SE Asia oil and gas market
- ✓ Stable revenues from PTT for +80% of sales volume
- Strong ties with PTT / Thailand through direct / indirect ownership

Competitive operating performance

- ✓ Low cost operations in SE Asia contributory to ~70% EBITDA margin
- Demonstrated cost discipline with over 30% reduction in OPEX and G&A

Financially strong and flexible

- Well-positioned in downturn with over 3 bn USD liquidity available and a low-debt capital structure of 0.25x D/E ratio as of Q2 2016
- A dividend-paying company for over 15 years

Ample growth opportunities

- Sufficient funding capacity available to capitalize on market upturn through organic and inorganic investments
- LNG value chain opportunities to support growing Thailand market







You can reach the Investor Relations team for more information and inquiry through the following channels:



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Supplementary information





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Summary of Q2 2016 financial results

Healthy core earnings from efficient cost reduction and improved average product price

Unit: MMUSD

Statement of Income	Q1 16	Q2 16	% QoQ	Q2 15 *	% YoY	6M 16	6M 15 *	% YTD
Total Revenues	1,093	1,110	2	1,448	(23)	2,203	2,895	(24)
Sales	1,053	1,069	2	1,398	(24)	2,122	2,790	(24)
Others	40	41	3	50	(18)	81	105	(23)
Sales Volume (BOED)	329,858	320,657	(3)	315,450	2	325,257	315,649	3
Sales Price (USD/BOE)	35.08	36.62	4	48.71	(25)	35.84	48.83	(27)
Total Expenses	936	1,035	11	1,413	(27)	1,971	2,596	(24)
Major Expenses:								
Operating Expenses	135	144	7	182	(21)	279	349	(20)
Exploration Expenses 26		15	(42)	38	(61)	41	52	(21)
DD&A 518		518	-	726	(29)	1,036	1,454	(29)
Income Tax Expense 30		55	83	137	(60)	85	155	(45)
(Gain)/Loss on FX	(6)	(7)	(17)	19	>(100)	(13)	53	>(100)
Net Income	157	75	(52)	35	>100	232	299	(22)
Recurring Net Income 116		154	33	194	(21)	270	442	(39)
Non-Recurring **	41	(79)	>(100)	(159)	50	(38)	(143)	73

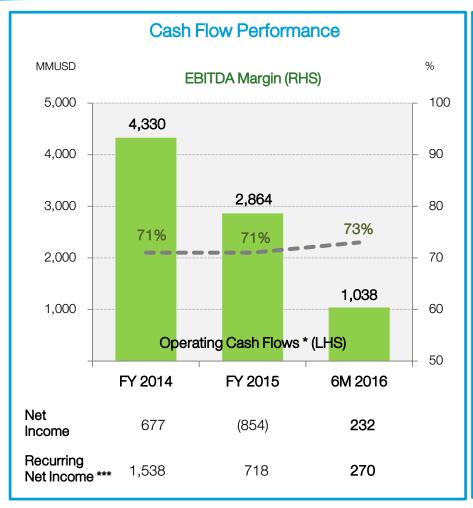
^{*} Restated

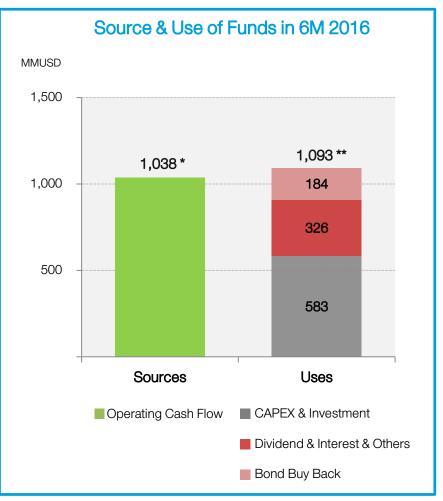
^{**} Includes Gain/(Loss) on FX, Deferred tax from Functional currency, Current Tax from FX Revaluation, Gain/(Loss) from Financial Instruments, and etc.



Cash flow performance

Healthy EBITDA margin with robust liquidity to fund CAPEX and debt service





Remark: * Net of adjustment for the effect of exchange rate changes on cash and cash equivalents

15

^{**} Excludes cash flows for investing in short-term investments (Fixed deposit > 3 months)

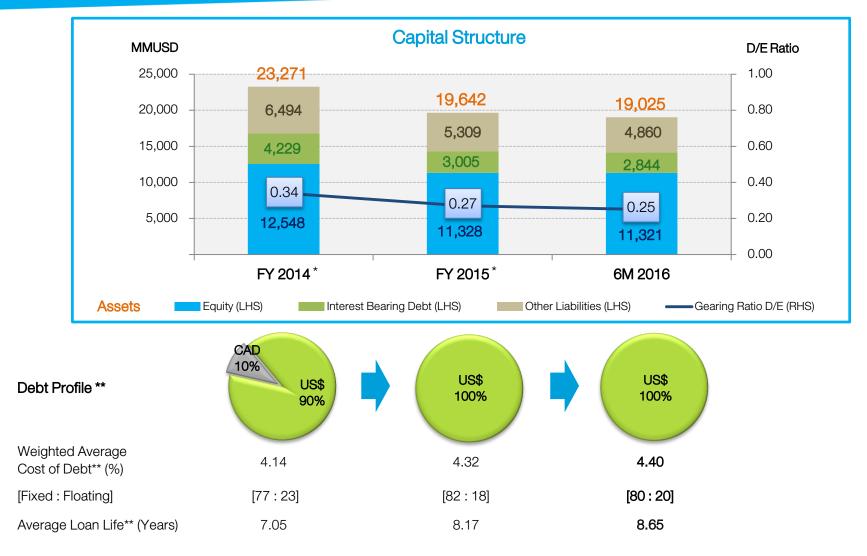
^{***} Excludes Gain/(Loss) on FX, Deferred tax from Functional currency, Current Tax from FX Revaluation, Gain/(Loss) from Financial Instruments, Impairment Loss on Assets, and etc.



Financial position



Solid balance sheet with \$3.2bn cash on hand for future growth



Remark: * Restated

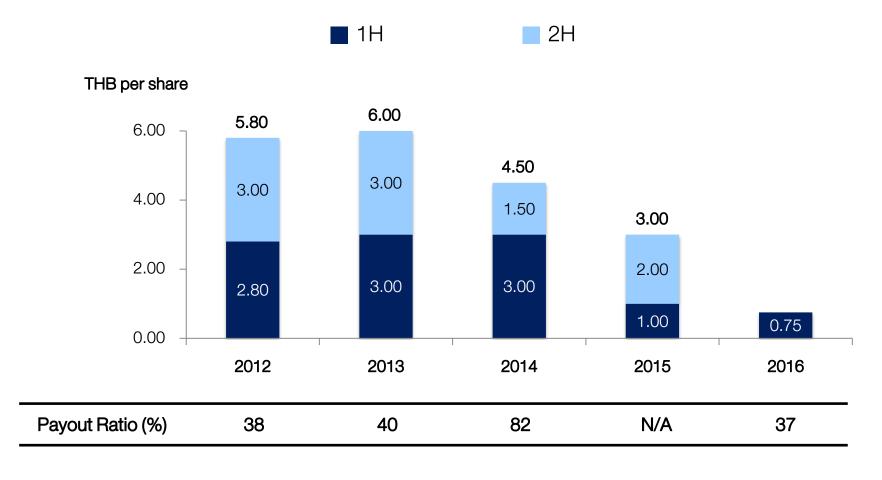
** Excludes Hybrid bonds

Dividends





Dividend Payment History (Policy: No Less Than 30% of Net Income)

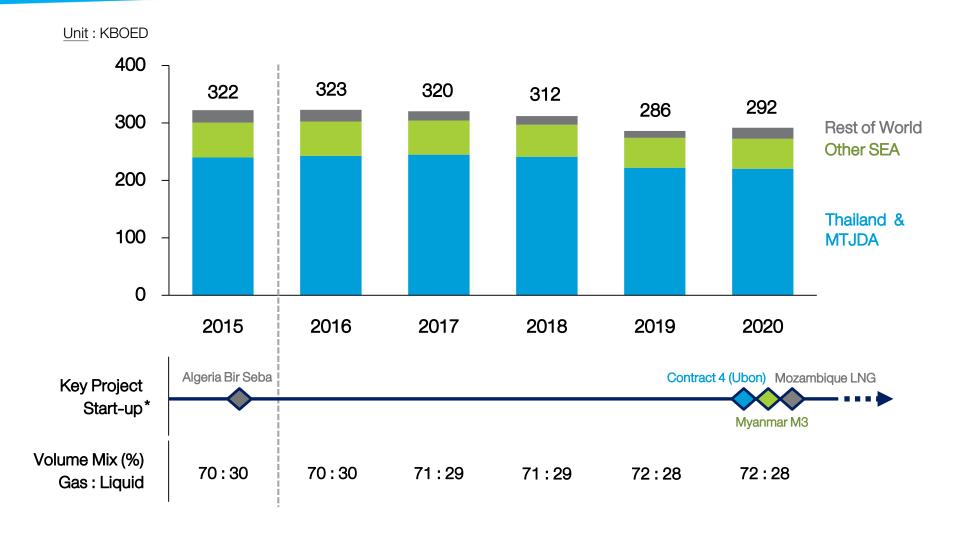




Sales volume guidance







 $\underline{\text{Note}} \colon$ Sales volume after reclassification of PSC royalty

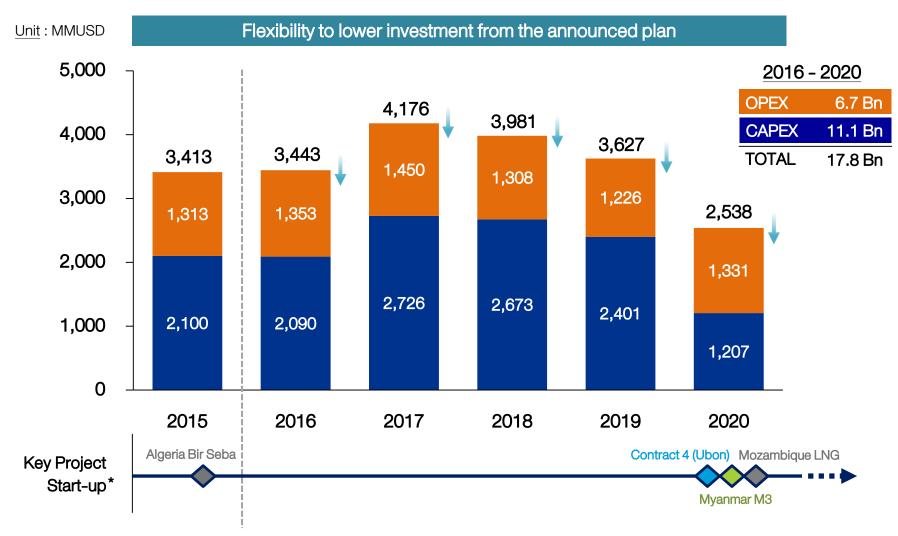
* Subject to FID timing



Investment plan (CAPEX and OPEX)



Leaner CAPEX and OPEX program achieved through SAVE to be SAFE initiative



Note: * Subject to FID timing

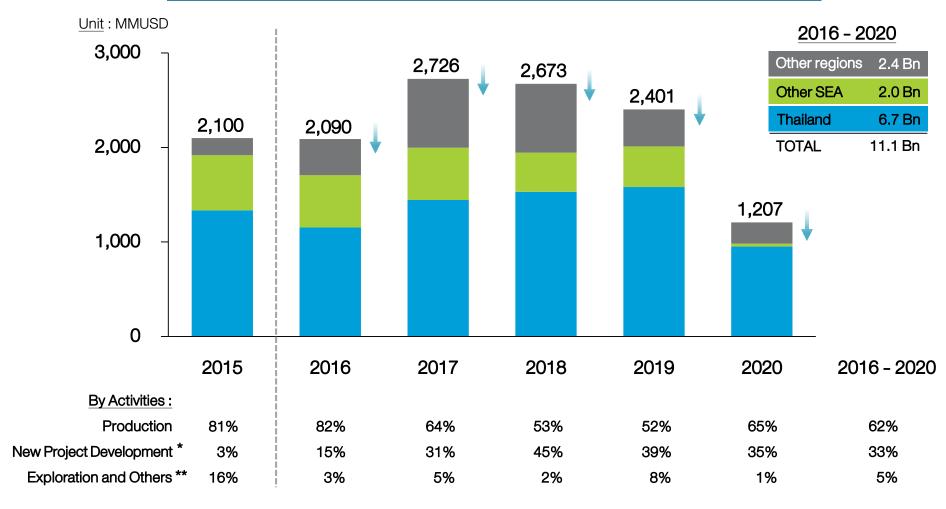


CAPEX Breakdown





Flexibility to lower CAPEX from the announced plan



Note: * Subject to FID

^{**} Includes exploration and appraisal in all projects and HO CAPEX



Sustainable development

Pursue long-term growth with social and environmental wellness



MEMBER OF

Dow Jones Sustainability Indices

In Collaboration with RobecoSAM (

2015 DJSI Listed Company

Dow Jones Sustainability World Index Oil & Gas Industry



PTTEP



Advanced Level Certification

United Nations Global Compact



Proven business integrity

Certified Member

Thailand's Private Sector Collective Action Coalition Against Corruption (CAC)

CG Awards

The ASEAN Capital Market Forum (ACMF)

CG Asia Recognition Awards

Corporate Governance Asia Magazine

Exemplary social contributor

Bronze Stevie Award

Parasite-Free School Program

Platinum Award

Free healthcare Center Project Indonesia

Green driver to environment

Best Environmental Responsibility

Corporate Governance Asia Magazine

CDP's Climate A List

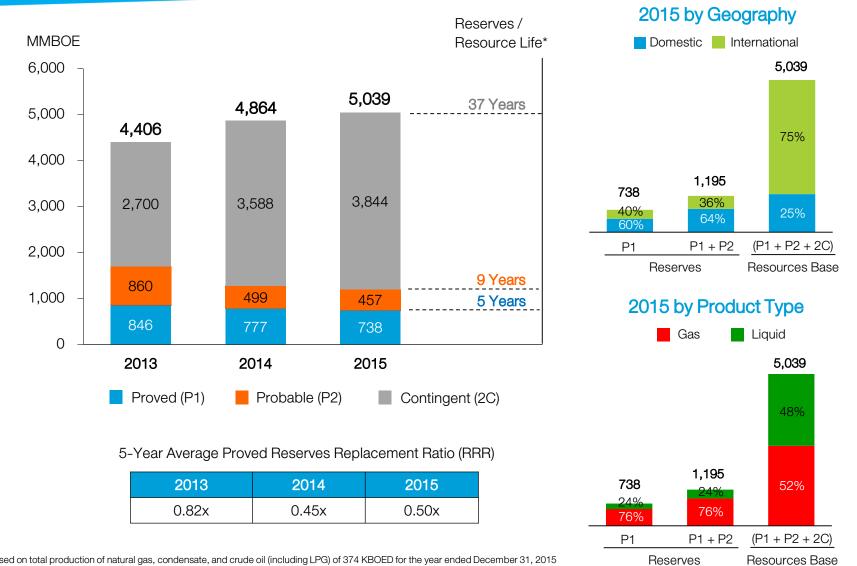
CDP

Participation in Thailand Voluntary Emission Reduction Program (T-VER)



Reserves and resources

Growing resources base to support future reserves addition

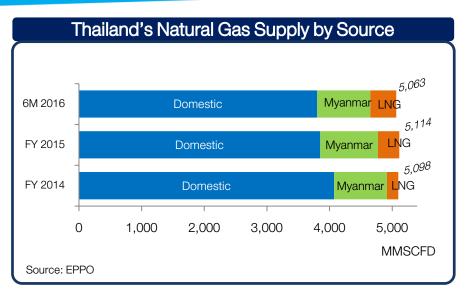


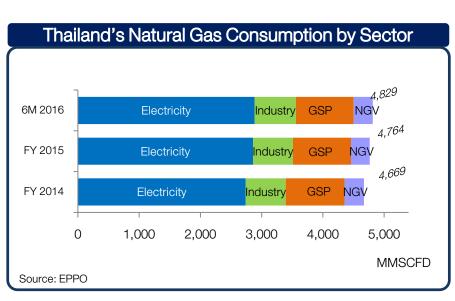
Based on total production of natural gas, condensate, and crude oil (including LPG) of 374 KBOED for the year ended December 31, 2015

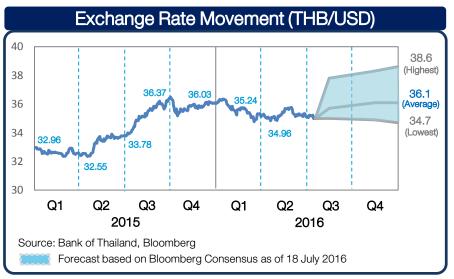


Thailand updates

Stable gas demand whilst Thai Baht appreciated







Thailand's Gas Market:

 In meeting stable domestic demand, saw a slight increase in LNG imports and Myanmar volumes decline due to planned shutdown in 1H16

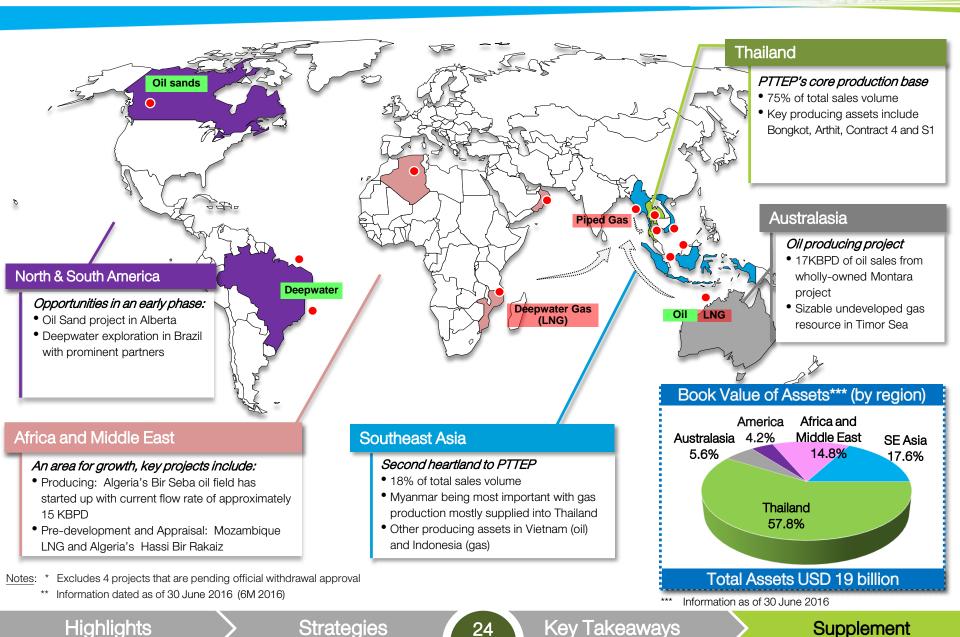
Exchange Rate:

Continue to be volatile; risk to weakening THB if FED increases interest rate in 2H16



Diversified international portfolio

Worldwide operations: 38 projects* in 11 countries



Highlights **Strategies**

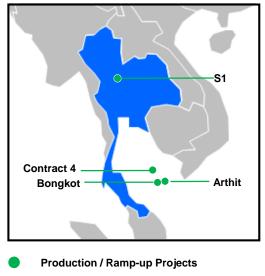
Supplement



Thailand







Bongkot (44.4% interest)

- Bongkot's natural gas sales volume of 885 MMSCFD (1H2016) represents approximately 17% of Thailand's natural gas supply
- Average condensate sales volume was 27 KBPD in 1H2016

S1 (100% interest)

- S1 is the largest onshore crude oil production field in Thailand
- Average crude oil sales volume was 28 KBPD in 1H2016

Arthit (80% interest)

 Average sales volume in 1H2016 was 227 MMSCFD of natural gas and 10 KBPD of condensates

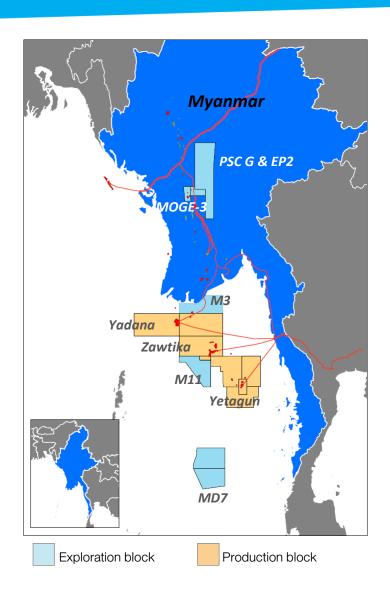
Acquisition of Hess Assets in Thailand

- PTTEP successfully acquired Hess Corporation's working interests in the Contract 4 project and Sinphuhorm project, and now holds 60% working interest in the Contract 4 project and 55% working interest in the Sinphuhorm project. PTTEP has also become the operator of the Sinphuhorm project
- The Contract 4 project had an average sales rate of 321 MMSCFD for natural gas and 15 KBPD for condensate in 1H2016



Southeast Asia: Myanmar

Significant contribution to growth



- Participating in three producing gas fields which supply gas to both Thailand and Myanmar: Yadana, Yetagun, Zawtika
- Operate Zawtika project, brought online in August 2014. Deliver gas supply of 303 MMSCFD in 1H2016.
- Significant exploration acreage both onshore and offshore in the Moattama Basin

Project Status **Exploration Producing Appraisal** Yadana • PSC G & EP2 • M3 (25.5% WI) (70% WI) (80% WI) Yetagun MOGE-3 (19.3% WI) (75% WI) Zawtika • M11 (80% WI) (100% WI)* • MD7 (100% WI)*

Note: WI - working interest

^{*} New participating interest subject to government approval



Southeast Asia: Vietnam and Indonesia

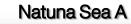
Reinforcing regional exposure through strategic partnerships



Vietnam 16-1









Production / Ramp-up Projects

Vietnam 16-1 (28.5% interest)

- Average crude oil sales volume of 27 KBPD in 1H2016
- Commissioned production platform in the H5 area to support current production level

Natuna Sea A (11.5% interest)

 Average sales volume of natural gas was 216 MMSCFD in 1H2016

Source : Premier Oil



East Africa: Mozambique

Potential to become one of the world's largest emerging LNG supply hubs



Location and Cost Advantage

- Close proximity to shore
- High quality reservoirs
- Access to Asian markets

Substantial recoverable resources of <u>70+ tcf</u> with scalable offshore development of more than 6 LNG trains

Key Milestones to Final Investment Decision

Technical

- ✓ Certified reserves to support initial trains
- ✓ Announced selection of contractor for onshore LNG facilities construction

Commercial

✓ Secured more than 8 MMTPA of nonblinding HOAs

Regulatory

- ✓ Decree law ratified
- ✓ Substantial engagement with government to progress on remaining agreements and approvals to support investment

Financing

✓ Positive indications on project financing

Onwards to initial phase of 12 MMTPA

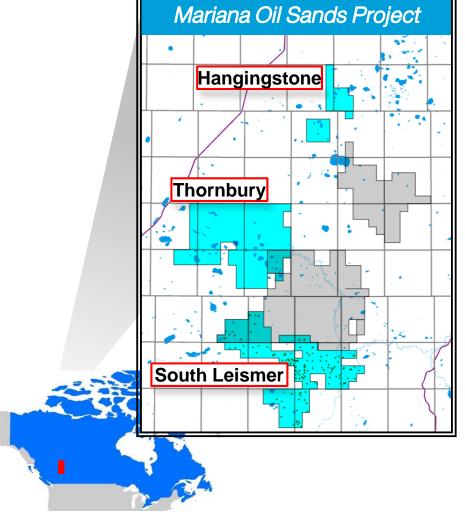
Source: Anadarko



America: Canada Oil Sands

Flexibility to pursue long-term investment from the oil sands project



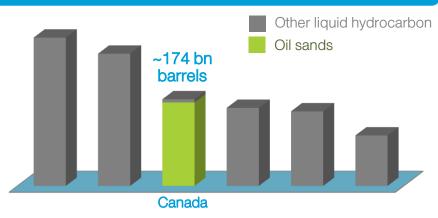


Source: Company data, BP Statistical Review of World Energy 2014

Project Overview

- Operates 100% interest of the Thornbury, Hangingstone and South Leismer (THSL) areas (exploration and appraisal phase)
- Potential large resource base with over a billion barrel
- Current focus on assessing cost reduction opportunity in light of low oil price environment.

Approximately 96% of the reserves in Canada, the world's 3rd largest oil reserves, is oil sands





America: Brazil Deepwater

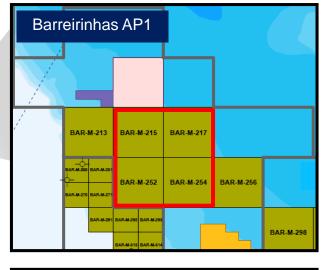
Barreirinhas

Basin

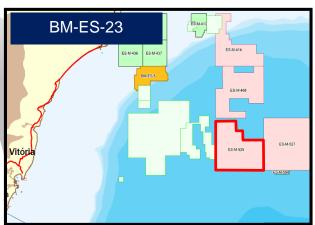
BRAZIL

Entry into high potential petroleum province at exploration phase





- Farm-in 25% from BG Group in 2014
- Operated by BG Group (75% interest)
- Four offshore exploration blocks: BAR-M-215, BAR-M-217, BAR-M-252 and BAR-M-254
- Currently in the process of conducting 3D seismic survey



- Acquired 20% interest from Shell in Q3 2014
- Partnered with Petrobras (65%, operator) and INPEX (15%)

Source: The National Agency of Petroleum, Natural Gas and Biofuels, Brazil (the ANP)

Espirito

Santo Basin



Project information 1/4

Production phase: Thailand and JDA



	Project	Status*	PTTEP's	Partners		6M 2016 Ave	rage Sales Volume **	2016 Key Activities
			Share	(as of Q2 2	2016)	Gas	Oil and Other	
Pro	oduction Phase							
Th	ailand and JDA							
1	Arthit	OP	80%	Chevron MOECO	16% 4%	227 MMSCFD	Condensate: 10 k BPD	Ensure gas deliverability level at DCQ**** Drill development wells Install wellhead platforms
2	B6/27	OP	60%***			N/A	N/A	Subsurface study
3	B8/32 & 9A		25%	Chevron MOECO KrisEnergy PSTL	51.66% 16.71% 4.63% 2%	126 MMSCFD	Crude: 27 k BPD	Drill development wells Perform waterflood activities
4	Bongkot	OP	44.4445%	TOTAL British Gas	33.3333% 22.2222%	885 MMSCFD	Condensate: 27 k BPD	Ensure gas deliverability level at DCQ**** Drill Exploration / Appraisal / Development wells Install wellhead platforms
5	Contract 3 (Formerly Unocal III)		5%	Chevron MOECO	71.25% 23.75%	577 MMSCFD	Crude: 22 k BPD Condensate: 23 k BPD	 Drill exploration / appraisal / development wells Install wellhead platforms Perform waterflood activities
6	Contract 4 (Formerly Pailin)		60%	Chevron MOECO	35% 5%	321 MMSCFD	Condensate: 15 k BPD	Ensure gas deliverability level at DCQ**** Drill exploration / appraisal / development wells Install wellhead platforms Review development plan of Ubon field
7	E5		20%	ExxonMobil	80%	12 MMSCFD	-	
8	G4/43		21.375%	Chevron MOECO PSTL	51% 21.25% 6.375%	1.5 MMSCFD	Crude: 6.7 k BPD	Drill development wells Perform waterflood activities
9	G4/48		5%	Chevron MOECO	71.25% 23.75%	7.9 MMSCFD	Crude: 0.9 k BPD	
10	L53/43 & L54/43	OP	100%			-	Crude: 537 BPD	Drill exploration and development wells
11	PTTEP1	OP	100%			-	Crude: 409 BPD	Drill development wellsPerform waterflood activities
12	S1	OP	100%			23 MMSCFD	Crude: 28 k BPD	Drill exploration / appraisal / development wells Enhance oil recovery program includes waterflooding and artificial lift
13	Sinphuhorm	OP	55%	Apico ExxonMobil	35% 10%	126 MMSCFD	Condensate: 471 BPD	Drill development wells
14	MTJDA	JOC	50%	Petronas-Carigali	50%	305 MMSCFD	Condensate: 7.8 k BPD	Drill development wells Install wellhead platforms
15	L22/43	OP	100%			-	Crude: 82 BPD	Drill exploration / development wells

Status: OP = PTTEP operatorship / JOC = PTTEP joint operatorship

^{*} Sales volume stated at 100% basis.

Pending the approval of the partner divestment from DMF

^{****} DCQ = Daily Contractual Quantity



Project information 2/4

Production phase: overseas



	Project	Status*	PTTEP's	Partne	Partners 6M 2016 Average Sales Volume *		age Sales Volume **	2016 Key Activities
			Share	(as of Q2 2	2016)	Gas	Oil and Other	
Pro	duction Phase							
Ove	<u>erseas</u>							
16	Oman 44 ***	ОР	100%			20 MMSCFD	Condensate: 1.3 k BPD	Maintain production operation
17	Vietnam 9-2	JOC	25%	PetroVietnam SOCO	50% 25%	12 MMSCFD	Crude: 4.6 k BPD	Maintain production operation Perform reservoir management
18	Yadana		25.5%	TOTAL Chevron MOGE	31.24% 28.26% 15%	741 MMSCFD	-	 Drill exploration / development wells Acquire 2D seismic reprocessing Perform reservoir management
19	Yetagun		19.3178%	Petronas-Carigali MOGE Nippon Oil PC Myanmar (Hong Kong)	30.00140% 20.4541% 19.3178% 10.90878%	232 MMSCFD	Condensate: 6.0 k BPD	Drill development wells Perform reservoir Management
20	Vietnam 16-1	JOC	28.5%	PetroVietnam SOCO OPECO	41% 28.5% 2%	13 MMSCFD	Crude: 27 k BPD	 Drill development wells Perform reservoir management Review feasibility for water handling facility upgrade
21	PTTEP Australasia (PTTEP AA)	OP	50%-100% (varied by permits)			-	Crude: 17 k BPD	 Maintain production operation Assess resource potential of exploration permits
22	Natuna Sea A		11.5%	Premier Oil KUFPEC Petronas Pertamina	28.67% 33.33% 15% 11.5%	216 MMSCFD	Crude: 1.1 k BPD	Maintain production operation
23	Zawtika (M9 & a part of M11)	OP	80%	Myanma Oil and Gas Enterprise (MOGE)	20%	303 MMSCFD		Maintain production rate Drill development wells Install wellhead platforms
24	Algeria 433a & 416b (Bir Seba)	JOC	35%	PetroVietnam Sonatrach	40% 25%	-	Crude: 2.2 k BPD (net entitlement)	Maintain production operation Review field development plan for possible capacity expansion

Status: OP = PTTEP operatorship / JOC = PTTEP joint operatorship

^{**} Sales volume stated at 100% basis except for Algeria 433a & 416b

^{***} In the process of divestment transaction closing



Project information 3/4

Exploration phase



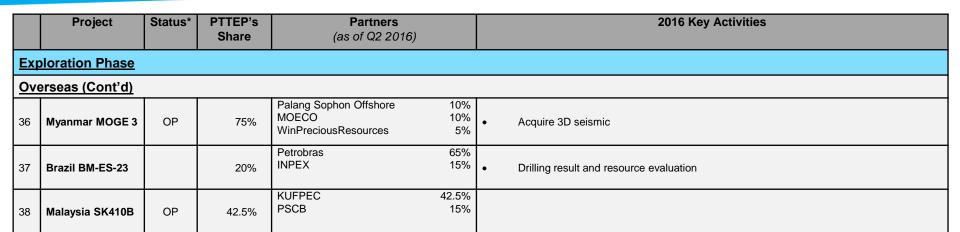
	Project	Status*	PTTEP's Share	Partners (as of Q2 2016)	2016 Key Activities					
Exp	Exploration Phase									
Tha	ailand and JDA									
25	G9/43	OP	100%							
Ove	<u>erseas</u>									
26	Myanmar M3	ОР	80%	MOECO 20%	Access development options and commercial potential					
27	Mozambique Rovuma Offshore Area 1		8.5%	Anadarko, Mitsui, 26.5%,20% ENH, Bharat Petroleum, 15%,10%, BREML, OVL 10%,10%	Preparatory work for Final Investment Decision (FID) including LNG marketing and finalization of remaining commercial contracts					
28	Algeria Hassi Bir Rekaiz	ОР	24.5%	CNOOC 24.5% Sonatrach 51%	Drill Appraisal wells					
29	Myanmar M11	OP	100%**		Acquire 3D seismic					
30	Vietnam B & 48/95		8.5%	PVN 65.88% MOECO 25.62%	Negotiate a GSA with the Vietnamese government					
31	Vietnam 52/97		7%	PVN 73.4% MOECO 19.6%	Negotiate a GSA with the Vietnamese government					
32	Myanmar PSC G and EP 2	OP	70%	WinPreciousResources 10% MOECO 10% Palang Sophon Offshore 10%	Conduct G&G studies					
33	Myanmar MD 7	ОР	100%		Acquire 3D seismic					
34	Mariana Oil Sands	ОР	100%		Assess development approach and cost reduction opportunity					
35	Barreirinhas AP1		25%	BG Brasil 75%	Acquire 3D seismic					

Status: OP = PTTEP operatorship / JOC = PTTEP joint operatorship New participating interest subject to government approval



Project information 4/4

Exploration phase



Remarks: 38 projects exclude 4 projects that are pending official withdrawal approval

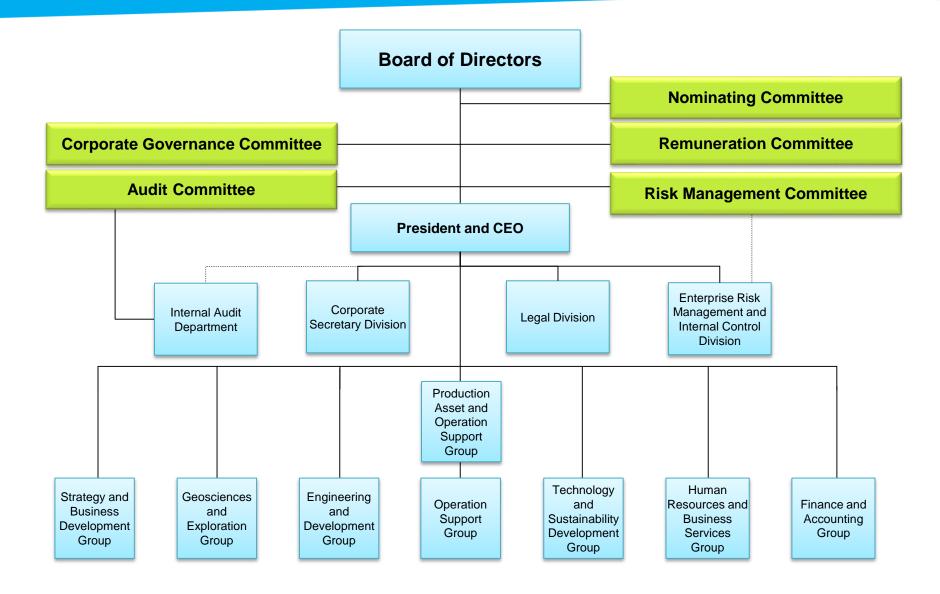
^{*} Status: OP = PTTEP operatorship / JOC = PTTEP joint operatorship



Organization structure









Ratio & formula



Ratio	Formula
Lifting Cost (\$/BOE)	(Operating Exp.) / Production Volume
Cash Cost (\$/BOE)	(Operating Exp. + Exploration Exp. + G&A + Royalties + Finance Cost) / Sales Volume
Unit Cost (\$/BOE)	(Operating Exp. + Exploration Exp. + G&A + Royalties + Finance Cost + DD&A) / Sales Volume
Reserves Replacement Ratio	5-Yr Additional Proved Reserves / 5-Yr Production Volume
Reserves Life Index (Year)	Proved Reserves / Production Volume
Success Ratio	Number of wells with petroleum discovery / Total number of exploration and appraisal wells
Sales Revenue	Sales + Revenue from pipeline transportation
EBITDA	(Sales + Revenue from pipeline transportation) - (Operating expenses + Exploration expenses + Administrative expenses + Petroleum royalties and remuneration + Management's remuneration)
EBITDA Margin	EBITDA / Sales Revenue
Return on Equity	Trailing-12-month net income / Average shareholders' equity between the beginning and the end of the 12-month period
Return on Capital Employed	(Trailing-12-month net income + Trailing-12-month Interest Expenses & Amortise Bond Issuing Cost) / (Average shareholders' equity and average total debt between the beginning and the end of the 12-month period)
Simple Effective Tax Rate	Income tax expenses / Income before income taxes
Total debt	Short-term loans from financial institution + Current portion of long-term debts + Bonds + Long-term loans from financial institution
Net debt	Total debt – Liquidity
Debt to Equity	Total debt / Shareholders' equity
Net Debt to Equity	Net debt / Shareholders' equity
Total Debt to Capital	Total debt / (Total debt + Shareholders' equity)
Total Debt to EBITDA	Total debt / Trailing-12-month EBITDA
Net Debt to EBITDA	Net debt / Trailing-12-month EBITDA
EBITDA Interest Coverage Ratio	Trailing-12-month EBITDA / Trailing-12-month Interest Expenses & Amortize Bond Issuing Cost