**Our Company Profile**

Founded on 20 June 1985 as the upstream arm of the Petroleum Authority of Thailand, PTT Exploration and Production Public Company Limited (PTTEP) to explore and produce petroleum, which are mainly natural gas, crude oil and condensate, in Thailand and other countries with the focused areas in South East Asia and the Middle East.

Having been listed on the Stock Exchange of Thailand since 1993, PTTEP is currently the only listed exploration and production and one of the largest companies on the country’s stock exchange.

**Stock Summary:**

- Shares outstanding*: 3,970 million shares
- Number of shareholders*: 42,789 persons
- Market capitalization**: 480.36 billion Baht

* As of 9 August 2019
** As of 30 September 2019

**Key Investment Highlights**

- The only listed E&P company in Thailand and the largest public-listed petroleum exploration and production company in Southeast Asia
- Strong producing asset base with extensive operating experience in the region
- The low-cost operator in the region with cash cost of ~15$/BOE
- Strong credit rating at parent and country’s level
- Over 70% EBITDA margin from high quality assets in Southeast Asia

**Latest Significant Developments**

- Completion of the acquisition of Murphy Oil’s business in Malaysia
- Significant gas discovery in Sarawak SK410B Project and prepare for appraisal well drilling to confirm upside potential in 2020

**Credit Rating:**

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<th>Rating</th>
<th>Agency</th>
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<td>BBB+</td>
<td>FITCH</td>
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<td>AAA</td>
<td>TRIS</td>
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**Our Key Projects** as of 30 September 2019

12 Countries of operation

- Note:
  - Gas-based project
  - Oil-based project
  - Exploration project

**Asset value of 19.8 billion USD by region as of 30 September 2019**

- Other Southeast Asia: 30.7%
- Thailand: 52.2%
- Africa & Middle East: 13.8%
- Australasia: 1.7%
- America: 1.6%

Find out more from the corporate website: About PTTEP
Our Performance

- **Sales volume**: '000 barrels of oil equivalent per day
  - 2017: 299
  - 2018: 306
  - 9M 2019: 336

- **Gas-weighed portfolio**: Million barrels of oil equivalent
  - 2017: 685
  - 2018: 631
  - 2019: 677

- **Proved reserves**: 18.9 M barrels of oil equivalent
  - 2017: 19.2 M
  - 2018: 19.5 M
  - 9M 2019: 19.8 M

- **Maintain reserves life**: % of sales revenue
  - 2016: 70
  - 2017: 73
  - 2018: 72

- **EBITDA margin**: 0.25<br>
  - 2017: 4.25
  - 2018: 5
  - 9M 2019: 2.25

- **Debt/Equity ratio**: Policy = 0.5x
  - 2017: 0.16
  - 2018: 0.18
  - 9M 2019: 0.18

- **EBITDA margin**: Deliver strong EBITDA margin
  - 2017: 0.09
  - 2018: 0.09
  - 9M 2019: 0.09

- **Dividend per share**: At least 30% payout ratio
  - 2017: 0.25
  - 2018: 0.5
  - 9M 2019: 2.25

- **Total assets**: Billion USD
  - 2017: 19.2
  - 2018: 19.5
  - 9M 2019: 19.8

Policies:
- **Strong capital structure**: Times
  - 2017: 0.16
  - 2018: 0.18
  - 9M 2019: 0.18

- **Low Carbon Footprint**: HPO
  - For the 6th consecutive year, A DJSI listed company

- **Safety Excellence**
  - Lost time injury frequency (LTIF): 0.00

- **Outperform industry average**
  - 2017: 2019: 1

- **Target to reduce by 25% in 2030**
  - Low carbon footprint

- **Stakeholder Value Creation**
  - Governance, Risk Management & Compliance

- **High Performance Organization (HPO)**

- **Sustainable E&P**

- **SVC**

- **Governance**

- **Risk Management & Compliance**

- **Outperform industry average**
  - Lost time injury frequency (LTIF)
  - Target to reduce by 25% in 2030
  - Low carbon footprint

- **Achievements**
  - For the 6th consecutive year, A DJSI listed company

- **Natural gas** is sold under long-term gas sales agreements, each of which typically ranges from 15 to 30 years. Sales price is governed by the pricing formula, linked to fuel oil price and economic indices, as stipulated in the agreement.

- **Liquid** products mainly comprises of crude oil and condensate, which are sold in spot markets as well as under short-term and long-term contracts. Sales price is benchmarked with regional market crude oil prices per industry’s common practice.

Disclaimer:
The information contained on this document is historical information that presents PTTEP’s financial position as of their particular date. PTTEP assumes no obligation for updating this information. All information contained in this document is believed to be accurate and reliable. Official financial information is as disclosed in the financial statements as announced on the Stock Exchange of Thailand website.

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