



# PTTEP at a Glance



## **Our Company Profile**

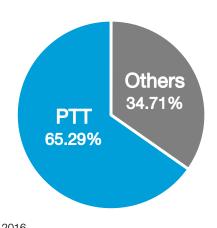
Founded on 20 June 1985 as an exploration and production arm of the Petroleum Authority of Thailand, PTT Exploration and Production Public Company Limited (PTTEP) explore and produce petroleum, which are mainly natural gas, crude oil and condensate, in Thailand and in foreign countries.

Having been listed on the Stock Exchange of Thailand since 1993, PTTEP is currently the only listed exploration and production and one of the largest companies on the country's stock exchange.

#### Stock Summary:



#### Shareholders' Structure:



### **Key Investment Highlights**

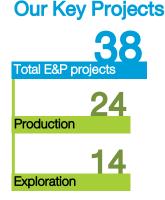
- ✓ Only listed E&P company in Thailand and the largest public-listed petroleum exploration and production company in Southeast Asia
- ✓ Strong producing asset base with extensive operating experience in the region
- ✓ Strong credit rating at country's level
- ✓ Approximately 70% EBITDA margin from high quality assets in Southeast Asia
- ✓ Competitive cost performance with over 30% reduction in unit cost achieved from the pre-oil price crisis level

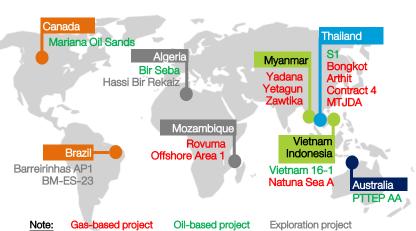
#### **Credit Rating:**



Find out more from the corporate website: About PTTEP

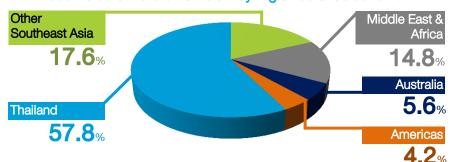
## \* Number of shareholders as of 12 February 2016





Countries of operation

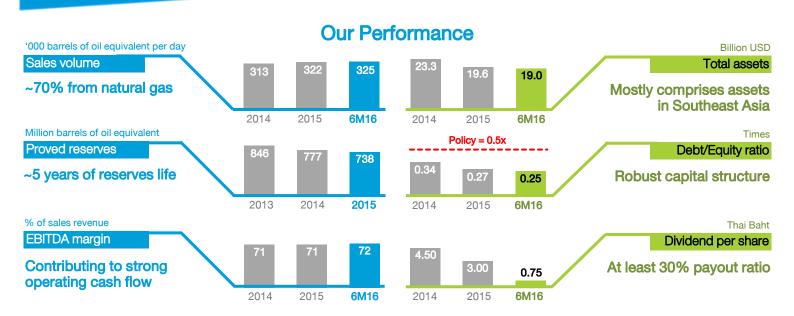
#### Asset value of 19.0 billion USD by region as of 30 June 2016





# PTTEP at a Glance





Find out more from the corporate website: Financial Performance



# Our Products and Pricing

Natural gas is sold under long-term gas sales agreements, each of which typically ranges from 15 to 30 years. Sales price is governed by the pricing formula, linked to fuel oil price and economic indices, as stipulated in the agreement.

Liquid products mainly comprises of crude oil and condensate, which are sold in spot markets as well as under short-term and long-term contracts. Sales price is benchmarked with regional market crude oil prices per industry's common practice.

Find out more from the corporate website: Sustainable Development

#### Ratio Formula

Debt/Equity ratio	Total interest bearing debt / shareholders' equity
Dividend per share	Dividend payment / shares outstanding
EBITDA margin	(Sales revenue - non-cash expenses) / sales revenue
Lost time injury frequency	No. of incidents per 1 million man hours
Market capitalization	Shares outstanding x share price
Proved reserves life	Proved reserves / annual production volume

#### **Disclaimer**

The information contained on this document is historical information that presents PTTEP's financial position as of their particular date. PTTEP assumes no obligation for updating this information. All information contained in this document is believed to be accurate and reliable. Official financial information is as disclosed in the financial statements as announced on the Stock Exchange of Thailand website.

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